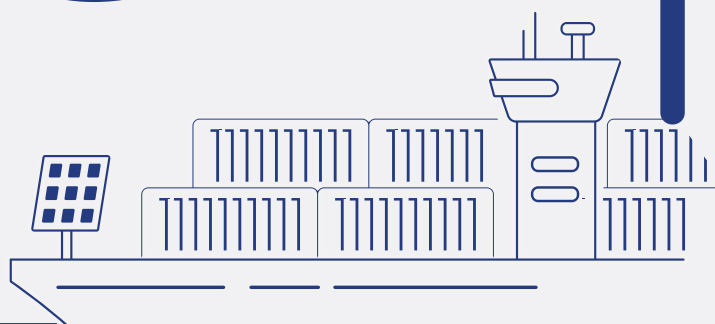
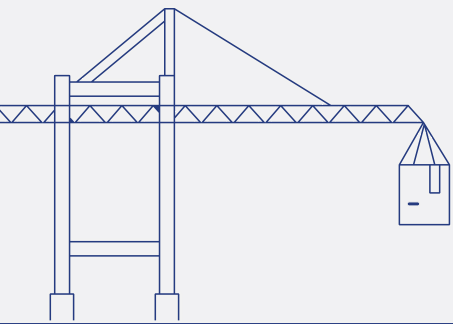




expect
more

In 2023, Egytrans embraced the theme 'Expect More' to commemorate our 50th anniversary and set the tone for the future. 'Expect More' is a testament to our relentless pursuit of excellence, innovation, and growth. It reflects our commitment to exceeding the expectations of our customers, employees, and stakeholders, driving forward with our strategic ambitions of Grow, Deliver and Simplify, and contributing positively to the communities we serve. As we reflect on five decades of leadership in logistics and transport, 'Expect More' embodies our dedication to building on this legacy, pushing boundaries, and shaping the future of logistics with unwavering resilience, agility, and integrity.

expect
more



OUR BLUEPRINT FOR SUSTAINABLE DEVELOPMENT

At Egytrans, we believe that sustainable practices are not merely an obligation but a strategic advantage that drives innovation, efficiency, and long-term success. This Annual Report reflects our commitment to the United Nations Sustainable Development Goals (SDGs), visually represented through the integration of SDG colors throughout the document. We highlight our progress in the area of sustainability and the methods we have adopted to enhance the efficiency, cost-effectiveness, and reliability of our services.

- Clean Energy
- Decent Work and Economic Growth
- Industry Innovation and Infrastructure
- Climate Action
- Partnerships for the Goals

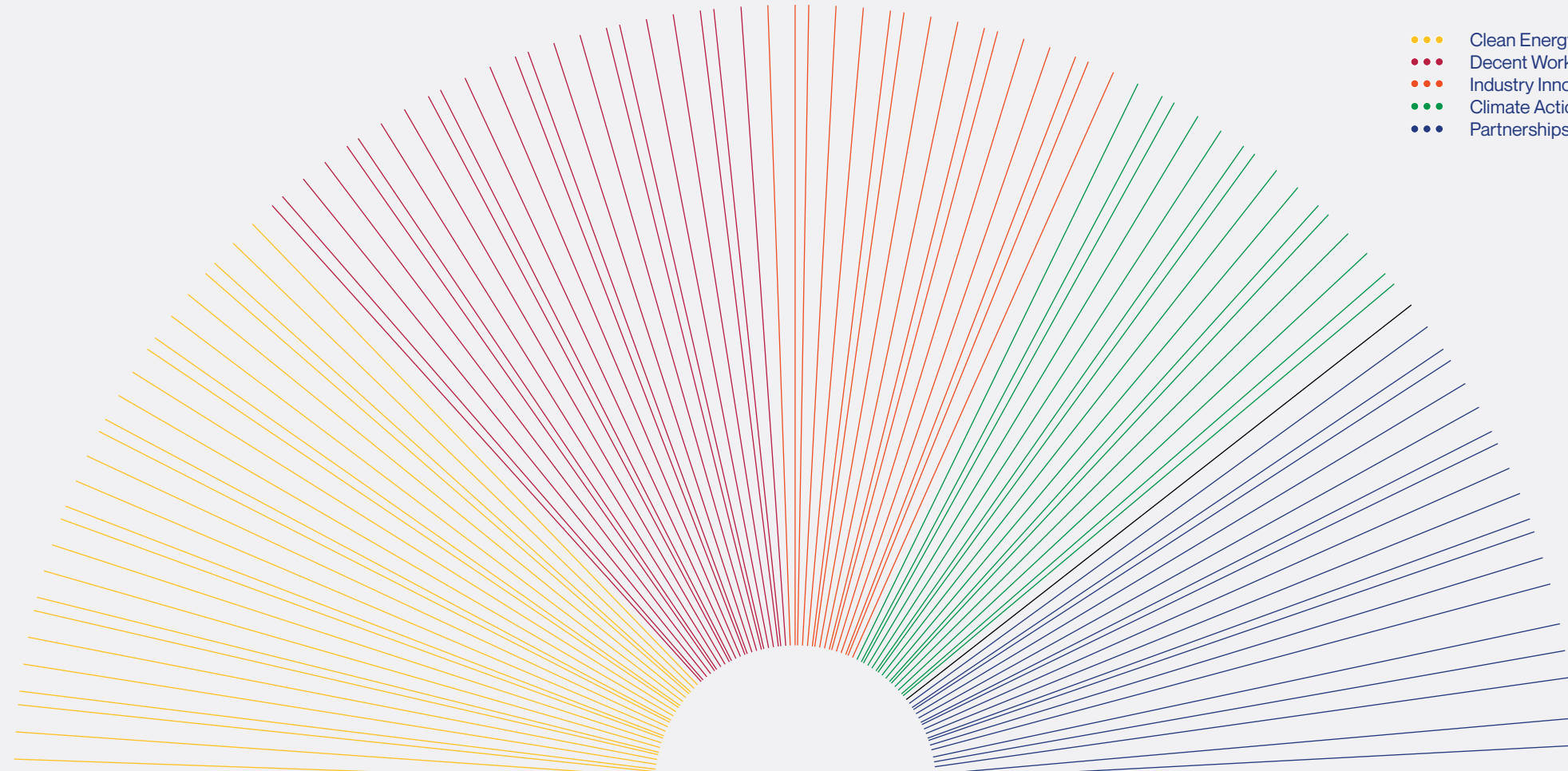


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OUR FINANCIAL PERFORMANCE IN 2023



EGP 414 MILLION

Group Revenues

27%

Group Gross Profit Margin

EGP 113 MILLION

Group Gross Profit

EGP 62 MILLION

Group Net Profit

EGP 24 MILLION

Operating Profit

0.40

Earnings Per Share

...

01 STRATEGIC REPORT





OUR BUSINESS MODEL

Egytrans' operations, spanning the logistics and transport value chain, are unified by a commitment to delivering integrated solutions. This year, marked by our 50th anniversary and the theme 'Expect More', reflects our resilience and strategic growth amidst global challenges. 'Expect More' signals our dedication to excellence and sustainability, guiding us to exceed customer expectations and lead industry innovation. It celebrates our legacy and propels us toward a future of continuous improvement and strategic expansion.



● ● ● OUR BUSINESS MODEL

Our Purpose and Strategy

Our core purpose—to provide seamless, secure, timely, and cost-efficient logistics solutions—remains the cornerstone of our strategy. This commitment to excellence and customer success is fueled by cutting-edge technologies and the deep expertise of our team. It's the foundation upon which we introduce differentiated, essential services to the market, aiming to exceed the evolving expectations of our customers.

Our Long-term Priorities

The strategic pillars of Growth, Delivery, Simplification, and Trust continue to guide our operations, aligned with our culture of innovation, continuous learning, solution orientation, integrity, and partnership building. These priorities, coupled with our ambition to cultivate a purpose-driven performance culture, set the stage for achieving our strategic objectives and generating value across our ecosystem of employees, customers, investors, and communities.

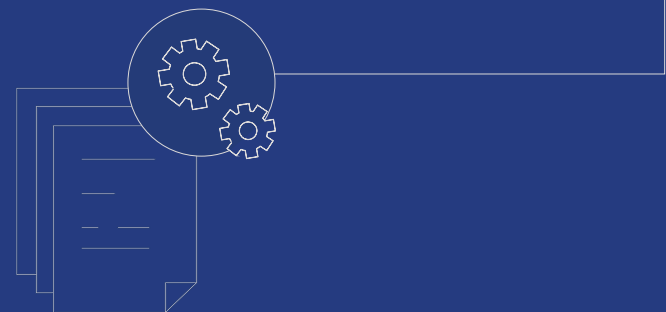
In 2023, leveraging the NOSCO acquisition has been a focal point, significantly enhancing our service portfolio and market position. This move, along with our ongoing business diversification efforts, underscores our commitment to growth and innovation. Our startup acceleration program, initiated in 2021, has continued to foster industry advancements, seamlessly integrating emerging solutions into our business model to meet and anticipate customer needs. You can read more about our strategy on pages 82 - 105.

Delivering Value

Our investment in our business and people, alongside competitive execution, is the key to unlocking new services and solutions. The successful launch of new offerings and the expansion of our existing portfolio are central to our commercial success and customer satisfaction.

Building Trust

Trust remains a foundational element of our success. Our dedication to being a responsible corporate citizen is reflected in our efforts to address safety, environmental, and employment standards, aligning with our ESG commitments. These initiatives contribute to the UN Sustainable Development Goals, especially in safety, underlining our role in driving positive industry and societal change. You can read more about our commitment to Trust on pages 122 - 133.



The Value We Create

Fulfilling our purpose allows us to make significant contributions: delivering unparalleled logistics services, driving shareholder value through strategic investments, and making positive impacts in our communities. With over 350 employees nationwide and substantial contributions through taxes and social initiatives, we strive to be a model employer, offering comprehensive benefits to attract and retain top talent, reflecting our commitment to our people and the communities we serve.

Simplifying for the Future

The transformation of our operational processes and structures is critical in an ever-evolving industry. By simplifying how we work, we're enhancing our agility and efficiency, enabling us to support a more diversified and sustainable business model aimed at long-term profitability.





A TRIBUTE TO OUR MENTOR

GAMAL MOHARRAM

(CHAIRMAN FROM APRIL 2022 – JANUARY 2024)



With profound sorrow, we honor the memory of Gamal Moharram, whose tenure as Chairman, though brief, was deeply impactful. Gamal's legacy is not measured in time but in the depth of his influence and the strength of his vision for Egytrans.

In his inaugural year, Gamal steered Egytrans with wisdom and foresight, embracing the challenges of an ever-evolving industry with a steadfast commitment to excellence and innovation. He envisioned Egytrans not just as a leader in logistics and transport, but as a beacon of good citizenship and sustainable growth. Under his chairmanship, pivotal strides were made, including the strategic NOSCO acquisition and the expansion into new frontiers, each step reflecting his belief in Egytrans' potential to do more, and be more.

Gamal's leadership was a blend of firm guidance and gentle mentorship. To us, he was more than a chairman; he was a mentor, a stabilizer in turbulent times, and a source of wise counsel. His approachable nature and unwavering support made him a father figure to many, providing direction and encouragement with a compassionate understanding of the challenges faced by those around him.

As we bid farewell to Gamal, we extend our deepest sympathies to his family, sharing in the loss of a remarkable individual whose contributions reached far beyond the boardroom. Gamal's vision for Egytrans and his legacy of leadership will continue to guide us as we move forward, inspired by his dedication to making a difference in the world through our work.

Egytrans stands as a testament to Gamal Moharram's enduring impact - a company poised for a future as promising as the vision he had for it. In his memory, we reaffirm our commitment to the principles he championed, striving to embody the values he instilled and to continue the journey he began with us.

May Gamal Moharram rest in peace, forever remembered as a guiding light in Egytrans' continuing journey.



CEO STATEMENT

As we step into 2024, reflecting on the year behind us and looking forward to the future, it's clear that Egytrans stands at a pivotal juncture in its long history. Celebrating our 50th anniversary, we honor a legacy of resilience and innovation, while also embracing a future ripe with opportunity and growth. This year, we also commemorated the 25th anniversary of our listing on the Egyptian Stock Exchange—a testament to our enduring commitment to transparency, financial integrity, and shareholder value.

This past year, set against a backdrop of global challenges, has underscored the resilience and strategic agility of our team. Our response to these challenges, guided by our core values and strategic vision, has positioned Egytrans to capitalize on the opportunities ahead.

ABIR LEHETA
CHIEF EXECUTIVE OFFICER



Dear Shareholders,

As we mark the 50th anniversary of Egytrans, I am both honored and humbled to address you in this landmark year—a year that not only celebrates our rich history of excellence and innovation but also ushers in a new era of strategic expansion and resilience. As CEO, and having served as Chairman, I've witnessed firsthand our evolution and the strategic milestones that have defined our journey. This year, more than ever, we are poised to “Expect More” from ourselves, for our clients, and for the communities we serve.

Our golden anniversary is not just a celebration of the past but a launchpad for our future ambitions. Within this report, you'll find testimonials and achievements that highlight our journey—a testament to our enduring commitment to excellence. As we honor this milestone, we are also laying the groundwork for the next fifty years of innovation and leadership in the logistics and transport sector.

Before I begin my report, I take this opportunity to pay tribute to the passing of our esteemed chairman, Gamal Moharram, which was a profound loss for our Egytrans family and for me personally. His visionary guidance, unwavering commitment to our strategic direction, and profound impact on our organizational culture will forever shape our legacy. As we navigate this transition, we honor his memory and pledge to uphold his vision for excellence, innovation, and integrity. The Board is actively engaged in identifying a suitable successor to uphold and advance his legacy.



SUSTAINING MOMENTUM AMIDST CHALLENGES



The consecutive crises of recent years have undoubtedly tested our mettle, yet they have also masked the tremendous efforts and achievements of our team. It is the adaptability and resilience inherent in the logistics and transport market—and deeply ingrained in Egytrans' DNA—that have allowed us to navigate these challenges successfully. Our performance, amidst these adversities, is a clear indication of our team's unwavering dedication and strategic execution.

Despite the trials presented by the global landscape Egytrans has showcased remarkable performance. Our operational achievements, driven by a focus on innovation, customer satisfaction, and sustainability, have set a solid foundation for continued success. The strategic imperatives of Grow, Deliver, and Simplify, continue to guide our efforts, reflecting the collective vision and dedication of our leadership and team.

I am particularly pleased with the operational achievements in 2023 that have laid a robust foundation for Egytrans' continued success, with significant growth in our service offerings and an enhanced competitive edge in our core business areas. Despite a challenging economic climate, Egytrans has demonstrated remarkable resilience. Our total revenues for the year increased modestly by 2.4% to EGP 409.8 million, indicative of our strategic adaptability and focus on lucrative market segments such as Free Zone services and transit operations.

This year, net profits after taxes saw a healthy increase of 26%, reaching EGP 58 million, compared to the previous year, marking an expansion of our net profit margin to 14.2%. This improvement in net profits was largely driven by our strategic emphasis on high-profit-

generating customers and activities, alongside capturing gains from favorable exchange rate changes.

Our operational efficiency has been evident in the group's net operating profit, with EBIT rising by an impressive 69.1% to EGP 20 million. Although SG&A expenses grew by 23% to EGP 78.1 million, primarily impacted by local inflation and our strategic restructuring, including the NOSCO acquisition, these were important investments that underpin our long-term growth strategy. Our SG&A/revenues ratio remained well-managed within the context of an inflationary environment, and we continued to invest in marketing and customer-facing functions to strengthen our customer acquisition and retention, laying a solid foundation for future revenue growth.

In 2023, Egytrans' share performance contrasted with the broader market trends, as the main indices saw significant gains. Despite the market's upward trajectory, Egytrans shares underperformed relative to the main indices. The share price experienced only a slight year-over-year decrease, closing at EGP 3.13 at year's end compared to EGP 3.14 the previous year. This minor dip, alongside a peak of EGP 3.48 and a low of EGP 2.04, underscores the company's resilience amidst a local market struggling with USD shortages and steep inflation, as well as emerging global crises potentially impacting key maritime routes. The stability of Egytrans' share price amid these challenges reflects the underlying strength of our operational and financial strategies, even as we navigate through ongoing market volatility.



A YEAR OF STRATEGIC MILESTONES & EXPANSION

In 2023, Egytrans achieved significant strategic milestones that have strengthened our position as a leading integrated logistics provider. The acquisition of NOSCO, a strategic move aimed at expanding our operational capabilities, market reach, and service offerings, has already begun to yield promising results. Additionally, our strategic expansion into the Kingdom of Saudi Arabia represents a bold step towards our strategic imperative of expanding our footprint, capitalizing on new growth opportunities and further diversifying our revenue streams. You can read more about the acquisition on pages 94 - 103 and the Links Investments joint venture on pages 90 - 91 of our report. These initiatives are not just achievements but also a testament to our ability to adapt and thrive amid changing market dynamics. These initiatives enhance our service offerings, extend our market presence, and underscore our commitment to becoming the leading integrated logistics provider in the region.



COMMITMENT TO TRUST

Our commitment to sustainability and digital transformation remains at the forefront of our strategy, reflecting our dedication to future-proofing our operations and making a positive contribution to the planet and society. The initiatives we have undertaken underscore our commitment to integrating sustainable practices into every aspect of our business, ensuring that we remain leaders in the industry's evolution towards a more connected, agile, and sustainable future.

To actualize our commitment to sustainability, we are dedicated to minimizing our environmental footprint, optimizing our operations, and driving long-term value for our stakeholders. Through initiatives focused on digital transformation, operational excellence, and environmental stewardship, we aim to lead the industry towards a more sustainable, resilient, and interconnected future. You can find more details about our approach in the Trust section of this report on pages 122 - 133.



LOOKING AHEAD: EXPECT MORE



First and foremost, we extend our heartfelt gratitude to our employees, partners, and shareholders for their unwavering support, dedication, and trust. Without your tireless efforts, unwavering commitment, and shared vision, none of our achievements would have been possible. As we celebrate our past, embrace our present, and chart our course for the future, we do so with deep appreciation for the collective contributions of our Egytrans family.

As we honor our 50th anniversary, we are reminded of our rich history and the contributions of those who have shaped Egytrans' legacy. This milestone, celebrated throughout our report with testimonials and achievements, inspires our future direction. The strategic ventures we've undertaken, including the transformative merger with NOSCO, not only reflect our adaptability but also our ambition to redefine the logistics and transport sector.

The strategic expansions and partnerships we've embarked upon not only enhance our operational capabilities but also open avenues for significant growth within profitable markets. Moving into 2024, our focus remains on leveraging these opportunities to reinforce our market leadership and drive innovation. Furthermore, our commitment

to sustainability and digital transformation continues to be a priority, ensuring that Egytrans remains at the forefront of industry advancements.

As we look to the future, inspired by the legacy of our past leaders and driven by the collective ambition of our team, I am confident in our ability to achieve extraordinary success. Guided by our theme of "Expect More," we are filled with optimism, excitement, and determination. While the road ahead may be paved with challenges, uncertainties, and complexities, it is also brimming with opportunities, possibilities, and potential. With a renewed sense of purpose and a steadfast commitment to our core values, we are poised to exceed expectations, drive positive change, and shape the future of logistics and transport in Egypt as we have done over the last 50 years. By leveraging our strengths, embracing innovation, and fostering collaboration, we will continue to deliver value to our stakeholders, empower our employees, and make a meaningful impact on the world around us. As we "Expect More" from ourselves, we invite you to join us on this exciting journey into the future.



OUR 50TH ANNIVERSARY MARKS
A CELEBRATION OF LEGACY
AND A LAUNCHPAD FOR FUTURE
INNOVATION IN LOGISTICS

AMIDST GLOBAL CHALLENGES, OUR
TEAM'S RESILIENCE HAS POSITIONED
US FOR THE OPPORTUNITIES AHEAD

● ● ● 50 YEAR STORIES

STEERING LEGACY: WISDOM FROM EGYTRANS' CHAIRMEN



Wael Leheta
Chairman and CEO EGYTRANS 10/1983 TO 7/1999

Forging Forward: The Founder's Resilience

Wael Leheta, the esteemed Chairman and CEO of EGYTRANS from October 1983 to July 1999, embodied the spirit of perseverance and innovation that defined the company's trajectory for decades to come. His remarkable journey began with adversity but transformed into a legacy of visionary leadership and industry transformation.

Born into a family with a business legacy, Wael faced early challenges when his family business was nationalized in 1960. Undeterred by setbacks, he seized each obstacle as an opportunity for growth and reinvention. In the midst of the Lebanese Civil War in 1975, Wael rebuilt his business from scratch in Greece, showcasing his resilience and determination.

In 1980, Wael returned to Egypt, taking the helm of EGYTRANS and laying the foundation for its future success. His visionary leadership revolutionized the transport and logistics industry, introducing innovative practices such as LCL (Less than Container Load) and bonded warehousing. Wael's belief in the industry's potential as an economic enabler set him apart as a true pioneer.

Beyond his business acumen, Wael was known for his charismatic presence and unwavering optimism. His ability to find humor in difficult situations and his commitment to mentorship left an indelible mark on all who knew him. As an educator and mentor, he shaped the next generation of industry leaders, leaving a lasting impact on the industry as a whole.

Today, Wael Leheta's legacy lives on as a beacon of inspiration for EGYTRANS and the industry at large. His transformative perspective, unwavering determination, and commitment to innovation continue to guide the company forward. As EGYTRANS embraces his values and ethos, it honors the enduring legacy of a visionary leader whose impact transcends generations.

5 DECADES OF TRAILBLAZING: CELEBRATING 25 YEARS FROM OUR IPO ON THE EGYPTIAN STOCK EXCHANGE, 1998



In 1998, Egytrans became the first logistics company to be publicly traded on the Egyptian Stock Exchange, marking a significant milestone in our history. This event not only demonstrated our pioneering role in the logistics sector but also established a solid foundation for future growth by enhancing our visibility and credibility in the financial markets. Celebrating the 25th anniversary of this achievement in 2023, Egytrans held a special “Ring the Bell” event, attended by prominent figures from the Egyptian Stock Exchange and our leadership team. This quarter-century milestone underscores our long-standing commitment to transparency, financial integrity, and shareholder value, aligning us with the highest standards of corporate governance and operational excellence. Our journey on the stock exchange has been pivotal in attracting diverse investments, driving innovation, and expanding our services, reinforcing our position as a leader in the logistics industry.





50 YEARS

SINCE 1973



5 DECADES OF INNOVATION: ESTABLISHING THE FIRST BONDED WAREHOUSE IN EGYPT, 1990

Egytrans not only pioneered LCL services but also introduced the first bonded warehouse service in Egypt in 1990. This groundbreaking initiative, starting with a modest facility in Haram, set a precedent for the Egyptian government's approval of bonded warehouses nationwide. Today, bonded warehousing has become a cornerstone of trade facilitation across Egypt, underscoring Egytrans' role in innovating cost-effective business management solutions. This development marks another significant milestone in Egytrans' history of driving progress in the logistics industry.

EGYTRANS 50TH ANNIVERSARY CELEBRATION: COMMEMORATING OUR SHARED JOURNEY



Amidst the beautiful set up of the Qubba Presidential Palace garden, Egytrans employees, clients, partners and stakeholders gathered to commemorate a momentous occasion - the company's 50th anniversary celebration. For us, this event wasn't just a milestone; it was a heartfelt tribute to the decades of dedication, hard work, and camaraderie that have defined our journey together.

As we look to the next chapter of Egytrans' journey, we do so with hope, excitement, and a renewed sense of purpose. With the same spirit of unity, determination, and passion that has guided us thus far, we look forward to the future with optimism and anticipation.

Here's to fifty years of excellence, and to many more years of success, growth, and friendship at Egytrans.



THE MARKET IN WHICH WE OPERATE



Supply chains under pressure worldwide will continue to be caught between politics, economics, and ecology in the future.

In 2023, global supply chains grappled with unprecedented challenges stemming from macroeconomic, geopolitical, and ecological factors. The lingering effects of the pandemic, coupled with soaring energy prices and disruptions in transport capacities and port operations, intensified pressures on logistics worldwide. Geopolitical tensions, including conflicts in regions like Ukraine, Gaza, and Yemen, further strained trade routes and supply chains. However, amidst these complexities, Egypt emerges as a promising hub within the African Continental Free Trade Area (AfCFTA), offering opportunities for the logistics industry.

Operating within this dynamic landscape, Egytrans recognizes the importance of adeptly navigating market dynamics. Despite challenges, the industry remains resilient, with stakeholders prioritizing optimization strategies and sustainability initiatives. Through collaboration with government and industry partners, Egytrans is committed to providing reliable, timely, and cost-effective transport solutions to meet the evolving needs of its clients in the evolving global logistics landscape.

Operating within this dynamic landscape, Egytrans recognizes the importance of adeptly navigating market dynamics. Despite challenges, the industry remains resilient, with stakeholders prioritizing optimization strategies and sustainability initiatives. Through collaboration with government and industry partners, Egytrans is committed to providing reliable, timely, and cost-effective transport solutions to meet the evolving needs of its clients in the evolving global logistics landscape.

The global logistics market continues to evolve, influenced by various macroeconomic forces and geopolitical tensions. In 2023, the market reached a value of

USD

9.4075 trillion

and is projected to grow further at a CAGR of **6.4%** between 2023 and 2032, reaching a value of

USD

15.9782 trillion

by 2032.

● ● ● THE MARKET IN WHICH WE OPERATE

However, despite this growth trajectory, the year 2023 posed challenges due to factors such as foreign currency deficits, soaring inflation, and geopolitical tensions, including the war on Gaza and Red Sea attacks on commercial ships by Houthis in Yemen. These events led to spikes in commodity prices and heightened supply chain disruptions, with a significant contraction in trade flow through the Suez Canal in December 2023.

In 2023, the global air freight industry witnessed a remarkable recovery, with demand approaching pre-pandemic levels seen in 2019. Despite a modest decline of 1.9% in cargo tonne-kilometers (CTKs) compared to 2022, capacity surged by 11.3%, showcasing the industry's resilience. Middle Eastern carriers reported a 1.6% increase in demand, coupled with a significant rise in capacity, particularly for international operations. The sea freight sector, responsible for over four-fifths of global trade, experienced a 2.4% growth in trade volumes, albeit slower than historical averages. Despite challenges



such as supply chain disruptions and geopolitical tensions, containerized trade is projected to rebound, with a 1.2% increase in 2023 and over 3% growth between 2024 and 2028. However, disruptions along key trade routes, particularly in the Red Sea and Panama Canal, have led to significant increases in shipping rates and costs, driving inflation and impacting global supply chains. Despite these challenges, the industry outlook remains positive, with markets stabilizing towards normal demand patterns and positioning for success in 2024.

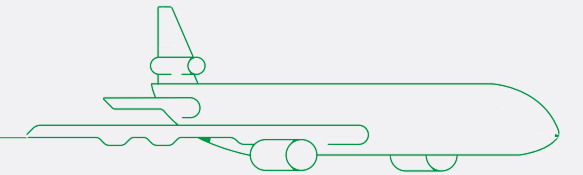
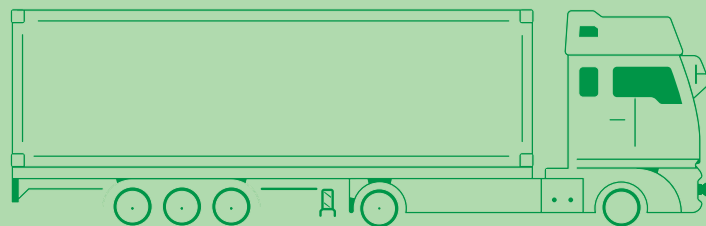
LOOKING AHEAD

the global logistics industry faces continued changes and challenges, shaped by major social, economic, and geopolitical trends. While the significance of logistics and transport in driving global commerce remains evident, uncertainties persist. The market landscape is influenced by factors such as demographic changes, political dynamics, sustainability concerns, and increasing expectations from stakeholders.

Demographic shifts, including the growth of the global population and the rise of the middle class, are driving demand for logistics services, particularly in emerging economies. Political developments, such as trade harmonization efforts and environmental regulations, impact global trade dynamics and logistics operations. Sustainability considerations, including the push towards net-zero emissions, are reshaping transport and logistics strategies, emphasizing the need for greener practices and technologies.

Moreover, societal expectations are evolving, with stakeholders demanding transparency, integrity, and social responsibility from companies. This requires strong partnerships between the public and private sectors to address global challenges effectively.

In response to these dynamics, our strategy focuses on creating a balanced business and product portfolio that positions us well for market changes. We recognize the importance of resilience and



flexibility in supply chains, particularly in light of recent disruptions and geopolitical uncertainties. Additionally, we acknowledge the growing significance of e-commerce and digitalization in shaping logistics trends and customer expectations.

As we navigate these challenges and opportunities, we remain committed to delivering safe, efficient, and sustainable transport solutions in collaboration with government and industry partners. Together, we strive to meet the evolving needs of our customers, drive positive change, and contribute to a more connected and resilient global logistics ecosystem.



THE MARKET IN WHICH WE OPERATE

In 2023, the global freight forwarding market encountered formidable challenges driven by major economic forces, resulting in a 3.9% contraction in real terms, which compressed the market value to

€ 334.34 billion

Despite efforts to stabilize, the demand for air and sea freight forwarding services remained subdued, indicating a continued normalization process in the industry. Looking forward, the global freight forwarding market is projected to expand, with a forecasted size of US\$ 207 billion by 2026, up from US\$ 170 billion in 2021, representing a compound annual growth rate (CAGR) of 2.8% during the period of 2020-2026.

Both air and sea freight forwarding services experienced soft demand, leading to an overall contraction of 3.9% contraction in 2023 versus



3.7% in 2022. Air freight forwarding saw a further notable decline of 7.3%, while sea freight forwarding also contracted by 1.5%.

These downturns were primarily driven by the global economic downturn, shifts in consumer behavior, and a slowdown in manufacturing activities. These factors created an imbalance between supply and demand, causing freight rates to decline and reducing yields for freight forwarders like Egytrans.

To adapt to these challenging market conditions, Egytrans reassessed its strategies by integrating technology and offering more value-added services. These efforts aimed to mitigate margin erosion and address the evolving needs of customers in a rapidly changing economic landscape.

LOOKING AHEAD

to the long term, despite the current challenges, projections indicate gradual recovery and growth for the freight forwarding market. Key drivers such as increasing international trade volumes, rising trade agreements, and the demand for integrated services are expected to contribute to this recovery. Egytrans remains committed to navigating these challenges and capitalizing on emerging opportunities in the global logistics sector.



● ● ● THE MARKET IN WHICH WE OPERATE

DRIVERS FOR GROWTH



International Trade Volumes:

The continuous growth in international trade volumes is a significant driver of the global logistics market. In 2021, merchandise trade volume surged by 8.4%, reaching a total value of \$20.8 trillion, according to the WTO. This growth fuels demand for logistics services to facilitate the movement of goods across borders efficiently.

E-commerce Growth:

The rapid expansion of e-commerce contributes significantly to the demand for logistics services. Global online retail sales reached \$4.9 trillion in 2021 and are forecasted to surpass \$6.3 trillion by 2024, driving the need for efficient logistics solutions, including last-mile delivery and fulfillment centers.

Technological Advancements:

Technological advancements play a pivotal role in driving the logistics industry's growth by enhancing efficiency and optimizing operations. The global logistics automation market is projected to reach \$121.5 billion by 2028, growing at a CAGR of 11.5% from 2021 to 2028, as reported by Research and Markets.

Government Initiatives:

Government initiatives aimed at improving infrastructure and reducing trade barriers stimulate the growth of the logistics market. China's Belt and Road Initiative (BRI) aims to enhance connectivity and cooperation among countries, potentially increasing global trade by 2.8% and global GDP by 0.7% by 2040, according to the World Bank.

Environmental Sustainability:

The focus on environmental sustainability drives the adoption of eco-friendly practices and technologies in the logistics industry. The global green logistics market size is expected to reach \$370.7 billion by 2028, growing at a CAGR of 6.5% from 2021 to 2028, as projected by Grand View Research.

Urbanization and Population Growth:

Urbanization trends and population growth in emerging markets drive the demand for efficient logistics networks to support the flow of goods to densely populated areas. The world's urban population is projected to reach 68% by 2050, creating opportunities and challenges for logistics companies.

Supply Chain Resilience:

Supply chain disruptions persist in 2023 due to a range of factors including ongoing pandemic effects like labor shortages and port congestion, geopolitical tensions impacting trade routes, climate-related events damaging infrastructure, cybersecurity threats compromising data integrity, and labor market dynamics affecting workforce availability. As a result, many companies are outsourcing aspects of their supply chain management to specialized providers to enhance resilience and mitigate disruptions.

Trade Agreements:

Trade agreements between countries promote trade and investment, stimulating demand for logistics services. For example, the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) and the Africa Continental Free Trade Area (AfCFTA) aim to boost trade and drive the need for efficient logistics infrastructure.

●●● 50 YEAR STORIES

DRIVING SUCCESS: EGYTRANS EMPLOYEE SPOTLIGHT



SALEM MORSY
DRIVER AND HEAVY TRANSPORT SUPERVISOR

**19 YEARS
WITH EGYTRANS**

Heavy Hauler’s Story: Life Behind the Wheel

Salem’s journey with Egytrans began in 2004 when he joined as a specialized transport driver. Over the course of 19 years, he has proudly served the company, and as he approaches his sixtieth birthday next April, he reflects on his profound dedication to this esteemed organization. “I feel honored to be part of a large and distinguished company in the heavy transport sector,” Salem remarks, especially in light of the recent merger with Nosco earlier this year.

“At Egytrans, respectful treatment of employees is paramount,” Salem emphasizes. “Whether in humanitarian matters or financial dealings, the company demonstrates a remarkable level of consideration.” He also notes Egytrans’ exceptional ability to navigate the complexities of their work, which often involves completing tasks and transfers of extraordinary dimensions. “We tackle challenges of any size with ease, ensuring smooth operations every step of the way,” Salem adds. Throughout his tenure with Egytrans, Salem has acquired invaluable technical expertise, enabling him to participate in large-scale projects involving weights exceeding 500 tons and lengths of up to 8 meters. These are specifications that would be considered exceptional even in the realm of heavy transport operations he proudly asserts.

In his final comment, Ahmed extends his heartfelt gratitude to all his colleagues at Egytrans for their unwavering support and collaborative efforts. “It is through our collective dedication that we consistently deliver excellence in performing our tasks,” he concludes with gratitude.



5 DECADES OF TRANSPARENCY: SIGNING THE UN GLOBAL COMPACT, 1995



Recognizing a critical market gap, Egytrans established Egytrans Depot Solutions (EDS) in 2010, pioneering the specialized services of ISO tank cleaning and repair in Egypt. EDS, a testament to Egytrans' forward-thinking approach, stands as the first facility in the country to offer such services to European standards. This initiative not only filled a vital industry need but also underscored the importance of maintaining high-quality standards for the safe and efficient handling of liquid bulk cargo. With advanced equipment and skilled professionals, EDS embodies Egytrans' commitment to innovation and excellence, significantly enhancing the logistics landscape in Egypt and reinforcing the company's legacy of industry leadership.



DRIVING SUCCESS: EGYTRANS EMPLOYEE SPOTLIGHT



AHMED EL SAYED ABBAS
DRIVER AND YARD SUPERVISOR

**13 YEARS
WITH EGYTRANS**

Continuing a Legacy: Egytrans through the generations

Ahmed Abbas isn't just a driver and yard supervisor at Egytrans —he's a living testament to the company's rich history and enduring legacy. For Ahmed, Egytrans isn't just a workplace; it's a second home that has been a part of his life for over a decade. "Since my childhood, I've been associated with Egytrans," Ahmed reflects, "going to work with my father and witnessing the genuine camaraderie among the employees. It's more than just a company to me; it's like a family."

From childhood, Ahmed was immersed in the world of Egytrans, accompanying his father to work and witnessing firsthand the camaraderie and sense of belonging that defined the company culture. As he grew older, Ahmed's admiration for Egytrans only deepened, fueled by the memories of Mr. Wael's organized trips to Port Said and the genuine connections forged between employees and management. "remember how Mr. Wael knew each worker by name and their personal circumstances," Ahmed recalls. "It truly felt like a big family that included us all."

But it wasn't just the camaraderie that kept Ahmed loyal to Egytrans; it was the company's unwavering support during challenging times. Whether it was navigating conflicts within the team or weathering global crises like the COVID-19 pandemic and geopolitical tensions, Egytrans remained a beacon of stability and compassion.

"During difficult situations, management always intervened to solve problems and ensure everyone's needs were met," Ahmed explains. "We worked together as a team, putting in long hours to overcome challenges and maintain the company's reputation in the market." While other companies faltered, Egytrans stood firm, prioritizing the well-being of its employees above all else.

For Ahmed, Egytrans isn't just a job—it's a legacy he hopes to pass down to future generations. As he looks to the future, Ahmed dreams of seeing his son follow in his footsteps, joining the Egytrans family and experiencing the same sense of pride, stability, and belonging that has defined Ahmed's career journey.



EGYPT – THE MARKET

“THE LOGISTICS AND TRANSPORT SECTOR
IS EGYPT’S BIGGEST CASH COW,”

WORLD BANK

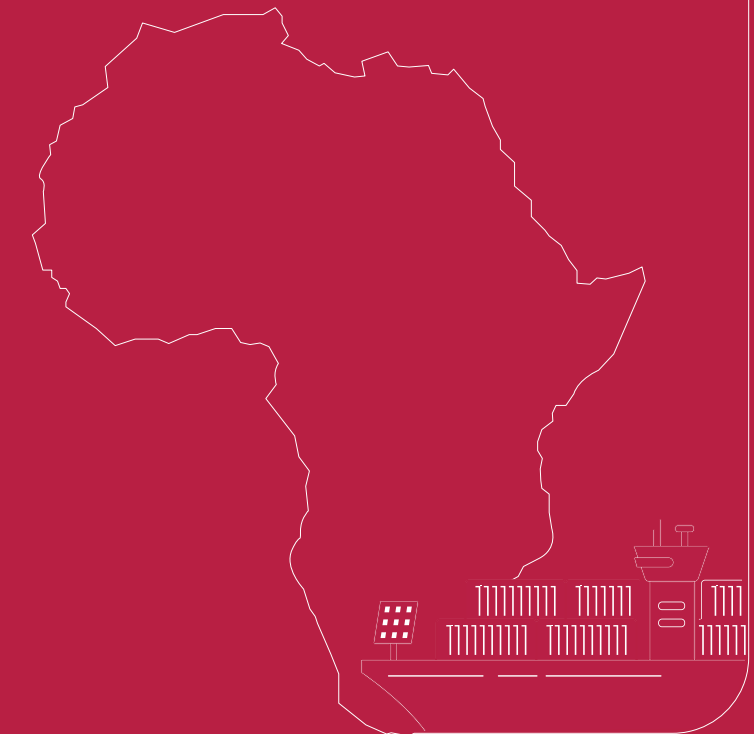


In 2023, Egypt's transport and logistics (T&L) sector emerged resilient amidst global logistical challenges, leveraging its strategic geographic location to foster growth and opportunities within Africa and the Middle East. Recognized by the World Bank as Egypt's "biggest cash cow," the sector is undergoing significant transformation thanks to substantial infrastructure investments and the country's strategic positioning. Despite facing hurdles such as macroeconomic conditions and geopolitical tensions, Egypt's T&L sector, buoyed by

the African Continental Free Trade Area (AfCFTA), remains a promising logistics hub, anticipated to grow at a rate of 7.1% between 2022 and 2026.

Endorsed by the World Bank for its strategic importance and growth potential, Egypt's T&L sector is a cornerstone of the nation's economic strategy. Despite macroeconomic and geopolitical challenges, the sector's resilience highlights the strategic initiatives and collaborative efforts to navigate these complexities.

With ongoing investments in infrastructure and digital advancements, Egypt is poised to enhance its status as a leading logistics hub, offering ample opportunities for investors and stakeholders in the dynamic global trade and logistics landscape. This analysis underlines the sector's resilience, growth prospects, and strategic responses, paving the way for sustained growth and innovation.



AT 7.8% CAGR EGYPT T&L TO GROW AT 2X THE WORLD GROWTH RATE

Egypt's Transport and Logistics Sector Forecasts an 7.8% CAGR to surpass USD 52.6 billion by 2027 up from USD 34.2 billion in 2022.

The Transport and Logistics (T&L) sector in Egypt is projected to experience significant growth, predicting a 7.8% CAGR that could see the market swell to \$52.6 billion by 2027. This growth rate is notably double the world growth rate, underlining Egypt's evolving role as a major trading country, especially with opportunities arising from the African Continental Free Trade Agreement (AfCFTA).

Additionally, the sector is anticipated to benefit from overland alternatives to maritime and air transportation, further facilitating intra-Africa trade and opening up a \$450 billion logistics market.

As of 2022, the Egyptian logistics market celebrated a significant achievement, reaching a value of \$34.2 billion. However, 2023 experienced a downturn, leading to expectations of moderate freight growth across all transportation modes in Egypt for 2024. This anticipated moderation is attributed to a decline in real imports growth, exacerbated by high inflation, logistical constraints, and regional conflict risks that could potentially impact Egypt's port traffic flows over the forecast period. Despite these short-term challenges, there is optimism for the medium to long term, driven by increased investments in port and energy infrastructure. These investments, particularly in green energy solutions, are projected to bolster trade activities and sustain business growth, ensuring the sector's resilience and continued contribution to Egypt's economic landscape setting the stage for exponential growth driven by strategic investments in port infrastructure and green energy solutions, notwithstanding the

anticipated moderation in freight growth due to short-term economic pressures and regional conflicts.

This substantial growth is driven by various factors, including Egypt's strategic location, government initiatives to improve infrastructure and streamline logistics operations, and the rise of e-commerce. The Third-Party Logistics (3PL) segment, in particular, is expected to see exponential growth, with a projected CAGR of 8.6% up to 2025, driven by the rising population and significant growth in e-commerce during the forecast period of 2019-2025. This segment stands to gain significantly, with the potential to grow at over 22%.

Moreover, substantial investments towards the development and maintenance of key roads and ports are expected to bring up to tenfold capacity forecasts, indicating a robust framework for the sector's expansion. Despite the market's high fragmentation and inefficiency, with 90% being characterized as such, these growth drivers present a strong potential for consolidation and efficiency improvements in the coming year



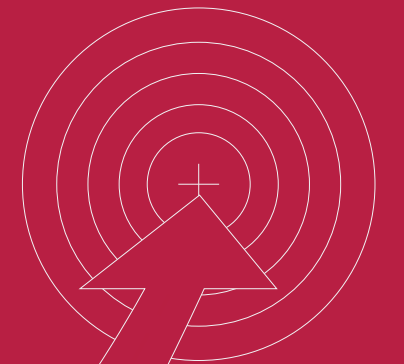
EGYPT'S FREIGHT FORWARDING SECTOR POISED FOR 7.1% CAGR AMIDST EVOLVING DIGITAL & GLOBAL LANDSCAPES

The Egyptian freight forwarding sector, positioned for a remarkable Compound Annual Growth Rate (CAGR) of 7.1% from 2022 to 2026, is navigating through a period of transformative growth fueled by strategic government initiatives and favorable market dynamics. Egypt's advantageous geographic location at the nexus of Africa, Asia, and Europe fortifies its role as a key logistics hub, integral to the flow of international commerce. This sector's capacity to adeptly manage the complexities of global trade, underscored by an imperative for digital transformation, is supported by escalating trade volumes and significant infrastructural developments.

Central to this growth narrative are pivotal government policies which aim to reinforce the sector by enhancing infrastructure and smoothing transport pathways, thus diminishing transit times and operational costs. The Suez Canal's expansion and strategic investments in port infrastructure promise to elevate capacity and operational efficiency, further accommodating the global shipping volume surge. The sector's upward trajectory is also supported by the escalating demand for advanced freight forwarding solutions, driven by the e-commerce sector's exponential growth, to adeptly manage the rising tide of goods moving both within Egypt and across its borders.

Challenges

Despite the optimistic outlook, the freight forwarding sector confronts challenges, primarily the pressing need for digital transformation to align operations with the fast-evolving demands of global commerce. Geopolitical tensions and macroeconomic fluctuations pose additional uncertainties, potentially impacting international shipping routes and costs. Nonetheless, the Egyptian freight forwarding sector's strategic significance, coupled with the government's steadfast commitment to infrastructure development, robustly positions it for anticipated growth. This makes the sector an indispensable pillar of Egypt's extensive logistics and transportation framework, poised to navigate the future landscape of global trade with resilience and adaptability.



LAND TRANSPORT SECTOR IN EGYPT: NAVIGATING THROUGH EXPANSION AND MODERNIZATION

The land transport segment, which forms the backbone of the T&L sector, has seen marked improvements in infrastructure and capacity. This is largely thanks to government-led projects that have expanded and modernized the road network, enabling better connectivity and efficiency. As a result, the road freight volume is poised for steady growth, supported by a strong consumer demand and an improved capacity that promises a 40% enhancement in operational efficiency.

The land transport segment, predominantly comprised of road transport, dominates the logistics sector with a 90% share. Despite challenges such as high fragmentation and underutilization of truck fleets, the segment is poised for growth, supported by governmental efforts to improve the road network and streamline operational efficiencies. This investment is expected to double the historical average growth of the country's trade, favoring transport and logistics providers. The road freight sector, underpinned by strong consumer demand and a 40% improvement in capacity, projects a steady expansion in road freight volumes. The ongoing enhancements in road connectivity and infrastructure not only support current demand but also lay the groundwork for future growth in the land transport segment.

The government's vision to expand urban settlements from 7% to 14% by 2030 will likely increase the demand for efficient land transport services, catering to a rapidly growing population and expanding middle class.

Key growth drivers include extensive government investments in road infrastructure, aiming to modernize and extend the national road network. Such developments not only enhance domestic connectivity but also improve Egypt's position as a crucial trade link between Africa, the Middle East, and Europe. The sector is poised for growth, benefiting from the overall increase in trade activities and the strategic push to make Egypt a logistics hub.



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Challenges

However, the Land Transport sector grapples with challenges such as market fragmentation, with a considerable portion of the transport industry comprised of small operators resulting in operational inefficiencies. This fragmentation leads to underutilization of fleets, inconsistent service levels, and heightened logistics costs. Additionally, the sector must navigate the evolving demands of the digital economy, requiring upgrades in technology and processes to remain competitive.

Prospects

Despite these challenges, the Land Transport sector in Egypt has robust prospects. The government's continued investment in infrastructure, coupled with initiatives to digitize and streamline transport operations, presents significant opportunities for growth. As the country advances its logistics capabilities, the sector is expected to see improved efficiency, reduced costs, and enhanced competitiveness. Moreover, the expansion of urban areas and the rising demand for logistics services driven by e-commerce growth and the expanding middle class are set to fuel the demand for land transport services, making it a key area for investment and development.





WAREHOUSING UPWARD TRAJECTORY, WITH 7% CAGR THROUGH 2025. CAPITALIZING ON E-COMMERCE GROWTH AND STRATEGIC INVESTMENTS

The warehousing sector in Egypt is currently undergoing a significant transformation, primarily driven by the explosive growth of the e-commerce industry and strategic governmental investments in infrastructure. As the e-commerce market continues to expand, fueled by the rising middle class and increasing digital connectivity, there is a burgeoning demand for sophisticated warehousing and logistics solutions. This demand is characterized by the need for efficient storage, inventory management, and rapid distribution services to cater to the fast-paced online retail environment. The government's commitment to enhancing Egypt's logistics infrastructure, including the development of new ports and logistics centers, further supports the sector's growth, providing a robust framework for the expansion of warehousing facilities.

The logistics and warehousing market in Egypt is also on an upward trajectory, expected to grow at a 7% CAGR through 2025. This growth is spurred by massive infrastructure development and an increase in Foreign Direct Investment (FDI), industrial space, and trade volumes. Notably, the logistics sector, currently valued at \$8.7 billion, is seeing a resurgence to pre-crisis levels of trade capacity and ease of business. The market is highly competitive, with international and domestic players vying for dominance. Strategic initiatives, such as the African Continental Free Trade Agreement (AfCFTA), are set to further catalyze this growth, positioning Egypt as a trans-shipment hub with burgeoning warehousing needs.

Challenges

Despite its promising growth trajectory, the warehousing sector faces several challenges. One of the primary concerns is adapting to the technological advancements necessary for modern warehousing operations, including automation and real-time inventory management systems, which require significant capital investment. Additionally, the sector must navigate the complexities of supply chain integration, ensuring seamless connectivity between warehousing services and other logistics components such as transportation and last-mile delivery. Another challenge lies in the optimization of warehouse locations and layouts to maximize efficiency and minimize delivery times, especially in urban areas where space is at a premium.

Prospects

Looking ahead, the prospects for Egypt's warehousing sector are highly optimistic. With continued growth in e-commerce and supportive government policies aimed at improving the overall logistics framework, the demand for advanced warehousing solutions is expected to rise. Opportunities abound for warehousing providers to innovate and expand their service offerings, particularly in areas such as automated storage and retrieval systems (ASRS), cold storage, and sustainable warehousing practices. Furthermore, the strategic development of dry ports and logistic centers across Egypt is set to enhance the sector's capacity and efficiency, enabling it to support the country's ambition of becoming a leading logistics hub in the region. As the warehousing sector evolves to meet the changing demands of the digital economy, it remains a critical component of Egypt's logistics and supply chain ecosystem, offering ample opportunities for growth and investment.

3PL SECTOR IN EGYPT: EXPANDING AMIDST E-COMMERCE BOOM AND MIDDLE-CLASS GROWTH

Egypt's Third-Party Logistics (3PL) sector is experiencing significant growth, driven by the exponential rise in e-commerce and the rapid expansion of the middle class. With the e-commerce market in Egypt projected to grow at an impressive rate, the demand for 3PL services, offering specialized logistics and supply chain management solutions, is expected to surge. This growth is further fueled by the increasing internet penetration and digital literacy among the Egyptian population, enabling more consumers to participate in online shopping. With the e-commerce industry's boom, the demand for advanced

logistics and warehousing solutions is on the rise. Egypt's e-commerce market, currently standing at a revenue of US\$5.2 billion, is forecasted to grow significantly, bolstered by the rising middle class and increasing internet penetration. The logistics market, including 3PL services, is expected to capitalize on this trend, offering optimized and digitalized warehousing solutions to support the burgeoning e-commerce sector.

Challenges

Despite the promising growth prospects, the 3PL sector faces several challenges. High competition from both local and international logistics providers requires companies to continuously innovate and improve their service offerings to maintain market share. Additionally, adapting to the fast-paced changes in e-commerce, including customer expectations for quick delivery times and return services, poses operational challenges.

There's also the need for advanced IT systems and technology integration to manage complex logistics operations efficiently, which can be a significant investment for many 3PL providers.

Prospects

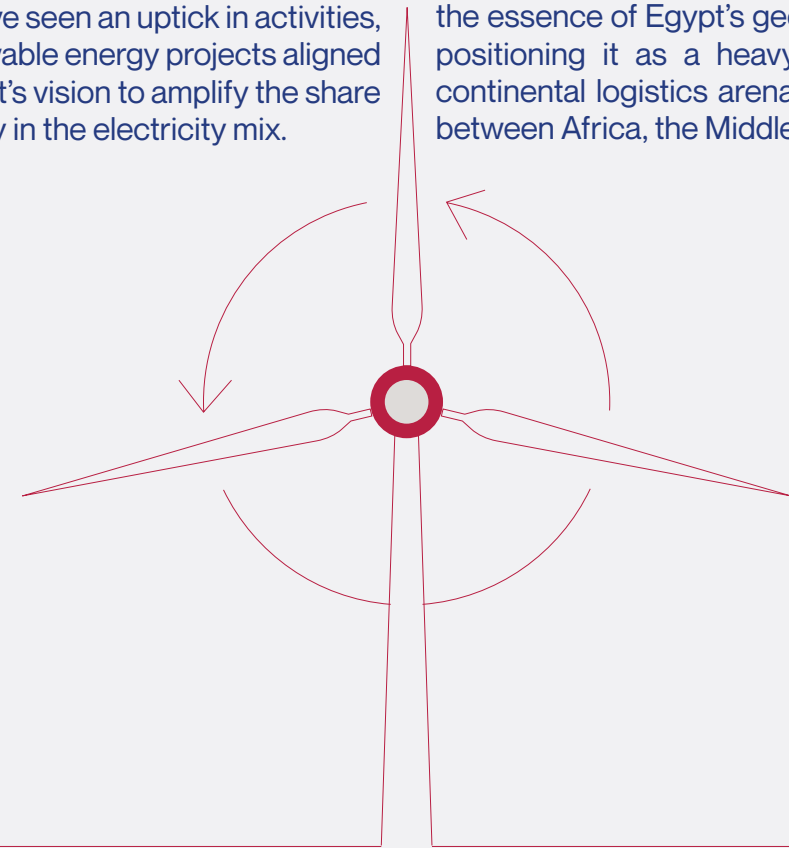
The future of Egypt's 3PL sector looks promising, with opportunities for companies to differentiate themselves through value-added services, technology integration, and customer-centric solutions. The government's initiatives to improve the country's infrastructure and streamline customs processes are expected to enhance the efficiency of logistics operations, further boosting the sector's growth. As the middle class continues to expand, and with it, disposable income, the demand for e-commerce and, by extension, 3PL services, is set to rise, offering ample opportunities for growth and expansion.



EGYPT'S HEAVY TRANSPORT SECTOR FORECASTS AN 8.3% CAGR SURGE AMIDST EXPANDING PROJECT MARKET CAPACITY

Egypt's heavy and specialized transport sector is poised for substantial growth, underpinned by a surge in infrastructure investments and a bustling project market. With a projected Compound Annual Growth Rate (CAGR) of 8.3%, the sector is a cornerstone in the nation's \$500 billion infrastructure initiative, which encompasses a myriad of underway and planned projects across the construction, power, transport, and the oil and gas industries. This sector not only supports the country's infrastructural evolution but also represents a capital-intensive and cyclical market, where the demand is closely tied to the ebb and flow of these large-scale investments. The year 2020 saw a moderate growth rate of 3.8%, dominated by construction, but recent years have seen an uptick in activities, particularly in renewable energy projects aligned with the government's vision to amplify the share of renewable energy in the electricity mix.

The wind energy sector, a subset of the heavy transport market, is forecasted to grow at a CAGR of around 15% from 2020 to 2025. This growth is fueled by strategic government initiatives aiming to transform Egypt into a pivotal energy hub within the region. The ripple effects of this growth are evident in the escalating number of oil and gas projects, valued at nearly \$82 billion, with a significant percentage in active execution and bidding phases. Moreover, the sector's expansion is further catalyzed by plans for large-scale grid connectivity projects and an ongoing emphasis on enhancing water security through increased water treatment capacities. Notably, the sector's performance is not just tethered to domestic endeavors; it also captures the essence of Egypt's geographical advantage, positioning it as a heavyweight in the trans-continental logistics arena that bridges the gap between Africa, the Middle East, and Europe.



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EGYPT'S ISO TANK SECTOR EXPECTED TO REBOOT

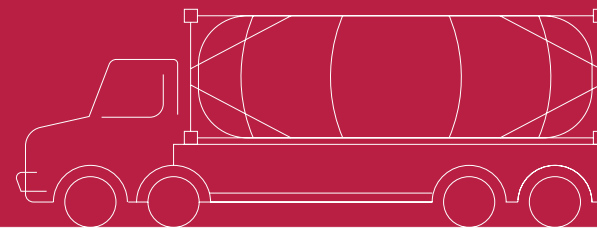


The ISO Tank sector, particularly focusing on cleaning and maintenance, is poised for significant growth globally, with Egypt's market contributing to this upward trajectory. Based on the information provided, the global ISO tank containers market is anticipated to expand from \$0.99 billion in 2021 to \$1.57 billion by 2026, reflecting a Compound Annual Growth Rate (CAGR) of 8.6%. This growth is propelled by the increasing demand for efficient, safe, and cost-effective transportation solutions for liquids, gases, and other materials, which ISO tanks are uniquely positioned to provide.

In Egypt, the growth of the ISO Tank sector is underlined by the nation's strategic initiatives to boost its logistics and transportation infrastructure and its positioning as a critical link in global trade routes, notably through the Suez Canal. The country's burgeoning petrochemical industry, which is expected to see an increase in chemical exports by 43%, further amplifies the demand for ISO tank maintenance services. This is due to ISO tanks' efficiency in transporting chemicals and their reduced environmental impact compared to other transportation methods.

Moreover, the establishment of dry ports and logistics centers in Egypt, aimed at accommodating more than 5 million TEUs annually, alongside the development of 7 land ports on the Egyptian borders, signifies a robust framework for the growth of the ISO tank sector. The government's one-stop-shop system, launched in 2021 to facilitate international trade, underscores the sector's potential by streamlining processes such as customs clearance and payment processing, thereby enhancing the operational efficiency of ISO tank services.

The projected growth in the ISO Tank sector aligns with Egypt's broader economic objectives and its ambition to become a leading logistics hub in Africa and the Middle East. This sector's expansion not only supports the country's trade and industrial activities but also contributes to sustainable growth by promoting environmentally friendly and efficient transportation solutions.



5 DECADES OF INNOVATION: PIONEERING ISO TANK SERVICES IN EGYPT, 2010



Recognizing a critical market gap, Egytrans established Egytrans Depot Solutions (EDS) in 2010, pioneering the specialized services of ISO tank cleaning and repair in Egypt. EDS, a testament to Egytrans' forward-thinking approach, stands as the first facility in the country to offer such services to European standards. This initiative not only filled a vital industry need but also underscored the importance of maintaining high-quality standards for the safe and efficient handling of liquid bulk cargo. With advanced equipment and skilled professionals, EDS embodies Egytrans' commitment to innovation and excellence, significantly enhancing the logistics landscape in Egypt and reinforcing the company's legacy of industry leadership.





NAVIGATING EXCELLENCE: EGYTRANS LEADERSHIP CHRONICLES



ABDEL HALIM EL SHERIF

DIRECTOR OF PROJECT LOGISTICS (1990-2018)

Journey of Transformation: From Packages to Power

Abdel Halim El Sherif, who served at Egytrans from 1990 to 2018 and held various leadership roles including General Manager of Logistics and Projects and later Director of the Project Logistics Department, reflects on the company's transformative journey.

Recalling Egytrans' pioneering initiatives, he remarks, "Eng. Hussam was credited with directing the company for the combined goods projects in 1992 (LCL), where more than one customer shares one container and may reach 10 customers. This achieved good profits, and we were the pioneers in this field."

As Egytrans ventured into mega projects like power stations and factories, Abdel Halim witnessed the company's evolution firsthand. "With the late nineties, Egytrans was unique in owning heavy transport equipment through its purchase of "Etal," he explains. "We also developed the planning department, which specialized in preparing studies on loads, huge parcels, and optimal ways to transport them from ports to project sites."

Abdel Halim emphasizes the invaluable skills he acquired during his tenure, stating, "During my time at Egytrans, and through the project logistics sector, I acquired many skills, including the ability to solve any problem or crisis while working, whatever its size." He underscores the company's transition from handling small parcels to undertaking large-scale projects for electricity and wind farms, remarking, "We started transporting parcels and small businesses all over Cairo and we succeeded before we turned to giant projects."

In closing, Abdel Halim offers guidance to current Egytrans employees, drawing inspiration from divine teachings: "Finally, I would like to address a message to the current Egytrans employees, advising them to constantly move and strive as God commanded us, who says in his dear book, 'So walk in its paths and eat of his livelihood.'"

● ● ● EGYPT

INFRASTRUCTURE

Road Transport

Current Landscape: The sector has seen transformative developments with at least 7,000 km of roads added since 2014. The quality of infrastructure has significantly improved, climbing global rankings.

Growth Drivers: Strong consumer demand, supported by increased capacity and government efforts to connect major production and consumption centers.

Challenges and Opportunities: High fragmentation and inefficiencies mark the sector, with small-scale operators struggling to connect to the broader market. However, ongoing infrastructure enhancements present significant growth potential.

Sea Freight

Current Landscape: With a total of 15 commercial seaports, Egypt has embarked on ambitious projects to expand port infrastructure, aiming to quintuple its capacity by 2030.

Growth Drivers: The sector is receiving a boost from strong investment, including the development of new berths and logistics centers.

Challenges and Opportunities: Despite improvements, there are opportunities to increase efficiency and capacity further, notably in dry ports and border land ports.

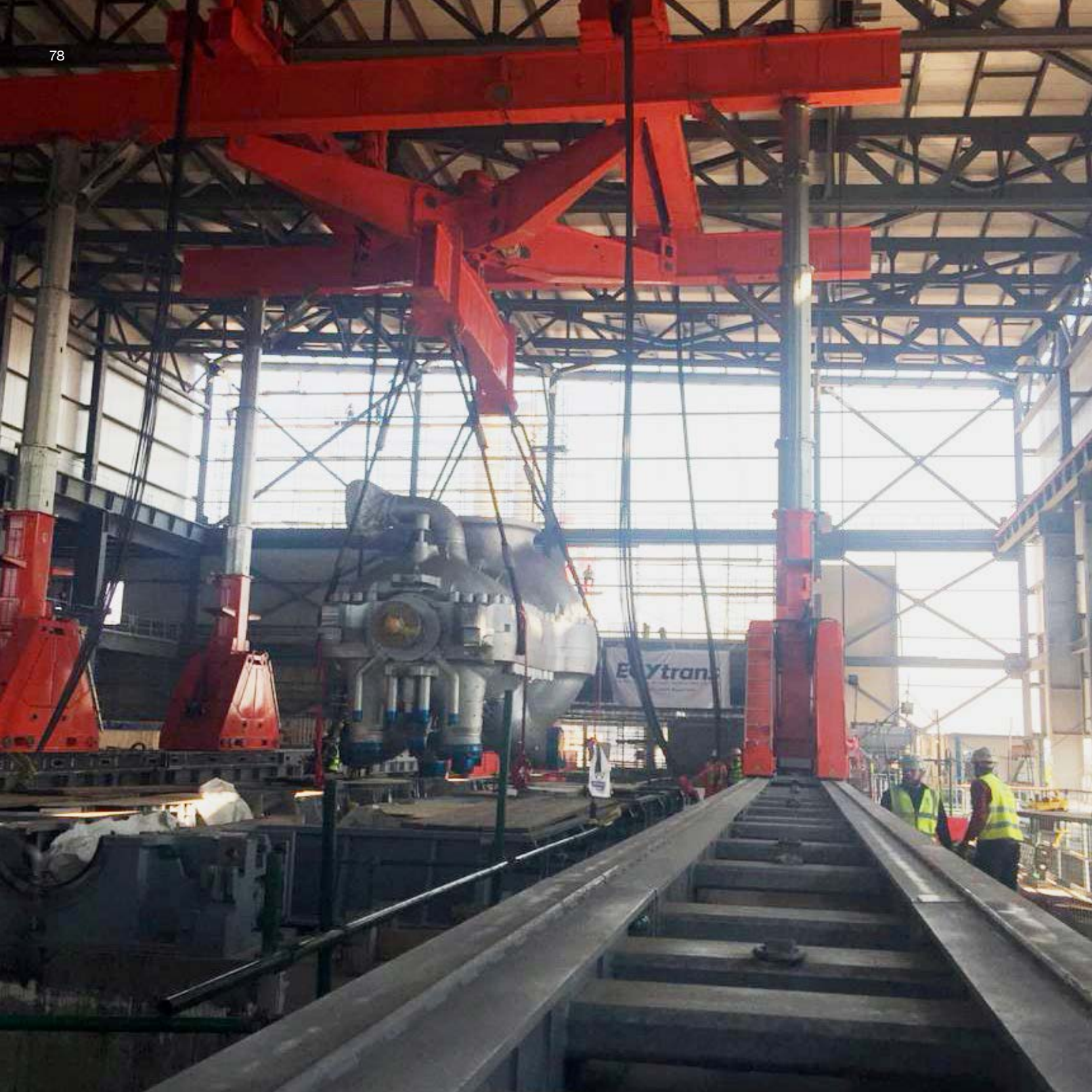
Rail Transport

Current Landscape: The rail sector is witnessing cross-border railway projects with significant investments, enhancing intra-Africa trade options.

Growth Drivers: The African Continental Free Trade Agreement is a key enabler, offering overland alternatives to maritime and air transport.

Challenges and Opportunities: The expansion of the rail network to connect with the rest of Africa and Europe is ongoing, with completion expected by 2024.





5 DECADES OF SERVICE: PIONEERING THE FIRST EGYPTIAN OWNED STRAND JACK GANTRY, 2019



Egytrans set a benchmark in 2019 by becoming the first and only logistics service provider in Egypt to own a movable gantry crane. This strategic acquisition underscores our commitment to enhancing operational capabilities and delivering comprehensive project logistics services. The gantry crane plays a pivotal role in our equipment portfolio, enabling us to undertake significant lifting tasks, such as lifting and installing generators in challenging locations. This milestone is a testament to our ongoing pursuit of excellence and innovation in customer service.



NAVIGATING EXCELLENCE: EGYTRANS LEADERSHIP CHRONICLES



MAHMOUD ABDEL SALAM
SENIOR TRANSPORT DRIVER

17 YEARS
WITH EGYTRANS

Roads Well Traveled: A Crane Driver's Journey

Mohamed Amin Abdel Hafez's journey with Egytrans began in 1997 when he joined as an accountant. Over the years, he has risen through the ranks, culminating in his promotion to the position of Deputy Manager of the Port Said Branch in November 2022.

"For me, the most significant projects at Egytrans are centered around continuous development and modernization of our work systems," Mohamed reflects. "We've implemented methods and systems that benefit our employees, customers, and the company's efficiency. For example, our employees now have the ability to track all stages of operations, including the cost of each operation and the resulting profit, before its commencement. This has saved us considerable time and effort while enabling us to serve our customers more effectively."

Egytrans stands out for its unique approach to customer service, according to Mohamed. "We prioritize providing the best services and treat our customers' shipments as if they were our own," he explains. "Unlike some other companies, we avoid imposing additional costs on our customers, such as delay fines or flooring charges. This fosters a sense of trust and security among our customers, knowing that their business is in safe hands."

Recently, we introduced an electronic payment system directly from the invoice to the bank, saving both time and effort for our customers and the company."

The resilience of Egytrans' management has been evident during times of crisis, including the sudden death of Eng. Hussam Leheta, the 2011 revolution, the COVID-19 pandemic, and the Ukrainian-Russian war. "Throughout these challenges, the management has emphasized the importance of the unique relationship between Egytrans and its employees," Mohamed observes. "Under the leadership of Eng. Abir, the administration maintains open communication with managers and employees to address their needs and concerns, fostering a healthy family environment."

In closing, Mohamed sends a message to the administration to continue their successful endeavors and encourages his colleagues to strive for excellence. "To each colleague, I say: strive and develop, and you will be duly rewarded," he concludes. "The management at Egytrans values both the young and the old, ensuring that everyone receives their rightful recognition."

THREE STRATEGIC PRIORITIES

In the face of evolving market dynamics, Egytrans continues to advance its strategic mission set forth in 2018, aimed at fostering growth, minimizing risk, and enhancing financial performance through three core strategic priorities:

Grow a Diversified Business:

Our focus remains steadfast on diversification, further underscored by the strategic merger with NOSCO and the expansion into the Kingdom of Saudi Arabia through our partnership with Link Investments Co. KSA. These ventures not only expand our service portfolio but also reinforce our commitment to meeting the ever-changing needs of our customers in a dynamic global landscape.

Deliver More Services and Solutions of Value:

Leveraging the strengths gained from our recent partnerships and expansions, we are poised to offer an enriched array of services and solutions.

This strategic expansion enables us to provide unparalleled value to our clients, ensuring Egytrans remains synonymous with quality and innovation in logistics and transport solutions.

Simplify the Operating Model:

The restructuring of Egytrans into five strategic business units epitomizes our commitment to operational excellence and agility. This simplification enhances our ability to rapidly adapt to market changes and customer needs, further solidifying our position as industry leaders.



These strategic pillars are designed to navigate the challenges ahead and maintain our competitive edge, ensuring Egytrans remains at the forefront of the logistics and transport industry, ready to meet the future needs of our customers. These strategic pillars set the stage for Egytrans' continued success and leadership in the logistics and transport industry. In the following sections, we will delve deeper into our strategic responses, outlining the specific actions, initiatives, and investments we are making to realize these priorities

GROW A DIVERSIFIED BUSINESS

In line with our strategy to diversify our business and align with the volatility of the logistics and transport industry, Egytrans, strengthened by the strategic acquisition of NOSCO, is uniquely positioned to enhance our supply chain framework. This acquisition enriches our industry experience, enabling tailored solutions that elevate customer competitiveness. Our focus includes leveraging expertise, advancing digital interfaces, and enhancing transport capabilities, reinforcing a fully integrated supply chain offering. Committed to building a robust portfolio, we aim to advance our services sustainably, catering to diverse target audiences across industries and regions for a lower-risk profile, ultimately driving shareholder value.

OUR PLANS

Enhanced Focus on Diversification:

We've realigned our organization to bolster efficiency and concentrate on areas with the highest potential for new business growth. This includes exploring potential partnerships that complement our existing services or embarking on new ventures that add substantive value to our operations. Our core business strategy emphasizes diversification into essential service areas like 3PL and warehousing, responding to market needs.

Geographic Expansion and Market Penetration:

Leveraging our newly expanded capability from the acquisition of NOSCO, we are poised to expand our footprint into neighboring markets, with a keen focus on Africa in the long-term. Despite its logistics challenges, Africa presents untapped opportunities thanks to a growing middle class, increased infrastructure investment, and significant trade agreements. Our phased approach to expansion in Africa is backed by thorough evaluations of these emerging opportunities. The strategic partnership with Link Co. KSA marks our ambitious expansion into the Kingdom of Saudi Arabia, positioning us to capitalize on the vast opportunities within one of the most dynamic markets in the Middle East.

Innovation Through Partnerships:

Our proactive expansion of collaborations with external partners aims to harness innovation and strengthen our product offerings. Successes from our startup incubator program have motivated us to continue seeking engagement with promising logistics startups, thus securing a competitive edge through new technologies that align with our business goals.

Disciplined Investment Approach:

Our investments in pilot projects and new ventures are governed by a disciplined approach focused on achieving a high return on investment. This strategy is pivotal for enhancing long-term financial performance and delivering greater value to our shareholders.

Looking Ahead:

With the strategic acquisition of NOSCO and our partnership with Links Investment Co. KSA, we are set to significantly bolster our service capabilities and market reach. These strategic ventures, alongside our business units' restructuring, underline our commitment to a diversified and resilient business model, ready to navigate the future's complexities and seize emerging opportunities.

CROSSING BORDERS, SEIZING OPPORTUNITIES, EXPECTING MORE

I am honored to contribute to Egytrans' annual report, marking my introduction to this esteemed organization. Since joining, I've witnessed Egytrans' unwavering dedication to excellence, innovation, and growth in the logistics and transport industry. It's evident that Egytrans isn't just leading in the field, but, as highlighted throughout this report celebrating the 50th Anniversary, it is redefining it, consistently seizing emerging opportunities to deliver exceptional value to clients and stakeholders. Embarking on this journey with Egytrans, I recognize the vast potential ahead. Being part of a team poised for expansion and leadership in both established and emerging markets is a privilege.



The focus of our business development strategy going forward aligns closely with the company's overarching goals to grow, deliver, and simplify. This strategy emphasizes three strategic directions: first, the expansion beyond our borders, which will be discussed in more detail below, signifies our ambition to establish a presence in new markets.

Secondly, our strategy includes diversification both laterally and vertically, capitalizing on potential opportunities and investing in alternative industries. This approach aims to create alternative revenue streams. Lastly, our strategy is geared towards expanding the business by targeting large new customers, especially those identified as key clients or significant revenue contributors. We plan to achieve this through customized partnership agreements, leveraging our expertise to meet their unique needs. Delving into our strategic vision and market analyses, I'm confident in Egytrans' ability to not only meet but exceed remarkable success in the future.

● ● ● OUR STRATEGY

A Foothold for Growth, Expecting More

Upon joining Egytrans, my primary focus was to establish a foothold in the Kingdom of Saudi Arabia (KSA), recognizing its immense potential for our company's growth. This strategic endeavor has culminated in a successful partnership with Links Investment, a joint venture aimed at capitalizing on the burgeoning logistics sector within KSA, driven by growth in the e-commerce sector and rapid infrastructure developments. This expansion aligns perfectly with global logistics trends and our ambitious growth objectives, embodying our theme to "Expect More" from our strategic initiatives. Further details regarding this transformative partnership can be found in the section dedicated to our strategic initiatives on pages 90 - 91 of this report.

The kingdom's dynamic market, driven by Vision 2030, presents numerous opportunities in logistics and heavy lift transport - sectors where Egytrans has established expertise and a competitive advantage. By entering a joint venture with Links Investment, Egytrans taps into the kingdom's logistical advancement, contributing to the Vision 2030 goal of a non-oil revenue increase to approximately SAR45 billion. The KSA's logistics industry, poised for a 5.85% CAGR from 2020 to 2026, offers Egytrans immediate entry into a robust and expanding market. This strategic partnership is designed to support the e-commerce wave, projected to reach \$13.3 billion by 2025, ensuring our presence is solidified where growth is most tangible and immediate.

.. with short term potential

The deal with Links Investment signifies a significant milestone in our expansion efforts, leveraging their local expertise and resources to support our operational capabilities and market presence in KSA. In particular, building on the expansive capability of the Links- Egytrans joint venture can capture opportunities in the warehousing sector. This sector has witnessed significant growth in KSA in recent years. This growth is fueled by factors such as the expansion of e-commerce, infrastructure development initiatives under Vision 2030, and rising consumer demand. With the growing e-commerce market, the demand for modern warehousing facilities is expected to continue rising, further driving the growth of the warehousing sector in the country.

.... and promising prospects long-term

Looking beyond the immediate horizon, Egytrans aligns with KSA's ambitious renewable energy targets, aiming to generate 50% of energy from renewables by 2030. The country aims to invest \$50 billion in renewable energy projects, with plans to develop 60 renewable energy projects with a total capacity of 9.5 gigawatts. This strategic alignment not only supports KSA's goal to diversify its economy but also exemplifies Egytrans' commitment to exceeding expectations in supporting sustainable energy sources. Our expertise in heavy haul

transport positions us uniquely to contribute significantly to this shift, expecting to leverage our comprehensive experience to provide specialized solutions within the renewable energy sector. The strategy in KSA also aligns with a phased approach to growth, where we lay the groundwork with logistics, and subsequently build upon our leadership in renewable energy transport. This long-term perspective ensures we are not just participants but leaders in KSA's energy transformation journey.

... with a keen eye to future prospects

Parallel to our expansion into KSA, Egytrans is closely monitoring the African market. Our watchful eye on the African market is strategic. The potential here is underscored by a myriad of drivers: a \$2.6 trillion GDP, a population boom set to reach 2.5 billion by 2050, and a significant portion of working-age individuals driving manufacturing. Africa is a landscape of immense potential. Urbanization trends predict that 45% of the population will reside in cities by 2025, propelling consumer spending higher than national averages.

The digital landscape in Africa is also rapidly changing, with internet users expected to cover 51% of the population over the next decade, stimulating a 2.5% increase in GDP. The middle-class consumer base is estimated to reach 1.7

billion by 2030, with a total business and consumer expenditure of \$6.7 trillion. These indicators form the cornerstone of our medium-term strategy for Africa, as we seek to align our growth with the continent's trajectory. Egytrans is poised to tap into Africa's logistics and transport sector, which benefits from the AfCFTA's promise to boost intra-African exports by over 81% and remove trade barriers, significantly improving logistics services by reducing costs. Investments in manufacturing, driven by supply chain diversification, and the burgeoning e-commerce market present lucrative opportunities for our comprehensive logistics services.

As we navigate through 2024 and beyond, Egytrans is committed to a strategy that capitalizes on immediate opportunities in KSA while laying the groundwork for future expansion into the African market. Our approach to business development is rooted in diversification, value delivery, and operational simplicity, aiming to not just expand — but to build our core capabilities with local market dynamics to deliver innovative solutions. Whether it's supporting the logistics demands of KSA's growing economy or preparing for the anticipated logistical needs of Africa's booming markets, Egytrans is strategically positioned to lead and deliver. Our journey is one of strategic expansion, operational excellence, and pioneering leadership, always under the ambitious banner of "Expect More" in the logistics and transport industry.

Unlocking Growth: Egytrans' Strategic Expansion into the Kingdom of Saudi Arabia

Egytrans' recent agreement with Links Investment to establish a joint venture in the Kingdom of Saudi Arabia (KSA) signifies a significant move towards expanding our operations into new and lucrative markets. This partnership with Links Investment, an established Saudi firm known for its innovation and diversification, aligns seamlessly with our expansion strategy and diversification goals.

The Saudi Arabian market presents an unprecedented opportunity for growth, driven by economic diversification, substantial infrastructure projects, and initiatives positioning KSA as a regional logistics hub. With the total value of projects under execution estimated at \$240 billion and a significant potential for third-party logistics providers, our joint venture is strategically positioned for success. The venture into the Saudi Arabian market presents compelling opportunities, particularly in alignment with KSA's Vision 2030 plan and its focus on renewable energy projects.

Leveraging our established expertise in project business sectors in renewable energy, and with the recent acquisition of NOSCO, a significant

player in oil and gas, our operational capabilities have expanded significantly. This acquisition has further bolstered our position as market leaders, enabling us to transfer our expertise and capabilities into new territories such as the Kingdom of Saudi Arabia.

Combining Egytrans' logistical proficiency in core transport and logistics operations with Links Investment's diversified operations, the joint venture is positioned to offer comprehensive solutions tailored to the specific needs of the Saudi market. This strategic collaboration underscores Egytrans' commitment to diversification and sustainable growth, leveraging our proven track record and operational scale to capitalize on opportunities in new markets.

This venture is a testament to Egytrans' adaptive strategy and our legacy of market leadership. Combining our logistical proficiency with Links Investment's strategic assets, we are set to capitalize on the growth opportunities in the Saudi logistics sector, enhancing our market capabilities and operational reach. This collaboration marks a significant step towards our goal of diversifying our business and sustaining long-term growth.



DELIVER MORE SERVICES AND SOLUTIONS OF VALUE

In response to today's volatile market demands, Egytrans, bolstered by the strategic acquisition of NOSCO, is uniquely positioned to enhance our robust supply chain framework. This merger enriches our industry-spanning experience, enabling the delivery of tailored solutions that elevate our customers' competitiveness. Our evolving focus includes leveraging divisional expertise, advancing digital interfaces, and significantly enhancing our land transport capabilities and warehousing capacity, ensuring a fully integrated supply chain offering.

OUR PLANS

Core Market Expansion:

Egytrans' enriched portfolio, now augmented with the specialized capabilities acquired through NOSCO, drives growth by targeting key industry sectors and expanding our service offerings, particularly in land transport services. The addition of NOSCO's sizable fleet and warehousing capacities significantly expands our land transport services and integrates seamlessly into our operations, facilitating volume-driven product offerings and elevated market penetration.

Diversifying Customer Base:

Beyond traditional efforts at expanding commercial initiatives to increase customer base, the acquisition has allowed entry into established customer segments that complement Egytrans. This enhances our ability to penetrate new sectors, optimizing business processes and fortifying sales and marketing efforts. Enhanced commercial strategies, including digital revamps and sales team expansion, foster both vertical and horizontal growth.

Ambitious Land Transport Forecast:

Leveraging the substantial fleet acquired through NOSCO, we aim to solidify our land transport services by expanding our customer base and working to expand our fleet further. This area is expected to be a source of future growth for Egytrans, backed by strategic partnerships for outsourced capacity. In particular, the Land Transport business will position Egytrans as a leading contender with the capacity to expand offering capability.

Warehousing Capacity Growth:

Responding to the surge in warehousing demand, our strategic move to the Suez Canal Economic Zone, complemented by NOSCO's integrated storage capacity, not only expands our capabilities but also positions us to capture new business opportunities, supported by governmental investments in infrastructure.



A FUSION OF STRENGTHS.

The strategic acquisition of **NOSCO** by Egytrans is a significant move aimed at enhancing shareholder value and solidifying the company's position as a leader in Egypt's logistics and transportation sector. By integrating **NOSCO's** extensive capabilities and market presence, Egytrans will be poised to unlock new avenues for revenue growth, profitability, and market share expansion. This strategic initiative underscores Egytrans' commitment to delivering sustainable returns to its shareholders by capitalizing on synergies, diversifying its service portfolio, and seizing emerging market opportunities. Through the combined strength of Egytrans and **NOSCO**, shareholders can expect increased operational efficiencies, improved financial performance, and enhanced long-term value creation, cementing Egytrans' position as a leading player in the dynamic logistics landscape while maximizing returns for its investors.



● ● ● OUR STRATEGY

The acquisition of NOSCO by Egytrans brings together two significant players in the logistics and transport industry in Egypt. By capitalizing on the market opportunity, achieving synergistic value, and strengthening their position in the highly competitive market, the combined entity is poised for success and growth. The consolidation of resources and capabilities will enable the company to cater to evolving customer demands, drive operational efficiencies, and create long-term value for shareholders and customers alike. This transaction strategically positions the company to capture market opportunities effectively and deliver comprehensive logistics solutions, ensuring growth and success in the dynamic Egyptian logistics landscape.

IN A NUTSHELL

1. Transaction Details:

Egytrans shareholders approved the acquisition of 99.9% of NOSCO's shares, solidifying its position as a leader in Egypt's logistics and transportation industry. The acquisition will be executed through a capital increase and share swap, reflecting the seamless integration of both companies' operations under the name "Egytrans NOSCO."

2. Market Drivers:

The Egyptian logistics and transportation market is projected to grow with a projected 22% CAGR from 2022 to 2027. Egytrans' acquisition of NOSCO strategically aligns with Egypt's role as a major trading hub and increasing demand for logistics services, particularly from the manufacturing and energy sectors.

3. Transaction Rationale:

The acquisition is driven by several key factors, including a complimentary customer footprint, diversified end markets, leadership scale advantage, asset-right operating model,

integrated supply chain solutions, and strategic positioning in transport & project logistics, catering to evolving market demands.

4. Expected Synergies:

The merger is expected to yield exceptional strategic value for Egytrans, leading to an expanded operational platform, increased cross-selling opportunities, positive impact on financial performance, high organic growth potential, and substantial boost to profitability and overall financial performance.

5. Key Benefits in Project Management and Land Transport:

By leveraging NOSCO's specialized transport capabilities, the combined company will enhance its project logistics and land transport services, capitalizing on market drivers and capturing emerging opportunities. This results in significant commercial synergies, improved market share, and strengthened market position in Egypt's dynamic logistics landscape.

THE DEAL

Egytrans shareholders have approved the acquisition of 99.9% of NOSCO's shares, aligning with the company's ambitious goal of leading the logistics and transportation industry in Egypt. The acquisition is to be executed through a capital increase via a share swap, reinforcing the partnership between the two entities. Upon completion of the acquisition, expected Q1 2024, the combined company will be renamed Egytrans NOSCO, reflecting the seamless integration of the two companies' operations.

Transaction Overview:

- Egytrans acquires 99.9% of NOSCO, a private logistics and transport service provider, with the transaction announced in March 2022 and expected to close in Q1 2024.
- After the merger, the combined company will be named Egytrans NOSCO.
- Existing Egytrans shareholders will own approximately 70.17% of the combined company, while NOSCO shareholders will own approximately 29.83%.

Management & Board:

Following the acquisition, Abir Leheta, CEO of Egytrans, will become CEO Shared Services of the combined company and a Chairman will be appointed following the passing of our late chairman Gamal Moharram. Mohamed Nadim, CEO of NOSCO, will join the Board of Directors as CEO Commercial & Operations of the combined company. Other members of the management team will continue to run the business, ensuring continuity and a smooth transition.

KEY BENEFITS

Overall, the acquisition enables the merged company to capitalize on market drivers, expand its project management and land transport capabilities, and capture market opportunities efficiently and effectively. The synergies created by the merger enhance the company's competitiveness and provide a strong foundation for future growth in the evolving Egyptian logistics landscape.



Key Benefits of the Acquisition in Project Management and Land Transport:

Market Drivers:

The merger leverages the projected 9% CAGR growth in the Egyptian transport and logistics market, driven by the country's role as a major trading hub and opportunities arising from the African Continental Free Trade Agreement.

Enhanced Project Logistics:

The acquisition of NOSCO provides Egytrans with access to new end market effectively leveraging its on ground scalable operational platform in project logistics, allowing the company to efficiently serve a broader range of customers across multiple regions.

Synergistic Commercial Opportunities:

The combination of Egytrans' existing capabilities and NOSCO's operational platform creates significant commercial synergies, leading to increased cross-selling opportunities and a larger market share.

Strong Land Transport:

With NOSCO's extensive fleet, the merged company strengthens its land transport capabilities in a market growing at 9%, positioning itself as a dominant player in transport services in Egypt.

Capturing Market Opportunities:

The transaction establishes leadership scale, enabling the combined entity to address new markets, close capability gaps, and tap into emerging opportunities in niche specialized sectors, such as wind energy and project logistics.

THE RATIONALE

The Egyptian logistics and transportation market is experiencing robust growth, with a projected compound annual growth rate (CAGR) of 9% from 2022 to 2027. This growth is driven by Egypt's increasing role as a major trading hub and the rising demand for logistics services, particularly from the manufacturing and energy sectors.

The acquisition of NOSCO by Egytrans is based on several key factors:

1. Complimentary Joint Customer Footprint - No Cross-Cannibalization:

Egytrans and NOSCO have distinct customer bases that do not significantly overlap, enabling them to maintain existing customer relationships while gaining access to new markets and expanding customer reach.

2. Complimentary and Well-Diversified End Markets:

The acquisition enables the new company to enter new and diversified end markets, reducing reliance on a single sector and spreading risk, enhancing overall stability and resilience to market changes.



3. Establishing Leadership Scale:

The acquisition establishes a leadership position in the industry, providing significant advantages over competitors. Combining resources and expertise allows the Egytrans to leverage scale and enhance operational efficiency, flexibility, and profitability.

4. Asset-Right Operating Model:

The newly merged asset-right operating model, with a mix of asset-based and asset-light strategies, ensures consistency in service levels, control over equipment quality and availability, and a higher-margin business.

5. Integrated Supply Chain Solutions Provider:

The acquisition aims to build a leading integrated supply chain solutions provider, offering comprehensive services to customers. Combining capabilities expands service offerings, meets diverse customer demands, and enhances the value proposition.

6. Closing Capability Gaps and Geographic Expansion:

The acquisition helps close capability gaps and expands the companies' geographical footprint, addressing new markets, tapping into growth opportunities, and achieving organic expansion.

7. Positioning for Market Demands:

The transaction focuses on Transport & Project Logistics, aligning with evolving market demands, catering to changing customer needs, and adapting to industry trends.





EXPECTED SYNERGIES

The acquisition of NOSCO represents a transformative opportunity for Egytrans, enabling us to expand our presence in the Oil and Gas Industry, bolstering storage and transportation capacities, and tapping into a large joint customer base. The consolidation of resources and capabilities paves the way for accelerated growth and continued success in the logistics and transportation sector.



The acquisition of NOSCO by Egytrans is based on several key factors:

1. Expand Operational Platform:

Incorporating NOSCO's highly scalable operational platform allows Egytrans to efficiently serve a broader range of customers across multiple regions.

2. Increase Cross-Selling Opportunities:

The combination of Egytrans' existing capabilities and NOSCO's operational platform will create significant commercial synergies, leveraging strengths to capture a larger market share and fostering cross-selling opportunities.

3. Drive Earnings Growth:

The acquisition is projected to be earnings accretive, positively impacting Egytrans' financial performance. Improved logistics capabilities and synergies generate increased revenue and profitability, bolstering market position.

4. Fuel High Organic Growth:

NOSCO's robust capabilities, coupled with Egytrans' resources, ignite high organic growth in the region, laying a strong foundation for future expansion and market leadership.

5. Foster Revenue Growth:

The combined entity's ability to serve a broader customer base and tap into new markets supports substantial revenue growth, driven by synergistic benefits arising from the acquisition.

6. Boost Earnings Level:

In the medium term, the acquisition is anticipated to lead to multiple times increase in earnings before interest, taxes, depreciation, and amortization (EBITDA), signifying a significant boost to profitability and overall financial performance.

SIMPLIFY THE OPERATING MODEL:

In its pursuit of operational excellence, Egytrans recognizes the imperative to streamline its operating model to effectively navigate the new digital realities within the traditionally conservative logistics industry. This strategic endeavor aims to capture operational efficiencies and foster growth and efficiency. The integration of **NOSCO's** operations into our own, alongside the system upgrades planned for completion by 2024 - 2025, forms a crucial part of this initiative. These efforts are geared towards constructing a more resilient, diversified, and profitable business model, in alignment with our long-term strategic objectives and the creation of shareholder value. Our unwavering focus on integration, digitization, and efficiency underscores our commitment to delivering enhanced value and cementing our leadership position in the regional logistics landscape.

OUR PLANS

Operational Process Streamlining:

In 2023, Egytrans embarked on a comprehensive operational efficiency program, aligning supply chains more closely with business strategies and introducing resilience metrics as part of strategic planning. Our restructuring efforts streamline processes, fostering a more agile and efficient organizational framework, with a focus on enhancing responsiveness and efficiency.

Digitization for Competitive Advantage:

Egytrans' digitization efforts have played a pivotal role in achieving operational excellence and building resilience against market volatilities. By integrating IT solutions that foster financial savings, productivity, and collaboration, Egytrans has positioned itself as a leader in logistics innovation. The company's focus on harnessing technology for better decision-making and process efficiency underscores its commitment to maintaining a competitive edge.

Responsive Commercial Capability:

Egytrans' marketing approach in 2023 underwent a strategic shift towards a unified commercial support structure, enhancing the company's ability to respond to market changes and customer needs efficiently. Our streamlined commercial model integrates various IT solutions to foster financial savings, productivity, and enhanced collaboration, ensuring Egytrans remains competitive and responsive in a dynamically evolving logistics landscape.

Business Units Restructuring for Agility:

The reorganization into five strategic business units aims at bolstering operational efficiency and fostering innovation. This restructuring aligns with our goal to be more agile and responsive to rapidly changing market demands, ensuring Egytrans remains at the cutting edge of the logistics and transport industry while reducing working capital.



HAMDY BARGHOUT

DIRECTOR OF BUSINESS DEVELOPMENT & MARKETING (1984 - 2015)

Chairman's Advisor: Insights from the Helm

Hamdy Barghout's journey with Egytrans spans over three decades, beginning in 1984 as an engineer tasked with establishing a ship port in Damietta Port. Despite challenges, including the impact of currency fluctuations, Hamdy persevered, ultimately transitioning to a role as a marketing consultant after pursuing further education at the American University. By 1989, he had risen to the position of Director of Business Development and Marketing, relocating to Cairo to work closely with Mr. Wael Leheta on the company's growth and development. Following Mr. Wael's passing, Eng. Hussam Leheta took the reins, and Hamdy was promoted to Director of Development Works for the Group of Companies, a role he held until May 2015.

Reflecting on his time with Mr. Wael, Hamdy recalls a sense of camaraderie and shared vision that fueled their success. Together, they spearheaded ambitious projects, including the establishment of the first Egyptian container company in 1985 and the expansion into the UAE market. Under their leadership, Egytrans achieved significant milestones, such as owning a shipping agency company and pioneering river transport and railway projects in the region.

Hamdy cherishes the memories of his journey at Egytrans, particularly the support and mentorship he received from Mr. Wael. "I achieved my dream," Mr. Wael once told him on his birthday, a moment that deeply moved Hamdy and reaffirmed his commitment to the company's mission. Throughout his tenure, Hamdy experienced firsthand the spirit of teamwork, ownership, and shared responsibility that defined Egytrans' culture.

In Hamdy's view, Egytrans' strength lies in its adaptability and commitment to integrity. The company's evolution into a joint-stock company in 1991 and its adherence to legal and ethical standards have solidified its position as a key player in the Middle East's transport sector. As he bids farewell, Hamdy offers words of wisdom to his fellow Egytrans employees, urging them to embrace continuous learning and change, while wishing the company continued success in the years to come.

HOW WE MANAGE RISK

Our principal risks are regularly reviewed by the Corporate Executive Team. Below we list the principal risks managed across the Group in 2023, including our assessment of any change in the risk during the year due to macro events or mitigating Egytrans activities.

Risk Description	Assessment and Mitigating Activities	Strengthen our Management of ABAC Risk In	Egytrans Exposure
Service quality Failure to comply with current Good Practices or inadequate controls and governance of quality in the supply chain covering Egytrans' ability to meet customer needs as well as regulatory and corporate requirements	The macro risk level remained unchanged, with continuing industry-level regulatory scrutiny and an expectation of timely communication of issues with authorities. Egytrans' exposure level remained unchanged. The risk has been maintained at an appropriate level through our effective response to inspections and continuous improvement in our quality management system.	➔	➔
Financial controls & reporting Failure to comply with current tax law or incurring significant losses due to treasury activities; failure to report accurate financial information in compliance with accounting standards and applicable legislation.	The macro risk level remained unchanged, due to no material increase in financial reporting requirements. Egytrans' exposure level reduced due to our strong risk management and governance approach and further embedding of system changes, controls standardization and process simplification.	➔	➔
Anti-bribery & corruption (ABAC) Failure of Egytrans employees, complementary workers and third parties to	The macro risk level remained unchanged due to no material increase in requirements. Egytrans' exposure level remained unchanged as we enhanced our use of data to better inform business decisions, strengthen our management of ABAC risk in	➔	➔

Risk Description	Assessment and Mitigating Activities	Strengthen our Management of ABAC Risk In	Egytrans Exposure
Comply with our ABAC principles and standards, as well as with all applicable legislation.	our third-party network and introduced an improved ABAC standard further clarifying our stance on expected behaviors.	➔	➔
Third party oversight (TPO) Failure to maintain adequate governance and oversight over third-party relationships and failure of third parties to meet their contractual, regulatory, confidentiality or other obligations.	The macro environment has remained unchanged as the industry continues to be vigilant about third-party risks in sourcing and supply, and consumer and investor expectations mature. Egytrans' exposure level remained unchanged as we enhanced our use of data to better assess risks of our third parties with whom we directly engage. Our in-place process and procedures enable us to identify and manage risks consistently and proportionately.	➔	➔
Environment, health & safety and sustainability (EHS&S) Failure to manage environment, health and safety and sustainability risks in line with our objectives and policies and with relevant laws and regulations.	The macro risk level remained unchanged due to no material increase in requirements. Egytrans' exposure level remained unchanged due to continued execution of our strategy and our strengthening of EHS&S controls.	➔	➔
Supply chain & crisis management Failure to deliver a continuous supply of services; inability to respond effectively to a crisis incident in a timely manner to recover and sustain critical operations.	The macro risk level remained unchanged with ongoing stringent regulation and a continued stable working environment. Egytrans' exposure level reduced due to improved risk management of our supplier portfolio and improvements to our crisis and continuity management framework.	➔	➔

● ● ● RISK

Risk Description	Assessment and Mitigating Activities	Macro Environment	Egytrans Exposure
Safety Failure to appropriately collect, review, follow up, or report adverse events from all potential sources, and to act on any relevant findings in a timely manner.	<p>The macro environment remained unchanged, with safety regulation and Good Practices remaining consistent.</p> <p>Egytrans' exposure level remained unchanged. The risk has been maintained at an appropriate level through continued strong oversight. Road risk is inherent in the Transport business and Egytrans has made road safety a priority. Prevention has the highest priority and the safety policy recognizes human awareness as one of the highest risk factors. A great deal of energy is spent on training staff about safety awareness and skills by further developing our capabilities to detect safety issues, and by making key safety processes and standards simpler and more effective.</p>	→	→
Interest rate risk Failure to manage potential impact of financial risks on the results and financial position in line with our objectives.	<p>The macro environment is in flux with interest rates currently fluctuating at a high level.</p> <p>Egytrans has limited financing arrangements that could be impacted by interest rate fluctuations. Therefore, Egytrans' exposure level remained unchanged. The interest rate risk to Egytrans is limited as the policy is to maintain a balance between the share of its fixed rate and variable rate debt limiting the risks from any future rate rise. The potential impact of financial risks on the result and financial position is generally considered to be low debt to asset ratio.</p> <p>Increased cost of financing impairs project financing progress and Egytrans may be forced to take financing at high interest rates</p>	↑	↑
Fuel prices Failure to manage potential impact of financial risks on the result and financial	<p>The macro environment is in flux with fuel prices set to increase within the overall geo political environment and macroeconomic conditions in Egypt</p> <p>Fuel costs are a major component of the transport costs. Egytrans' exposure level remained unchanged with expected increase</p>	↑	↑

Risk Description	Assessment and Mitigating Activities	Macro Environment	Egytrans Exposure
position in line with our objectives.	of fuel prices incorporated into our planning. Egytrans also applies fuel clauses in most of its sales agreements that transfer fuel cost fluctuations to customers with a minimum of delay. Nevertheless with a difficult macroeconomic environment some of the cost may be borne by Egytrans.		
Sustainability Failure to achieve sustainability targets or adequately address environmental concerns may result in reputational damage, regulatory non-compliance, loss of competitive advantage, operational disruptions, and increased costs	<p>The macro risk level in sustainability rose, driven by evolving regulatory landscapes and shifting consumer expectations regarding environmental responsibility.</p> <p>Egytrans has mitigated its exposure to sustainability risks through proactive measures, including the establishment of robust sustainability policies and practices. Additionally, ongoing efforts to monitor and address environmental impacts across our operations have enhanced our resilience to sustainability-related challenges.</p>	↑	→
Geopolitical The risk associated with geopolitical tensions and changes, including trade disputes, sanctions, and regional conflicts, can significantly impact the ability to maintain seamless operations and navigate global trade routes efficiently.	<p>The macro risk level is subject to fluctuations due to evolving geopolitical landscapes and conflicts, requiring continuous monitoring and agile response strategies.</p> <p>Egytrans has mitigated exposure to geopolitical risks through strategic diversification of markets and routes, focus on market share growth, enhanced relationships with global partners, and robust scenario planning to anticipate and respond to international developments.</p>	↑	↑
People and Talent Risk Inability to attract, retain and develop the right people to maintain shared beliefs and common culture that	<p>The macro environment remained unchanged.</p> <p>Egytrans' exposure level remained unchanged. The risk has been maintained at an appropriate level through continued focus on our human resource capability. Structured performance and</p>	→	→

● ● ● RISK

Risk Description	Assessment and Mitigating Activities	Macro Environment	Egytrans Exposure
position in line with our objectives.	of fuel prices incorporated into our planning. Egytrans also applies fuel clauses in most of its sales agreements that transfer fuel cost fluctuations to customers with a minimum of delay. Nevertheless with a difficult macroeconomic environment some of the cost may be borne by Egytrans.		
Sustainability Failure to achieve sustainability targets or adequately address environmental concerns may result in reputational damage, regulatory non-compliance, loss of competitive advantage, operational disruptions, and increased costs	The macro risk level in sustainability rose, driven by evolving regulatory landscapes and shifting consumer expectations regarding environmental responsibility. Egytrans has mitigated its exposure to sustainability risks through proactive measures, including the establishment of robust sustainability policies and practices. Additionally, ongoing efforts to monitor and address environmental impacts across our operations have enhanced our resilience to sustainability-related challenges.	↑	→
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People and Talent Risk Inability to attract, retain and develop the right people to maintain shared beliefs and common culture that	The macro environment remained unchanged. Egytrans' exposure level remained unchanged. The risk has been maintained at an appropriate level through continued focus on our human resource capability. Structured performance and	→	→

Risk Description	Assessment and Mitigating Activities	Macro Environment	Egytrans Exposure
supports Egytrans business strategy.	talent management programs for employee development and succession planning along with long-term sustainable compensation packages lead to retaining and attracting the right talent in addition to continued monitoring of turnover statistics.		



● ● ● RISK

Passing 50 and looking ahead

I am pleased to report on the financial performance of Egytrans amidst a year fraught with challenges, including an inflationary climate, foreign currency shortages, import restrictions, and increasing interest rates. Despite these obstacles, our steadfast commitment to our transformation process, focusing on financial instruments management and the generation of operational efficiencies, has yielded significant progress.

In commemorating 50 years of excellence and 25 years on the EGX, we reflect on Egytrans's remarkable journey of innovation and its entrenched position in the financial markets. These dual anniversaries underscore our legacy and commitment to transparency, growth, and shareholder value, serving as the foundation of the theme for this report: "Expect More."

Strategic Response to a Constrained Business Landscape

The past year has seen Egytrans navigating an intricate web of economic challenges, deeply influenced by Egypt's foreign exchange crisis, historic inflation, and tightening fiscal space. These factors led to increased operational costs and constrained liquidity, significantly affecting our business volume and impacting accounts receivable as clients delayed payments due to financial constraints. Additionally, rising interest rates as part of policy adjustments have further escalated the cost of financing, limiting the

capacity of businesses to expand into new projects or invest in growth initiatives.

In response to these conditions, Egytrans has adopted a multifaceted strategy to ensure financial stability and operational efficiency. Our efforts to optimize costs and explore growth opportunities were crucial in mitigating the impacts of the economic landscape on our operations. This approach has allowed us to maintain resilience in the face of financial volatility, driven by a commitment to operational excellence and strategic agility.

To address rising interest rates, we've strategically reviewed and adjusted our financing structures to minimize exposure, including optimizing cash management. This strategic foresight is reflected in our improved financial discipline, with FX gains and Investment Income contributing significantly to our net profit. Our proactive approach to diversifying revenue streams, by exploring new markets and services, aims to mitigate the economic impacts of inflation and interest rate increases.



Financial Performance

We're pleased to report that despite the challenges and obstacles faced in 2023, Egytrans has shown a commendable level of performance. Our consolidated sales experienced a 3.5% year-over-year growth, while our gross profit surged by 28.2%. This achievement is attributed to enhanced operational efficiencies and marketing strategies. Notably, our consolidated net profit saw a remarkable increase of 34.3% in 2023, mainly due to several key factors:

- Strategic investments in profitable ventures, selective customer engagement, and superior customer services contributed significantly to our gross profit, which rose by EGP 25 million, an increase of 28.2% despite maintaining consistent revenue Y- o-Y. This improvement effectively absorbed the increased general and administrative expenses due to country-wide inflation rates, resulting in a 34.3% growth in net profit.
- Efficient management of working capital allowed for the optimal use of liquidity surplus in Azimut, funds, Time Deposits, and GDRs, positively impacting our net profit with an addition of EGP 15 million in 2023, a significant leap from EGP 1.7 million in 2022.
- EDS encountered notable challenges in 2023, particularly in its efforts to acquire a bonded warehouse license. The process, which took six months and led to a downsizing of operations as per customs directives, resulted in a 53% decline in gross profit. However, net profit still grew by 29% due to credit interest from Azimut and Forex gains.
- ETAL's revenue and net profit remained stable year over year. However, in 2023, the company successfully refurbished most of its trucks and trailers, preparing for a significant wind farm project that began in late November 2023 and is expected to continue for nine months.
- Foreign exchange gains and investment income were significant contributors to our profit in 2023, amounting to EGP 28.3 million and EGP 15.2 million, respectively. These figures underscore a healthy mix of foreign and local currency revenues and improved financial discipline.

Overall, these improvements reflect our dedication to growth, efficiency, and strategic planning, setting a solid foundation for continued success.

● ● ● RISK

Operational Efficiency: Streamlining for the Future

We continue to work to align with our strategic imperative to Simplify, including continued restructuring of the Finance function to achieve leaner and more efficient operations. Our main goal going forward is to facilitate the company's strategic vision for vertical and horizontal expansion. As such, we focused on developing the capability that would provide quality analysis to support decision-making for executive management and the board. We also developed our decision support system by establishing a planning department that provides periodic reports allowing for improved and faster decision-making capability.

Digitization

Our journey towards operational excellence has seen significant advancements, particularly with the work in progress to upgrade to the Odoo ERP platform and the imminent creation of a single integrated cross-functional system. The full implementation of these systems is currently underway, with a structured rollout across our entire organization and subsidiaries expected to be completed by the end of 2024. These technological enhancements are poised to not only enhance visibility in our financial operations but also facilitate tighter cost control measures.

It's worth noting that NextEra, our implementation partner for the project rollout, is a graduate of Egytrans' Logivators incubation program.

This program holds a special place in our hearts and underscores our commitment to fostering innovation within the logistics sector.

NOSCO integration

From the perspective of the finance function, the integration of NOSCO and Egytrans represents a substantial endeavor. Our finance team plays a central role in ensuring a seamless transition while capitalizing on synergies and operational efficiencies. This entails aligning financial processes, systems, and reporting standards to establish a cohesive financial framework throughout the merged organization. Moreover, the finance function is responsible for integrating accounting practices, tax strategies, and risk management protocols to streamline operations and optimize financial performance.

Through the utilization of our joint expertise and resources, we are dedicated to leveraging the strengths of both entities to drive sustainable growth and enhance shareholder value in the long term. This integration is a testament to our strategic vision and commitment to operational excellence within the logistics sector.

Our approach to taxes

We understand our responsibility to pay an appropriate amount of tax and fully support efforts to ensure that companies are transparent about how their tax affairs are managed. Tax is an important

element of the economic contribution we bring to our country. As such we have a zero-tolerance approach to tax evasion and the facilitation of tax evasion. Egytrans has a substantial business and employment presence, and we are fully compliant with tax laws, including corporate and other business taxes, as well as taxes associated with our employees. At the same time, we have a responsibility to our shareholders to be financially efficient and deliver a sustainable tax rate. As part of this approach, we look to align our investment strategies in a way that will reflect positively on our operations. Tax risk is managed through robust internal policies and processes to ensure that we have alignment across our businesses and compliance with tax legislation. Our Audit & Governance Committee and the Board are responsible for approving our tax policies and risk management approach.

Cash Flow

For the second consecutive year, Egytrans has achieved significant positive cash flow from operating activities, with EGP 50 million in 2023 and EGP 58 million in 2022. This success underscores our diligent and professional management of the company's working capital. Our focus has been on enhancing operational capabilities to seize new opportunities. We're particularly proud of the improvements in our working capital, spurred by the implementation of new performance indicators that have refined

the receivables process. Despite the liquidity challenges that marked 2023, our stringent controls enabled us to maintain positive cash flow.

Thanks to robust working capital and liquidity management in 2023, we were able to distribute dividends totaling EGP 24 million. Additionally, we made significant investments, allocating EGP 35.6 million towards purchasing fixed assets and EGP 22.9 million into the Azimut fund. These actions have fortified Egytrans' ability to sustain operations in a challenging environment and to evaluate potential investments for future expansion.

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Outlook

As we celebrate our 50th anniversary and 25 years on the Egyptian Stock Exchange, we are inspired by a legacy of progress and achievement and a future filled with opportunity. "Expect

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More” encapsulates our vision for the future—a commitment to exceeding expectations in service quality, innovation, and market leadership. We are poised for growth, ready to leverage our strategic initiatives and navigate the market’s complexities with confidence and foresight.

In 2024, we expect to continue to deliver on our strategic priorities, increase targeted investment in our core business, and adapt to economic shifts with resilience and strategic agility. Our commitment to delivering on our strategic priorities, alongside our optimism for the future, positions Egytrans to continue its trajectory of success, maximizing profitability, and shareholder value.

In closing, the journey of the past year has positioned Egytrans for a promising future. Our significant financial achievements, combined with our strategic investments in technology and operational efficiencies, lay a strong foundation for continued growth and success.

This guidance excludes any impact in 2024 from further potential impact on our business from the possible global recession and geopolitical turbulences impacting the Egyptian economy.

All expectations and guidance regarding future performance and dividend payments should be read together with the ‘Cautionary statement regarding forward-looking statements.’

Digitization

Our journey towards operational excellence has seen significant advancements, particularly with the work in progress to upgrade to the Odoo ERP platform and the imminent creation of a single integrated cross-functional system. The full implementation of these systems is currently underway, with a structured rollout across our entire organization and subsidiaries expected to be completed by the end of 2024. These technological enhancements are poised to not only enhance visibility in our financial operations but also facilitate tighter cost control measures.

It’s worth noting that NextEra, our implementation partner for the project rollout, is a graduate of Egytrans’ Logivators incubation program. This program holds a special place in our hearts and underscores our commitment to fostering innovation within the logistics sector.

NOSCO integration

From the perspective of the finance function, the integration of NOSCO and Egytrans represents a substantial endeavor. Our finance team plays a central role in ensuring a seamless transition while capitalizing on synergies and operational efficiencies. This entails aligning financial processes, systems, and reporting standards to establish a cohesive financial framework throughout the merged organization. Moreover, the finance function is responsible for integrating accounting practices, tax strategies, and risk management

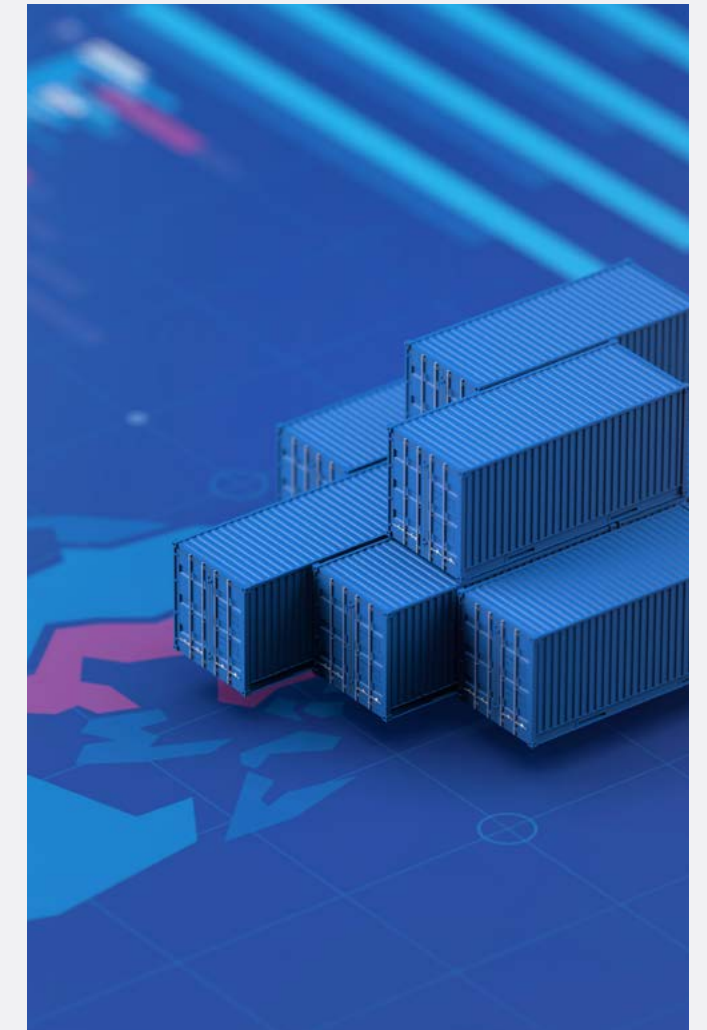
protocols to streamline operations and optimize financial performance.

Through the utilization of our joint expertise and resources, we are dedicated to leveraging the strengths of both entities to drive sustainable growth and enhance shareholder value in the long term. This integration is a testament to our strategic vision and commitment to operational excellence within the logistics sector

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●●● 50 YEAR STORIES

DRIVING SUCCESS: EGYTRANS EMPLOYEE SPOTLIGHT



MAHMOUD ABDEL SALAM
SENIOR TRANSPORT DRIVER

17 YEARS
WITH EGYTRANS

Roads Well Traveled: A Crane Driver's Journey

Mahmoud Abdel Salam, a crane driver at Egytrans since 2006, reflects on his journey with the company, highlighting the respect and timely payment of dues as key factors in his satisfaction with his role. "Every working day that passes reaffirms my belief that joining Egytrans was the right decision," Mahmoud asserts. "The management's respectful treatment of employees and punctual payment of dues without delays contribute to my contentment as a member of the Egytrans team."

Mahmoud views each assignment as an opportunity for continuous learning and skill development, leading to his promotion to the position of senior crane driver. "Every assignment serves as daily training, enhancing my expertise over the years," he explains. He recounts his involvement in significant projects such as the administrative capital power station and wind farm projects, which further enriched his experience.

In summarizing his experience at Egytrans, Mahmoud emphasizes the company's commitment to safety and support for its employees. "Egytrans embodies safety and support for its employees," he declares. "Each day reinforces the company's credibility, as it ensures timely payment of dues and treats its employees with respect." He concludes, "Working here has not only provided me with valuable professional experience but also enriched my personal growth, making every day a learning opportunity and enhancing my ability to connect with others."

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Passing 50 and looking ahead

I am pleased to report on the financial performance of Egytrans amidst a year fraught with challenges, including an inflationary climate, foreign currency shortages, import restrictions, and increasing interest rates. Despite these obstacles, our steadfast commitment to our transformation process, focusing on financial instruments management and the generation of operational efficiencies, has yielded significant progress.

In commemorating 50 years of excellence and 25 years on the EGX, we reflect on Egytrans's remarkable journey of innovation and its entrenched position in the financial markets. These dual anniversaries underscore our legacy and commitment to transparency, growth, and shareholder value, serving as the foundation of the theme for this report: "Expect More."

Strategic Response to a Constrained Business Landscape

The past year has seen Egytrans navigating an intricate web of economic challenges, deeply influenced by Egypt's foreign exchange crisis, historic inflation, and tightening fiscal space. These factors led to increased operational costs and constrained liquidity, significantly affecting our business volume and impacting accounts receivable as clients delayed payments due to financial constraints. Additionally, rising interest rates as part of policy adjustments have further escalated the cost of financing, limiting the

capacity of businesses to expand into new projects or invest in growth initiatives.

In response to these conditions, Egytrans has adopted a multifaceted strategy to ensure financial stability and operational efficiency. Our efforts to optimize costs and explore growth opportunities were crucial in mitigating the impacts of the economic landscape on our operations. This approach has allowed us to maintain resilience in the face of financial volatility, driven by a commitment to operational excellence and strategic agility.

To address rising interest rates, we've strategically reviewed and adjusted our financing structures to minimize exposure, including optimizing cash management. This strategic foresight is reflected in our improved financial discipline, with FX gains and Investment Income contributing significantly to our net profit. Our proactive approach to diversifying revenue streams, by exploring new markets and services, aims to mitigate the economic impacts of inflation and interest rate increases.



Financial Performance

We're pleased to report that despite the challenges and obstacles faced in 2023, Egytrans has shown a commendable level of performance. Our consolidated sales experienced a 3.5% year-over-year growth, while our gross profit surged by 28.2%. This achievement is attributed to enhanced operational efficiencies and marketing strategies. Notably, our consolidated net profit saw a remarkable increase of 34.3% in 2023, mainly due to several key factors:

- Strategic investments in profitable ventures, selective customer engagement, and superior customer services contributed significantly to our gross profit, which rose by EGP 25 million, an increase of 28.2% despite maintaining consistent revenue Y-o-Y. This improvement effectively absorbed the increased general and administrative expenses due to country-wide inflation rates, resulting in a 34.3% growth in net profit.
- Efficient management of working capital allowed for the optimal use of liquidity surplus in Azimut, funds, Time Deposits, and GDRs, positively impacting our net profit with an addition of EGP 15 million in 2023, a significant leap from EGP 1.7 million in 2022.
- EDS encountered notable challenges in 2023, particularly in its efforts to acquire a bonded warehouse license. The process, which took six months and led to a downsizing of operations as per customs directives, resulted in a 53% decline in gross profit. However, net profit still grew by 29% due to credit interest from Azimut and Forex gains.
- ETAL's revenue and net profit remained stable year over year. However, in 2023, the company successfully refurbished most of its trucks and trailers, preparing for a significant wind farm project that began in late November 2023 and is expected to continue for nine months.
- Foreign exchange gains and investment income were significant contributors to our profit in 2023, amounting to EGP 28.3 million and EGP 15.2 million, respectively. These figures underscore a healthy mix of foreign and local currency revenues and improved financial discipline.

Overall, these improvements reflect our dedication to growth, efficiency, and strategic planning, setting a solid foundation for continued success.

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Operational Efficiency: Streamlining for the Future

We continue to work to align with our strategic imperative to Simplify, including continued restructuring of the Finance function to achieve leaner and more efficient operations. Our main goal going forward is to facilitate the company's strategic vision for vertical and horizontal expansion. As such, we focused on developing the capability that would provide quality analysis to support decision-making for executive management and the board. We also developed our decision support system by establishing a planning department that provides periodic reports allowing for improved and faster decision-making capability.

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ENVIRONMENTAL SUSTAINABILITY

In 2023, Egytrans continued to forge a path towards a sustainable future, building upon the foundational work of previous years. Our commitment to sustainability and environmental responsibility has never been more critical, as we navigate the pressing challenges and opportunities that climate change presents to the logistics and transport industry. This year, we have made significant strides in integrating sustainability into various facets of our operations, demonstrating that our commitment to the environment goes beyond compliance; it is a core part of our identity and strategy.



Within a complex landscape

The transport and logistics sector plays a pivotal role in global commerce but also significantly impacts the climate through land, sea, and air transport operations. Inland transport, particularly through trucks and trains, is responsible for a substantial portion of global carbon emissions, contributing to air pollution and greenhouse gas accumulation. The International Transport Forum (ITF) reports that road transport alone accounted for over 70% of all CO₂ emissions from transport in 2019. Maritime transport, while being one of the most carbon-efficient forms of cargo movement, still contributes around 2.89% of global greenhouse gas emissions, according to the International Maritime Organization (IMO). Air freight, although less used compared to road and sea, is by far the most carbon-intensive, emitting around 500 grams of CO₂ per ton-mile, compared to the much lower rates of road and sea transport.

The industry is actively seeking solutions to mitigate its environmental impact through initiatives like adopting cleaner fuel alternatives, improving fuel efficiency, and investing in electric and hybrid vehicles for land transport. For maritime logistics, there's a push towards slow steaming and the use of liquefied natural gas (LNG) to reduce emissions.

The aviation sector is exploring biofuels and more efficient aircraft designs to lessen its carbon footprint. However, the transition faces significant challenges, including the high costs of green technologies, the need for global regulatory frameworks, and the infrastructural overhaul required to support these changes. Despite these hurdles, the growing commitment from industry leaders and the introduction of international agreements signal a collective move towards more sustainable logistics and transport practices, highlighting the sector's critical role in combating climate change.

PIONEERING SUSTAINABLE TRANSFORMATION

Amidst the escalating challenges posed by climate change, Egytrans has consistently evaluated the impact of these changes on our operations and identified critical areas for action to strengthen our supply chain resilience. By integrating targeted measures, we aim to bolster the long-term sustainability and reliability of our services. Our goal is to fulfill our customers' needs while significantly reducing our environmental impact. Throughout 2023, Egytrans has embarked on strategic initiatives designed to diminish our carbon footprint and enhance our role as environmental stewards. Through comprehensive carbon footprint assessments and active participation in initiatives like the Green Transformation Partners and Chapter Zero Egypt, we have solidified our position in both local and international arenas as proponents of meaningful climate action.

Diversification of Networks:

Recognizing the risks associated with a concentrated supply chain, we are committed to diversifying our logistics network. This strategic initiative involves broadening our supplier base, optimizing the geographical distribution of our fleet, and establishing alternative transportation routes. By doing so, we aim to ensure continuity even under adverse conditions, mitigating the impact of disruptions and bolstering the resilience of our supply chain.

Green Technologies Adoption

In line with global sustainability trends, Egytrans is committed to evolving into a more environmentally friendly operational model. Our strategy includes a phased transition of our fleet to biofuels or electric vehicles (EVs) as the technology matures and the incorporation of renewable energy sources in our facilities in addition to choosing environmentally friendly practices including proper waste management. This shift will not only significantly lessen our environmental impact but also enhance our competitive edge in a market that increasingly values eco-conscious practices, underscoring our dedication to sustainability and innovation.

The land transport industry, a critical component of the economy, is at a crossroads due to its significant role in facilitating commerce and the sharp increase in environmental impact driven by the rise of e-commerce resulting in a concurrent rise in GHG emissions. This is verified by the Intergovernmental Panel on Climate Change (IPCC)'s findings.

Nearly a quarter of global energy-related CO2 emissions originate from the transport sector, with inland transport accounting for over 71% of these emissions. These figures highlight the critical need to address the environmental footprint of transportation to progress towards net-zero emissions.

In anticipation of advancing our sustainability goals, Egytrans is studying implementation of an electric vehicle (EV) truck pilot project by 2025. The year 2024 will be pivotal for evaluating the integration of EV equipment into our operations, focusing on assessing infrastructure readiness and selecting the optimal equipment for our specific needs. This initiative is a testament to our resolve to encourage industry-wide adoption of sustainable practices through thoughtful investment and innovation.

Advanced Analytics for Proactive Management:

Our journey towards leveraging the full potential of advanced analytics is ongoing. Integrating sophisticated monitoring and predictive analytics systems is a complex process that demands time, investment, and a deep understanding of the most effective strategies. We are actively engaged in this integration effort, laying the groundwork for a future where we can proactively manage challenges and adapt our operations with agility. This journey is pivotal for enhancing our service resilience and operational efficiency.

As we move forward, our commitment to sustainability and environmental stewardship remains unwavering. Recognizing the significance



NAVIGATING EXCELLENCE: EGYTRANS LEADERSHIP CHRONICLES



FATIMA HASSAN
HEAD OF PERSONNEL AFFAIRS DEPARTMENT

**36 YEARS
WITH EGYTRANS**

Championing Respect: A Journey of Dedication

Fatima Hassan isn't just the Head of the Personnel Affairs Department at Egytrans—she's a testament to the company's enduring culture of respect, care, and professionalism. With 36 years of dedicated service, Fatima has seen the company evolve and grow, but her commitment to Egytrans has never wavered.

"I found positives in Egytrans that made me stick to working with it since the beginning of my career until now," Fatima reflects. "One of the most prominent things that strengthened my association with Egytrans was humane treatment. The respect shown by the leadership, starting from Eng. Wael through the late Eng. Hussam to Eng. Abir Leheta, has always been exemplary."

Throughout her tenure, Fatima has witnessed the genuine interest and care Egytrans leaders have shown towards employees. "Eng. Wael attended all our social events, from weddings to funerals, and even took the health reports of his employees to present them to doctors during his travels abroad," she recalls. "Eng. Hussam's love and respect for workers and employees were unparalleled. He attended my wedding himself, which meant the world to me."

Under Eng. Abir's leadership, Egytrans has continued its tradition of valuing and caring for its employees. "Eng. Abir has maintained all the long-standing traditions of the company's dealings with employees, even caring for retirees," Fatima notes. As a woman in the workplace, Fatima feels proud to be part of a company that prioritizes respect and equality. "Egytrans is a respected company with a long-standing name, and it provides the best atmosphere for women to work without facing harassment," she says proudly.

For Fatima, Egytrans is more than just a workplace—it's a part of her identity. "Egytrans is part of us and not just a place to work," she emphasizes. "The main reason we are so attached to it and its leaders is because of the respect and care they show us." Despite the challenges of revolutions and the COVID-19 pandemic, Egytrans has remained steadfast in its support for its employees. "During the events of the revolutions and the COVID-19 crisis, Egytrans was keen not to be affected and ensured full salaries without any deductions for workers," Fatima explains.

Looking ahead, Fatima hopes to see Egytrans continue its legacy of leadership in the Egyptian market. "I wish it further progress and maintain its level of leadership in the transport and logistics sector," she expresses. In closing, Fatima shares a message of encouragement to her fellow employees: "Be diligent at work, do not rush, be conscientious, and ensure that you provide the best level of business performance through the continuous development of your capabilities."

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of a structured approach to reducing our carbon footprint, we are in the midst of implementing strategic initiatives scheduled for rollout in 2025. These initiatives are part of a broader effort to integrate sustainability into every aspect of our operations. Our collaborations with entities like the European Bank for Reconstruction and Development (EBRD), as well as our involvement in the Green Transformation Partners (GTP) alliance and Chapter Zero Egypt, are essential components of this strategy. They reflect our dedication to engaging in meaningful climate action on both a local and global scale.

A testament to our commitment is our effort to calculate our carbon footprint this year, which covered scopes 1, 2, and 3 of our emissions for the year 2022. This endeavor is a crucial step towards achieving transparency and accountability in our sustainability efforts, marking a significant milestone in our journey towards environmental stewardship.

Strategic Collaborations:

At Egytrans, we understand the transformative power of collective action. By establishing strategic alliances with government entities, non-governmental organizations, and industry counterparts, we've been able to participate in shared solutions that are critical to our sustainability strategy. Our active involvement in forums Our participation in ReverseMi, a global logistics network specializing in Reverse Logistics and attendance of the ESG-D workshop for Egyptian SMEs, facilitated by the European

Bank for Reconstruction and Development (EBRD), exemplifies our dedication to this cause. These platforms have not only allowed us to showcase our green initiatives but also to engage in valuable knowledge exchange, learning from the experiences of others. Such interactions are instrumental in cultivating a culture of mutual learning and united efforts towards achieving sustainability goals.

Employee Empowerment through Training:

Central to our resilience strategy is our invaluable workforce. We have significantly enhanced our focus on specialized training programs, designed to arm our employees with essential skills in emergency preparedness, risk management, and sustainable practices. This initiative is pivotal in cultivating a culture of preparedness and resilience across the organization.

Over the past year, Egytrans has been proactively participating in a variety of forums and initiatives aimed at promoting sustainability and environmental responsibility. Our notable engagements include participation in the Science Based Targets initiative (SBTi) webinar, which aims at aligning our emissions reduction targets with the latest climate science, thereby reinforcing our commitment to environmental sustainability. Furthermore, we submitted an Environmental, Social, and Governance (ESG) report to the Egyptian Financial Regulatory Authority, a step that enhances transparency and bolsters investor confidence in our commitment to sustainable

practices. Additionally, our involvement in the United Nations Global Compact's "Climate Ambition Accelerator" program underscores our dedication to advancing our climate action strategies, positioning Egytrans as a forward-thinking leader in environmental stewardship within the logistics sector.

A Careful and Committed Approach

Our path to resilience is marked by a continuous dedication to self-evaluation and adaptability. Through regular sustainability and risk evaluations, we pinpoint areas of vulnerability and potential enhancements, ensuring our supply chain doesn't just endure but excels amidst climatic adversities.

Reflecting on the previous year and looking forward, Egytrans remains committed to forging a supply chain characterized by resilience, sustainability, and innovation. Our strategic efforts are a clear indication of our resolve to not only maneuver through today's complexities but also to pioneer a future where the logistics sector is both resilient and sustainable. The initiatives and pledges highlighted in this report emphasize our conviction that an anticipatory and innovative mindset is crucial for lasting success and environmental guardianship.

The quest for sustainability within the logistics and transportation sector necessitates substantial investments, thorough planning, and

unwavering dedication. Egytrans is proud to lead this transformative journey, acknowledging our critical role in promoting a more sustainable future. Our endeavors in 2023, coupled with our future aspirations, mirror our steadfast commitment to sustainability, innovation, and excellence. Moving forward, we continue to seek and apply solutions that not only advance our operational goals but also make a positive impact on our planet and society.





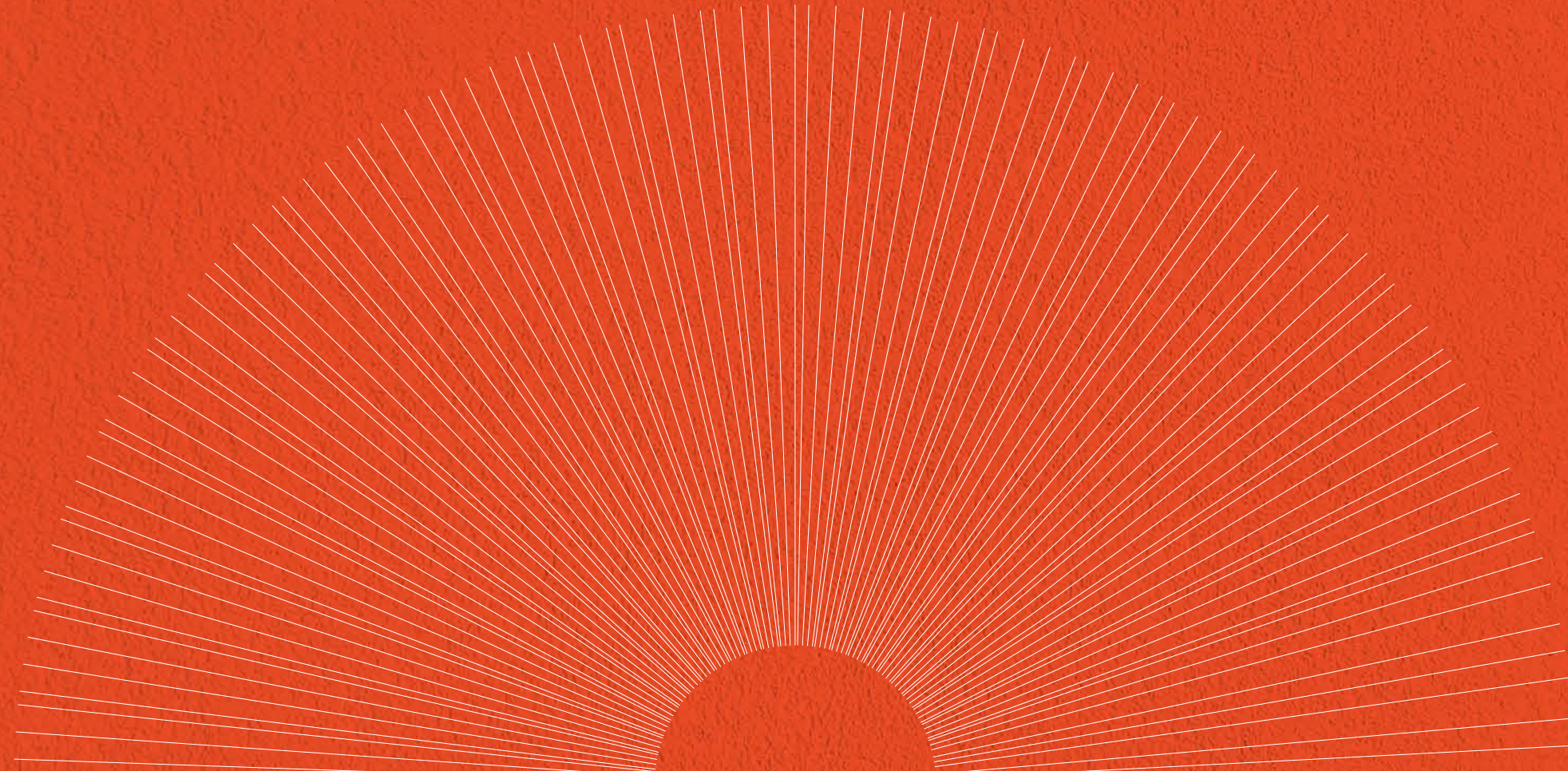
5 DECADES OF INNOVATION: PIONEERING LCL SERVICES IN EGYPT, 1992

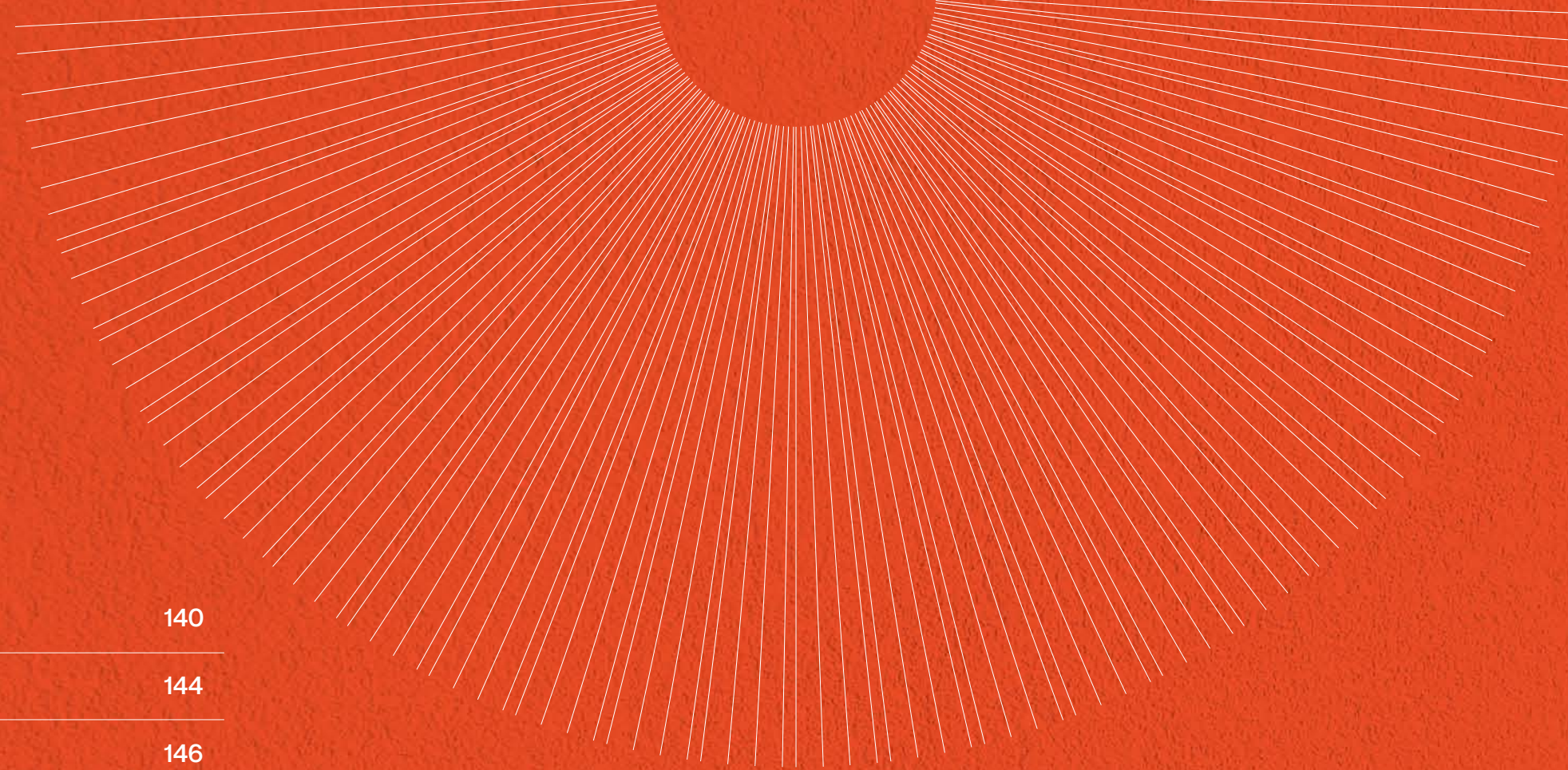


In the early '90s, Egytrans set a precedent in Egypt's logistics sector by introducing the first Less than Container Load (LCL) service. This innovative move, akin to a maritime bus service where a container carries cargoes from multiple shippers, revolutionized how businesses approached shipping, offering a cost-effective solution for transporting smaller cargo loads. Egytrans' advocacy for LCL services led to its exclusive provision in Egypt for a year, marking a significant milestone in the company's history and in the nation's trade landscape. This was yet another testament to Egytrans' commitment to innovation and excellence over its 50-year history.

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02 GOVERNANCE





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CHAIRMAN'S GOVERNANCE STATEMENT



I am honored to present our Corporate Governance report for 2023 on behalf of our late Chairman, Mohamed Gamal Moharram, and to provide an overview of the significant changes and initiatives we have undertaken this year to strengthen Egytrans' governance framework and drive our strategic vision forward.

Dear Shareholder,

This past year has been transformative for Egytrans as we navigated significant changes and initiatives, including the integration of NOSCO and our strategic expansion into Saudi Arabia through our joint venture with Links Investment. Following the unfortunate passing of our esteemed Chairman, Mohamed Gamal Moharram, I have been committed to continue his legacy of robust governance and strategic clarity for an interim period until the appointment of a new Chairman, which took place subsequently in March 2024. Under his leadership, the Board set a strong foundation for the separation and establishment of the new Egytrans Group structure, and we are committed to building upon that vision.

One Company - One Culture

Egytrans is amidst a significant period of positive transformation and growth opportunities. As we establish and integrate new companies into our operations, ensuring seamless alignment with governance principles is paramount. This integration is pivotal to ensuring smooth operations and upholding governance principles throughout our processes.

Cultural transformation is a complex process that demands sustained effort and commitment. The Board remains steadfast in fostering a healthy organizational culture, recognizing its critical role in unlocking and preserving value. Leadership plays a crucial role in driving this integration, setting the tone for collaboration and effective communication across all levels of the organization. The Executive Team and Board members exemplify the behaviors that define our culture, setting a tone that resonates throughout the organization. Central to our mission is the delivery of exceptional services that

Composition	
Board	
Till 31/12/2023	
Executive	11.1%
Non-executive	44.4%
Independent	44.4%
Tenure	
Board	
Till 31/12/2023	
Less than 1 year	33.3%
Up to 2 years	33.3%
7 - 8 years	11.1%
Over 8 years	11.1%
Executive	
Till 31/12/2023	
Up to 2 years	16.6%
Over 2 years	33.3%
Over 8 years	
Gender Diversity	
Board	
Till 31/12/2023	
Female	33.3%
Male	66.7%
Executive	
Till 31/12/2023	
Female	29%
Male	71%

● ● ● CHAIRMAN'S GOVERNANCE STATEMENT

uphold our clients' commitments. The Board's unwavering confidence in the Executive Team underscores their ability to effectively navigate the complexities of integrating diverse organizations and positions. This confidence is rooted in the relevant experience and skills each Board Director brings, collectively steering Egytrans toward its strategic goals.

Legal and Governance Integration

The integration of NOSCO has been a pivotal undertaking guided by stringent legal and governance protocols. The Board has ensured thorough due diligence and compliance with regulatory requirements to safeguard our operations and enhance shareholder value. This acquisition strengthens our market position while reinforcing our commitment to transparent and accountable governance practices.

Expansion into Saudi Arabia has similarly adhered to rigorous governance standards, ensuring alignment with local laws and regulatory frameworks. The Board's oversight has been instrumental in maintaining operational integrity and fostering trust among stakeholders.

Corporate Responsibility and Reaching Net Zero

Egytrans is dedicated to environmental sustainability as a core pillar of our governance

framework. We continue to integrate sustainable practices into our strategic decisions, including assessments of our carbon footprint, adoption of green technologies, and initiatives aimed at achieving net zero emissions. Our study of a phased transition to electric vehicles and efforts to optimize logistics networks underscore our commitment to reducing environmental impact and driving industry-wide change.

In 2023, Egytrans has reinforced its commitment to sustainability, recognizing its crucial role in governance. The Board is focused on integrating environmental responsibility into our strategic decisions and oversight functions. Our efforts include ongoing assessments of our carbon footprint and the adoption of green technologies, which are pivotal to our governance framework.

Key initiatives include the diversification of our logistics network to ensure supply chain resilience and the phased transition of our fleet to electric vehicles. The Board actively oversees these plans, ensuring alignment with our sustainability goals and regulatory requirements. Our involvement in strategic alliances and forums underscores our dedication to collective climate action.

We are also advancing our use of advanced analytics for proactive management, allowing for better

decision-making and enhanced operational efficiency. The Board supports these initiatives as part of our broader strategy to achieve our net zero targets and enhance transparency in our environmental performance.

Strengthening Governance Oversight and Risk Management

At Egytrans, effective risk management is pivotal to our success, particularly in navigating the substantial upheavals within our industry, influenced by geopolitical and global turbulence over the past years. These challenges underscore the critical need for rigorous oversight and proactive risk management strategies. Governance excellence forms the cornerstone of our operations. The Board maintains a close collaboration with our Audit Committee to ensure robust risk management practices and stringent internal controls. This partnership is instrumental in safeguarding our financial integrity and bolstering operational resilience amid evolving market conditions.

The Audit Committee's oversight extends beyond compliance to encompass strategic risk assessment and mitigation, aligning each decision with our long-term sustainability objectives and enhancing value for our stakeholders. This approach not only fortifies our governance

framework but also reinforces our commitment to transparency and accountability.

As we navigate uncertainties, our dedication to continuous improvement in governance and risk management remains unwavering. We are committed to adapting swiftly to changes in our risk environment, ensuring Egytrans remains agile and resilient in pursuit of sustainable growth and operational excellence.

Moving Forward

The Board's annual meeting cycle ensures comprehensive review and oversight of all major strategic components. In the coming year, we will continue to explore key responsible business topics and direct how management responds to external stakeholder expectations. Egytrans is well-positioned in 2024 to deliver long-term value for shareholders and society.

Further details of the Board and its committees' work during 2023 are set out in the following pages. I look forward to engaging with you and providing updates on the ongoing transformation of Egytrans. Thank you for your continued support.

Sincerely,
Abir Leheta
 Chief Executive Officer

OUR CORPORATE EXECUTIVE TEAM

ABIR LEHETA

CHIEF EXECUTIVE OFFICER
APPOINTED: JUNE 2015



Abir Leheta sits on the board of Egytrans, the leading national transport and logistics provider, as the company's CEO, a role and title she has fulfilled since 2015. Recognized by Forbes as one of the Middle East's 100 Power Businesswomen in 2020 and again in 2023 and 2024, Abir's record of transformative leadership is demonstrated through successfully implementing programs and services that have significantly changed the company. Under her leadership, Egytrans continues to grow, with the aim of building a transnational Transport and Logistics enterprise recognized within the region.

Leheta joined the family business upon graduation, spending her earlier career days rotating through various departments and learning the business operations. She first joined in 1996 as Head of Software Development, followed by several managerial and executive positions, reaching Chief Strategy Officer responsible for the development and implementation of the strategic direction of the Company. In 2015, Abir Leheta was elected as Chairman and CEO of Egytrans, thereby becoming the first woman chair in the then 45-year history of the company.

Abir Leheta dedicates significant time to civic organizations and is a vocal advocate of women's empowerment. Leheta has been a member of the board of the Egyptian Transport and Logistics Company (ETAL) and Egytrans Depot Solutions (EDS) since 2009 till her appointment as Chairman in 2015. In addition, she is the Co-chair of the Transport Committee at the American Chamber of Commerce (AmCham), Vice Chair of the Transport Committee of the Egyptian Businessmen's Association (EBA) and Chair of the Transport Committee of the Egyptian African Businessmen's Association (EABA). She is also Co-chair of the Advisory Council for Executive Education at the American University of Cairo's School of Business and Board Treasurer of the Global Compact Network Egypt, the local chapter of the UN Global Compact.

Abir has been recognized by multiple organizations for her business leadership as well as her community and civic involvement. She was named one of the "Top 50 Women Performing in Egypt" by Amwal Al Ghad magazine, and the "Middle East's 100 Power Businesswomen" by Forbes magazine.

Abir holds a B.Sc. in Computer Science with a Minor in Business Administration from the American University in Cairo. She later went on to attain accreditations in a number of areas including

certifications in Quality and Organizational Excellence from the American Society for Quality (ASQ), Risk Management from the Institute of Risk Management (IRM) and Board Member Certification from the Egyptian Institute of Directors (EIoD).

AHMED SAKR

DIRECTOR OF FINANCE
APPOINTED: APRIL 2022



Skills and Experience

Ahmed Sakr is a Financial Management professional with 22 years of multidisciplinary experience with a consistent record of delivering results in growth, revenue, cost, operational performance and profitability. Throughout his career, Sakr has displayed excellence in managing financial functions, providing insight to the financial decision-making process, streamlining and formulating cost-effective solutions for enhancing overall profitability of organizations. Early on in his career, Sakr started as a Marketing Analyst at KPMG Hazem Hassan Consulting Services in 1999, where he successfully managed a number of world-renowned international brands across diverse industries such as Kraft foods, Edita, Coca-Cola, Ghabbour Auto (Hyundai), ASEC Cement, British American Tobacco, DHL, Travco Holding, Thomas Cook, and Novartis Pharma, among others. Later on, Sakr gained extensive knowledge in financial planning, control and auditing through auditing financial statements and projects for NGOs such as Near East Foundation Office and the United Nations for Relief and Works Agency for Palestinian Refugees (UNRWA). In 2002, Sakr was promoted to Audit Deputy Manager where he demonstrated strong leadership skills, supervising audit teams and leading negotiations and bidding. With his results-driven approach and expertise, Sakr became Accounting Manager at Kuehne + Nagel Ltd. Egypt in 2012 and began managing and directing the entire range of financial operations across Egypt in 2016 as the National Finance & Administration Manager. In this role, he drove P&L improvements and led the budget-planning process with an emphasis on ensuring service reliability, reducing costs and improving gross margins, revenue earning capacity and profitability. Sakr graduated with a Bachelor's degree in Commerce from Helwan University in 1999. He went on to attain a Diploma of Feasibility Study and Business Valuation from the Faculty of Economics and Political Science from Cairo University in 2001. Sakr passed the intermediate level of the Egyptian Society for Accountants and Auditors in 2008, as well as the four sections of the CPA Exam from New Hampshire Board of Accountancy in 2012.

YOMNA ALI

DIRECTOR OF HUMAN RESOURCES AND ADMINISTRATION

APPOINTED: SEP 2018

Skills and Experience

Yomna Ali has over 20 years' experience in Corporate Human Resources in both local and multinational companies in various business sectors such as Cairo 3A, Ezz Steel, Johnson & Johnson, French Shipping Line CMA-CGM and in various fields that include FMCG, manufacturing, agriculture, IT and shipping. Yomna has a wide range of experience in Mergers & Acquisitions, HR Due Diligence, Culture Transformation, Policies and Procedures, Total Rewards, Talent Acquisition, Succession Planning, and Company Restructuring. Yomna is certified in the Personality and Preference test (PAPI), a psychometric assessment tool by the British Psychological Society in Dubai. She holds a Master's Degree in Political Science – Political Development from the American University in Cairo. She graduated from Temple University Japan in Political Science and has a Mass Media Certificate from the same university.

ALI ABDALLAH

COMMERCIAL DIRECTOR

APPOINTED: OCTOBER 2020

Skills and Experience

Ali Abdallah serves as Director of Business Development at Egytrans, one of the largest providers of logistics and transport services in Egypt. As a member of the Executive team, he leverages his knowledge of the business and industry to influence and impact decision-making processes, and contribute to the creation and execution of strategies that grow the business. Abdallah rejoined Egytrans from Collett & Sons Ltd., a leading logistics company in the UK specializing in Project Logistics, where he held the position of Head of Engineering leading the implementation of various solutions, as well as engaging in various big budget projects. During that time, he designed and supervised the manufacture of solutions which were used to transport multi-million-pound cargoes that were later nominated for an ESTA award. Prior to that, Abdallah worked in Egytrans as a Senior Project Engineer, where he was the lead responsible for the technical aspects of the giant Siemens power projects in Beni Suef and the New Capital in 2016. Abdallah graduated with a B.Sc. degree in Mechanical Engineering from the Arab Academy for Science, Technology & Maritime Transport (AAST). He went on to attain a postgraduate diploma in Logistics from Northwest Kent College, University of Greenwich, and a M.Sc. degree in Management from Leeds Beckett University.

ESLAM SALAH

DIRECTOR OF PROJECTS

APPOINTED: MARCH 2019

Skills and Experience

Eslam Salah is the Director of Projects, responsible for the coordination of all project logistics, and a member of the Executive Team. Eslam joined Egytrans following his graduation in 2005 as Projects Specialist. Since then, Eslam has worked in the same field, holding positions of Projects Coordinator in 2008, Supervisor in 2009 and in 2015, Eslam was promoted to the position of Projects Execution Manager. Following his graduation in 2004 with a B.Sc. Degree in Industrial Engineering from Alexandria University, Eslam continued his studies, receiving a Diploma in Industrial Engineering from Alexandria University in 2007 and a Diploma in Freight Forwarding from EIFFA & the Arab Academy for Science, Technology and Maritime Transport in 2010.

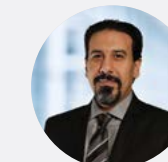
MOHAMED EL MASRY

DIRECTOR OF OPERATIONS

APPOINTED: OCTOBER 2023

Mohamed El-Masry is a seasoned professional in Supply Chain and Logistics, boasting over 18 years of extensive experience in shipping, supply chain management, and logistics operations. With a strong foundation in commercial management, business development, 3PL & 4PL management, and logistics, he brings exceptional leadership skills and a proven track record to the table. Throughout his career, Mohamed has collaborated with numerous multinational market leaders in the shipping, supply chain, and logistics sectors. Prior to his current role as Egytrans Operations Director, Mohamed served numerous multinational supply chain and logistics companies including, IACC Logistics, DHL, and A.P. Moller-Maersk. Mohamed's approach focuses on driving supply chain transformation and implementing information technology strategies to enhance efficiency within the organization. Mohamed holds a Bachelor's degree in Commerce and Business Administration from Ain Shams University, complemented by a diverse range of certifications and accreditations. These include Lean & Six Sigma, Supply Chain Management, Shipping, Logistics, International Trade, Liner Trade, and Active Leadership. He has also created the Certified Logistics Specialist training program (CLS).

External appointments:
Mohamed El Masry is a board member of the Association of Supply Chain Professionals and Cairo Sporting Club.



OUR BOARD

MOHAMED GAMAL MOHARAM

CHAIRMAN, INDEPENDENT MEMBER
IN MEMORIAM

APPOINTED: APRIL 2022

Skills and Experience:

In addition to his role as Chairman of Egytrans, the late Gamal Moharam was the current Chairman of both MGM Financial and Banking Consultants and the Egyptian Company for Investment Funds Management. Moharam's career started in the financial and banking sector, where he held various positions, including Vice Chairman of Fleet National Bank, Representative of Bank of New York in Cairo from 1987 to 2002, Chairman and CEO of the Egyptian Commercial Bank (ECB) until 2006 and Chairman and CEO of Piraeus Bank until 2008. Throughout his exceptional career in financial management, Moharam played a significant role in achieving strategic objectives across all of the organizations, institutions and banks in which he held leadership positions, qualifying him to chair the American Chamber of Commerce (AmCham Egypt) between 2009 and 2013. With his multifaceted knowledge and rich experience in diverse fields, Moharam became a Non-Executive Chairman of Alexandria International Container Terminals (AICT) in 2011.

External Appointments:

With a successful track record in a variety of sectors, Moharam was appointed on the boards of many organizations and institutions including Eastern Company S.A.E., the Egyptian Stock Exchange, Sudanese Egyptian Bank, Rasmala Investment, Suez Canal Company for Technology Settling, CI Capital, Xceed, Beltone Financial Holding, Al-Futtaim Group in Dubai, Federation of Egyptian Banks, and Education for Employment - EFE Egypt. In addition, Moharam was a founding member of People and Police for Egypt Association. Moharam was dedicated to serving the community through his role as President of the Egyptian Factoring Association and the Child and Community Development Foundation. He also held the position of Treasurer for the Gezira Sporting Club from 2006 to 2010. Moharam held a Bachelor's degree in Commerce 1974.



ABIR LEHETA

CEO, EXECUTIVE MEMBER AND
SHAREHOLDER

APPOINTED: JUNE 2015

Skills and Experience:

Abir Leheta sits on the board of Egytrans, the leading national transport and logistics provider, as the company's CEO, a role and title she has fulfilled since 2015. Recognized by Forbes as one of the Middle East's 100 Power Businesswomen in 2020 and again in 2023, Abir's record of transformative leadership is demonstrated through successfully implementing programs and services that have significantly changed the company. Under her leadership, Egytrans continues to grow, with the aim of building a transnational Transport and Logistics enterprise recognized within the region. Leheta joined the family business upon graduation, spending her earlier career days rotating through various departments and learning the business operations. She first joined in 1996 as Head of Software Development, followed by several managerial and executive positions, reaching Chief Strategy Officer responsible for the development and implementation of the strategic direction of the company. In 2015, Abir Leheta was elected as Chairman and CEO of Egytrans, thereby becoming the first woman chair in the then 45-year history of the company.

External appointments:

Abir Leheta dedicates significant time to civic organizations and is a vocal advocate of women's empowerment. Leheta has been a member of the board of the Egyptian Transport and Logistics Company (ETAL) and Egytrans Depot Solutions (EDS) since 2009 till her appointment as Chairman in 2015. In addition, she is the Co-chair of the Transport Committee at the American Chamber of Commerce (AmCham), Vice Chair of the Transport Committee of the Egyptian Businessmen's Association (EBA) and Chair of the Transport Committee of the Egyptian African Businessmen's Association (EABA). She is also Co-chair of the Advisory Council for Executive Education at the American University of Cairo's School of Business and Board Treasurer of the Global Compact Network Egypt, the local chapter of the UN Global Compact.



DR. HEBA LEHETA

NON-EXECUTIVE MEMBER
AND SHAREHOLDER

APPOINTED: MARCH 2016

Skills and experience:

Professor Heba Leheta is currently Professor Emeritus of Naval Architecture and Marine Engineering and previously Acting Dean of the Faculty of Engineering at Alexandria University. In addition to a number of senior leadership positions held at Alexandria University, Professor Leheta has also served on the editorial Board of a number of national and international Maritime Journals and attended and chaired several sessions in a number of international conferences on Maritime Engineering. Professor Leheta was awarded the University Merit Award in 2014 and the University Shield for Managerial Excellence in 2015. Professor Leheta is a certified Board member from the Egyptian Institute of Directors. With over 40 publications to her name, Professor Leheta brings scientific expertise to the Board's deliberations.

External appointments:

Professor Leheta a non-executive shareholding member of the Board of Egytrans. She is also a member of the General Assembly of the Holding Company for Maritime and Land Transport and a Fellow at the UK Institute of Marine Engineering, Science and Technology (Egyptian Branch). She is a member of a number of Associations and Syndicates, in a leading capacity, most notable among them Member of the Royal Institution of Naval Architects UK, Society of Naval Architects and Marine Engineers USA, the International Maritime Association of the Mediterranean, IMAM, the Egyptian Society of Marine Engineers and Shipbuilders and the Egyptian Engineers' Syndicate. Professor Leheta is the correspondent for Egypt of the International Ship and Offshore Structures Congress.

SAMER EL WAZIRY

INDEPENDENT MEMBER

APPOINTED: MARCH 2020

Samer El Waziry has three decades of experience in optimizing the financial success of companies of all sizes, including Fortune 500 enterprises. As a champion of operational excellence and productivity, he has consistently driven corporate financial performance records instrumental in achieving even the most ambitious business goals. El Waziry is known as an unrelenting bottom-line driver with a remarkable track record of spearheading organic and inorganic business expansions.



El Waziry holds a Bachelor of Commerce from Cairo University and a Management Diploma from Harvard Business School.

El Waziry is the Financial Advisor to the Board of Raya Holding a position he took on after retiring from his position of Chairman of Raya FMCG arm, Raya Foods along with Raya Food Trading where he was responsible for the restructuring of the company and the implementation of an ambitious international expansion strategy in the frozen foods industry. During that time, he launched "Haneya, Lidia & Barawa" in various product ranges and categories. He also helped in positioning the Polish products Macaroni Polski and Sorenti in the Egyptian market. During that time, he implemented a number of quality-driven initiatives with farmers, obtaining funding from the Agricultural Bank of Egypt (ABE) and the European Bank for Reconstruction and Development (EBRD). Prior to that, El Waziry was CFO of Raya Holding and GSK.

DR. MOHAMED HASSAN YOUSSEF

NON-EXECUTIVE MEMBER
REPRESENTING NIB

APPOINTED: MARCH 2020

Skills and experience:

Mohamed Hassan Youssef holds the position of Under-Secretary of Technical Support for Investment at the National Investment Bank (NIB). Prior to this he served as the General Manager of Transport Project Finance and Credit, a position which oversees the administration of governmental investments in the amount of EGP 10bn annually. A part-time lecturer at the American University in Cairo, he is also a published author with several books and numerous articles to his name, with a core focus on economics and financial instruments. Most notable are "The World Financial Crisis: Why Insolvable?", "Repercussions of World Financial Crisis", and "Dictionary of Economic Terms". Youssef holds a Bachelor of Arts degree in Economics from the Faculty of Economics and Political Science, Cairo University 1987. He later attained several certifications and academic degrees including a Diploma of Islamic Economics from Cairo University in 2006, and MPPA from the Faculty of Global Affairs and Public Policy, the American University in Cairo (AUC) in 2010. Additionally, Youssef obtained his PhD in Public Administration from the Faculty of Economics and Political Science, Cairo University in 2022.

External appointments:

Youssef sits on the Boards of several organizations including Egytrans, Abu Dhabi Islamic Bank-Egypt (ADIB) and the Egyptian Black Sand Company (EBSC). In addition, he chaired the Board at Afak for Agricultural and Animal Development (till May 2017).



CHAIRMAN'S GOVERNANCE STATEMENT

OLA ABDEL WAHAB EL GARF

NON-EXECUTIVE MEMBER
REPRESENTING NIB

APPOINTED: MARCH 2022

Skills and Experience:

Ola El Garf holds the position of Settlements and Special Lending Operations Representative of the National Investment Bank (NIB). She is a Non-Executive Member representing National Investment Bank on Egytrans' board, and also a member of the Audit and Corporate Governance Committee. Prior to her current position, Ola joined the National Investment Bank in 1993, where she moved through many departments in the Programs and Policies sector and the Collection and Debt Settlement sector. In 2014, she assumed the position of Director General of Settlements and Restructuring, moving up to become Representative of the Bank for Settlements and Special Lending Operations in 2016. She sat on the board of the Export Credit Guarantee Company of Egypt until 2020 and the board of Al Tameer Mortgage Finance for the past year. Ola holds a Bachelor's degree in Accounting from the Faculty of Commerce, Cairo University in 1992.



MOHAMED SULTAN

INDEPENDENT MEMBER

APPOINTED: APRIL 2022

Skills and experience:

Mohamed Sultan joined the Board of Directors of Egytrans as an independent member well-versed in the world of banking and managing operational transformations. He is currently the Managing Director of leading food manufacturer Juhayna Group. In 2015, Sultan assumed the position of Chief Operations Officer at the Commercial International Bank – CIB Egypt. Under his leadership, the operations were restructured into new profit centers. During that time Sultan was also a permanent member of the Higher Committee for Lending and Investment and co-chaired the Non-Financial Risk Committee. He was also the founder of the Group of Chief Security Officers for Cybersecurity and Information Threats. Prior to that, Sultan was the Head of the Operations Group between 2009 and 2014, and before this he was Head of Retail Banking Operations. Prior to joining CIB, Sultan served as Country Operations Head and Acting Head of Consumer Business at the National Bank of Oman in the UAE in 2007. For the previous 10 years, Sultan held the position of Vice President of Branch Operations and Control Management at Mashreq Bank Dubai, where he oversaw UAE, Qatar, Egypt and Bahrain operations.

Sultan holds a Bachelor's degree from Cairo University's Faculty of Commerce. He also obtained several training and postgraduate degrees, including International Managers Program, Advanced



Management Program, Executive Finance Program in France, INSEAD's Leading Organizations in Disruptive Times Program, IMD Strategic Innovation Leadership Program in Switzerland, MIT Sloan Information Technology Program in USA, and the Leadership Program from Queen's University in Canada. Additionally, Sultan is certified by the Association of Certified Anti-Money Laundering Specialists (ACAMS).

External Appointments:

In addition to his duties, Sultan is a member of the boards of directors of several organizations including Telecom Egypt and INSEAD Alumni. He was also a member of the Global Payment Committee for Wells Fargo between 2009 and 2015.

CAPT. NEHAD ABOUELFADL

INDEPENDENT MEMBER

APPOINTED: APRIL 2022

Skills and experience:

Nehad Abouelfadl's profile comprises 45 years of professional experience, 23 years of which were spent in maritime transport and cargo handling in various international ports, and 22 years as a specialist in marine services of all kinds, general cargo vessels, heavy lift and containers, as well as customer audits and reviews. Captain Abouelfadl's career began in 1981 as an Officer in the Arab Academy. He went on to become Chief Officer on various types of vessels until 1998. He then worked as Port Captain for Bahri Line in Livorno Italy and in 1999 took over the management of container vessels for CMA-CGM in Marseille, then Central Planner of Bahri Shipping Line between Livorno and Mediterranean, Middle Eastern and Indian ports until 2018. For the two following years, Abouelfadl worked as the Bahri Logistics Operation Consultant in Riyadh head office, and with his extensive experience in the shipping and maritime management sector, he developed strategic plans that led to remarkable performance development through pricing and sales processes, and by conducting analyses and studies of the costs of ports, storage, and stevedoring. He also supervised the feasibility studies for new routes, which in turn boosted revenues significantly. By focusing on identifying key issues, Abouelfadl helped significantly in growing and controlling the business. He also achieved great success by developing key performance indicators and successfully implementing action plans. Abouelfadl is well-versed in budget review studies, loss assessment, logistics management and cost minimization, which helps in redirecting containers for optimization. His experience helped the organizations he worked with to reduce risks by highlighting them, and also led to positive communication with customer service departments and a closer relationship with them, which in turn led to higher growth rates for these businesses. Abouelfadl obtained a Bachelor's degree in Marine Sciences in 1975 and a Certificate of Competency Master FG of Merchant vessel in 1980.



SAYED ZAKARIA EL BAHEY

NON-EXECUTIVE MEMBER
REPRESENTING NIB

APPOINTED: DECEMBER 2022

Skills and experience:

Sayed Zakaria El Bahey, First Deputy of the National Investment Bank since 2019, is a professional financial expert specialized in the banking and finance industry including business budget analysis, business valuation and debt settlement, with a focus on preparing economic feasibility studies, settling and rescheduling loans, and financing and crediting economic units.

El Bahey's extensive expertise in his field enabled him to contribute to the growth and development of the entities and organizations he worked at. His knowledge and rich background come from his keenness to attend economic programs related to the green economy, debt management, and stock market analysis. He also participated in many training courses on investment risk management, the basics of assessing the creditworthiness of customers, accounting systems, banking treatment, long-term cash flow, commercial lending, strategic planning and development, and various other economic issues. El Bahey holds a Bachelor of Commerce in Accounting in 1989 and a Postgraduate Diploma in Investment and Finance.

External Appointments:

El Bahey sits on the boards of several ministerial committees, such as Housing and Electricity, and the Board of Trustees of the Egyptian Radio and Television Union. He was a member of the Board of Directors of the Egyptian Media Production City Co. (EMPC), as well as Abu Qir Fertilizers and Chemical Industries.

EXTERNAL COMMITTEE MEMBERS

AMEER SHERIF

CHAIRMAN & FOUNDER OF BASHARSOFT

APPOINTED: MARCH 2020

Ameer is the Founder and Chairman of BasharSoft, the company behind WUZZUF and FORASNA.com - Egypt's leading online employment platforms for white-collar professionals and blue-collar workers respectively. Collectively, both platforms impacted the lives of 6 million+ job seekers in Egypt and helped 50,000+ companies successfully hire more than 1 million people. He is also a Partner with Khwarizmi Ventures, a \$70m early-stage VC fund investing across the MENA region. The fund has made 30+ investments in FinTech, Logistics, E-commerce, SaaS, Marketplaces and other verticals.

With significant growth and impact on the local online employment market, he grew BasharSoft to become one of Egypt's fastest growing local tech companies. He raised a total of \$10m in VC funding along the way and built a team of 300+ employees. Most



investors in BasharSoft were first time investors in Egypt and the region, including 500 Startups, EBRD, VNV Global, and more. In 2019, he was selected as an Endeavor Entrepreneur and named a Young Global Leader by the World Economic Forum. Ameer holds a MSc degree in Computer Engineering and BSc in Electronics both from Cairo University. He also completed executive programs on Public Policy at Harvard Kennedy School and business leadership executive programs at Stanford, MIT, INSEAD, and HBS.

External Appointments:

Ameer sits on multiple boards, including ITIDA, the executive arm of the Ministry of ICT in Egypt, helping to set strategies for Egypt on entrepreneurship and innovation.

KHALED KAMEL

CHAIRMAN & FOUNDER OF BASHARSOFT

APPOINTED: MARCH 2020

Khaled is currently the Vice President of Macro Pharmaceutical Group, an EGX listed company, with a scope of finance and operations, supply chain, and IT. Before his current role, Khaled Kamel held the position of Group CFO for El Sewedy Industries group with a scope of 28 legal entities operating both locally and internationally in various sectors including trade, industry and real estate. Kamel's profile comprises 20 years of expertise in various financial functions from corporate accounting, treasury, costing, planning and tax to mergers and acquisitions. Before assuming his current role, Kamel led a diversified career starting with Daimler Chrysler, moving to Pfizer Middle East, Cadbury Africa, Nestle Near East, Takeda Africa, and Wadi Group.

Kamel is a qualified instructor of financial courses, such as "Finance for Non-Finance" and "Business Partnering for Finance", and a financial consultant helping startups in different industries sharpen their business model and maximize their profit gain and return on their investments and interests. With his transformational leadership skills and knowledge, Kamel helps organizations transform from local and family businesses into corporates with an inclusive setup from system transformation and organization revamping, to redefining their targets and driving efficiencies and sustainability. Kamel holds a Bachelor's degree in Economics & Accounting from the American University in Cairo (AUC) 2002, as well as a Master's degree in Business Administration 2006.

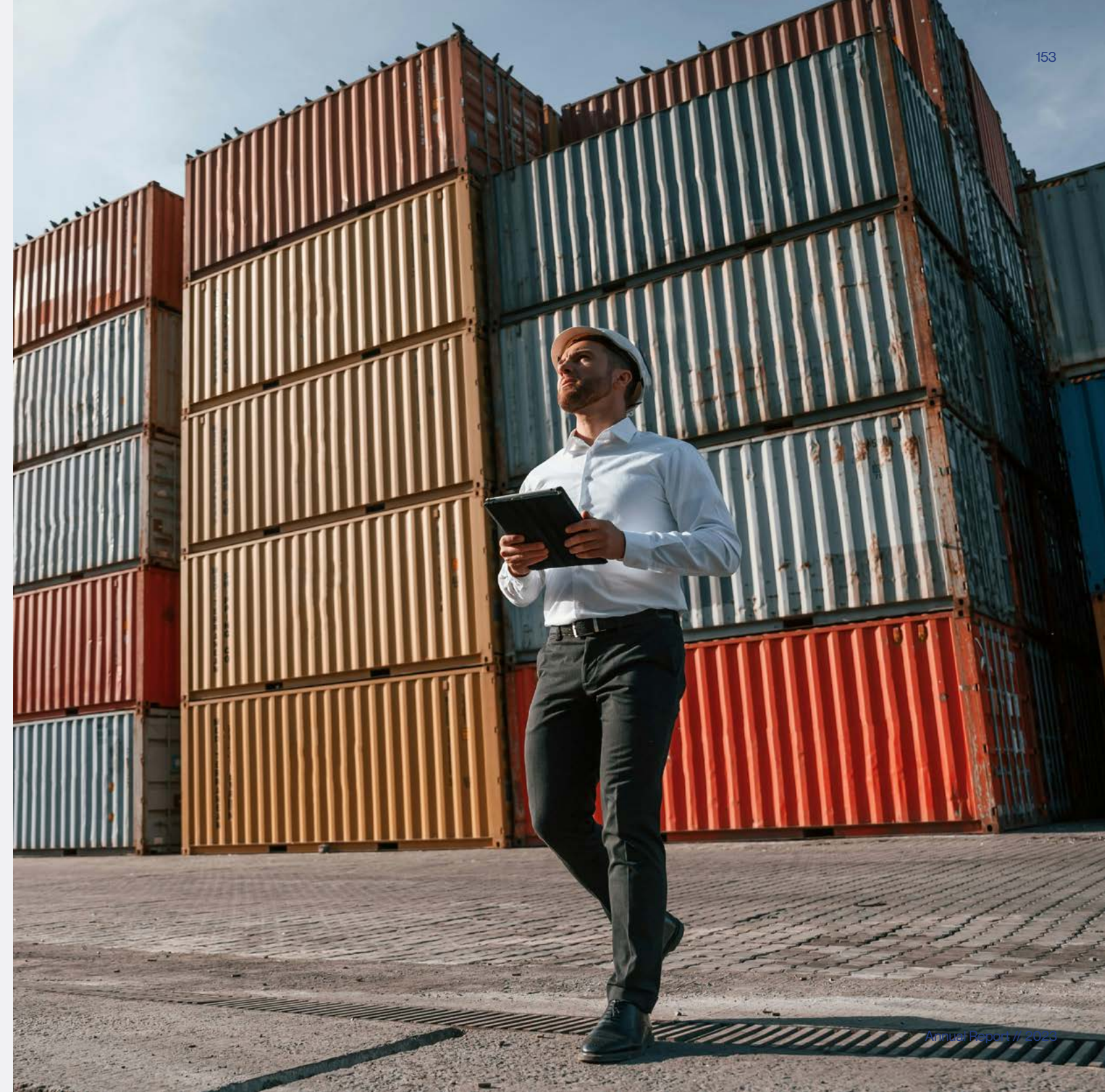
External appointments:

Kamel is a Certified Board Member from the International Finance Corporation (IFC) as well as the Financial Regulatory Authority (FRA). He currently sits on the boards of diverse institutions including Katameya Clinic Hospital and Wellcare Hospital, in addition to a number of international companies related to El Sewedy investments. Kamel is also a member of Egytrans' Audit and Governance Committee, and the Industrial and Construction committees in the Egyptian Junior Business Association (EJB).

LEADERSHIP AND EFFECTIVENESS CORPORATE GOVERNANCE FRAMEWORK

A robust governance framework guides an organization in achieving accountability, authority and sound decision-making. It directs how people interact with the organization, regulators and stakeholders to guide and monitor operations closely. A governance framework provides the trunk from which the various branches of compliant operations can grow. Governance helps companies and other organizations stay on the right side of regulators regarding filing requirements and aspects such as company culture, remuneration methods and transparency of operations. The governance framework acts as an essential supporting structure, a framework of rules and practices by which the board ensures accountability, fairness and transparency in how the company runs and communicates with its stakeholders.

In Egytrans, the Board has established a corporate governance framework with clearly defined responsibilities and accountabilities. The framework is designed to safeguard and enhance long-term shareholder value and to provide a platform to realize the Group's strategy through Egytrans' Grow, Deliver, Simplify and Trust priorities. Our internal control and risk management arrangements are an integral part of Egytrans' governance framework. For the Board to operate effectively and to give full consideration to key matters, Board Committees have been established as set out below. Corporate Governance organizational chart has been set. Corporate governance policies have been prepared, explained, implemented and disclosed. Board and Board Committees' charters have been prepared and implemented.



●●● 50 YEAR STORIES

STEERING LEGACY: WISDOM FROM EGYTRANS' CHAIRMEN



MOHAMED KAMEL IBRAHIM

SPECIAL ASSISTANT TO THE CHAIRMAN FOR ECONOMIC AFFAIRS (2002 - 2015)

From Cargo to Career: An Industry Journey

Mohamed Kamel Ibrahim's tenure at Egytrans spanned from 2002 to 2015, during which he served as the Special Assistant to the Chairman for Economic Affairs and Subsidiaries. Reflecting on his more than 13 years with the company, Mohamed expresses profound admiration for its culture, vision, and leadership. "From the moment I stepped foot into Egytrans, I knew I was in the right place," Mohamed reminisces. "Meeting Engineer Hussam Lahita on my first day, who insisted my office be adjacent to his, solidified my belief in this esteemed institution. Even after his passing and my departure, his image remains above my desk, a testament to my enduring attachment to Egytrans."

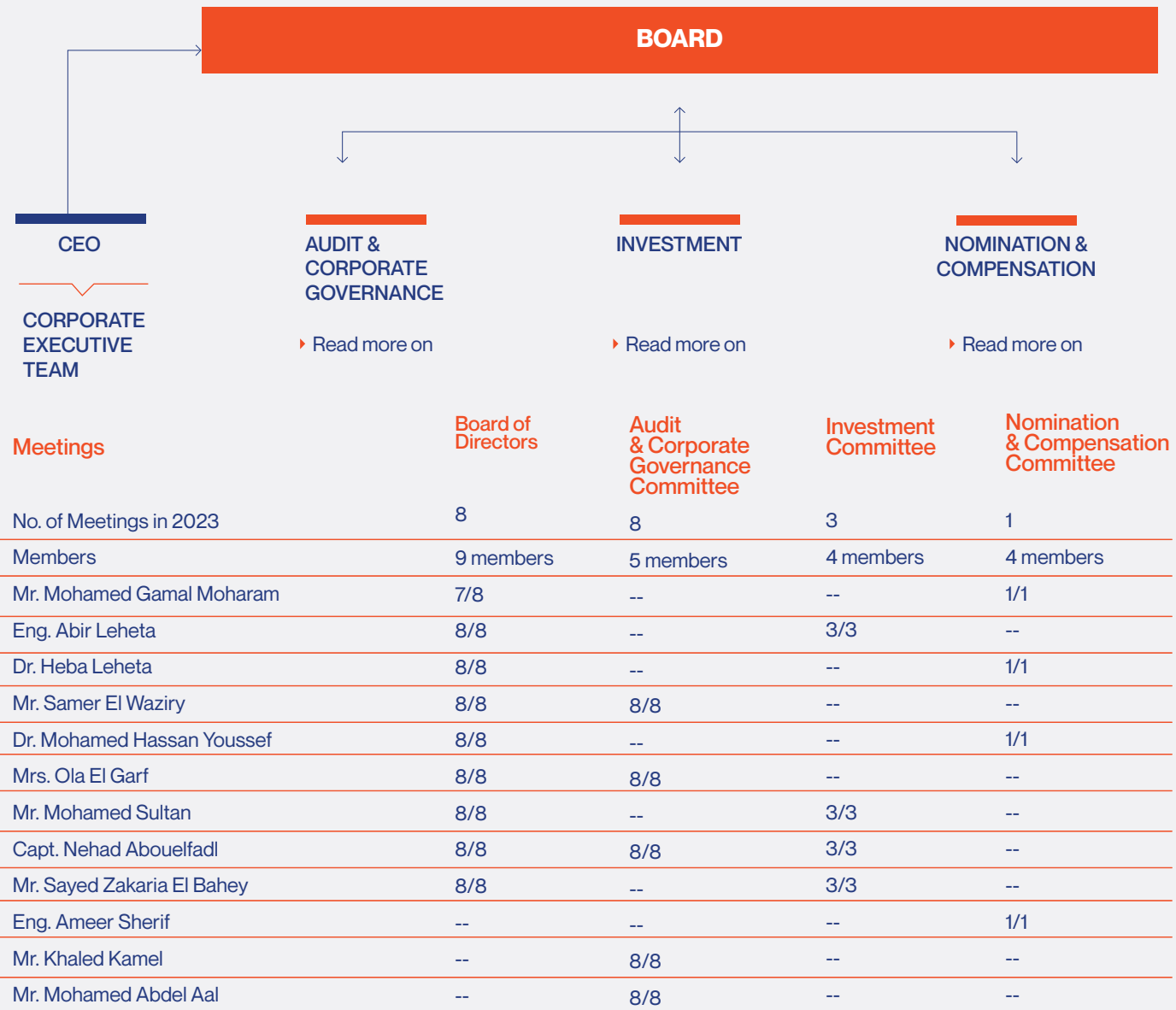
According to Mohamed, the driving force behind Egytrans' success lies in its unwavering commitment to innovation and employee development. "In my 33 years in the market, I have yet to encounter a company as dedicated to enhancing the skills and training of its workforce," he asserts. "Egytrans' implementation of job turnover processes, which empower employees to work across various roles within the company, sets it apart as a model for others to emulate." Mohamed fondly recalls his role as a company representative in business organizations, navigation chambers, and international transport services, where he felt a sense of pride and professionalism among his peers.

Throughout his journey with Egytrans, Mohamed experienced both joyous and challenging moments. Among the highlights were Egytrans' sponsorship of the Logistics Academy and its selection as one of the listed stocks on the Egyptian Stock Exchange. However, he also recalls the difficult decision faced when the company received an acquisition offer, fearing the loss of the cherished Egytrans name. Thankfully, this did not come to pass. Yet, the most challenging day for Mohamed was May 29, 2015, the day of Engineer Hussam's passing, which led to Mohamed's eventual departure from the company. "Not a day goes by without me reminiscing about his guidance and leadership," he confides. Mohamed emphasizes that Egytrans is no ordinary company, citing unique events such as the US Consul General's eagerness to meet Engineer Hussam, underscoring the company's esteemed reputation. He recalls numerous proud moments, including the successful ISO Tank project in the Middle East and Etal's transformation into one of Egytrans' crowning achievements. "As the first company in the world to receive a certificate in professional handling of customer complaints, Egytrans continues to set industry standards," Mohamed proudly states.

In conclusion, Mohamed expresses his desire to conclude his career with Egytrans and hopes his son will follow in his footsteps. "Egytrans is more than a company; it's a legacy where employees can spend their entire careers," he remarks. To Egytrans and its leadership, represented by Eng. Abeer Lahita, Mohamed extends his heartfelt gratitude.

"Thank you for the privilege of being part of your team and for the sense of pride and respect I feel in every interaction," he concludes with appreciation.

● ● ● LEADERSHIP AND EFFECTIVENESS



See the Committee Reports for other attendees at Committee meetings, such as the CEO and Executive Directors, and the work of the Committees during the year. These reports are included later in the Corporate Governance Section.



● ● ● INVESTMENT COMMITTEE REPORT



SAYED ZAKARIA EL BAHEY
INVESTMENT COMMITTEE CHAIR

ROLE:
THE COMMITTEE REVIEWS AND RECOMMENDS TO THE BOARD:

- Evaluating opportunities for investment
- Studying investment proposals
- Maintaining oversight on progress of new projects
- Providing the Board with recommendations on new projects

Membership

Committee members	Committee member since
Samer El Waziry Chair	2020
Ola El Garf	2022
Khaled Kamel	2022
Mohamed Abdel Aal	2022
Capt. Nehad Abouelfadl	2023

Details of the Committee members' skills and experience are given in their biographies under 'Our Board' on pages xx to xx. See page xx for Committee member attendance levels.

Rania Farouk, Corporate Governance and Sustainability Manager and Secretary to the Committee attends all meetings. Other attendees at Committee meetings may include:

Regular attendees:

- Finance Director
- Business Development Director

Attends as required:

- Projects Director
- Operations Director

Investment Committee Statement

Dear Shareholder,

As Chair, it's my privilege to highlight the pivotal strides made by the Investment Committee this past year, guiding Egytrans towards unprecedented strategic growth and operational excellence. Our mandate—to rigorously assess and oversee strategic investments—has ensured alignment with our long-term vision, paving the way for sustainable advancement.

This year, our engagement in transformative investments, particularly the acquisition of NOSCO and the joint venture with Links in KSA, stands out. These initiatives, far beyond mere transactions, are strategic moves that have been thoroughly vetted for their alignment with our vision, potential synergies, and financial viability. The integration of NOSCO and our collaborative efforts with Links in KSA demonstrate our proactive stance in navigating the sector's evolving landscape, thereby enhancing our service offerings and market position.

Strategic Expansion through Meticulous Evaluation

Central to our strategic endeavors is the alignment of our investment strategy with Egytrans' core priorities, guided by a robust framework that predicates each investment decision on strategic fit and optimal returns. In an environment marked by volatility and uncertainty, our strategic decisions—particularly those concerning NOSCO and our venture with Links into the Kingdom of Saudi Arabia have proven to be both a testament and a

challenge to our adaptive strategy, highlighting our commitment to not just sustaining but also distinguishing our presence in the competitive landscape of our industry.

This partnership with Links Investment marks a significant step towards our expansion into the Saudi market, promising not only to extend our operational footprint but also to diversify risk amid the current macroeconomic environment. It represents a strategic move to bolster our presence in a key market while enhancing our ability to respond to changing economic conditions, thus safeguarding our interests and those of our stakeholders.

The journey towards acquiring NOSCO is a prime example of our investment committee's dedication to diligence and strategic foresight. Aimed for completion in Q2 2024, this acquisition was propelled by a comprehensive due diligence process initiated in 2022 and brought to fruition with the share valuation and swap agreement in 2023. This meticulous approach ensures alignment with our strategic imperatives, enhancing shareholder value, and fortifying Egytrans' standing in the Project Logistics and Land Transport sector of our industry.

Operational Investments for Strategic Growth

Our strategic focus on operational investments is meticulously crafted to enhance the capabilities of our subsidiaries, positioning them as pillars

of Egytrans' overarching strategy for growth, innovation, and market leadership. These investments transcend mere financial outlays, embodying our commitment to pioneering efficiencies and setting benchmarks in the logistics and transport industry.

Consolidation for Efficiency

The Investment Committee has played a pivotal role in guiding significant operational investments to fortify our subsidiaries. A prime example of this strategic direction is our proposed initiative to consolidate garage space for NOSCO and ETAL through the purchase of a suitable plot. This consolidation is aimed at centralizing heavy haul equipment, a move projected to substantially curtail operational expenses while simultaneously boosting service delivery efficiency. By amalgamating all related activities, including maintenance, into a single, streamlined operation, we anticipate a leap in operational efficiency and agility, thereby elevating the quality of service we deliver to our clients.

Strategic Land Acquisition in Sokhna

In line with our forward-thinking strategy, the acquisition of a strategic parcel of land in the Sokhna Zone represents a significant investment towards securing Egytrans' future growth. This parcel, the last of its kind adjacent to our existing operations, offers flexibility for operational expansion or the exploration of new business ventures.

● ● ● INVESTMENT COMMITTEE REPORT

Advancing Technology and Expanding Capabilities

Our commitment to sustainability and innovation is further evidenced by substantial investments in state-of-the-art equipment for the next-generation transport of wind farms. Such investments not only reinforce ETAL's position as a frontrunner in renewable energy logistics but also align with the global pivot towards more sustainable solutions. This strategic emphasis on technological advancement and capacity building underscores our dedication to leading through innovation and our commitment to contributing positively to environmental sustainability.

Together, these strategic operational investments form the cornerstone of our mission to redefine the landscape of logistics and transport. They reflect a holistic approach to growth, emphasizing not just expansion but also the efficiency, resilience, and adaptability required to thrive in an ever-changing global market.

A Conscientious Investment Approach

Egytrans' dedication to a conscientious investment approach is evident in our ongoing efforts to integrate ESG principles into our decision-making processes. As we evaluate and adjust our operational impacts, our focus remains steadfast on adopting sustainable and responsible business practices. This commitment not only aligns with the evolving expectations of our stakeholders but also positions Egytrans as a forward-thinking leader in our industry, ready to face the challenges and opportunities of a sustainable future.

Commitment to Strategic Oversight and Risk Management

Our partnership with the Audit Committee reinforces a comprehensive risk management strategy, ensuring every investment decision undergoes rigorous scrutiny. This collaboration is essential for safeguarding Egytrans' financial integrity and operational resilience, underpinning our strategic and sustainable investment choices.

The Path Forward

As we look to the future, the Investment Committee remains dedicated to identifying and evaluating strategic investment opportunities that will drive growth, enhance operational efficiency, and deliver long-term value to our shareholders. Our strategic objectives of growth, delivery, simplification, and trust guide our decision-making process, ensuring that Egytrans is well-positioned to navigate the evolving logistics and transport landscape.

In closing, I would like to express my deepest gratitude to our shareholders, board members, management team, and the entire Egytrans team for their unwavering support and commitment. Together, we are building a stronger, more resilient Egytrans, poised for growth and innovation in the years to come.

Sincerely,
Sayed Zakaria El-Bahiyy
 Investment Committee Chairman

● ● ● AUDIT & CORPORATE GOVERNANCE COMMITTEE REPORT



SAMER EL WAZIRY

AUDIT AND GOVERNANCE COMMITTEE CHAIR

ROLE:

THE COMMITTEE REVIEWS AND IS RESPONSIBLE FOR:

- Financial and internal reporting processes
- Oversight of internal audit processes
- Integrity of the financial statements
- Identification and management of risks
- Independence and capability of External Auditor

Membership

Committee members	Committee member since
Committee members	2020
Chair	2022
Ola El Garf	2022
Khaled Kamel	2022
Mohamed Abdel Aal	2023
Capt. Nehad Abouelfadl	

Details of the Committee members' skills and experience are given in their biographies under 'Our Board' on pages xx to xx. See page xx for Committee member attendance levels.

Rania Farouk, Corporate Governance and Sustainability Manager and Secretary to the Committee attends all meetings. Other attendees at Committee meetings may include:

Regular attendees:

- CEO
- Finance Director
- Internal Audit Manager
- QHSE & Risk Manager
- Corporate Governance Manager
- External Auditors

Attends as required:

- Projects Director
- Legal Affairs Manager

Investment Committee Statement

Dear Shareholder,

As Chair of the Audit and Governance Committee, it is my privilege to present this year's report, reflecting on our efforts to uphold the highest standards of financial integrity, risk management, and corporate governance. This year has been particularly significant due to Egytrans' strategic acquisition of NOSCO.

Preparation for Strategic Acquisitions

In anticipation of the NOSCO acquisition, the committee has played a pivotal role in reviewing the governance aspects of this strategic move. Going forward, our focus will be on ensuring a seamless integration of NOSCO into Egytrans' governance and financial frameworks. Our primary focus has been on establishing robust internal controls and compliance mechanisms to safeguard our financial integrity across all

● ● ● INVESTMENT COMMITTEE REPORT

operations. This involves a comprehensive review of NOSCO's financial reporting practices, aligning them and integrating them with Egytrans' reporting practices, and ensuring compliance with all relevant legal and regulatory requirements.

Financial Integrity and Compliance

Under the committee's oversight, the financial system's foundation has been significantly enhanced, solidifying our commitment to transparent and clear financial disclosures. The Audit Committee's active engagement in reviewing a broad spectrum of financial and operational reports has been crucial in maintaining fiscal discipline and optimizing tax strategies. Our internal audit management reports, quality and risk reports, and governance reports have ensured Egytrans adheres to the highest standards of quality and risk management, while aligning with best practices in corporate governance.

In its diligent oversight role, the Audit Committee of Egytrans has been actively engaged in reviewing a wide range of critical financial and operational reports throughout the year. This comprehensive review process encompasses financial statements, receivables aging analyses, and insights from our tax advisors, which are crucial for maintaining fiscal discipline and optimizing tax strategies. Additionally, the committee

scrutinizes litigation reports to stay abreast of any legal challenges that might impact the company's financial health or reputation.

Internal audit management reports play a pivotal role in the committee's work, offering a deep perspective on the effectiveness of our control environments and operational efficiencies. Quality and risk reports are also key to our agenda, ensuring that Egytrans adheres to the highest standards of quality while proactively managing potential risks to the business. Governance reports further enable the committee to ensure that Egytrans remains at the forefront of best practices in corporate governance, aligning with both regulatory requirements and ethical standards.

The financial statements of our subsidiaries receive particular attention to ensure their financial health and operational success are accurately reflected and aligned with the group's overall strategy. The review of Egytrans' unaudited standalone and consolidated financial statements is a critical component of our governance framework, providing transparency and accountability to our shareholders and stakeholders alike. Through these activities, the Audit Committee ensures that Egytrans maintains its commitment to financial integrity, operational excellence, and strategic growth.

Risk Management in Strategic Initiatives

The complexities introduced by our expansion and the current macroeconomic environment have placed risk management at the forefront of our agenda. The committee has actively overseen the risk assessment processes associated with the integration of NOSCO. Recognizing the diverse risks such strategic moves entail, from operational disruptions to geopolitical uncertainties, we have implemented a comprehensive framework to identify, evaluate, and mitigate potential risks, ensuring Egytrans remains resilient and adaptive.

Governance and Oversight

Our commitment to governance extends beyond compliance, aiming to foster a culture of transparency, accountability, and ethical conduct throughout our expanded operations. This year, we have initiated a focus on ensuring that the governance structures of Egytrans and NOSCO will be harmonized, promoting a unified approach to corporate governance that aligns with our core values and strategic objectives. The committee has also been instrumental in reviewing and updating our governance policies and procedures to reflect our growing scale and complexity, including enhancing our board's oversight capabilities and ensuring effective communication with all stakeholders.

Looking Ahead

As we move forward, the Audit and Governance Committee is dedicated to strengthening our governance frameworks, enhancing risk management strategies, and ensuring the highest standards of financial reporting. Our future role in facilitating the successful integration of NOSCO and leveraging the opportunities presented by our joint venture with Links in KSA will be critical in achieving Egytrans' strategic goals and delivering long-term value to our shareholders.

In closing, I wish to extend my sincere gratitude to my fellow committee members, the board of directors, and the management team for their support and dedication. Together, we are committed to upholding the principles of good governance, integrity, and transparency that are fundamental to our success.

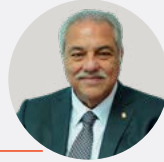
Sincerely,

Samer El Waziry

Audit and Governance Committee Chairman

● ● ● **NOMINATION & COMPENSATION COMMITTEE REPORT**

GAMAL MOHARRAM
 NOMINATION AND COMPENSATION
 COMMITTEE CHAIR



ROLE:
 THE COMMITTEE REVIEWS AND RECOMMENDS
 TO THE BOARD:

- Structure, size and composition of the Board and the appointment of Board Members, members of the Board Committees and the Executive Team
- Succession planning for the Board and the Executive Team
- Remuneration of the Board and the Executive Team
- Policies and procedures governing employment and remuneration

Membership

Committee members	Committee member since
Mohamed Gamal Moharram	2022
Chair	2020
Ameer Sherif	2016
Dr. Heba Leheta	2022
Dr. Mohamed Hassan Youssef	

Details of the Committee members' skills and experience are given in their biographies under 'Our Board' on pages xx to xx. See page xx for Committee member attendance levels.

Nagwa Mohamed, CEO's Office Manager and Secretary to the Committee attends all meetings. Other attendees at Committee meetings may include:

- Regular attendees:**
- CEO
 - HR & Administration Directo

Investment Committee Statement

Dear Shareholder,

In the shadow of profound loss with the passing of our esteemed Chairman, it falls upon me, as a long-standing member of the committee and its previous Chairman, to deliver the Nomination and Compensation Committee's report on behalf of the late Gamal Moharram.

2023 has been a pivotal year for Egytrans, marked by the strategic acquisition of NOSCO and the formation of a joint venture with Links in KSA. These milestones required a thoughtful approach to leadership and governance to ensure alignment with our ambitious goals.

Strategic Integration of NOSCO

The committee played a crucial role in the governance aspects of Egytrans' strategic acquisition, ensuring a rigorous review process that upholds our high standards of due diligence and strategic alignment. This meticulous approach underpins our confidence in the successful integration and growth potential of these endeavors. The acquisition of NOSCO represents not just a strategic expansion but a pivotal moment for Egytrans' organizational culture and structure. This integration focuses on aligning structures to leverage synergies and fostering a unified culture that embraces the strengths of both entities. Our

aim is to blend NOSCO's innovative approaches with Egytrans' established practices, creating a cohesive environment that supports our shared goals. This process is carefully managed to ensure seamless assimilation, from operational workflows to cultural norms, reinforcing a shared identity that values innovation, collaboration, and excellence.

Executive Team Changes and Strategic Appointments

In light of the strategic direction set by the acquisition and new joint venture, we've placed an enhanced emphasis on sourcing candidates who bring the requisite experience and skills and align with Egytrans' evolving culture and ethos. In 2023 we welcomed Mohamed Ibrahim El Orbany as Director of Business Development and Mohamed El Masry as Operations Director.

Mohamed El Orbany brings a wealth of experience in strategic business growth, notably in global expansion and the development of the Mobility Business Unit at Elsewedy Electric. His previous roles have endowed him with invaluable expertise in the fields of ports and railways, making him an instrumental asset in driving Egytrans' business development forward.

Mohamed El Masry, with over 18 years of experience in supply chain and logistics operations in multinational market leaders, exemplifies the type of leadership essential for navigating today's transport and logistics challenges. His extensive background in

commercial management, business development, and logistics operations will be pivotal in enhancing Egytrans' operational strategies and efficiencies.

These strategic appointments, driven by the Nominations and Compensation Committee's rigorous selection process, are designed not only to fill key roles within Egytrans but also to infuse our leadership team with fresh perspectives and innovative strategies. This ensures that as Egytrans evolves, it remains at the forefront of the industry, supported by a robust executive team capable of steering the company towards its vision of global expansion and operational superiority.

Human Resources and Compensation Strategy

Our focus on human resource management and the adoption of revised HR policies reflects our commitment to nurturing a workforce that is adaptable, skilled, and aligned with Egytrans' strategic direction. Acknowledging the challenges posed by the macroeconomic environment and inflation, Egytrans has undertaken a comprehensive review of its compensation structures. Our objective has been to ensure that our remuneration packages remain competitive, fair, and aligned with market realities, thereby safeguarding our ability to attract and retain top talent. This approach reflects our commitment to our employees, recognizing their pivotal role in our success, especially during times of significant organizational growth and market volatility.

● ● ● NOMINATION & COMPENSATION COMMITTEE REPORT

comprehensive review of its compensation structures. Our objective has been to ensure that our remuneration packages remain competitive, fair, and aligned with market realities, thereby safeguarding our ability to attract and retain top talent. This approach reflects our commitment to our employees, recognizing their pivotal role in our success, especially during times of significant organizational growth and market volatility.

Board and Executive Team Composition

The composition and tenure of our board and executive team have evolved to reflect the dynamic needs of our organization. With a blend of executive, non-executive, and independent directors, we have cultivated a board that balances industry and financial knowledge with fresh perspectives. Our commitment to diversity is evident in the gender distribution within our board and executive team, aligning with our goal to foster an inclusive and diverse corporate culture. As of December 31, 2023, the board composition showcases a balanced mix of executive, non-executive, and independent directors, ensuring a diverse range of perspectives and expertise.

Our approach to board diversity extends beyond professional backgrounds, encompassing gender, and broader personal attributes such as integrity and judgment. We are proud to report progress towards our gender diversity goals, with female representation on the board reaching 33.3% and in the executive team at 29%, aligning with our 2025 targets. This achievement

underscores our dedication to promoting equality and diversity at all levels within Egytrans.

The tenure distribution within the board further illustrates our strategy of blending seasoned expertise with fresh insights. With a third of our board members serving less than a year and another third up to two years, we've infused new energy and perspectives into our leadership. Simultaneously, the presence of directors with over seven years of service ensures continuity and leverages deep industry knowledge.

Looking Ahead

As we move forward, the Nominations and Compensation Committee remains steadfast in its commitment to enhancing Egytrans' governance frameworks, driving strategic growth, and fostering a culture of excellence and integrity. We are dedicated to supporting the successful integration of our new acquisition and ensuring that our governance practices continue to evolve to meet future challenges.

I extend my deepest appreciation to our committee members for their unwavering dedication and to our shareholders for their trust and support. Together, we are laying the groundwork for a prosperous future for Egytrans, built on the principles of strategic foresight, operational excellence, and governance integrity.

Ameer Sherif,
Nomination & Compensation Committee

ANNUAL REPORT ON REMUNERATION

The financial entitlements of the members of the Board and the chairpersons and members of the committees affiliated to the Board of Directors during 2023:

Membership Name	Title	Annual Bonus	Attendance Allowance	Transportation Allowance	Total
Mr. Mohamed Gamal Moharram	Chairman	1,080,000	6,000	74,500	1,160,500
Eng. Abir Leheta	CEO	2,640,000	11,000	134,500	2,785,500
Dr. Heba Leheta	Non-executive Board Member	210,000	10,000	118,500	338,500
Captain Nehad Aboelfadl	Independent Board Member	210,000	12,000	184,500	406,500
Mr. Mohamed Saeed Sultan	Independent Board Member	210,000	8,000	112,500	330,500
Mr. Samer Abdelfattah El Waziry	Independent Board Member	210,000	11,500	177,500	399,000
Mr. Mohamed Ashraf Omar	Non-executive Board Member	21,603	----	----	21,603
Eng. Tarek Malash	Non-executive Board Member	21,603	----	----	21,603
Eng. Ameer Sherif	External Expert (Nomination & Compensation Committee Chair)	202,089	----	8,500	210,589
Mr. Khaled Mostafa Kamel	External Expert (Audit & Corporate Governance Committee Member)	112,705	----	68,000	180,705
Mr. Mohamed Abdel Aal	External Expert (Audit & Corporate Governance Committee Member)	80,034	----	68,000	148,034
Mr. Ahmed El Sayed Khalil	NIB representative	----	----	12,000	12,000
Mr. Hazem Mahmoud	NIB representative	----	----	24,000	24,000
Ms. Heba Mohamed Hamdy	NIB representative	----	----	36,000	36,000
Mr. Sayed Zakaria El Bahey	NIB representative	----	----	135,500	135,500
Mr. Mohamed Hassan Youssef	NIB representative	----	----	118,500	118,500
Ms. Ola El Garf	NIB representative	----	----	178,000	178,000
National Investment Bank	NIB	564,375	30,000	----	594,375
Total		5,562,409	88,500	1,450,500	7,101,409

GOVERNANCE

Egytrans is committed to implement all the governance standards outlined in the third edition of the Guide to Corporate Governance Regulations and Standards in Egypt issued by the Egyptian Institute of Directors at the Egyptian Financial Supervisory Authority, on 26 July 2016.

● ● ● 50 YEAR STORIES

GUIDING VISION: INSIGHTS FROM THE BOARD



DR MOHGA BADRAN
PROFESSOR OF MANAGEMENT - DEPARTMENT OF MANAGEMENT, AMERICAN UNIVERSITY
IN CAIRO BOARD MEMBER (2009-2020)

Human Capital Visionary: Insights from the Board

Mohga Badran's tenure as an independent board member at Egytrans from 2009 to 2020 was marked by profound insights into the company's governance and strategic vision. As a Professor of Management at the American University in Cairo, Mohga brought a wealth of knowledge and experience to the boardroom, contributing to Egytrans' trajectory of success. "Joining a distinguished company like Egytrans, which places a premium on governance and recognizes its pivotal role in shaping organizational structure and operations, has been an honor," Mohga reflects. "Observing the board's deliberations and strategic planning sessions, aimed at navigating the company through both opportunities and challenges, has been truly enlightening."

Mohga highlights Egytrans' commitment to societal contribution through developmental and educational initiatives, citing the establishment of a logistics academy at the American University as a prime example. "Egytrans' dedication to education and its foresight in nurturing a generation equipped to navigate the complexities of transportation and logistics sets it apart," she notes. "This ethos, unique to Egytrans, was a driving force behind my decision to join its board of directors without hesitation."

Egytrans' emphasis on employee development and well-being resonates strongly with Mohga. She commends the company for its comprehensive training programs, which empower employees to assume diverse roles and responsibilities. Moreover, Egytrans' unwavering support for its workforce during personal and social crises fosters a nurturing and inclusive work environment, enhancing employee motivation and productivity. Mohga underscores the late Chairman Hussam Leheta's vision of nurturing employees to ascend to the highest echelons of management within the company, a testament to Egytrans' commitment to talent development.

"In my assessment, Egytrans stands out as a premier transportation and logistics services provider in Egypt," Mohga asserts. "Its steadfast adherence to core values established over five decades, including trust, dedication, and honesty, underscores its enduring legacy of excellence." She credits the board of directors for upholding these values and fostering a culture where employees thrive.

To aspiring Egytrans employees, Mohga offers resounding encouragement. "I wholeheartedly endorse joining Egytrans," she affirms. "Here, you will gain invaluable knowledge, receive equitable treatment, and reap substantial rewards. However, success requires diligence and ambition beyond merely occupying a desk."

...

5 DECADES OF TRAILBLAZING: LEADING THE WINDMILL TRANSPORT REVOLUTION IN EGYPT, 2005

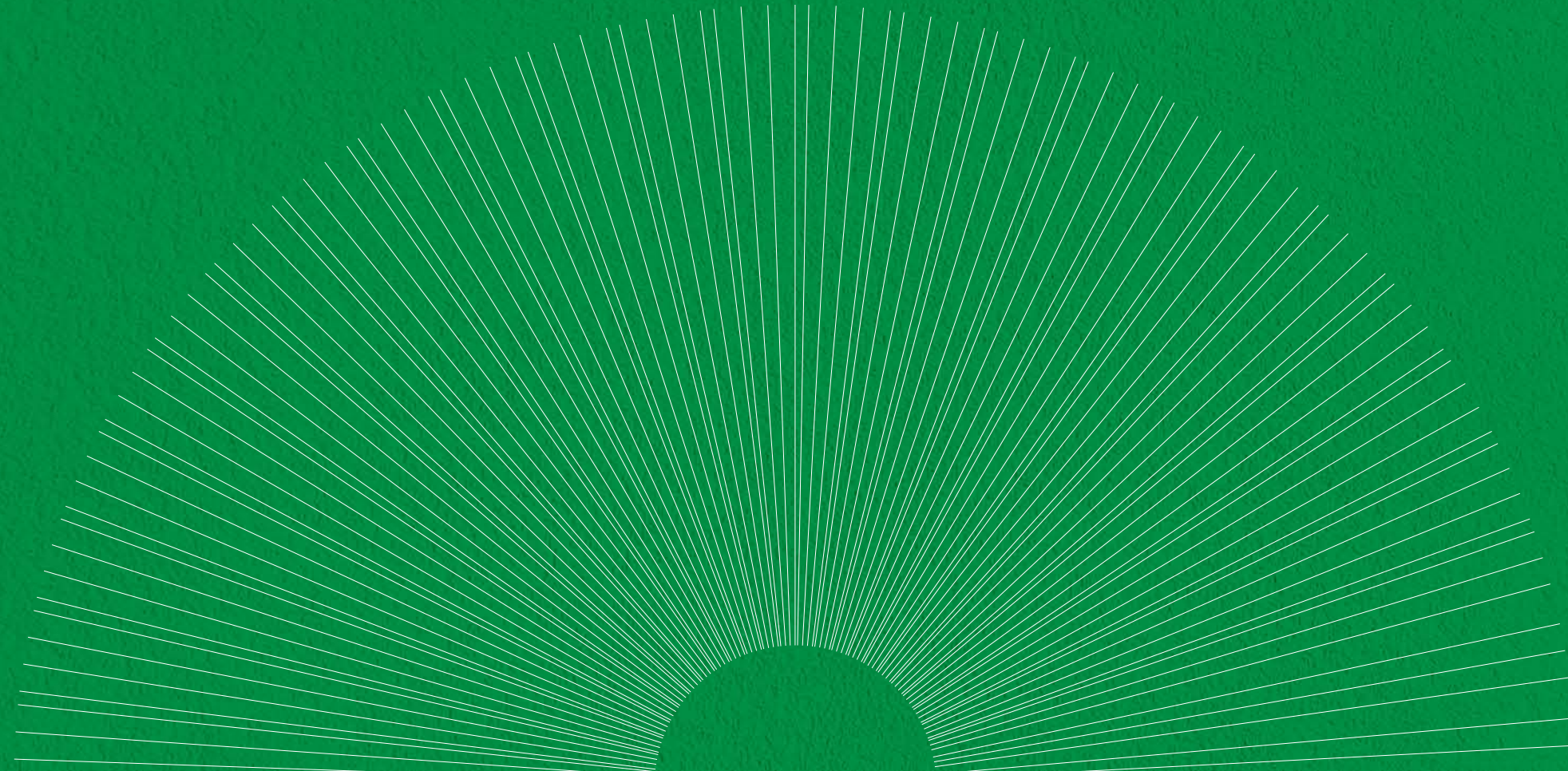


Egytrans marked a significant milestone in 2005 by being the first company in Egypt to undertake the massive task of transporting an entire wind farm. This pioneering venture into the renewable energy sector showcased Egytrans' capacity to handle extraordinary logistics challenges, setting new industry standards for the safe and efficient transport of oversized cargo. Through this endeavor, Egytrans not only gained unparalleled expertise but also cemented its reputation as the go-to logistics provider for renewable energy projects in Egypt, contributing significantly to the country's shift towards sustainable energy solutions.



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03 FINANCIAL STATEMENTS





FINANCIAL STATEMENTS

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● ● ● AUDITOR'S REPORT

TO THE SHAREHOLDERS OF EGYPTIAN TRANSPORT AND COMMERCIAL SERVICES COMPANY (EGYTRANS)

Report on the separate Financial Statements

We have audited the accompanying separate financial statements of Egyptian Transport and Commercial Services Company (Egytrans) "S.A.E.", which comprise the separate statement of financial position as of December 31, 2023, and the separate statements of profit or loss, comprehensive income, changes in equity and cash flows for the financial year ended December 31, 2023, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the separate Financial Statements

These separate financial statements are the responsibility of the company's management. Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with the Egyptian Accounting Standards and in the light of the prevailing Egyptian laws, management responsibility includes, designing, implementing and maintaining internal control relevant to the preparation and fair presentation of separate financial statements that are free from material misstatements, whether due to fraud or error; management's responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with the Egyptian Standards of Auditing and in the light of the prevailing Egyptian laws. Those standards require that we comply with ethical requirements, plan and perform the audit

to obtain reasonable assurance whether these separate financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of these separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of these separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the separate financial statements.

Auditors Opinion

In our opinion, the separate financial statements referred to above present fairly, in all material respects, the non-consolidated financial position of Egyptian Transport and Commercial Services Company (Egytrans) "S.A.E." as of December 31, 2023, and its non-consolidated financial performance and its non-consolidated cash flow for the financial year then ended in accordance with the Egyptian Accounting Standards and the Egyptian laws and regulations relating to the preparation of these separate financial statements.

Report on Other Legal and Regulatory Requirements

The Company maintains proper books of account, which include all that is required by law and by the statutes of the Company, and the accompanying separate financial statements are in agreement therewith and the inventory count was performed by the Company's management in accordance with methods in practice.

The financial information included in the Board of Directors' report, prepared in accordance with Law No. 159 of 1981 and its executive regulations, is in agreement with the Company's books of account.

Khalid Mahmoud Samir
Auditor Financial Regulatory
Authority Register No. (398)

KPMG Hazem Hassan
Public Accountants and Consultants

● ● ● SEPARATE STATEMENT OF FINANCIAL POSITION

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Separate statement of financial position as of December 31, 2023

Assets	Note No	31/12/2023 LE	31/12/2022 LE
Non-Current Assets			
Property, plant and equipment	(12)	66 960 318	64 255 852
Project under Construction	(13)	26 755 885	6 709 207
Intangible Assets	(14)	377 288 142 430	377 288 142 430
Right of use assets	(28-1)	5 011 154 5 776 992	5 011 154 5 776 992
Investments in subsidiaries	(15)	73 801 612	73 801 612
Investments in associates	(16)	600 000 600 000	600 000 600 000
Total Non-Current Assets		173 506 257	151 286 093
Current Assets			
Inventory(17)	(17)	4 751 319 9 143 245	4 751 319 9 143 245
Trade and notes receivable	(18)	97 555 104	78 227 736
Debtors and other debit balances	(19)	26 226 019	40 206 146
Current tax assets	(30-2)	12 833 993	11 198 773
Due from related parties	(29-1)	32 746 651	23 138 632

Financial investments at fair value through profit or loss	(20)	24 676 799	19 672 111
Cash on hand and in banks	(21)	61 141 979	59 872 689
Total Current Assets		259 931 864	241 459 332
Total Assets		433 438 121	392 745 425
Shareholder's equity and liabilities Shareholder's equity			
Issuedandpaid-up capital	(22-2)	156 062 500	156 062 500
Increase in paid upcapital	(22-3)	4 602 752	--
Reserves	(23)	21 726 492	20 177 546
Retained earnings		101 731 556	70 197 852
Total shareholder's equity		284 123 300	246 437 898
Liabilities			
Non-current liabilities			
Lease contracts liabilities	(28-2)	5 360 820	5 711 354
Financial lease contracts liabilities and others	(27-1)	26 820 598	44 796 521
Deferred tax liabilities	(30-3)	5 608 128	5 017 685

● ● ● SEPARATE PROFIT OR LOSS STATEMENT

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Separate Comprehensive income statement for The Financial Year Ended December 31, 2023

	Note No	31/12/2023 LE	31/12/2022 LE
Lease contracts liabilities	(28-2)	994 214	772 149
Trade and notes payables	(25)	35 044 098	32 795 951
Due to related parties	(29-2)	367 360	4 049 843
Creditors and other credit balances	(26)	55 203 905	38 774 343
Dividends payables		382 711	271 879
Provisions	(24)	19 532 987	14 117 802
Total current liabilities		111 525 275	90 781 967
Total Liabilities and Shareholders' Equity		433 438 121	392 745 425

Current liabilities

- The notes and accounting policies attached to pages (6) to (56) are an integral part of these separate financial statements.
- Independent Auditor's Report – attached

Ahmed Sakr
Financial Director

Abir wael Leheta
Chief Executive Officer

● ● ● SEPARATE COMPREHENSIVE INCOME STATEMENT

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Separate Profit or loss statement for the Financial Year Ended December 31, 2023

	Note No	31/12/2023 LE	31/12/2022 LE
Operating Revenues	(3)	382 486 824	373 809 445
Operating Cost	(4)	(283 134 744)	(307 953 927)
Gross profit		99 352 080	65 855 518
Other income	(5)	5 320 563	12 495 851
General and Administrative expenses	(6)	(68 447 653)	(54 380 736)
Selling and distribution expenses	(7)	(3 278 420)	(2 694 903)
Excepted credit loss	(8)	--	(566 733)
Other Expenses	(9)	(21 141 138)	(18 698 089)
Profit resulted from Operating Activities		11 805 432	2 010 908
Finance income		37 696 959	33 174 640
Finance costs		(7 296 799)	(6 104 318)
Net finance income	(11)	30 400 160	27 070 322
Investments income in subsidiaries and Associates	(10)	17 913 454	18 898 023
Net Profit before tax		60 119 046	47 979 253
Income tax expenses	(30-1)	(2 464 674)	(7 565 877)
Net profit for the year		57 654 372	40 413 376
Basic and diluted earning per share (LE/Share)	(36)	0.37	0.24
Net profit for the year		(57 654 372)	40 413 376
Other Comprehensive Income Items:			
Foreign entities translation difference (Free Zone)		(471 722)	2 796 293
Total Comprehensive Income For The Year		57 182 650	43 209 669

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES
TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Separate Comprehensive income statement for The Financial Year Ended December 31, 2023

	Issued and Paid up Capital LE	Increase in paid up capital LE	Treasury shares LE	Legal Reserves LE	Capital Reserves LE	Translation Difference Reserves LE	Retained Earnings LE	Total LE
Balance as of January 1,2022	156 062 500	--	--	15 153 592	4 000 000	(2 699 239)	27 002 196	199 519 049
Transactions with company's shareholders								
Transferred to legal reserve	--	--	--	926 900	--	--	(926 900)	--
Purchase of treasury shares	--	--	--	--	--	--	--	(8 159 397)
Sale of treasury shares	--	--	8 159 397	--	--	--	3 709 180	11 868 577
Total transactions with company's shareholders	--	--	--	926 900	--	--	2 782 280	3 709 180
Comprehensive income	--	--	--	--	--	--	--	--
Net profit for the year	--	--	--	--	--	--	40 413 376	40 413 376
Foreign entities translation Difference (Free Zone)	--	--	--	--	--	2 796 293	--	2 796 293
Total comprehensive income	--	--	--	--	--	2 796 293	40 413 376	43 209 669
Balance as of December 31, 2022	156 062 500	--	--	16 080 492	4 000 000	97 054	70 197 852	246 437 898
Balance as of January 1,2023	156 062 500	--	--	16 080 492	4 000 000	97 054	70 197 852	246 437 898
Transactions with company's shareholders								
Increase in paid up Capital (23-3)	--	4 602 752	--	--	--	--	--	4 602 752
Transferred to legal reserve (22-2)	--	--	--	2 020 668	--	--	(2 020 668)	--
Dividends (22-1)	--	--	--	--	--	--	(24 100 000)	24 100 000
Total transactions with company's shareholders	--	4 602 752	--	2 020 668	--	--	(26 120 668)	(19 497 248)
Comprehensive income	--	--	--	--	--	--	--	--
Net profit for the year	--	--	--	--	--	--	57 654 372	57 654 372
Foreign entities translation Difference (Free Zone)	--	--	--	--	--	(471 722)	--	(471 722)
Total comprehensive income	--	--	--	--	--	(471 722)	57 654 372	57 182 650
Balance as of December 31, 2023	156 062 500	4 602 752	--	18 101 160	4 000 000	(374 668)	101 731 556	284 123 300

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES
TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Separate Statement of Cash Flow for the Financial Year Ended December 31, 2023

	Note No	31/12/2023 LE	31/12/2022 LE
Cash flows from operating activities			
Net Profit for the year before tax		60 119 046	47 979 253
Reconciled as follows: Fixed assets depreciation	(12)	6 037 573	7 208 826
Intangible assets amortization	(14)	142 430	96 084
Right of use assets amortization	(28-1)	1 262 750	2 610 008
Credit Interest income	(11)	(4 717 334)	(1 662 130)
Lease contract interest expense and finance interest	(11)	7 296 799	6 018 923
Investment income from subsidiaries and Associates	(10)	(17 913 454)	(18 898 023)
Capital gain	(5)	(255 079)	(2 421 083)
Gain from sale of financial instruments	(11)	(8 819 547)	--
Impairment loss from subsidiaries	(9)	--	2 172 000
Profit/(loss) from change in fair value of investment through profit or loss	(20),(11)	(5 004 688)	85 395
		38 148 496	43 189 253
Change in inventory		4 391 926	(4 543 179)
Change in trade and notes receivable		(19 544 291)	(12 463 044)
Change in creditors, other credit balances and due from related parties		(3 601 951)	(21 500 216)
Change in debtors, other debit balances and due to related parties		14 995 222	(10 070 818)
Change in provisions		5 415 185	11 719 617
		39 804 587	6 331 613
Lease contract interest expense		(7 296 799)	(6 018 923)
Employee Dividends and Board of Directors' bonuses		(3 687 856)	--
Net cash flow provided from operating activities		28 819 932	312 690

Cash flows from Investing Activities

	Note No	31/12/2023 LE	31/12/2022 LE
Payments to acquire property, plant and equipment and projects under construction		(28 987 701)	(6 088 088)
Proceeds from sale of Property, plant and equipment		259 387	15 376 222
Interest received		4 556 291	1 253 562
Dividends Proceeds from sale of financial instruments		8 819 547	--
Proceeds from dividends of investments in subsidiaries and associates		16 122 109	17 008 221
Payments for investments in subsidiaries acquisition		--	(921 862)
Payments for financial investments through profit or loss acquisition		--	(19 757 506)
Net cash flow provided from Investing Activities		769 633	6 870 549
Cash flows from Financing Activities			
Payments for Increase in paid up capital	(22-3)	4 602 752	--
Payments for lease contracts liabilities		(625 378)	(2 428 538)
Payments for pledged time deposits		(4 523 405)	(436 759)
Payments for financial lease contracts liabilities		(11 558 927)	12 277 502
Payments for treasury shares acquisition		--	(8 159 397)
Collections from sale of treasury shares		--	11 868 577
Dividends paid to shareholders	(88)	(20 301 313)	--
Net Cash Flow (used in) /provided from Financing Activities		(32 406 271)	13 121 385
Net change in cash and cash equivalent during the year		(2 816 706)	20 304 624
Translation differences from cash and free zone		(437 409)	2 845 568
Cash and cash equivalent at the beginning of the year	(21)	54 605 712	31 455 520
Cash and cash equivalent at the end of the year	(21)	51 351 597	54 605 712

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Separate Financial Statements for The Financial Year Ended December 31, 2023

1. Background and activities

1.1. Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint Stock Company) Was established in Arab republic of Egypt on September 13 , 1973 as a limited liability company and the company has been authenticated in the commercial register under the number (16 974) at the same date , the duration of the company has been extended for 25 years starting from January 7th 1988 until January 6th 2013 and then another term for 25 years from January 7th 2013 until January 6th 2038 and the legal status has been amended to be an Egyptian joint stock company under the approval of General Authority of Investment on extra-ordinary general assembly decree dated January first 1987 and in accordance with law no. 159 of 1981 and its executive regulations and its issued amendments no.(4) for the year 2018.

1.2. Company's Purpose

The aim of the company is to represent ship owners and shipping companies, air freight operations, shipping agencies, stevedoring for dry, bulk and general cargo, transportation, transit for others transportation and general services, in order to finalize the bill of lading at the customs for imported goods either by land, sea or air acting

as a freight agent at seaports, airports and land ports, air freight, clearance, storage, warehousing, operating dry ports management, depots, depots exchange and all related activities, packing and packaging, review, showrooms, comprehensive postal agency activities, commercial mediation, exporting, commercial consultants, importing and commercial agencies.

As well as owning and renting cargo transportation vehicles with all its types and operating them, trading in building materials, chemicals, food ingredients with all its type, brokerage activities in selling, purchasing, renting ships and all naval units, supplying ships, selling travel tickets on them.

Representing airlines, including reservation of traveling tickets and cargo spaces.

Storage of cargo air freighted coming on or off planes in the company's warehouses and providing different kinds of services to airplanes and their crew and passengers, supplying everything necessary to transport planes passengers and renting planes.

The company has the right to have an interest or to participate by any mean with agencies that share the same activities and that may help the company

to achieve its purpose in Egypt or abroad also the company has the right to merge with these agencies or acquire them according to the law and its executive regulations.

- The legal headquarter is be located mainly in Port Said City at the following address (unit number (2), first floor at Borg El Ahlam in Flesten Street and Jabarti dividing the quarantine land number (1) nearby the old lighthouse Qesm Ash Sharq Port Said Governorate).

- The location of operating the activity is in the entire republic of Egypt except for South and north Sinai Governorate and El-Qantara el-Sharqiya as the authority has approved previously these sites taking into consideration, what has been stated in the presidential Decree number

350 for the year 2007 and what has been stated in the presidential Decree number 356 for the year 2008, as it is permitted for the board of directors to develop a branch or offices or agents in the entire republic of Egypt or abroad or in General Authority For Investment & Free Zones except for Shihb Jazirat Sina and El-Qantara el-Sharqiya according to the previous approval from the authority for opening branches for the company.

- The company operates through branches in the following Governorates:
 - Cairo - Suez - Alexandria
 - Port said (free zone) - Damietta

- The Securities Registration Committee in Cairo and Alexandria stock exchange approved the registration of company's stocks on December 28, 1992.

- Managing director engineer / Abeer wael Lehita.

2. Basis of preparation of the separate financial statements

1. Statement of compliance

- The separate financial statements are prepared in accordance with Egyptian Accounting Standards ("EAS") and relevant Egyptian laws and regulations.
- The Significant accounting policies implemented in the company are disclosed in note number (37).
- The company's fiscal year starts on January 1st and ends on December 31 for each year
- The company's separate financial statements for the financial year ended December 31, 2023 were approved from the Board of Directors dated February 28, 2024.

2. Functional currency and presentation currency

The separate financial statements are presented in Egyptian Pound referred to as "LE", which is the company's functional currency.

3. Measurement Basis

The separate financial statement have been prepared according to historical cost basis except for:

- Financial assets and liabilities which are recognized at its fair value through Profit or loss statement.

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Separate Financial Statements for The Financial Year Ended December 31, 2023

- Financial assets and liabilities which are recognized at its fair value through other comprehensive income.

4. Use of estimates and judgments

- In preparing the separate interim financial statements in accordance with Egyptian Accounting Standards (EAS), management has made judgments, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses and the accompanying disclosures, and the disclosure of contingent liabilities. These estimates and assumptions are based on experience and various factors. Actual results may differ from these estimates.

- Actual results may differ from these estimates and the uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future years.

- The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the

estimate is revised if the revision affects only that year or in the year of the revision and future years if the revision affects both current and future years.

A- Judgments

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognized in the financial statements is included in the following notes:

- Revenue recognition**

Revenue is recognized as detailed in the accounting policies applied.

- Equity-accounted investees and associates Companies:**

Determining whether the Company has significant influence over Companies and investees.

- Review of contractual agreements**

The management reviews its judgmental assumptions and estimates, including what used in determining the extent to which the Company enjoys absolute or joint control or influential influence over the investee companies whenever a material event or an effective amendment occurs to the terms contained in its contractual agreements.

- Recognition of current and deferred tax assets**

and liabilities and their measurement

Income taxes, whether current or deferred, are determined by each subsidiary of the Company in accordance with the tax law requirements of each country in which the subsidiary of the Company operates.

The Company's profit is subject to income tax, which requires the use of significant estimates to determine the total income tax liability. As determining the final tax liability for some transactions could be difficult during the year, the Company record current tax liability according to its' best estimate about the taxable treatment of that transactions and the possibility of incurring of additional tax charges that may result from the tax inspection. And when a difference arises between the final tax liability and what is being recorded, such difference is recorded as income tax expense and current tax liability in the current year and to be considered as change in accounting estimates.

For recognition of deferred tax assets, management uses assumptions about the availability of sufficient taxable profits allowing use of recognized tax assets in the future. Management also uses assumptions related to determination of the applicable tax rate at the financial statements date at which deferred tax assets and liabilities are expected to be settled in the future.

This process requires the use of multiple and

complex estimates in estimating and determining the taxable pool and temporary deductible taxable differences resulting from the difference between the accounting basis and the tax basis for some assets and liabilities. In addition to estimating the extent to use deferred tax assets arising from carry forward tax losses, in the light of making estimates of future taxable profits and future plans for each of the activities of the subsidiaries of the Company

- Incremental Borrowing Rates (IBRs) applied in right of use calculation.**

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate. The Company determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of asset leased.

B- Assumptions and estimation uncertainties

The key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below. The Company bases its assumptions and estimates

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Separate Financial Statements for The Financial Year Ended December 31, 2023

on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

Provisions and contingent liabilities

• Management assess events and circumstances that might led to a commitment on the Company's side from performing its normal economic activities, management uses in this primary estimates and assumptions to judge the extend on which the provision's recognition conditions have been met at the financial statement date, and analyze information to assume whether past events lead to current liability against the Company and estimate the future cash outflows and timing to settle this obligation, in addition, selecting the method which enable the management to measure the value of the commitment reliably.

• Calculation of loss allowance

The Company assesses the impairment of its financial assets based on the expected credit

loss ("ECL") model. Under the ECL model, the Company accounts for expected credit losses and changes in those expected credit losses at the end of each reporting year to reflect changes in credit risk since initial recognition of the financial assets. The Company measures the loss allowance at an amount equal to the lifetime ECL for its financial instruments. When measuring ECL, the Company uses reasonable and supportable forward-looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect each other.

Loss given default is an estimate of the loss arising on default. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, considering cash flows from collateral and integral credit enhancements. Probability of default constitutes a key input in measuring ECL. Probability of default is an estimate of the likelihood of default over a given time horizon, the calculation of which includes historical data, assumptions, and expectations of future conditions.

• Useful lives of property, plant and equipment and intangible assets

Management reviews the residual values and

estimates useful lives of property, plant and equipment and intangible assets at the end of each annual reporting year. Management determined that the current period's expectations do not differ from previous estimates based on its review.

2-5 Measurement of fair values

A certain number of the Company's accounting policies and disclosures require measurement of fair values, for both financial and non-financial assets and liabilities.

Accreditation is measured in the fair value of assets and liabilities mainly on available market data, and the data that is relied upon in the evaluation is classified according to the following hierarchy:

- **Level 1:** quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2:** inputs of the quoted prices included in level (1) that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- **Level 3:** inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Company recognizes transfers between levels of the fair value hierarchy at the end of the financial year during which the change has occurred.

Further information about the assumptions made

in measuring fair values is included in the following notes:

- Financial instruments

2-6 Consolidated financial statements

The company has subsidiaries, and the company is required to prepare consolidated financial statements in accordance with (EAS 42 consolidated financial statement) and article (188) in the article of legislation of companies' law no. 159 for the year 1981.

3. Operating Revenues

Revenues recognized over a period of time

	31/12/2023 LE	31/12/2022 LE
Agency, Shipping and Discharge	7 150 457	23 929 343
Logistics revenue	85 330 931	105 734 294
Land transportation	81 196 028	86 473 151
Additional services	5 414 631	8 331 937
Storage	23 492 422	21 231 172
Free zone	161 457 577	121 403 241
Other revenues	18 444 778	6 706 307
	382 486 824	373 809 445

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES
TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Separate Financial Statements for The Financial Year Ended December 31, 2023

4. Operating Cost

	Note No	31/12/2023 LE	31/12/2022 LE
Agency, Shipping and Discharge		2 770 762	17 522 706
Logistics cost		69 631 058	93 279 387
Land transportation		64 367 589	75 902 409
Additional services		2 996 207	4 970 708
Storage		15 052 368	12 012 126
Free zone		126 446 440	102 907 423
Other costs		1 870 320	1 359 168
		283 134 744	307 953 927
5. Other Income			
	Note No	31/12/2023 LE	31/12/2022 LE
Technical support Revenues		4 732 750	4 732 750
Other revenues		212 549	212 549
Reconcile due from Aladabia yard		--	--
Capital Gains		255 079	255 079
Provisions no longer required		120 185	120 185
	(24)	5 320 563	5 320 563

6. General and Administrative expenses

	Note No	31/12/2023 LE	31/12/2022 LE
Wages and salaries		36 654 771	31 888 562
Board of Directors bonuses and allowances	(29-3-i)	7 519 501	4 588 011
Depreciation of property, plant and equipment and amortization of right of use assets	(12),(14),(28)	4 545 299	4 664 080
Travel and transportation		5 457 482	2 740 020
Fees and subscriptions		585 588	672 093
Telephone and fax		349 161	175 718
Hospitality, reception and cleaning		447 316	490 933
Professional fees		4 137 360	2 026 120
Repair and maintenance		828 125	862 377
Insurance		259 206	207 144
Utilities		151 031	163 356
Bank charges		640 607	411 130
Computer expenses		1 444 12	1001447 1
Public relations and investors		2 194 753	539 039
Stationery and printers		315 160	216 303
Training expenses		359 208	246 743
Vehicles expenses		750 157	420 128
legal expenses		144 489	135 512
Business development cost		403 712	206 719
Meetings and events		300 683	125 782
Fines and compensations		--	683 100
Others		959 916	916 419
		68 447 653	54 380 736
7- Selling and distribution expenses			
Selling and marketing services		3 278 420	2 694 903
		3 278 420	2 694 903

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES
TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Separate Financial Statements for The Financial Year Ended December 31, 2023

8- Expected credit losses	Note No	31/12/2023 LE	31/12/2022 LE
Excepted credit losses in trade receivables		--	767 949
Reversal of expected credit loss in trade receivable		--	(209 581)
Expected credit losses in time deposits		--	8 365
		--	566 733
9- Other expenses			
Formed provision	(24)	10 577 378	13 777 732
Symbiotic comprehensive health insurance		1 063 760	981 207
Impairment losses of investments in subsidiaries (Egyptian transport and logistics company)" Etal"		--	2 172 000
Celebrating cost of the company 50th anniversary		9 500 000	--
Others		--	1 767 150
		21 141 138	18 698 089
10- Investments income in subsidiaries and associates:			
Investment income from Associates			
Wilhelmsen port services - Egypt		13 514 506	6 967 122
Total Investment income from Associates		13 514 506	6 967 122
Investment income from subsidiaries			
Egytrans Depot solutions Company		4 398 948	11 930 901
Total investment income from Subsidiaries		4 398 948	11 930 901
Total income resulting from financial investments in Subsidiaries and Associates		17 913 454	18 898 023

11 - Finance income (expenses)

	Note No	31/12/2023 LE	31/12/2022 LE
Interest revenues		4 717 334	1 662 130
Foreign currencies translation differences		19 155 390	31 512 510
Change in Fair value of financial assets through profit or loss	(20)	5 004 688	--
Net Profit from trading and selling securities		8 819 547	--
Total finance income generated from financial assets		37 696 959	33 174 640
Deduct:			
Finance cost on lease contract		(7 234 745)	(6 018 923)
Lease contracts installments interest		(62 054)	--
Change in fair value of financial assets through profit or loss	(20)	--	(85 395)
Total finance expenses		(7 296 799)	(6 104 318)
Net finance income / (expense)		30400160	27 070 322

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES
TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Separate Financial Statements for The Financial Year Ended December 31, 2023

12 - Property, plant and equipment

	Note No	Land*	Building	Vehicles	Computers	Tools and Equipment	Installations	Furniture and Fixtures	Financial leased assets **	Total
		LE	LE	LE	LE	LE	LE	LE	LE	LE
Cost as of January 1st , 2023										
Additions during the year		19 722 950	56 037 927	12 410 569	4 695 035	8 479 012	5 134 076	6 556 402	25 751 819	138 787 790
Disposals during the year		--	--	736 799	2 749 242	244 795	2 946 692	1 771 762	114 445	8 563 735
Assets transferred		--	--	(140 373)	(50 795)	(108 751)	(373 804)	(316 996)	--	(990 719)
Difference of foreign currency exchange	(37-2)	--	--	3 049 383	--	--	--	143 256	(3 192 639)	--
Costasof December 31, 2023		--	10 281 511	--	42 275	213 811	84 802	655 289	--	11 277 688
Accumulated Depreciation Asof January 1st, 2023		19 722 950	66 319 438	16 056 378	7 435 757	8 828 867	7 791 766	8 809 713	22 673 625	157 638 494
Depreciation during the year		--	46 050 351	5 760 786	3 302 432	6 497 554	1 764 038	4 635 213	6 521 564	74 531 938
Disposals accumulated depreciation		--	628 910	1 300 904	690 482	390 471	517 940	378 834	2 130 032	6 037 573
Assets transferred accumulated depreciation		--	--	(140 372)	(49 697)	(108 745)	(373 803)	(313 792)	--	(986 409)
Difference of foreign currency exchange	(37-2)	--	--	3 049 383	--	--	--	68 762	(3 118 145)	--
Accumulated Depreciation Asof December31, 2023		--	10 281 511	--	30 148	77 022	84 802	621 591	--	11 095 074
Netproperty, plantandequipmentsasof December31, 2023		--	56 960 772	9 970 701	3 973 365	6 856 302	1 992 977	5 390 608	5 533 451	90 678 176
Netproperty, plantandequipmentsasof December31, 2022		19 722 950	9 358 666	6 085 677	3 462 392	1 972 565	5 798 789	3 419 105	17 140 174	66 960 318
Fully Depreciated Assets and still in use as of December 31, 2023		19 722 950	9 987 576	6 649 783	1 392 603	1 981 458	3 370 038	1 921 189	19 230 255	64 255 852
Cost as of January 1st , 2022		--	51 737 591	4 875 000	2 879 964	5 962 016	1 084 847	3 964 122	--	70 503 540
Additions during the year		19 722 950	40 853 164	8 475 335	4 011 598	6 936 238	4 507 376	5 478 695	3 667 226	93 652 582
Disposals during the year		--	--	4 005 450	934 221	1 231 191	501 455	361 367	22 084 593	29 118 277
Difference of foreign currency exchange		--	--	(70 216)	(308 150)	(4 194)	--	(245 689)	--	(628 249)
Costasof December 31, 2022		--	15 184 763	--	57 366	315 777	125 245	962 029	--	16 645 180
		19 722 950	56 037 927	12 410 569	4 695 035	8 479 012	5 134 076	6 556 402	25 751 819	138 787 790

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES
TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Separate Financial Statements for The Financial Year Ended December 31, 2023

Accumulated Depreciation Asof January 1st, 2022	No.	--	30 236 681	4 207 169	3 172 573	6 134 303	1 262 186	3 683 425	2 866 390	51 562 727
Depreciation during the year		--	628 910	1 623 832	385 676	263 952	376 609	274 673	3 655 174	7 208 826
Disposals accumulated depreciation		--	--	(70 215)	(297 313)	(4 193)	--	(238 550)	--	(610 271)
Difference of foreign currency exchange		--	15 184 760	--	41 496	103 492	125 243	915 665	--	16 370 656
Accumulated Depreciation Asof December 31, 2022		--	46 050 351	5 760 786	3 302 432	6 497 554	1 764 038	4 635 213	6 521 564	74 531 938
Netproperty, plantandequipmentsasof December 31, 2022			19 722 950	6 649 783	1 392 603	1 981 458	3 370 038	1 921 189	19 230 255	64 255 852
Netproperty, plantandequipmentsasof December 31, 2021			19 722 950	4 268 166	839 025	801 935	3 245 190	1 795 270	800 836	42 089 855
Fully Depreciated Assets and still in use as of December 31, 2022		--	41 443 496	755 465	2 713 722	5 892 528	1 373 745	3 625 860	3 049 383	58 854 199

Depreciation expense is allocated as follows:

	31/12/2023 LE	31/12/2022 LE
Operating Cost	2 897 454	5 250 838
General and administrative expense	3 140 119	1 957 988
	6 037 573	7 208 826

* Land represents acquisition cost of new administrative building in fifth settlement according to final sale contract dated February 4th 2018 and it has been authenticated in company's name.

** On February 23, 2022, the company enters into a contract of sale and lease back with Cairo company for financial lease regarding the administrative unit at building no.3 at the commercial market "Down town", located at street 90 south – first district – 5th settlement and which is owned by the company and the lease back amounted 41 191 417 L.E, an advance payment will be paid amounted 3 246 217 L.E and the remaining amount of the rent which amounted 37 945 200 L.E will be paid on 20 installments quarterly amounted 1 897 260 L.E including the interest. The company has delivered the noted payables with the instalments amounts to Cairo company for financial lease – this contract includes a solidarity from Egyptian for Depot Solution company and Egyptian Transport and Logistics company (Etal) "Subsidiaries".

*** Financial leased Assets represent:

Rent of Subaru car, "15" trucks, "15" tractors and "3" semi – trailer from Hermes group for financial solutions information as following:

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Description	Contractual Rental value LE	Accrued Interest LE	Contract duration Months	Purchasing Value at the contract termination date LE	Rent Value LE
Subaru car	556 780	133 872	60	1	27 839 per quarter
"15"Truck	8 119 920	1 952 220	60	1	405 996 per quarter
"15"tractors	11 311 580	2 719 580	60	1	565 579 per quarter
"3" semi-trailer	1 922 800	462 286	60	1	96140 per quarter

13 - Projects under construction

	31/12/2023 LE	31/12/2022 LE
Installations -branches of the company	262 524	--
Vehicles and transportations	19 401 609	--
Programs and licenses*	7 091 752	6 709 207
	26 755 885	6 709 207

*The item represents the cost of installing "aodo" system.

14- Intangible assets:

Cost at the beginning of the year	5 860 383	5 860 383
Additions during the year	377 288	--
Balance at year end	6 237 671	5 860 383
Deduct:		
Accumulated Amortization at the Beginning of the year	(5 717 953)	(5 621 869)

Amortization during the year	(142 430)	(96 084)
Accumulated Amortization at the end of the year	(5 860 383)	(5 717 953)
Net intangible Assets at the end of the year	377 288	142 430

15 - Investments in subsidiaries

	Percentage Paid from investment	Percentage of contribution	31/12/2023 LE	31/12/2022 LE
Egyptian Transport and Logistics Company	100%	99.99%	63172000	63172000
Egytrans Depot Solutions Company	100%	99.99%	11879750	11879750
(equivalentto\$ 1999790)(S.A.E)	25%	99.99%	921862	921862
Egytransfor cars solutions(S.A.E)				
(Equivalentto\$ 50000)				
(Didn't startoperating) *				
Egytrans River Ports Company(S.A.E)**	100%	99.99%	249970	249970
Egytrans Bargelink Company(S.A.E)**	100%	99.99%	249970	249970
			76473552	76473552
Deduct:				
Impairmentlossofinvestments			(2671940)	(2671940)
			73801612	73801612

* Egytrans for cars solutions company (S.A.E) was established at April 20, 2022 and the company hasn't started operating till now.

** The liquidation related to these companies was authenticated in the commercial register and the commercial register for Egytrans River Ports company and Egytrans Bargelink Company were eliminated dated October 10,2022.

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16 - Investments in Associates	Percentage Paid from investment	Percentage of contribution	31/12/2023 LE	31/12/2022 LE
Damietta Feeder Terminal Company (DFTC) (S.A.E) *	100%	20%	885 000	885 000
Wilhelmsen Ships Services Company (S.A.E)	100%	30%	600 000	600 000
Scan Arabia Shipping Agencies Company (S.A.E) *	100%	30%	225 000	225 000
Deduct:			1 710 000	1 710 000
Impairment loss of investments			(1 110 000)	(1 110 000)
			600 000	600 000

The liquidation of Damietta Feeder Terminal company (DFTC) (S.A.E) is under progress and the investment amount in the company was fully impaired.

** Scan Arabia Shipping Agencies Company (S.A.E) is still not operating till now and the investment amount in the company is fully impaired.

17- Inventory

	31/12/2023 LE	31/12/2022 LE
Vehicles	4 592 125	8 943 302
Others	159 194	199 943
	4 751 319	9 143 245

18. Trade and Notes receivable

	31/12/2023 LE	31/12/2022 LE
Trade receivables	96 625 949	75 579 201
Notes receivable	1 153 737	6 249 820
	97 779 686	81 829 021
(Deduct):	(224 582)	(3 601 285)
Expected credit loss of trade receivables	97 555 104	78 227 736

	Balance as of 1/1/2023 LE	Formed During the year LE	Balance as of 31/12/2022 LE
* Expected credit loss of trade receivables			
Expected credit loss of trade receivables	3601 285	3376703	224 582
	3601 285	3376703	224 582

The ordinary general assembly of the company held on April 18, 2023 approved the exclusion of debts which impairment had previously formed from the trade receivables balance and the closing of the account of those debts in previously formed impairment.

19- Debtors and other debit balances

	31/12/2023 LE	31/12/2022 LE
Advance to suppliers	2 452 981	1 899 449
Accrued Revenue	7 037 013	4 746 374
Deposits held with others	1 241 285	1 110 693
Tax authority debt balance	3 212 504	2 034 113
Letter of guarantee covers	3 115 532	8 965 488
Official receipts debtors	3 431 065	8 164 501
Prepaid Expenses	4 410 850	2 333 099
Al Rawad High Services Company Debtors	--	1 624 210
Operation under progress – Freezone	812 957	1 372 036
Sale of assets debtors (Empire for Real-estate Investment Company)	--	7 498 920
Other Debtors**	511 832	457 263
	26 226 019	40 206 146

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* Contractual assets

Receivables are recognized as services are provided, because over time, the cash consideration is conditional on additional performance, and contract assets are recorded.

A contract asset is recognized over the period in which the related services are performed and represents the Company's right to consideration for the services provided as at the end of the reporting period.

20- Financial Investments with fair value through profit or loss

	31/12/2023 LE	31/12/2022 LE
Investments Funds Azimut *	24 676 799	19 672 111
	24 676 799	19 672 111

* The investment funds represent a common share for the fund owner in the assets value at each issuance, and on 31 December 2023, the investment fair value is determined based on the buying prices prevailing in the active market for similar financial instruments so, the measurement of the fair value at level one is based on a hierarchical base for the fair value as detailed in the EAS no.45 – Fair Value Measurement.

* The number of investment funds on December 31, 2023 amounted 78 025 funds (compared to 78 025 funds on December 31, 2022).

The movement during the year as follows:	Note No	31/12/2023 LE	31/12/2022 LE
Balance at the beginning of the year		19 672 111	--
Investment acquisition during the year		--	19 757 506
Revaluation effect	(11)	5 004 688	(85 395)
		24 676 799	19 672 111

21-Cash on hand and in banks

	31/12/2023 LE	31/12/2022 LE
Bank Current Accounts	23 697 575	39 486 018
Time deposits *	36 312 003	18 999 453
Cash on hand	1 200 477	1 455 294
(Deduct):		
Pledged Time deposits against Letter of Guarantee	61 210 055	59 940 765
Cash and Cash equivalent for the purpose of separate statement of cash flow	(9 858 458)	(5 335 053)
(Deduct):		
Expected credit loss in bank deposits balances	51 351 597	54 605 712
Cash and cash equivalent	(68 076)	(68 076)
	61 141 979	59 872 689

* Time deposits include LE 9 858 458 representing time deposits at bank Abu Dhabi, Commercial International Bank Egypt against letters of guarantee issued by the company.



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22. Capital Share

1. Authorized Capital

The authorized capital amounting LE 750 million and this after reducing the authorized capital from LE 1 billion to be LE 750 Million according to the Extraordinary General Assembly held on December 16, 2021 and the authorized capital has been authenticated in the Commercial register.

According to the Extraordinary General Assembly decree dated March 30, 2014, the shares par value was modified to be L.E 5, instead of L.E 10. Therefore, the issued and fully paid-up capital will be LE 156 062 500, divided over 31 212 500 shares of L.E 5 par value each.

2. Issued and paid up capital

Issued and paid-up capital amounted to LE 156 062 500 represented in 156 062 500 shares and this is after increasing the shares from 31 212 500 shares according to the decree of splitting of the Nominal value per share to become with a value of LE 1 instead of LE 5, based on the decree of the Financial Regulatory Authority and according to the Board of directors meeting held on November 21, 2021 which decided to approve on splitting the nominal value per share, to become with a value of LE 1 instead of LE 5, as the company's Extraordinary General Assembly held on December 16, 2021 approved the splitting of the Nominal value per share and the registration committee had decided to approve on the share splitting starting from April 27, 2022

The Extraordinary General Assembly meeting held on December 6, 2009, approved to increase the issued capital by L.E 200 million to be L.E 256 062 500 divided into 25 606 250 shares of L.E 10 par value each. The board of directors was delegated to call the capital increase according to projects time schedule. The board of directors decided to call only L.E 100 million which was paid in full according to Arab African Bank's letter. This increase was registered in the commercial register on April 14th, 2010, rendering the paid-up and issued capital to be L.E 156 062 500.

The company's capital structure is as follows as of December 31, 2023:

The movement during the year as follows:

Share holder's	Nationality	No. of shares	Contribution Percentage %	Par value of shares LE
National Investment Bank	Egyptian	39 410 150	25.25%	39 410
Ms. Abir Wael Sedeek Leheta	Egyptian	7 454 380	4.78%	150
Mr. Ahmed Elsayed Atris	Egyptian	7 201 538	4.61%	7 454 380
Ms. Heba Wael Sedeek Leheta	Egyptian	6 625 920	4.25%	7 201 538
Mr. Gamal Abl Elqader Abd Elbaseer	Egyptian	6 350 000	4.07%	6 625 920
Ms. Amani Wael Sedeek Leheta	Egyptian	5 380 440	3.45%	2 350 000
Mr. Mohamed Ashraf Saad Eldin	Egyptian	3 278 670	2.10%	5 380 440
Mr. Elsaid Saber Elsaid Hamid	Egyptian	2 942 000	1.89%	3 278 670
Mr. Khalid Mohamed Ahmed	Egyptian	2 019 765	1.29%	2 942 000
Other shareholders	--	75 399 637		2 019 765
			48.31%	75 399 637
		156 062 500	100%	156 062 500

3. Increase in Paid up Capital

The National investment Bank - shareholder paid his share in the Capital increase of the holding Company according to Extraordinary general assembly held on July 9, 2023 (Note.38) and the legal and administrative procedures is in progress to approve.

4. Dividends

The share holders and employees dividends have been declared with amount of L.E 24100000 according to ordinary general assembly dated on April 18th, 2023.

23- Reserves	31/12/2023 LE	31/12/2022 LE
Legal reserve	18 101 160	16 080 492
Capital reserve	4 000 000	4 000 000
Reserve translation differences	(374 668)	97 054
	21 726 492	20 177 546

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE SEPARATE FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Separate Financial Statements for The Financial Year Ended December 31, 2023

23.1 Legal reserve

• According to the companies' bylaws, 5% of the net profit is set aside to form a legal reserve. The transfer to legal reserve ceases once the reserve reaches 50% of the issued share capital, if the reserve falls below the defined percentage, then the Company is required to continue setting aside more reserves. According to the Extraordinary General Assembly decree dated March 30, 2014, the shares par value was modified to be L.E 5, instead of L.E 10. Therefore, the issued and fully paid- up capital will be LE 156 062 500, divided over 31 212 500 shares of L.E 5 par value each.

23.2 Capital Reserve

Reserves other than legal reserve is used or endorsed based on the board of directors' proposals and the approval of the company's General Assembly and the reserve recognized in the financial statements previously was formed based on the approval of the General Assembly during the previous years, which amounted to LE 4 000 000 at December 31, 2023.

23.3 Reserve Translation differences

The reverse translation differences consist of an amount of LE 374 668 which represent the foreign currency loss differences resulted from the translation of the financial statement for the free zone branch



	Balance as of 1/1/2023 LE	Formed during the year LE	No longer required used during the year LE	Used during the year LE	Balance as of 31/12/2023 LE
--	------------------------------	---------------------------------	---	-------------------------------	-----------------------------------

24- Provisions

Provision for claim	14 117 802	10577378	(120185)	(5 042 008)	19 532 987
	14 117 802	10577378	(120185)	(5 042 008)	19 532 987

• The provision for claims represents the value of claims for undetermined liabilities and amount in respect of the Company's activities. The management reviews these provisions annually and adjusts the amount of the provision in accordance with the latest developments, discussions and agreements with those parties and the formed provision is recognized at the separate profit or loss statement.

• The information regarding the provision has not been clarified as usual in the disclosure according to Egyptian accounting standards as the company's management believes that it will have a relevant effect on final adjustments on this contingent claims.

25- Trade and notes payables

	Note No	31/12/2023 LE	31/12/2022 LE
Suppliers	(27)	21 294 656	18 173 313
Notes payables		13 749 442	14 622 638
		35 044 098	32 795 951

26- Creditors and other credit balances

Agents- credit balances	6 117 711	4 069 627
Customers- advance payments	27 267 812	9420924
Accrued expenses	8 426 382	5639664
Accrued expenses – free zone	716 622	2794 625
Accrued employees' vacancies	1177 758	2023400
Deposits from others	1090 645	2356710
Deposits from others – free zone	3 064 551	5099537
Accrued salaries	3 081 273	2678250
General Authority for social insurance	513 664	442348
Tax authority	1166 446	2297988
Symbiotic contribution to the comprehensive health insurance system	1063 760	1076815
Contracting insurance	432 979	432979
Other credit balances	1084 302	441476
	55 203 905	38774343

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	31/12/2023 LE	31/12/2022 LE
27. Financial Lease liabilities and others		
Long-term financial Lease liabilities and others		
Long-term financial lease liabilities and others	30 585 480	50 915 734
Deduct:		
Deferred interest expense	(3 764 882)	(6 119 213)
	26 820 598	44 796 521
27-2 Short-term financial Lease liabilities and others (Notes payable)		
Short-term financial lease liabilities and others	17 303 131	18 849 339
Deduct:		
Deferred interest expense	(25) (3 553 689)	(4 226 701)
	13 749 442	14 622 638
28- Assets and liabilities for right of use lease		
28-1 Right of use of assets		
Right of use represented in leasing the company's premises port said and airport:-		
Balance as of January	11 442 422	7 574 743
Additions during the year	496 912	3 867 679
Disposals during the year	(4 214 121)	--
Balance	7 725 213	11 442 422
Amortization		
Balance as of January	5 665 430	3 055 422
Amortization during the year	1 262 750	2 610 008
Accumulated amortization of disposals	(4 214 121)	--
Balance	2 714 059	5 665 430
Net book value	5 011 154	5 776 992

28-1 Lease liabilities

The present value of total liabilities from right of use amounted as following:	31/12/2023 LE	31/12/2022 LE
Total of non-deducted lease liability	9 185 069	7 002 259
Lease contracts interests	(2 586 766)	(2 164 363)
Net present value of lease liabilities at the beginning of the year	6 598 303	4 837 896
Present value of lease liabilities additions during the year	496 912	3 867 679
Net Present value of total lease liabilities	7 095 215	8 705 575
Add:		
Finance interest	885 274	823 829
Deducted:		
Payments during the year	(1 625 455)	(3 045 901)
Balance	6 355 034	6 483 503
Deducted:		
Current portion of lease liability	(944 214)	(772 149)
Non current portion of lease liability	5 360 820	5 711 354

• The company has measured the lease liability by discounting the lease payments using the incremental borrowing rate, the minimum limit was discounted from future lease payments, using the effective interest rate amounted %11.25 annually for its present value which represents the company's incremental borrowing rate.

29- Related parties transactions

Transactions with related parties represent the company's transactions with companies that the company and the companies owned by its shareholders have a significant influence and control and board of directors members. Prior approval on these transactions was obtained from the General Assembly.

Transaction balances with related parties are presented as follow:

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29-1 Due from Related Parties

	Relationship	Nature of Transactions	Value of Transactions LE	Balance as of 31/12/2023 LE	Balance as of 31/12/2022 LE
Egytrans River ports company	Subsidiary	Financial transactions	--	465 099	465 099
Damietta Feeder Terminal Company	Associate	Financial transactions	--	964 185	964 185
Egytrans for cars solutions	Subsidiary	Financial transactions	(2 197 641)	20 513 975	18 316 334
Egytrans Depot Solutions Company	Subsidiary	Technical support Investment	4 385 360	6 884 645	4 822 475
Egyptian Transport and Logistics Company (ETAL)	Subsidiary	Financial transactions	4 398 948	5 348 338	--
Egytrans Bargelink For Transportation	Subsidiary	Transport invoices	(6 722 138)	83 142	83 272
Deducted:		Financial transactions	(17 663 390)	34 259 384	24 651 365
Expected creditloss in the value of due from related parties (companies under liquidation)		Financial transactions	26 192 315	(1 512 733)	(1 512 733)
			(130)	32 746 651	23 138 632

29-2 Due to Related Parties	Relationship	Nature of Transactions	Value of Transactions LE	Balance as of 31/12/2023 LE	Balance as of 31/12/2022 LE
Egyptian Transport and Logistics Company (ETAL)	Subsidiary	Financial transactions	--	--	3 380 587
Wilhelmsen ships service company*	Associate	Investment income	13 514 506	--	222 506
		Technical support	1 054 308		
		Financial transactions	--		
Board of directors and committee members	Board of directors and committees	Attending board of directors' meetings and committees	--	367 360	446 750
				367 360	4 049 843

29-3 The top management payments

The top management are represented in the board of directors, the company's manager, and the salaries and bonuses granted to the top management during the year are as follows :

29-3-i Top management payments

	31/12/2023 LE	31/12/2022 LE
Board of Directors Benefits and Allowances	7 519 501	4 588 011

29-3-ii Executive management payments

Salaries and benefits	11 151 075	8 319 480
	11 151 075	8 319 480

30. Tax

1. Income Tax charged to the profit or loss statement

Current income tax expense	881 955	1 884 706
Deferred tax expenses	590 443	3 791 368
Dividend tax expenses	1 791 345	1 889 803
prior year adjustments	(799 069)	--
	2 464 674	7 565 877

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30-2 (Current tax assets) / Income tax liability

	31/12/2023 LE	31/12/2022 LE
Current income tax	881 955	1 884 706
Tax authority – withholding tax	(624 649)	(461 427)
Tax authority – Advance payments	(13 021 455)	(12 619 876)
Accrued interest on advance payments during the year	(69 844)	(2 176)
	(12 833 993)	(11 198 773)

30-3 Recognized deferred tax assets and (liabilities)

	Balance of January, 2023 liability	Recognized in the profit or loss statement	Balance as of December 31, 2023 Assets LE	Liability LE	Balance as of 31/12/2022 LE
Property, plant and equipment	1 443 823	571 044	--	2 014 867	2 014 867
Finance leased assets	16 761	(3 868)	--	12 893	12 893
Unrealized foreign currency differences	3 557 101	23 267	--	3 580 368	3 580 368
Deferred tax during the year	5 017 685	590 443	--	5 608 128	5 608 128
	L.E	L.E	L.E	L.E	L.E
Property, plant and equipment	1 084 062	359 761	--	1 443 823	1 443 823
Finance leased assets	142 255	(125 494)	--	16 761	16 761
Unrealized foreign currency differences	--	3 557 101	--	3 557 101	3 557 101
Deferred tax during the year	1 226 317	3 791 368	--	5 017 685	5 017 685

30-4 Unrecognized deferred tax assets

The deferred tax assets are not recognized in the following items:

	31/12/2023 LE	31/12/2022 LE
Expected Credit loss in due to related parties	340 365	340 365
Expected Credit loss in trade and noted receivables and other debit balances and time deposits	65 848	848 801
Provisions	4 394 922	3 176 505
Impairment in the value of investment in subsidiaries and associates	850 936	850 936
Total	5 652 071	5 216 607

• The deferred tax assets related to these items are not recognized as the conditions for the tax deduction are not met, or the lack of appropriate level of assurance that these assets can be benefited from.

30-5 Reconciliation of effective tax rate

Net profit before tax	56 161 087	47 979 253
Tax rate	22.5%	22.5%
Income Tax for accounting profit	12 636 242	10 795 331
Depreciation effect	(167 592)	(139 062)
Tax base	(4 612 892)	(4 252 055)
Other deductions	(4 957 553)	(6 777 440)
Freezone net profit	(10 987 462)	(6 308 246)
Formed tax liability from temporary differences	9 963 488	10 455 981
Other tax settlements	590 443	3 791 368
Income tax according to income or loss statement	2 464 674	7 565 877
Effective tax rate	4.4%	15.7%

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Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

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31- Contingent Liabilities

The value of contingent liabilities represented the value of uncovered letters of guarantees from company's bank accounts to others except the value of letters of guarantees covered with time deposits are represented as follows:

	31/12/2023 LE	31/12/2022 LE
The letters of guarantees in EGP	33 231 663	23 466 663
The letters of guarantees in USD	64 117	64 117
The letters of guarantees in Euro	10 000	10 000

- The company will be charged with all tax liabilities which could result from Egytrans River Ports Company and Egytrans Bargelink transportation liquidation Note No.(15).

- Dated on February 1, 2023 an agreement of credit facility contract with commercial international bank was agreed upon with credit limit 50.5 million L.E in form of letter of credit in foreign currency and / or local currency with total amount of 1M USD or limit of 50 L.E and limit for the company with limit 500 thousands L.E granted by manual guarantee from associated companies (Egyptian transport & logistics (ETAL) – Egytrans for depot solutions in addition to bonds for each credit limit.

32. Financial Risk Management

The Company is exposed to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk
- Currency risk
- Interest rate risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, as well as the Company management of capital. Further quantitative disclosures are included throughout these separate financial statements.

The Board of Directors of the Parent Company has overall responsibility for the establishment and

oversight of the Company's risk management framework. The Board also identifies and analyzes the risks faced by the Company, sets appropriate risk limits and controls, and monitors risks and adherence to limits.

The Company aims to develop a disciplined and constructive control environment through which all employees understand their roles and obligations.

32-1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur financial loss. This risk is mainly associated with the Company's customers and other receivables.

Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer and the demographics of the Company's customer base, which includes the default risk of the industry which has less influence on credit risk.

Almost all the Company's revenues are attributable to sales transactions with a vast group of customers. Therefore, demographically, there is no concentration of credit risk.

The Company's management has established a credit policy under which each customer is subject to credit valuation before the Company's standard payment and delivery terms and conditions are offered to him. The Company obtained advance

payments and cheques covers for the full sales value in advance and before the delivery of units to customers. No previous losses were observed from transactions with customers.

Investments

The Company manages the risk via conducting detailed investment studies which are reviewed by the Board of Directors. The Company's management does not expect any counterparty to fail to meet their obligations.

Guarantees

The group extends corporate guarantees to subsidiaries, when needed, after the approval of the Extra Ordinary General Assembly Meeting

32-2 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due.

The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company ensures that it has sufficient cash on demand to meet expected operational expenses for an appropriate period including the cost of servicing financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

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Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

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32-3 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposure within acceptable parameters, while optimizing the return

4. Currency Risk

The Company is exposed to currency risk on sales and financial assets that are denominated in foreign currencies. Such risk is primarily represented in USD. In respect of monetary assets and liabilities denominated in other foreign currencies, the Company ensures that its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short- term imbalances.

The Company's investments in its subsidiaries are not hedged as those currency positions are considered long-term in nature. The Parent Company does not enter into hedging contracts for foreign currencies.

5. Interest rate risk

The Company adopts a policy to limit the Company's exposure to interest risk, therefore the Company's management evaluates the available alternatives for finance and negotiates with banks to obtain the best available interest rates and credit conditions. Borrowing contracts are presented to the Board of Directors. The finance position and finance cost are periodically evaluated by the Company's management. The Company does not enter into hedging contracts for interest rates.



6. Credit risk

The carrying amount of financial assets represents the maximum exposure to credit risk as follows:

	Note No.	31/12/2023 LE	31/12/2022 LE
Trade and notes receivable – current	(18)	97 555 104	78 227 736
Due from related parties	(29-1)	34 259 384	24 651 365
Debtors and other debit balances		13 034 152	17 475 077
Cash in bank and checks under collection	(21)	59 941 502	58 417 395
Financial investments at fair value through profits or losses	(20)	24 676 799	19 672 111
		229 466 941	198 443 684

32-7 Liquidity risk

The following are the contractual terms of financial liabilities:

Contractual maturities of financial liabilities as of December 31, 2023	Carrying amount L.E	Less than 1 Year L.E	1-2 Years L.E	2-5 years or more L.E
Trade and other credit balances	63 790 010	63 790 010	--	--
Lease contract liabilities	8 494 259	1 588 092	1 800 469	5 105 698
Other liabilities and due to related parties	30 952 840	367 360	20 234 515	10 350 965
Total	103 237 109	65 745 462	22 034 984	15 456 663

Contractual maturities of financial liabilities as of December 31, 2022	Carrying amount L.E	Less than 1 Year L.E	1-2 Years L.E	2-5 years or more L.E
Trade and other credit balances	62 558 919	62 558 919	--	--
Lease contract liabilities	9 070 269	1 453 320	1 588 092	6 028 857
Other liabilities and due to related parties	54 965 577	4 049 843	17 564 030	33 351 704
Total	126 594 765	68 062 082	19 152 122	39 380 561

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32-8 Currency risk

Foreign exchange risk is the risk that financial assets will fluctuate as a result of changes in foreign exchange rates. Nine foreign currencies when purchasing from suppliers abroad. The main areas that affect this risk are US dollars, Euros, Victoria genie, Swiss francs and Danish krone. The company then clarified the setting of foreign exchange rates for the major currencies:

December 31, 2023	USD	Euro	Sterling pound	Swiss frank	Danish krone	Equivalent in L.E
cash and cash equivalents	1129866	33412	13195	16	--	36486240
Investment at fair value through profit or loss	800475	--	--	--	--	24676803
Debit -Agents	--	5496	6300	--	--	434202
Trade receivables	1723559	71372	2322	--	4170	55652641
Total assets in currencies	3653900	110280	21 817	16	--	117249886
Credit -Agents	128847	--	--	--	(4170)	3991087
Trade payables	31256	1	--	--	(1930)	963585
Total liabilities in currencies	160103	1	--	--	--	4954672
Surplus/deficit	3493797	110279	21817	16	--	112295214
Equivalent in Egyptian pound	107705 725	3751 826	856132	561	--	112295214

December 31, 2023	USD	Euro	Sterling pound	Swiss frank	Danish krone	Chinese krone	Equivalent in L.E
cash and cash equivalent	1324942	205214	32328	35	--	--	39078112
Investment at fair value through profit or loss	796441	--	--	--	--	--	19672110
Debit -Agents	68538	--	28984	--	1388368	--	5830268
Suppliers - debit	1525	36	--	--	--	--	38613
Trade receivables	768034	118046	3640	--	--	--	22179616
Total assets in currencies	2959480	323296	64952	35	1388368	--	86798719
Credit -Agents	--	97 010	--	--	--	48201	2719572
Related parties	3797	2	--	--	--	--	93863
Total liabilities in currencies	3797	97012	--	--	--	48201	2813435
Surplus/deficit	2955683	226284	64952	35	1388368	(48201)	83985284
Equivalent in Egyptian pound	73005344	5944492	1929093	923	3276546	(171114)	83985284

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Statement of foreign currency exchange against the Egyptian pound :

December 31,2023	Closing rates as of December 31, 2023 EGP	Less than 1 year December 31, 2023 EGP	1-2 years December 31, 2023	2-5 years December 31, 2023
USD	30.83	24.7	30.50	21.43
Euro	34.02	26.27	33.43	21.24
Sterling pound	39.24	29.7	38.48	24.38
Swiss frank	36.61	26.37	34.61	21.4
Danish krone	4.6	3.53	4.45	2.86
Swedish krone	3.06	2.36	2.9	1.97
Chinese yuan	4.34	3.55	4.32	2.63

Sensitivity Analysis

A reasonably possible strengthening (weakening) of 5% other currencies exchange rate against Egyptian pound As of December 31, 2023, would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

Profit or Loss	
Strengthening	Weakening
LE 5 614 761	(5 614 761)

A reasonably possible strengthening (weakening) of 5% other currencies exchange rate against Egyptian pound as of December 31, 2022, would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

Profit or Loss	
Strengthening	Weakening
LE 4 199 265	(4 199 265)

Interest rate risk

At the date of consolidated financial statements, the interest rate profile of the Company's financial instruments was as follows: -

	Carrying amount	
	31/12/2023 LE	31/12/2022 LE
Financial instruments with a fixed rate		
Financial assets	36 312 003	18 999 453
Financial liabilities	10 065 457	12 067 769
	46 377 460	31 067 222
Financial instruments with a variable rate		
Financial liabilities	36 948 248	26 002 612
	36 948 248	26 002 612

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. The Company does not designate derivatives (interest rate swaps) as hedging instruments under a fair value hedge accounting model. Therefore, a change in interest rates at the separate financial statements date would not affect the statement of profit or loss.

33. Capital management:

The objectives of the Company in managing capital include capital, issued capital and all other equity reserves regarding the company shareholders.

As the company manages the capital structure and adjusts it according to the changes in work conditions to face changes in company's activities, No change has been proceeded on the company's goal, polices or operations during the year, the company isn't subject to any external requirements imposed on the company's capital.

34. Governance Situation Improvement

The company practices and implements the principles of corporate governance to arrange the relationship between the company's management, Board of directors, Stakeholders and other shareholders by creating a system that achieves transparency and equity as since year 2006 the company prepared several effective policies like the disclosure policy, controlling the internal trading of shares policy, authority succession policy, compensatory controls policy and risks policy also the company prepared its own

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corporate governance framework, these policies are reviewed annually to ensure its effectiveness as well as the board of directors framework in which all members have to comply with in addition to the continuous disclosure of all the substantial events that take place as they happen to the financial statements users through the stock exchange's disclosure department or the company's relations website.

35. Tax Status

According to the tax position received from the independent tax consultant, the tax position at December 31, 2023 as follows: -

First: Tax on profits of Juridical persons (corporate tax):

The company submits its tax return of corporate tax to the competent tax authority annually in its legal due date. In addition, it pays the due tax as per these tax returns – if any – In general, in accordance with the tax system applied in Egypt the accrued final tax obligation to the tax authority will not be accurately determined unless after the tax inspection by the tax authority and the determination of final assessment.

Years from the start of business till 2016:

Tax inspection was performed to the company and all disputes were settled according to the committees' decisions issued for this matter, and there is no due tax for this period.

Period from 2017 / 2019:

A tax inspection was performed, and forms received and was appealed and the file was transferred to internal committee.

Period from 2020/2022

The tax inspection wasn't performed till now.

Second: Payroll Tax:

Years from the start of business till 2016:

Tax inspection was performed by the specialized tax authority and finalized all the disputes according to the committee's decisions regarding this matter and there is no due tax differences on the company for this period.

Years from 2017 till 2020:

Tax inspection has been performed and the result has been agreed upon with the Large taxpayers center, and the tax due for the inspection differences is being paid.

Years from 2021 till now:

The company satisfies all the tax obligations in term of deducting and paying the tax monthly according to the articles of law and there is no request to inspect this period.

Third: Stamp tax:

Years from the start of business till 2018:

Tax inspection was performed, and all disputes were finalized and there is no due tax for this period.

Years 2019/2020

A tax inspection was requested and the documents are prepared and submitted to the tax authority and the inspection is taken place.

Years from 2021 till 2022

The tax inspection wasn't performed till now.

Fourth: Value added tax:

Years from the start of business till 2015:

Tax inspection was performed, and all disputes were finalized and there is no due tax differences for this period.

Years from 2016 till 2019

Tax inspection was performed, the company has appealed on the tax inspection, the case was transferred to the internal committee at Large taxpayers center, the due tax was paid based on the agreement with the committee, the tax will be paid according to the provision formed by the company and the dispute on the remaining amount will be transferred to the committee for appeal. The company has appealed on the committee's decision and filed a lawsuit and submits a request to the committee to finalize the disputes with large taxpayers center.

Year 2020/2022

Tax inspection was requested, and the documents and data are being delivered to the Large taxpayers center. The tax office will follow up with the inspector to complete the inspection.

Fifth: Real Estate tax:

Tax payment is performed on regular basis according to claims received related to this matter.

The company's management and its tax advisor believe that the provisions for all potential tax liabilities are sufficient.

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36- Basic earnings per share

The earnings per share was determined from the net profit for the financial year ended December 31, 2023 assuming no dividends have been distributed as follows:-

	31/12/2023 LE	31/12/2022 LE
Net Profit of the Year	57 654 372	40 413 376
(Deduct):-		
Employees share in profit for the year (suggested) / actual	--	(2 401 000)
Board of directors bonus (suggested) / actual	--	(1 388 688)
Distributable net profit of the year	57 654 372	3 623 688
Average number of outstanding shares during the year* (Share)	156 062 500	153 838 337
Earnings per share (LE/Share)	0.37	0.24

* The average number of outstanding shares during the year was affected by treasury shares.

37. Significant Accounting Policies

The accounting policies set out below are applied consistently to all financial years presented in these separate financial statements.

which should be used as a reference to understand the financial position, financial performance and cash flows for the group as a whole.

37-1 Consolidated financial statement.

• The Company has subsidiaries and according to the Egyptian Accounting Standards No. (42) "consolidated financial statements" and Article 188 of the executive regulations for Companies' law No. 159 of 1981, the Company is preparing consolidated financial statements for the Group

• The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired.
• Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognized profit or loss immediately.
• Transaction cost are expensed as incurred,

except if related to the issue of debt or equity securities.

• The consideration transferred does not include amounts related to the settlement of pre-existing relationship. Such amounts are generally recognized in profit or loss.

• Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that met the definition of financial instrument is classified as equity, then it is not re-measured, and settlement is accounted for within equity. Otherwise, other contingent consideration is re-measured at fair value at each reporting date and subsequent changes in the fair value of the contingent consideration are recognized in profit or loss.

37-2 Foreign currency translation

Records of the company are maintained in Egyptian pound. Transactions in foreign currencies are translated at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the separate financial statements date are translated to Egyptian Pound at the prevailing exchange rate at that date, resulted foreign currency differences are charged to the separate profit or loss statement, non-monetary assets and liabilities are

translated at historical rate prevailing at the date of transaction and foreign currency differences resulted from transaction and translation are charged to separate profit or loss statements.

Financial statements for the company's branch (Egytrans project for free zone services)

• The company's branch (Egytrans project for free zone services) maintains its accounts in USD. For the purpose of the preparation of the separate financial statements, the assets and liabilities are translated to Egyptian pounds using the closing rate at the separate financial statement date, the profit or loss statement items are translated using the average exchange rate during the financial year in which the profit or loss statement was prepared. The differences resulted from the financial statements' translation are included in separate shareholder's equity of the separate financial statements in the other comprehensive income items.

• For the purposes of cash flow statement preparations, the separate cash flow statement is translated for the mentioned sector using the average exchange rate during the financial year.

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37-3 Property, plant and equipment and depreciation

i) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labor and any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items included in property, plant and equipment.

ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognized in the Cost of the item after deducting the replaced part cost if it is probable that the future economic benefits embodied with the part will flow to the company and its cost can be measured reliably. All other

Depreciation

Depreciation is charged to the separate profit or loss statement on a straight-line basis over the estimated useful lives of each part of property, plant and equipment as reflecting the leverage of the economic benefit for assets. Land is not depreciated. The management reviewed the remaining useful life for the Property, Plant and equipment periodically to be matched with the prior estimated life, if material discrepancies are found, the depreciation will be calculated over the remaining useful life for these assets.

According to the technical study of the property, plant and equipment of the independent company EGYTRANS regarding amending the remaining estimated useful lives for Vehicles, the new useful lives were amended from the first of January 2023, and the net decrease in the depreciation burden on December 31, 2023, amounted to 3.3 million Egyptian pounds. The following is a statement of the estimated lives. For assets:

According to study the estimated useful life for each type of property, plant and equipment are as follows:

Description	Estimated Useful Life (Before adjustment) Year	Estimated Useful Life (After adjustment) Year
Buildings and construction	10-50	10-50
Installations	5-10	5-10
Furniture and Office Equipment	2-10	2-10
Computers	4-10	4-10
Machinery and Equipment	5-10	5-10
Vehicles	5	5-10

iv) The profit and losses resulted from the property, plants and equipment's disposals are determined from comparing the collections from the disposal operation with assets' book value and are charged to the separate profit or loss statement in the income and other expenses item.

37-4 Intangible Assets

Initial Recognition and Measurement

This item represents the value of the cost of obtaining programs expected to be benefited from through selling or operating, and it is recognized with the cost less the accumulated amortization and losses resulted from the impairment value. The item started to be amortized after the completion of its preparation based on the assumption prepared by the company's management which is prepared based on the expected benefits from the sales or operation of the programs and the study is reperformed to ensure that the programs will result in future benefits and its ability to be sold and operate. The programs are amortized using straight line method in case of future benefits. In case of the absence of future benefits the programs are recognized in the separate profit or loss statement as expense when they are incurred and the amortization is charged to the programs' operations costs.

The estimated useful life for each type of the property, plant and Equipment are as follows:

Intangible Assets Estimated Useful Life
Computer programs
5-10 years

37-5 Projects under construction

Projects under construction are recognized initially at cost. Cost includes all expenditures directly attributable essential for preparation of the asset to a working condition for its intended use. Projects under construction are transferred to property, plant and equipment when they are completed and are ready for their intended use and available to its intended use.

37-6 Investments

1. Investments in Subsidiaries

Subsidiary companies are the entities in which the "Company" investor has the ability to control its financial and operating policies of the entity

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this ability exists by possessing half of the voting power or more in the related subsidiary.

Investments in subsidiaries are stated – when acquired – at its acquisition cost. If a decline in the recoverable amount exists for any investment below the carrying amount “Impairment”, the carrying amount of the investment will be adjusted by the amount of such impairment and will be charged to the statement of profit or loss for each investment.

2. Investments in Associate

Investment in associates are investments in companies at which the company has a significant influence, but it is neither a subsidiary company nor a share in a joint venture. The existence of a significant influence is assumed when the investor owns a percentage of 20% or more of the voting rights of the investee directly or indirectly through its subsidiaries, except for the cases in which the ownership does not represent a significant influence or on the other hand, the investor owns directly through its subsidiaries a percentage less than 20% of voting rights of investee, so, it is assumed that the investor does not have a significant influence in it unless the existence of this influence was proved, it is noted that the ownership of majority of shares does not

necessarily prevent that another investor would have a significant influence on the investee.

Investment in associates is accounted for in the separate financial statement at cost including acquisition cost. In case of impairment in the value of those investments, the book value of each investment individually would be adjusted by this impairment and charges to the profit or loss statement. Impairment loss is reversed only to the extent that the asset's book value that would have been determined if no impairment loss had been recognized.

37-7 Financial instruments

1. Recognition and initial measurement

Other current assets are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognized when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

2. Classification and subsequent measurement Financial assets

On initial recognition, a financial asset is classified as measured at: amortized cost; fair value through other comprehensive income – debt investment; fair value through other comprehensive income – equity investment; or fair value through profit or loss.

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model. a financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at fair value through profit or loss:

- It is held within a business model whose objective is to hold assets to collect future cash flows.
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at fair value through other comprehensive income if it meets both of the following conditions and is not designated as at fair value through profit or loss:

- It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

all financial assets not classified as measured at amortized cost or fair value through other comprehensive income as described above are measured at fair value through profit or loss. this includes all derivative financial assets. on initial recognition, the company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at fair value through other comprehensive income as at fair value through profit or loss if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

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cost or at fair value through other comprehensive income as at fair value through profit or loss if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

The accounting policies related to the application are similar to the accounting policies applied by the Company, with the exception of the following accounting policy, which came into effect starting from January 1, 2020.

Financial assets

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed, and information is provided to management. The information considered includes:

- The stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
- How the performance of the portfolio is evaluated

and reported to the Company's management; and

- The risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;

- How managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and

- The frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for de-recognition are not considered sales for this purpose, consistent with the Company's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at fair value through profit or loss.

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration

for the time value of money and for the credit risk associated with the principal amount

outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

- Contingent events that would change the amount or timing of cash flows;
- Terms that may adjust the contractual coupon rate, including variable-rate features;
- Prepayment and extension features; and
- Terms that limit the Company's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on

the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual per amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

Financial assets – Subsequent measurement and gains and losses

Financial assets classified at fair value through profit or loss.

Financial assets at amortized cost

Financial assets at fair value through profit or loss are measured at fair value. Changes in the fair value, including any interest or dividend income, are recognized in profit or loss.

These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on de-recognition is recognized in profit or loss.

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Equity investments at fair value through other comprehensive income Debt investments at fair value through other comprehensive income

These assets are subsequently measured at fair value. Dividends are recognized as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are never reclassified to profit or loss.

These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognized in profit or loss. Other net gains and losses are recognized in OCI. On de-recognition, gains and losses accumulated in OCI are reclassified to profit or loss.

8. Inventory

Inventory are measured at lower of cost or net selling value at the date of financial statements, the cost is determined based on the weighted average, the inventory cost includes purchase costs and other costs which are incurred by the company to deliver the inventory to its location and current condition, excluding the borrowing costs, the selling value represent the expected

selling price during the operation after deducting the expected costs for completion and selling costs, the deductions in inventory which are resulted from a decrease in the net selling value of the inventory in its book value or any other losses are recognized as expenses in the period where the loss is occurred.

9. Non-current Assets available for sale

The non-current investment available for sale or the group of assets to be eliminated which include assets and liabilities held for sale-if any- if its highly recommended to recover its book value through sale, and not to from its continual use. These group of assets and other group of assets to be eliminated are measured at lower of its book value or fair value after deducting the selling cost.

The impairment losses are recognized at the initial classification of the asset held for sale or for distribution purpose, and the subsequent gain or loss related to remeasurement in the profit or loss statement.

When the assets are classified as held for sale, the depreciation or amortization for property, plant and equipment and intangible assets are not performed

10. Cash and cash equivalents

Cash and cash equivalents comprise cash

balances, banks' current accounts, time deposits and banks overdrafts that are repayable on demand and form an integral part of the company's cash management for the purpose of preparing the cash flow.

37-11 Impairment

1) Non-derivative financial assets

Financial instruments and contract assets
The Company recognizes loss allowances for ECLs on:

- Financial assets measured at amortized cost;
- Debt investments measured at FVOCI; and
- Contract assets.

The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

- Debt securities that are determined to have low credit risk at the reporting date; and
- Other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.
- Loss allowances for trade receivables and lease receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since

initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The Company considers a financial asset to be in default when:

- The debtor is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as releasing security (if any is held); or
- The financial asset is more than 180 days past due.

The Company considers a debt security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

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12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

Credit-impaired financial assets

At each reporting date, the Company assesses whether financial assets carried at amortized cost and debt securities at FVOCI are credit impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- Significant financial difficulty of the borrower or issuer;
- A breach of contract such as a default or being more than 180 days past due;
- The restructuring of a loan or advance by the Company on terms that the Company would not consider otherwise;
- It is probable that the borrower will enter bankruptcy or other financial reorganization; or
- The disappearance of an active market for a security because of financial difficulties.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets.

For debt securities at FVOCI, the loss allowance is charged to profit or loss and is recognized in OCI.

Non-financial assets

At each reporting date, the Company reviews the carrying amounts of its non-financial assets (other than inventories, work in progress, and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment. (If any)

For impairment testing, assets are grouped together into the smallest Company of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognized if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognized in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized in the previous years.

37-12 Capital share

i) Common stocks

Incremental costs directly attributable to the issue of common stock and share options are recognized as a deduction from shareholders' equity.

ii) Repurchase of capital share (treasury shares)

When capital share recognized as equity is repurchased, the amount of consideration paid, including directly attributable costs, is recognized as a change in equity.

Repurchased shares are classified as treasury shares and presented as deduction from total equity when purchase or reissuance of treasury shares, the collected amount is recognized in the shareholder equity and the surplus or deficit resulted from the transaction is presented in the reserves, after one year the capital is deducted by the treasury shares according to rules of law.

37-13 Dividends

Dividends are recognized as a liability in the period in which they are declared and approved by company's general assembly.

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37-14 Provisions

A provision is recognized when the company has a present legal or constructive obligation as a result of past event, and it is probable that an outflow of economic benefits will be required to settle the obligation, and the obligation can be reasonably estimated. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

37-15 Loans and borrowings

• The borrowings are initially recognized when received and the amounts due within a year are recognized in the current liabilities. If the company has no right to postpone the loans' payment for a period that exceeds one year after the financial position date, the loan is presented in the non-current liabilities.

• Subsequent to initial recognition, interest-bearing borrowings and credit facilities are stated at amortized cost being recognized in the separate profit or loss statement over the period of each borrowing separately on an effective interest basis.

• The amortized cost is calculated taking into consideration any discounts or bonuses and fees or costs that are part of actual interest rate. The amortization is recognized in the separate profit or loss statement on an actual interest basis in finance expenses in the separate profit or loss statement.

37-16 Revenue

Information about the Company's accounting policies relating to contracts with customers is provided in five steps module as identified in EAS No. (48):

Step 1: Determine the contract (contracts) with customer: A contract is defined as an agreement between two or more parties that meets the rights and obligations based on specified standards which must be met for each contract.

Step 2: Determine the performance obligations in contract: Performance obligations is a consideration when the goods and services are delivered.

Step 3: Determine the transaction price: Transaction price is the compensation amount that the Company expects to recognize to receive

for the transfer of goods or services to customer, except for the collected amounts on behalf of other parties.

Step 4: Allocation of the transaction price of the performance obligations in the contract: If the service concession arrangement contains more than one performance obligation, the Company will allocate the transaction price on each performance obligation by an amount that specifies an amount against the contract in which the Company expects to receive in exchange for each performance obligation satisfaction.

Step 5: Revenue recognition when the entity satisfies its performance obligations.

The Company satisfy the performance obligation and recognize revenue over time, if one of the following criteria is met:

a) Company performance does not arise any asset that has an alternative use of the Company and the Company has an enforceable right to pay for completed performance until the date.

b) The Company arise or improves a customer-controlled asset when the asset is arise or improved.

c) The customer receives and consumes the benefits of Company performance at the same time as soon as the Company has performed.

For performance obligations, if one of the above conditions is met, revenue is recognized in the period in which the Company satisfies performance obligation.

When the Company satisfies performance obligation by providing the services promised, it creates an asset based on payment for the contract performance obtained, when the amount of the contract received from customer exceeds the amount of the revenue recognized, resulting advance payments from the customer (contractual obligation)

Revenue is recognized to the extent that is potential for the flow of economic benefits to the Company, revenue and costs can be measured reliably, where appropriate.

The application of Egyptian Accounting Standard No. (48) requires management to use the following judgements: -

Satisfaction of performance obligation

The Company should assess all contracts with customers to determine whether performance obligations are satisfied over a period of time or at a point in time in order to determine the appropriate method for revenue recognition. The Company estimated that, and based on the agreement with customers, the Company does not arise asset has alternative use to the Company and usually has an enforceable right to pay it for completed performance to the date.

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In these circumstances, the Company recognizes revenue over a period of time, and if that is not the case, revenue is recognized at a point in time for the sale of goods, and revenue is usually recognized at a point in time.

Determine the transaction price

The Company has to determine the price of the transaction in its agreement with customers, using this judgement, the Company estimates the impact of any variable contract price on the contract due to discount, fines, any significant financing component in the contract, or any non-cash contract.

Control transfer in contracts with customers

If the Company determines the performance obligations satisfaction at a point in time, revenue is recognized when control of related contract assets are transferred to the customer
In addition to the application of the EAS (48) resulted in:

Allocation of the transaction price of performance obligation in contracts with customers

The Company elected to apply the input method to allocate the transaction price to performance obligations accordingly that revenue is recognized

over a period of time, the Company considers the use of the input method, which requires recognition of revenue based on the Company's efforts to satisfy performance obligations, provides the best reference to the realized revenue. When applying the input method, the Company estimates efforts or inputs to satisfy a performance obligation. In addition to the cost of satisfying a contractual obligation with customers, these estimates include the time spent on service contracts.

Other matters to be considered

Variable consideration if the consideration pledged in a contract includes a variable amount, then the Company shall estimate the amount of the consideration in which it has a right in exchange for transferring the goods or services pledged to the customer, the Company estimates the transaction price on contracts with the variable consideration using the expected value or the most likely amount method. This method is applied consistently throughout the contract and for identical types of contracts.

The significant funding component

The Company shall adjust the amount for the contract pledged for the time value of the cash if the contract has a significant funding component.

Revenue recognition

i) Services rendered

Revenue from services is recognized in the profit or loss statement when the service is rendered. No revenue is recognized if there are uncertainties regarding the recovery of the consideration due or the associated costs.

The company have a different types of Service revenues as follows:

Storage revenue

Revenue is recognized when obligations are fulfilled under the terms of the contract concluded with the customer; This generally occurs over a period of time; Provision of a Service occurs when the contractual terms of the agreement are met, and either the end user has accepted the services in accordance with the sales contract, the acceptance conditions have lapsed, or the Company has objective evidence that all acceptance criteria have been met. Revenue is measured based on the amount of consideration to which the Company expects to be entitled in exchange for transferring services.

Transportation revenue

Revenue is recognized when obligations are fulfilled under the terms of the contract with the customer; This generally occurs over a period of time; Provision of a Service occurs when the contractual terms of the agreement are

met, and either the end user has accepted the services in accordance with the sales contract, the acceptance conditions have lapsed, or the Company has objective evidence that all acceptance criteria have been met. Revenue is measured based on the amount of consideration to which the Company expects to be entitled in exchange for transferring services.

Debit balances – Contracts assets with customers.

Receivables are recognized as services are provided, as over time the cash consideration is conditional on additional performance, and the contract principal is recorded.

A contract asset is recognized over the period in which the related services are performed and represents the entity's right to consideration for the services provided as at the end of the reporting period.

ii) Interest revenue

Interest income is recognized using the accrual basis, considering the period of time and effective interest rate.

iii) Dividends

Dividends income is recognized in the separated statement of profit or loss on the date the Company's right to receive payments is established.

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iv) Gain on sale of investments.

Gain on sale of financial investments are recognized when ownership transfers to the buyer, based on the difference between the sale price and its carrying amount at the date of the sale. Revenue is measured at the fair value of the consideration received or receivable to the company, and revenue is realized when there is sufficient expectation that there are future economic benefits that will flow to the company, and that the value of this revenue can be measured accurately, hence no revenue is recognized in the event of uncertainty about the recovery of this revenue Or the costs associated with it.

37-17 Expenses

i) Cost of Borrowing

- The borrowing cost represented in interest expense and bank charges are recognized in the profit or loss statement using effective interest method based on the accrual basis.

- borrowing costs which are directly related to acquisition, construction or, production of property, plant and equipment are capitalized as part of the assets' book value and depreciated over its estimated useful life, the cost of borrowing is capitalized as a part of the fixed asset cost

when the actual expenditure of the asset starts and during the period the company incurs such costs, the borrowing costs capitalization ceases during the year where the preparation of the asset temporarily stops or when the asset is ready for its intended use.

ii) Social insurance contribution

The Company contributes to the government social insurance system for the benefit of its employees in accordance with the social insurance law no 79 for the year 1975. Under this law, the employees and the employer contribute into the system on a fixed percentage - of - salaries basis. The Company's liability is confined to the amount of its contribution. Contributions are charged to the separate profit or loss statement according to the accrual basis.

iii) Income tax

Income tax expense comprises current and deferred tax. It is recognized in the separate profit or loss statement except except for the cases in which the tax arises from a process or events that is recognized – in the same period or a different one - directly in equity or in Other Comprehensive Income "OCI".

Current income tax

The current income tax is recognized for the current and prior years, as it is not paid as

a liability, if the tax was already paid in the current and prior years is more than the due value from these years, this increase will be recognized as an assets. The value of the liabilities (assets) current tax for the current and previous years is measured by the expected payment (retrieved from) to tax authority, by applying the applicable tax prices (and tax laws) or in the process to be issued at the end of the financial year. Current tax also includes any tax arising from dividends. Current tax assets and liabilities are offset only if certain criteria are met.

Deferred income tax

Deferred income tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the tax base for these assets and liabilities. Deferred tax is not recognized for:

- Initial recognition of good will
- Initial recognition of assets or liabilities in a transaction:

1. This is not business combination
2. It has no influence on accounting not profit or on taxable profit (taxable loss)

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible

temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on future business plans for in the Company.

Unrecognized deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset only if certain criteria are met.

37-18 Lease contracts

1- (Right Of Use)

The Company recognised new assets and liabilities for its operating lease contracts for various types of contracts including lands. Each lease payment is distributed between the liabilities and the financing cost. The finance cost is charged to statement of income over the leasing period to achieve a fixed periodic interest rate on the remaining balance of the liability for each period. The right of use asset is depreciated over the shorter of the useful life of the asset and the lease term on a straight-line basis.

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Assets and liabilities arising from the lease are initially measured at the present value.

1. Right-of-use assets are measured at cost comprising the following:

- the amount of initial measurement of lease liability;
- Any lease payments made on or before the commencement date, less any lease incentives received;
- Any initial direct costs; and
- restoration costs.

Right-of-use assets are subsequently measured at cost less accumulated depreciation

2- Lease liabilities include the net present value of the following lease payments:

- Fixed payments (including significant fixed payments), less any lease incentive receivables;
- variable lease payment that are based on an index or a rate;
- amounts expected to be payable by the lessee under residual value guarantees;

the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and

- Payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

Lease payments are discounted using the incremental borrowing rate, which represents the price that the lessee will pay to borrow the funds necessary to obtain an asset at a similar value in a similar economic environment with similar terms and conditions.

Payments associated with short-term leases and leases of low-value assets are recognized on a straight-line basis as an expense in statement of income. Short-term leases are leases with a lease term of 12 months or less. It includes low-value assets related to office equipment.

Lease terms are re-negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any undertakings, but the leased assets may not be used as security for the purposes of borrowing when determining the term of the lease, the management takes into account all facts and circumstances that create an economic incentive to exercise the option of extension, or not to exercise the option to terminate.

Extension options are only included in the term of the lease if the lease is to some extent assured. When determining the lease term, management generally takes into account certain factors including historical lease periods and business

discontinuation costs required to replace the leased asset.

2. Determining whether the arrangement contains a lease contract or not

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. Initially or when evaluating any arrangement that contains a contract lease, the Group separates the payments and the other consideration which are required by the arrangement of the lease and those of other elements based on their relative fair values. If the Group concludes with a finance lease that it is not possible to separate the payments in a reliable manner, then the asset and the liability are recognized at an amount equal to the fair value of the underlying asset; Then the liability is reduced when the payments is fulfilled, and the finance cost calculated on the obligation is recognized using the Group's incremental borrowing rate.

3. Leased assets

Lease contracts for property, plant and equipment that are transferred in a large degree to the Group, all of the risks and rewards associated with the property are classified as finance leases. Leased assets are initially measured at an amount equal to the fair value of the fair value and the present value of the minimum lease payments, whichever is less. After initial recognition, the assets are accounted for according to the accounting policy applied to that asset.

Assets held under other contracts leases are classified as operating contracts leases and

are not recognized in the Group's statement of financial position.

4. Lease payments

Operating leases' payments are recognized in profit or loss on a straight-line basis over the term of the lease. Received lease incentives are recognized as an integral part of the total lease expense, over the lease term.

The minimum lease payments of finance leases are divided between financing expenses and the reduction of unpaid liabilities. Finance charges are charged for each period during the lease period to reach a fixed periodic interest rate on the remaining balance of the obligation.

37-19 Earnings per share

The Company presents basic earnings per share (EPS) data for its common shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year.

37-20 Employees' share in profit

According to its bylaws the company pays a minimum percentage of 10% from cash dividends as employees share in profit on condition not to exceed total annual employee's salaries. Employees' share in profit is recognized as dividends within changes in equity statement and as a liability during the financial year whereas the company's shareholders approved these dividends.

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37-21 Finance income and expense

The company's finance income and expenses include:

- Interest income
- Interest expense
- Net profit or loss of financial assets in fair value through profit or loss.
- Net profit or loss of foreign currencies for financial assets and liabilities.
- Finance revenue of expense is recognized based on effective interest rate.

38 Important events

On April 13, 2023, the company's Board of Directors decided to approve EGYTRANS's acquisition of 2,999,971 shares, which represent 99.9% of the capital shares of the National Transport and High Seas Services Company LLC (NOSCO), at the fair value of one share prepared by the company Archer Financial Consultations for securities (independent financial advisor), which resulted in a price of 58,033 Egyptian pounds/share, and it was agreed to pay for those shares by exchanging those acquired shares for 67,112,933 shares of EGYTRANS' capital shares by increasing The capital of EGYTRANS Company at the fair value prepared by the same

independent financial advisor, amounting to 2.594 Egyptian pounds / share. Accordingly, an exchange transaction of one share of the company's capital for 0.0447 shares of NOSCO Company was approved.

The proposal to increase the company's issued capital from 156,062,500 Egyptian pounds to 224 949 817 at a fair value of 2,594 Egyptian pounds per share was also approved, with the following allocated:

1. A number of 67 112 933 shares from the increased shares for the National Transport and Transport Company LLC (NOSCO), carried out the exchange.

2. A number of 1774 384 shares from the increased shares for National Investment Bank through cash increase without priority rights in subscription to the rest of the company's shareholders.

On July 9, 2023, the Extraordinary General Assembly held decided to approve the following:

- The procedures taken by the company's Board of Directors regarding the acquisition deal of

2,999,971 shares, which represent 99.9% of the shares of the National

Transport and High Seas Services Company "NOSCO", at fair value, and payment for those shares by exchanging those shares for 67,112,933 shares. of EGYTRANS shares by increasing EGYTRANS's capital at fair value.

- Approving the fair value of EGYTRANS according to the study submitted by the independent financial consultant and approving the auditor's report on that study.

- Approval of the fair value of NOSCO Company according to the study submitted by the independent financial consultant.

- Approval of the exchange factor for EGYTRANS and NOSCO shares.

- A proposal to increase the company's issued capital from 156 million pounds to 224 million pounds at a fair value of 2,594 pounds per share.

- Consideration of the amendment of Articles 7,

8 and 47 of the Company's Articles of Association.

- Legal and administrative measures are being taken to indicate this.

39 Operating segments :

Segments are determined according to the method followed internally to submit financial reports to senior management .

The company has 8 operational segments representing segments that are submitted financial reports to senior management and these reports offer different services and are managed separately because they require different technological and marketing strategies and the following is a statement of the operations of each sector that is issued reports :

- Charging & Discharging
- Miscellaneous
- Storage
- Road Transportation
- Additional services
- Logistics
- Container cleaning
- Investment income

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Operating segments profit and loss statement

	Shipping and Discharge		Land transportation		Storage		Logistics		Total (After)	
	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE
Operating revenues	7 150 457	23 929 343	81 196 028	86 473 151	23 492 422	21 231 172	85 330 931	105 734 294	197 169 838	237 367 960
Deduct:										
Operating cost	(2 770 762)	(17 522 706)	(64 367 589)	(75 902 409)	(15 052 368)	(12 012 126)	(69 631 058)	(93 279 387)	(151 821 777)	(198 716 628)
Gross profit	4 379 695	6 406 637	16 828 439	10 570 742	8 440 054	9 219 046	15 699 873	12 454 907	45 348 061	38 651 332
Add/ deduct:										
Other income	234 544	1 215 636	901 207	2 005 761	451 987	1 749 282	840 769	2 363 275	2 428 507	7 333 954
Selling and Distribution expenses	(3 017 348)	(5 290 333)	(11 593 790)	(8 728 877)	(5 814 694)	(7 612 704)	(10 816 276)	(10 284 742)	(31 242 108)	(31 916 656)
General and administrative expenses	(144 521)	(262 170)	(555 305)	(432 570)	(278 505)	(377 256)	(518 064)	(509 672)	(1 496 395)	(1 581 668)
Impairment losses	--	(55 134)	--	(90 969)	--	(79 336)	--	(107 183)	--	(332 622)
Other expense	(931 956)	(1 819 010)	(3 580 925)	(3 001 308)	(1 795 960)	(2 617 526)	(3 340 777)	(3 536 271)	(9 649 618)	(10 974 115)
Profit resulted from operating activities	520 414	195 626	1 999 626	322 779	1 002 882	281 506	1 865 525	380 314	5 388 447	1 180 225
Investment income	--	--	--	--	--	--	--	--	--	--
Net finance income										
Net profit before tax	1 340 117	2 633 488	5 149 235	4 345 170	2 582 523	3 789 546	4 803 912	5 119 668	13 875 787	15 887 872
Deduct:										
Income tax	(29 682)	(552 187)	(114 049)	(911 090)	(57 200)	(794 588)	(106 401)	(1 073 486)	(307 332)	(3 331 351)
Net profit for the year	1 830 849	2 276 927	7 034 812	3 756 859	3 528 205	3 276 464	6 563 036	4 426 496	18 956 902	13 736 746

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Operating segments profit and loss statement

	Before		Additional services		Other income and free zone		Investment income		Total	
	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE
Operating revenues	197 169 838	237 367 960	5 414 631	8 331 937	179 902 355	128 109 548	--	--	382 486 824	373 809 445
Deduct:										
Operating cost	(151 821 777)	(198 716 628)	(2 996 207)	(4 970 708)	(128 316 760)	(104 266 591)	--	--	(283 134 744)	(307 953 927)
Gross profit	45 348 061	38 651 332	2 418 424	3 361 229	51 585 595	23 842 957	--	--	99 352 080	65 855 518
Add/ deduct:							--	--		
Other income	2 428 507	7 333 954	129 513	637 781	2 762 543	4 524 116	--	--	5 320 563	12 495 851
Selling and Distribution expenses	(31 242 108)	(31 916 656)	(1 666 150)	(2 775 562)	(35 539 395)	(19 688 518)	--	--	(68 447 653)	(54 380 736)
General and administrative expenses	(1 496 395)	(1 581 668)	(79 803)	(137 547)	(1 702 222)	(975 688)	--	--	(3 278 420)	(2 694 903)
Impairment losses	--	(332 622)	--	(28 925)	--	(205 186)	--	--	--	(566 733)
Other expense	(9 649 618)	(10 974 115)	(514 617)	(954 340)	(10 976 903)	(6 769 634)	--	--	(21 141 138)	(18 698 089)
Profit resulted from operating activities	5 388 447	1 180 225	287 367	102 636	6 129 618	728 047	17 913 454	18 898 023	11 805 432	2 010 908
Investment income	--	--	--	--	--	--	--	--	17 913 454	18 898 023
Net finance income	13 875 787	15 887 872	739 999	1 381 654	15 784 374	9 800 796	17 913 454	18 898 023	30 400 160	27 070 322
Net profit before tax	19 264 234	17 068 097	1 027 366	1 484 290	21 913 992	10 528 843	--	--	60 119 046	47 979 253
Deduct:										
Income tax	(307 332)	(3 331 351)	(16 391)	(289 704)	(349 606)	(2 055 020)	(1 791 345)	(1 889 802)	(2 464 674)	(7 565 877)
Net profit for the year	18 956 902	13 736 746	1 010 975	1 194 586	21 564 386	8 473 823	16 122 109	17 008 221	57 654 372	40 413 376

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE SEPARATE FINANCIAL STATEMENTS

Notes to The Separate Financial Statements for The Financial Year Ended December 31, 2023

40. New issues and amendments to Egyptian accounting standards :

- On March 6, 2023, the Prime Minister issued Resolution No. (883) of 2023, amending and reissuing some provisions of the following Egyptian accounting standards:-
- Egyptian Accounting Standard No. (10) amended 2023 “Fixed assets and their depreciation”
- Egyptian Accounting Standard No. (23) amended 2023 “Intangible assets”
- Egyptian Accounting Standard No. (34) amended 2023 “Investment Property”
- Egyptian Accounting Standard No. (36) amended 2023 “Exploration and evaluation of mineral resources”
- Egyptian Accounting Standard No. (50) amended 2023 “Insurance contracts”
- These amendments are summarized in adding the revaluation option for fixed assets, intangible assets, real estate investment, exploration assets, and evaluation of mining resources, starting from January 1, 2023, as well as applying the insurance contracts standard starting from July 1, 2024.
- There is no impact of the amended or reissued standards mentioned above on the company’s independent financial statements for the fiscal year ending on December 31, 2023.



●●● 50 YEAR STORIES

GUIDING VISION: INSIGHTS FROM THE BOARD



MOHAMED ABDEL AAL
BOARD MEMBER (2013-2016)
AUDIT COMMITTEE MEMBER (2023-PRESENT)

Navigating Challenges: Tales from a Director's Desk

Mohamed Abdel Aal's tenure as a Board Member at Egytrans, spanning from 2013 to 2016 and then a return in 2022, was characterized by his insightful observations and contributions to the company's growth trajectory. Representing the National Investment Bank, Mohamed initially joined Egytrans during a period of significant expansion, particularly in its subsidiaries such as "ETAL," a cornerstone in Egypt's heavy transport sector.

"My initial experience with Egytrans introduced me to the logistics domain, where I gained invaluable insights into the company's operations and the industry as a whole," reflects Abdel Aal. "What struck me from the outset was the strong sense of camaraderie and dedication among employees, fostering a familial work environment conducive to productivity and innovation."

Mohamed Abdel Aal's journey with Egytrans coincided with significant development within the company, marked by a keen interest in both detail-oriented exploration of the logistics field and a deeper engagement with Egytrans' core activities and team dynamics. "From the first moment, I felt the extent of belonging and love between the employees, as if they were one family. Egytrans succeeded in creating a comfortable work environment conducive to production and creativity," said Abdel Aal.

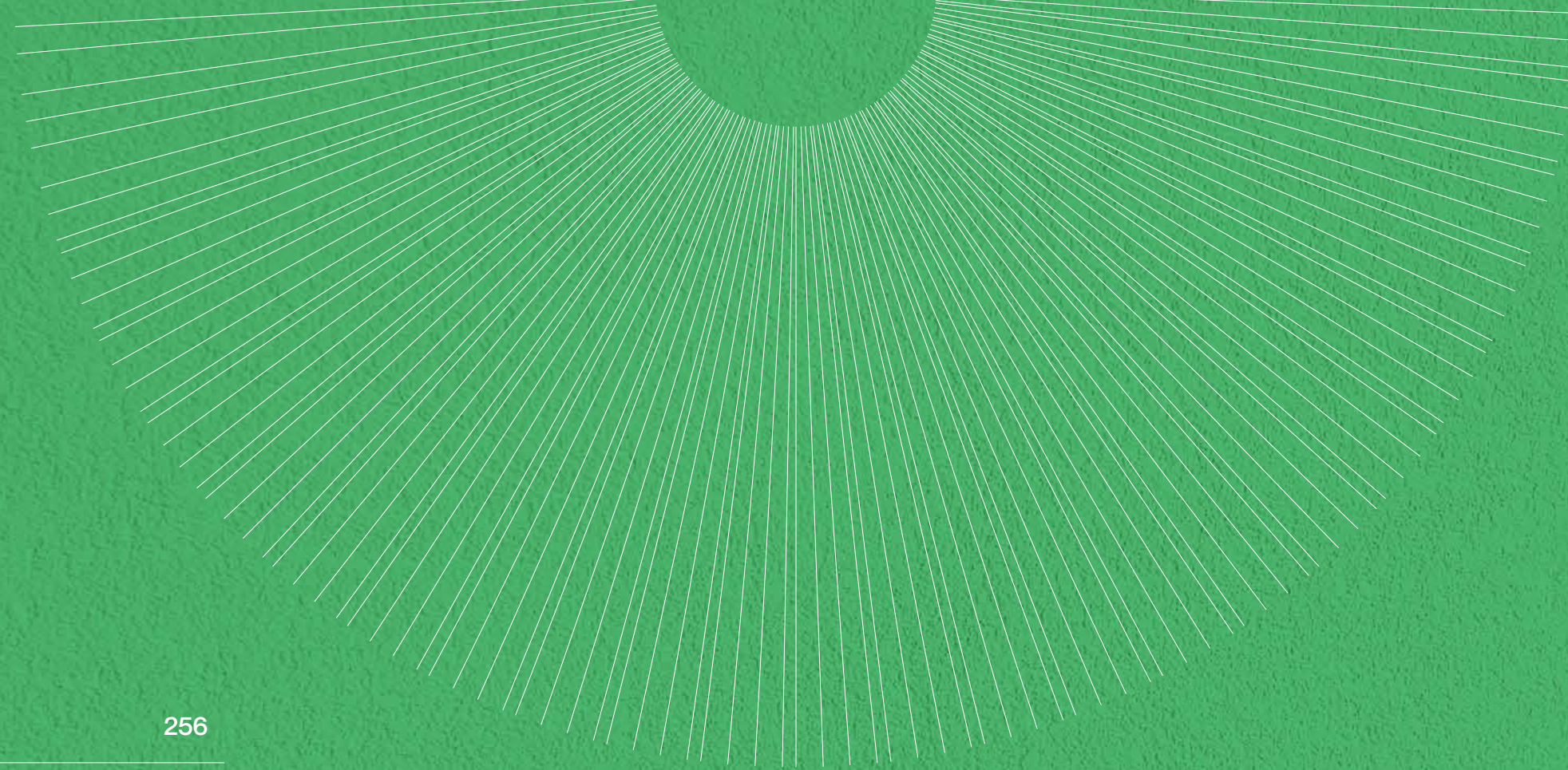
Abdel Aal emphasizes Egytrans' rich history and extensive experience as key differentiators in the market. He commends the company's adaptability and pioneering spirit, notably in implementing digital transactions with customers, a testament to its commitment to innovation and customer service excellence.

"In Egytrans, we don't just transport goods; we orchestrate movements with extraordinary skill," Abdel Aal remarks. "Projects like transporting heavy equipment and electricity towers showcase the depth of our expertise and the value we provide to critical infrastructure development."

Reflecting on Egytrans' pivotal role in establishing power stations post-2014 and its introduction of ISO tank cleaning services, Abdel Aal sees these initiatives as transformative milestones in the company's trajectory.

Looking ahead, Abdel Aal envisions a future marked by radical transformations for Egytrans. "I expect Egytrans to witness radical transformations in the size and service quality, as well as development in internal control, strategic thinking, and its distinguished position in the market," he predicts. "We are poised to enter the storage sector, driven by burgeoning demand and stable profitability, to diversify our offerings and capture new opportunities."

Despite global and local economic challenges, Abdel Aal remains optimistic about Egytrans' prospects for sustained growth and innovation in the years to come, reaffirming its status as a leader in Egypt's transportation and logistics landscape.



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TO THE SHAREHOLDERS OF EGYPTIAN TRANSPORT & COMMERCIAL SERVICES COMPANY (EGYTRANS) (EGYPTIAN JOINT STOCK COMPANY

Report on the Consolidated Financial Statements

We have audited the accompanying Consolidated financial statements of Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company), which comprise the Consolidated statement of financial position as of December 31, 2023, and the Consolidated statements of profit or loss, comprehensive income, changes in equity and cash flows for the financial year ended December 31, 2023, and a summary of significant accounting policies and other explanatory notes

Management's Responsibility for the Consolidated Financial Statements

These Consolidated financial statements are the responsibility of the company's management. Management is responsible for the preparation and fair presentation of these Consolidated financial statements in accordance with the Egyptian Accounting Standards and in the light of the prevailing Egyptian laws, Management's Responsibility includes, designing, implementing and maintaining internal control relevant to the preparation and fair presentation of Consolidated financial statements that are free from material

misstatements, whether due to fraud or error; Management's responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these Consolidated financial statements based on our audit. We conducted our audit in accordance with the Egyptian Standards of Auditing and in the light of the prevailing Egyptian laws. Those standards require that we comply with ethical requirements, plan and perform the audit to obtain reasonable assurance whether these Consolidated financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the Consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of these Consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Consolidated Financial Statements.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company) as of December 31, 2023, and its financial performance and its cash flows for the financial year then ended in accordance with the Egyptian Accounting Standards and the Egyptian laws and regulations relating to the preparation of these Consolidated financial statements.

Khalid Mahmoud Samir
Auditor Financial Regulatory
Authority Register No. (398)

KPMG Hazem Hassan
Public Accountants and Consultants
Alexandria on 28 February 2024

● ● ● CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Consolidated statement of Financial Position as of December 31, 2023

	Note No	31/12/2022 LE	31/12/2023 LE
Assets			
Non-Current Assets			
Property, plant and equipment	(14)	170 542 408	152 682 332
Projects under construction	(15)	57 550 746	45 028 675
Right of use - assets	(30-1)	19 222 124	19 440 563
Intangible assets	(16)	377 288	142 430
Goodwill	(18)	1 305 913	1 046 333
Other Investments with equity method	(17)	16 122 665	13 064 703
Total Non-Current Assets		265 121 144	231 405 036
Current Assets			
Inventory	(19)	8 814 498	11 195 442
Trade and Notes Receivable	(20)	107 312 878	85 263 522
Debtors and Other debit balances	(21)	42 720 851	49 584 503
Tax assets	(32-4)	12 316 538	9 968 837
Investments at fair value through profit or loss	(22)	48 485 340	19 672 111
Cash and cash equivalents	(23)	68 592 743	87 440 369
Total Current Assets		288 242 848	263 124 784
Total Assets		553 363 992	494 529 820

Shareholder's Equity and liabilities

Shareholder's Equity			
Issued and paid up Capital	(24-2)	156 062 500	156 062 500
Increase in paid up capital	(24-4)	4 602 752	--
Reserves Retained earnings	(24-3)	82 282 031	58 946 834
Total shareholder's Equity of holding company		134 236 263	98 885 502
Non-controlling interest	(25)	377 183 546	313 894 836
Total shareholder's Equity		9 849	8 816
		377 193 395	313 903 652
Non-current liabilities			
lease contracts liabilities	(30-2)	13 104 009	15 516 612
Financial lease liabilities contracts and others	(29-1)	26 820 598	44 958 118
Deferred tax liabilities	(32-2)	17 665 174	16 663 727
Provisions	(26-1)	178 222	153 634

● ● ● CONSOLIDATED PROFIT OR LOSS STATEMENT

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Consolidated statement of Financial Position as of December 31, 2023

	Note No	31/12/2022 LE	31/12/2023 LE
Total non-current liabilities		57 768 003	77 292 091
Current liabilities			
Lease contracts liabilities	(30-2)	2 257 905	1 156 679
Trade and Notes payables	(27)	35 369 631	37 941 509
Due to related parties	(31-2)	367 360	669 256
Creditors and other credit balances	(28)	59 349 348	41 281 833
Provisions	(26-2)	21 058 350	22 284 800
Total current liabilities		118 402 594	103 334 077
Total Shareholders' Equity and Liabilities		553 363 992	494 529 820

Ahmed Sakr
Financial Director

Abir Wael Leheta
Chief Executive Officer

	Note No	31/12/2022 LE	31/12/2023 LE
Operating Revenues		414 124 214	400 103 068
Operating Cost		(301 104 173)	(311 960 494)
Gross profit		113 020 041	88 142 574
Other income	(5)	1 636 077	7 468 236
General and Administrative Expenses	(6)	(74 816 375)	(61 113 634)
Selling and Distribution expenses		(3 329 575)	(2 694 903)
Expected credit losses	(7)	--	(566 733)
Other Expenses	(8)	(21 372 252)	(19 409 480)
Profit from Operating Activities	(9)	15 137 916	11 826 060
Finance income	(10)	43 277 888	37 992 136
Finance expenses	(11)	(8 543 690)	(7 448 823)
Net finance income		34 734 198	30 543 313
Company share from investment with equity method	(13-1)	15 221 019	12 163 055
Net Profit before tax	(13-2)	65 093 133	54 532 428
Current income tax	(13)	(3 131 621)	(8 409 567)
Net Profit for the year	(12)	61 961 512	46 122 861
Distributed as follows:-			
Share of holding company's shareholders	(32-1)	61 960 161	46 121 786
Non – controlling interest share in subsidiaries profit		1 351	1 075
Net profit for the year		61 961 512	46 122 861
Basic and diluted earning per share (LE/Share)	(38)	0.39	0.27
Net profit for the year		61 961 512	46 122 861
Foreign entities translation differences	(39-3)	21 314 262	24 069 973
Total comprehensive income		83 275 774	70 192 834
Distributed As follows: -			
Share of holding company's shareholders		83 274 690	70 190 444
Share of non- controlling interest	(25)	1 084	2 390
Total comprehensive income for the year		83 275 774	70 192 834

● ● ● CONSOLIDATED STATEMENT OF CASH FLOWS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Consolidated statement of Financial Position as of December 31, 2023

	Issued and Paidup Capital LE	Increase in capital paid	Treasury shares	Legal Reserve	Capital Reserve	Foreignentities translation and freezone difference	Retained Reserve	Net equity of holding shareholders company's	Net Non -controlling interest	Net equity
Balanceas of January 1, 2022	156062500	--	--	15153 592	4000 000	14797 684	51306 949	241320725	6565	241327290
Transactions withcompany's shareholders										
Transferredtolegalreserve	--	--	--	926900	--	--	(926900)	--	--	--
Dividends	--	--	--	--	--	--	(1325513)	(1325513)	(139)	(1325652)
Purchasingtreasuryshares	--	--	(8159397)	--	--	--	--	(8159397)	--	(8159397)
Sellingtreasuryshares	--	--	8159 397	--	--	--	3709 180	11868 577	--	11868 577
Total transactions withcompany's shareholders	--	--	--	926900	--	--	1456 767	2383 667	(139)	2383 528
Comprehensive income										
Net profit fort he year	--	--	--	--	--	--	46121 786	46121 786	1075	46122 861
Foreign entities translation differences	--	--	--	--	--	24068 658	--	24068 658	1315	24069 973
Total comprehensiveincome	--	--	--	--	--	24068 658	46121 786	70190 444	2390	70192 834
Balanceas of December 31, 2022	156062500	--	--	16080 492	4000 000	38866 342	98885 502	313894836	8816	313903652
Balanceas of January 1, 2023	156062500	--	--	16080 492	4000 000	38866 342	98885 502	313894836	8816	313903652
Transactions with company's shareholders										
Increaseinpaidupcapital	--	4 602 752	--	--	--	--	--	4 602 752	--	4 602 752
Transferredtolegalreserve	--	--	--	2 020 668	--	--	(2 020 668)	--	--	--
Dividends	--	--	--	--	--	--	(24588 732)	(24 588 732)	(51)	(24 588 783)
Total transactions withcompany's shareholders	--	4 602 752	--	2 020 668	--	--	(26 609 400)	(19 985 980)	(51)	(19 986 031)
Comprehensive income										
Net profit for theyear	--	--	--	--	--	--	61 960 161	61 960 161	1351	61961 512
Foreign entities translation differences	--	--	--	--	--	21314 529	--	21 314 529	(267)	21 314 262
Total comprehensive income	--	--	--	--	--	21314 529	61 960 161	83274 690	1 084	83 275 774
Balanceas of December 31, 2023	156062500	4 602 752	--	101160 18	4 000 000	60 180 871	134 236 263	377 183 546	9 849	377 193 395

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Consolidated statement of Financial Position as of December 31, 2023

	Note No	31/12/2022 LE	31/12/2023 LE
Cash flows from operating activities			
Net Profit for the year before tax		65 093 133	54 532 428
Reconciled as follows:			
Property, plant and equipment Depreciation	(14)	11 603 834	12 119 906
Intangible Assets Amortization	(16)	142 430	96 084
Right of use- assets amortization	(30-1)	4 075 536	4 227 013
Interest income	(13-1)	(6 154 49)	(1 695 903)
Investment income with equity method	(12)	(15 221 019)	(12 163 055)
Finance expense	(13-2)	8 543 690	7 363 428
Net change in investment at fair value through profit or loss	(13-1)	(5 931 991)	85 395
Capital gain	(7)	(311 447)	(2 201 138)
Impairment loss in goodwill		--	2 172 000
		61 839 670	64 536 158
Change in inventory		2 380 944	(4 364 854)
Change in trade, notes receivables debtors, other debit balances and due from related parties		(17 749 347)	(29 166 309)
Change in trade, other payables and due to related parties		14 642 961	28 496 684
Change in provisions	(26)	(1 201 862)	12 311 558
		59 912 366	71 813 237
Paid Interest		(8 543 690)	(7 363 428)
Paid tax		(1 634 304)	(4 665 213)
employee dividends		(4 176 577)	(1 325 652)
Net cash flow provided from operating activities		45 557 795	(58 458 944)

	Note No	31/12/2022 LE	31/12/2023 LE
Cash flows from Investments Activities			
Payments to acquire property, plant and equipment, Projects under construction and intangible assets		(35 647 165)	(37 956 418)
Proceeds from Sale of property plant and equipment		316 971	15 376 222
Interests received		6 154 496	1 695 903
Payments to acquire financial investments through profit or loss		(22 881 238)	(19 757 506)
Cash proceeds from investment in Associates		12 163 057	6 270 410
Net cash flow (Used In) Investments Activities		(39 893 879)	(34 371 389)
Cash flows from financing activities			
Increase in paid up capital		--	(8 159 397)
Payments to acquire treasury shares		--	11 868 577
Proceeds from sale of treasury shares		(18 137 520)	12 137 323
Change in financial lease liabilities and others		(1 616 354)	(2 877 336)
Payments for lease contract liabilities		(20 301 313)	--
Dividends paid to shareholders		(4 523 404)	(436 759)
Change in pledged time deposits			
Net Cash Flow (Used in)/ provided from Financing Activities		(39 975 839)	12 532 408
Net change in cash and cash equivalent during the year		(34 311 923)	36 619 963
Foreign entities translation difference		10 940 893	9 293 058
Cash & cash equivalent at the beginning of the year	(23)	82 173 392	36 260 371
Cash & cash equivalent at the end of the year		58 802 362	82 173 392

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

24- Background and activities

1. Legal entity

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint Stock Company) Was established in Arab republic of Egypt on September 13 , 1973 as a limited liability company and the company has been authenticated in the commercial register under the number (16 974) at the same date , the duration of the company has been extended for 25 years starting from January 7th 1988 until January 6th 2013 and then another term for 25 years from January 7th 2013 until January 6th 2038 and the legal status has been amended to be a joint stock company under the approval of General Authority of Investment on extra- ordinary general assembly decree dated January first 1987 and in accordance with law no. 159 of 1981 and its executive regulations and its issued amendments no.(4) for the year 2018.

2. Company's purpose

• The aim of the company is to represent ship owners and shipping companies, air freight operations, shipping agencies, stevedoring for dry, bulk and general cargo, transportation, transit for others transportation and general services, in order to finalize the bill of lading at the customs for imported goods either by land, sea or air acting

as a freight agent at seaports, airports and land ports, air freight, clearance, storage, warehousing, operating dry ports management, depots, depots exchange and all related activities, packing and packaging, review, showrooms, comprehensive postal agency activities, commercial mediation, exporting, commercial consultants, importing and commercial agencies.

As well as owning and renting cargo transportation vehicles with all its types and operating them, trading in building materials, chemicals, food ingredients with all its type, brokerage activities in selling, purchasing, renting ships and all naval units, supplying ships, selling travel tickets on them.

Representing airlines, including reservation of traveling tickets and cargo spaces.

Storage of cargo air freighted coming on or off planes in the company's warehouses and providing different kinds of services to airplanes and their crew and passengers, supplying everything necessary to transport planes passengers and renting planes.

• The company has the right to have an interest or to participate by any mean with agencies that share the same activities and that may help the company

to achieve its purpose in Egypt or abroad also the company has the right to merge with these agencies or acquire them according to the law and its executive regulations.

of Directors regarding the acquisition deal of Street and Jabarti dividing the quarantine land number (1) nearby the old lighthouse Qesm Ash Sharq Port Said Governorate).

The location of operating the activity is in the entire republic of Egypt except for South and north Sinai Governorate and El-Qantara el-Sharqiya as the authority has approved previously these sites taking into consideration, what has been stated in the presidential Decree number 350 for the year 2007 and what has been stated in the presidential Decree number 356 for the year 2008, as it is permitted for the board of directors to develop a branch or offices or agents in the entire republic of Egypt or abroad or in General Authority For Investment & Free Zones except for Shihb Jazirat Sina and El-Qantara el-Sharqiya according to the previous approval from the authority for opening branches for the company.

The company operates through branches in the following Governorates:

- Cairo - Suez - Alexandria
- Port said (free zone) - Damietta

• The Securities Registration Committee in Cairo & Alexandria stock exchange approved the registration of company's stocks on December 28, 1992.

• Managing director Engineer / Abeer Wael Lehita
• The company's financial year starts on January 1st and ends on December 31 for each year.
• The company's Consolidated financial statements for the financial year ended December 31, 2023, were approved from the Board of Directors dated February 28,202

25- Background & Activities for subsidiaries Companies

• The following is a statement of percentage of ownership in subsidiaries companies for Egyptian transport & commercial services (Egytrans) which has been included in the consolidated financial statements:

Direct Ownership	31/12/2022 LE	31/12/2023 LE
Egyptian Transport & logistics Company (ETAL)	99,99 %	99,99 %
Egytrans Depot Solutions Company	99,99 %	99,99 %
Egytrans cars solution company (operations not started yet)	99,99 %	99,99 %
Egytrans River ports Company*	--	--
Egytrans Bargelink Company*	--	--

* The Companies liquidation were authenticated in the commercial register and Egytrans River Ports Company's Commercial Register was eliminated in additions to Egytrans Barge link Company dated October 10,2022.

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

Egyptian Transport & logistics Company (ETAL

- Egyptian Transport & logistics Company (ETAL) (Egyptian Joint Stock Company) Was incorporated on December 28th 1982 and registered on commercial register under the no. (149096) under the internal investment system according to law no. 43 of 1974 which was amended by law no. 32 of 1977 and its executive regulation , and it has been amended to become subject to law no 8 of 1997 with regard to rules of law no 159 of 1981.
- Company's purpose is cold or frozen transportation of goods, operating stations & container handling, Grain silos and the aforementioned includes shipping & discharge required to perform the activity.
- Performing general land transportation activity for goods in All its forms, types and loads and this includes Parcels with non-standard specifications with regard to length, width & height and load , and this is by using normal shipping trucks and trucks that its loads exceed 50 ton which requires studies & technical expertise in the field of engineering & transportation tactics .
- Performing handling and transportation at all its forms, types & loads , and also Shipping, discharge, reclaiming & loading from or in work

sites after performing all necessary set- ups in the site or the tracks through which this loads pass .

- Performing custom clearance for all containers & goods which the company transport.
- The company's headquarter is located in 11 street dr. Kamel Morsy street – elshatby –Alexandria
- The company's duration has been renewed for another 25 years starting from December 27th, 2007 until December 26th , 2032 .
- The company's financial year starts on January 1st and ends on December 31 for each year
- Chairman Eng./ Abir Wael Leheita.

Egytrans Depot Solutions Company

- Egytrans Depot Solutions Company (previously Global Depot solutions) (Egyptian Joint Stock Company) was incorporated in accordance with law no 159 of 1981 and has been registered in the commercial register under the no. 39549 on September 18th , 2009 and commercial register number has been amended to 3610 on May 10 , 2010 .
- According to the Extra Ordinary General Assembly approval dated February 12 , 2012 on the amendment of article no. 2 of company's bylaws the company's legal name has become Egytrans Depot Solutions SAE and this has been authenticated in

the company's bylaws and commercial register on May,16 2012 .with regard to rules of law no 159 of 1981.

- The company's main purpose represented in storage, cleaning , repairing containers of liquid casting specially Isotonic containers to transport liquid goods and shipping trucks with tanks to transport liquid goods on land roads without practicing any manufacturing process or establishing repairing centers .
- According to the Extra-Ordinary General Assembly Dated April 12, 2011 the activity of repacking of liquid casting in Isotonic containers & shipping trucks with tanks has been added to the company's' activities also the performing of land transportation for goods & containers in all its forms , types , size & usage and leasing multi modal transport equipment (for others) in all its forms , types , sizes & usage for company's purpose with regard to rules of law & regulation & prevailing decisions and under condition of issuing necessary licenses.
- The company has the right to have an interest or to participate by any mean with agencies that share the same activities and that may help the company to achieve its purpose in Egypt or abroad also the company has the right to merge with these agencies or acquire them according to the law and its executive regulations.
- The company operates on a land leased from others in April 1,2014 till December 31,2028.
- The company's duration 25 years start from

date of registration in the commercial register

- The company's headquarter is located at 11. Kamel Morsy – Shatby – Alexandria –Egypt
- Chairman Eng. / Abir Wael Leheita.

Egytrans Cars Solutions Company

- Egytrans Cars Solutions company (S.A.E) established according to law no. 83 of 2002 and its amendments and the company is subject to the Joint stock companies, limited partnership shares companies, limited liability companies and sole proprietorship companies law no. 159 of 1981 and its amendments and its executive regulation in addition to Capital market law no.95 of 1992 and its executive regulation.
- The company's headquarter, legal location, and the place where the company operates is located at:
Block no 18 at (I-Z) district the Red Sea land – Alnahas at the industrial zone -Alain Al Sokhna
- The purpose of the company is to import used cars, equipped them for the disabled, and manufacture the complementary devices necessary for them in accordance with the applicable import rules and regulatory controls issued by the Board of Directors of the General Authority for the Economic Zone of the Suez Canal, at a condition to obtain all required licenses , without prejudice to the provisions of the laws, regulations and decisions prevailed in the Arab Republic of Egypt and the General plan of the Economic Zone, in condition to issue the necessary licenses and approvals in order to practice these

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

activities, and the company may participate in any way with companies and others that operates in activities similar to its business or that may assist the company in achieving its purpose inside or outside the Suez Canal Economic Zone, and it may also merge with or buy it. or append it in accordance with the provisions of the law.

- The company's duration 25 years start from date of registration in the commercial register and the company has not started operation till now.
- Chairman Eng. / Abir Wael Leheita

26- Basis of preparation of the Consolidated financial statements

The consolidated financial statements have been prepared according to going concern assumption and historical cost basis except for financial assets and liabilities which are recognized at its fair value and amortized cost.

2-7 Statement of compliance

- The Consolidated financial statements are prepared in accordance with Egyptian Accounting Standards ("EAS") and relevant Egyptian laws and regulations.
- The Significant accounting policies implemented in the company are disclosed in note number (39).

2-8 Presentation currency

The Consolidated financial statements are presented in Egyptian Pound

2-9 Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with Egyptian Accounting Standards requires management to make judgments, estimates and assumptions that affect the implementation of policies and reported amounts of assets and liabilities, income, expenses and disclosure of contingent liabilities. These estimates and associated assumptions are based on previous experience and various other factors, actual results may differ from these estimates. Uncertainty regarding these assumptions and estimates may result in outcomes that require a material adjustment to the carrying value of the assets or liabilities affected in the future years. Estimates and underlying assumptions are reviewed on an ongoing basis and the differences in accounting estimates are recognized in the period in which those estimates were changed but if the revision affects the period of the revision and future periods, the differences are recognized in the period of change and the future periods.

i) Judgements

The information related to the judgements performed to apply the accounting policies which have a significant impact on the value presented in the financial statements included in the following notes:

• Revenue Recognition:

the revenue is recognized according to the detailed accounting policies applied

• Investments in associated companies and entities under common control

It is determined whether the company has significant influence or joint control over investee companies and entities

• Review the main terms of contractual agreements

Management reviews its assumptions and judgmental estimates, including what it used to judge the extent to which the company enjoys absolute or joint control or significant influence over investee companies whenever a material event occurs or an effective modification of the terms contained in its contractual agreements occurs.

• Recognition and estimation of current and deferred tax asset and liability

whether current or deferred, are determined by the Group in accordance with the requirements of its tax law.

A company's profits are subject to income taxes, which requires the use of significant estimates to determine the overall income tax burden. Given that some transactions are difficult to determine the final tax with certainty during the financial period, the company establishes the current tax liability according to estimates of the extent to which the transactions are finally subject to tax, as well as the extent of the possibility of additional tax arising upon tax examination. When there are differences between the final result of taxes and the amounts previously recorded, those differences are recognized in income tax and current tax liability in the period during which those differences become clear as changes in accounting estimates.

In order to recognize deferred tax assets, management uses assumptions about the availability of sufficient future tax profits to allow the use of the recognized deferred tax assets. Management uses assumptions related to determining the tax rate announced at the date of the financial statements, at which it is expected that both balances of tax assets and liabilities will be settled in The future is based on it.

This process requires the use of multiple and complex estimates in estimating and determining the taxable bases and the temporary deductible

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

and taxable tax differences resulting from the difference between the accounting basis and the tax basis for some assets and liabilities. In addition to estimating the possibility of using deferred tax assets arising from carried forward tax losses, in light of making estimates of future tax profits and future plans for each of the company's activities.

- **Additional borrowing rates (IBR) applied in calculating the right of use**

The lease liability is initially calculated at the present value of the lease payments not made at the commencement date, discounted using the interest rate included in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the company uses the incremental borrowing rate as the discount rate. The Company determines the additional borrowing rate by obtaining interest rates from various external financing sources and making certain adjustments to reflect the terms of the lease and the type of asset leased.

- ii) **Assumptions and estimation uncertainties**

The following are the main assumptions regarding the future and other major sources of estimation uncertainty at the date of the financial position,

which carry significant risks that may cause a material adjustment to the carrying values of assets and liabilities during the next financial period. The Company relies in its assumptions and estimates on the standards available when preparing the financial statements. However, current conditions and assumptions about future developments may change as a result of market changes or emerging circumstances that are beyond the Company's control. These changes in assumptions are reversed as they occur.

- **Contingent liability and provisions**

Management studies the events and indicators that may create an obligation for the company through the exercise of its usual economic activities. In doing so, management uses basic estimates and assumptions to judge the extent to which the conditions for recognizing the obligation in the financial statements have been met. This includes analyzing information to estimate whether past events lead to the emergence of an obligation. current situation on the company and building future expectations regarding the cash flows that are likely to be incurred to settle that obligation and their timing, in addition to choosing a method that enables management to measure the value of the obligation reliably.

- **Calculation of expected credit loss**

The Company assesses the impairment of its financial assets based on the expected credit loss model. The Company calculates expected credit losses and changes in expected credit losses at the end of each financial period to reflect changes in credit risk since the initial recognition of the financial assets. The Company measures the loss at an amount equal to the expected credit loss over the expected life of its financial instruments. When measuring ECL, the Company uses reasonable and supportable forward-looking information that is based on assumptions of the future movement of various economic drivers and how these drivers will affect each other. Loss given default is an estimate of the loss given default and is based on the difference between the contractual cash flows due and those expected by the borrower, taking into account cash flows from additional collateral and integrated credit enhancements. The probability of default represents a major input in measuring expected credit loss. The probability of default is an estimate of the probability of default over a specific period of time, and its calculation includes historical data, assumptions, and expectations of future conditions.

Useful life of property, plant and equipment and intangible assets

Management reviews the residual values and estimated useful lives of fixed assets and intangible assets at the end of each fiscal year.

2-10 Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, as the fair value measurement depends on the assumption that the transaction concerning the asset or transferring the liabilities will take place:

- In the principle asset's market or liabilities or
- In the absence of the principle market, in the most advantageous market for the asset or liability.

The fair value of the assets or liability is measured by using estimates that will be used by market participants when the asset or liability is quoted, assuming that the market participants act on their best interest regarding their economic benefit. The fair value measurement for the non-financial asset takes into consideration the participants' ability in generation of the economic benefits in the market by the optimal usage of the asset or

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company) Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

selling it to another participant to use it with the same quality standards.

The company use evaluation techniques that is appropriate to the circumstances and the required information is sufficient for the fair value measurement, by optimizing the related noticed input benefit, limiting the unnoticed inputs.

All the classified assets and liabilities are measured or disclosed in the financial statements with fair values which are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

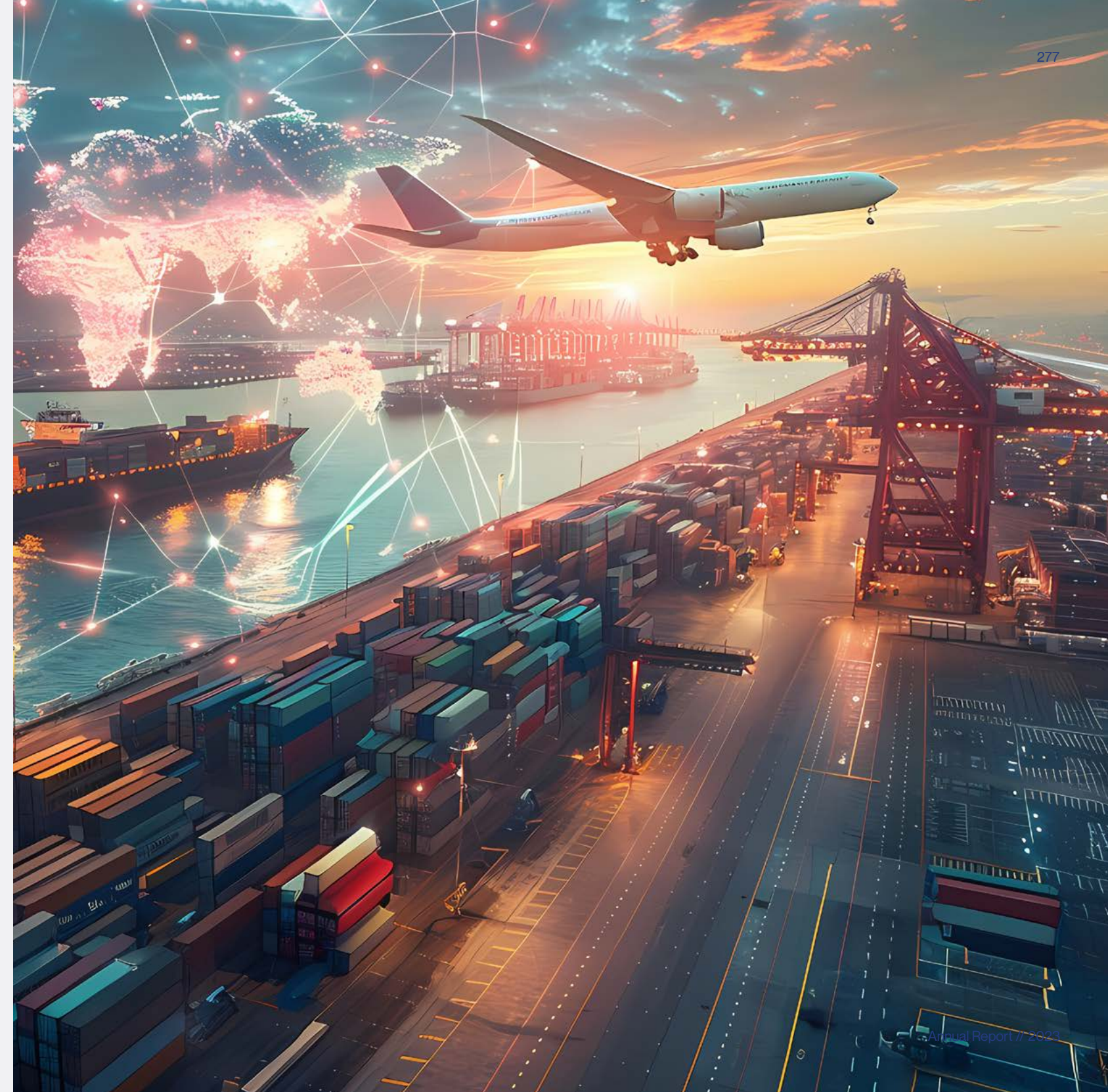
- **Level 1:** quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2:** inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- **Level 3:** inputs for the asset or liability that are not based on observable market data (unobservable inputs).

27- Operating segments

• Segments are based on the company's upper management and internal reporting structure according to the basis set by the company's upper management.

• The company has (8) operating segments, presenting financial reports to the management, and these reports present different products and services that operates separately as it requires different technological and marketing strategies, operating segments reporting as follows:-

- Shipping and Discharge
- Land transportation
- Storage
- Logistics
- Additional services
- Cleaning Containers
- Various revenues and freezone
- Investment income



● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

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Consolidated operating segments profit or loss statement

	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE
Operating revenues	7 150 457	23 929 343	91 345 283	90 152 491
Deduct:				
Operating cost	(2 756 874)	(17 522 706)	(73 390 587)	(73 824 593)
Gross profit	4 393 583	6 406 637	17 954 696	16 327 898
Add/ deduct:	68 984	668 033	281 908	1 702 543
Other income	(3 049 356)	(5 080 976)	(12 461 414)	(12 949 331)
General and administrative expenses	(142 982)	(241 092)	(584 306)	(614 446)
Selling and Distribution expenses	--	(50 701)	--	(129 217)
Excepted credit losses	(924 426)	(1 687 901)	(3 777 733)	(4 301 770)
Other expenses				
Result from operating activities	345 803	14 000	1 413 151	35 677
Investment income	--	--	--	--
Net finance income	1 349 393	2 416 926	5 514 394	6 159 756
Net profit before tax	1 695 196	2 430 926	6 927 545	6 195 433
Deduct:				
Income tax	(37 216)	(527 439)	(152 085)	(1 344 226)
Net profit for the year	1 657 980	1 903 487	6 775 460	4 851 207

Cont: Consolidated operating segments profit or loss statement

Operating revenues	207 319 093	241 047 300	5 414 631	8 331 937
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	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE
Operating revenues	23 492 422	21 231 172	85 330 931	105 734 294	207 319 093	241 047 300
Deduct:						
Operating cost	(15 025 604)	(12 012 126)	(69 581 274)	(93 279 387)	(160 754 339)	(196 638 812)
Gross profit	8 466 818	9 219 046	15 749 657	12 454 907	46 564 754	44 408 488
Add/ deduct:	132 938	961 289	247 287	1 298 698	731 117	4 630 563
Other income	(5 876 375)	(7 311 442)	(10 931 013)	(9 877 739)	(32 318 158)	(35 219 488)
General and administrative expenses	(275 539)	(346 928)	(512 547)	(468 699)	(1 515 374)	(1 671 165)
Selling and Distribution expenses	--	(72 958)	--	(98 567)	--	(351 443)
Excepted credit losses	(1 781 449)	(2 428 862)	(3 313 785)	(3 281 386)	(9 797 393)	(11 699 919)
Other expenses						
Result from operating activities	666 393	20 145	1 239 599	27 214	3 664 946	97 036
Investment income	--	--	--	--	--	--
Net finance income	2 600 399	3 477 917	4 837 165	4 698 656	14 301 351	16 753 255
Net profit before tax	3 266 792	3 498 062	6 076 764	4 725 870	17 966 297	16 850 291
Deduct:						
Income tax	(71 717)	(758 976)	(133 406)	(1 025 375)	(394 424)	(3 656 016)
Net profit for the year	3 195 075	2 739 086	5 943 358	3 700 495	17 571 873	13 194 275

Cont: Consolidated operating segments profit or loss statement

Operating revenues	179 902 354	128 109 548	21 488 136	22 614 283	--	--	414 124 214	400 103 068
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● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

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	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2022 LE	31/12/2022 LE	31/12/2022 LE
Deduct:														
Operating cost	(160 754 339)	(196 638 812)	(2 988 538)	(4 970 708)	(128 153 178)	(128 153 178)	(104 266 591)	(9 208 118)	(608 4383)	--	--	(301 104 173)	(311 960 494)	
Gross profit	46 564 754	444 084 488	2 426 093	3 361 229	51 749 176	51 749 176	238 429 957	122 800 018	165 299 900	--	--	113 020 041	88 142 574	
Add/ deduct:														
Other income	731 117	46 305 563	38 092	350 482	81 251 8	81 251 8	248 614 3	54 350	10 48	--	--	1 636 077	746 823 6	
General and administrative expenses	(32 318 158)	(352 194 488)	(168 382 4)	(266 572 4)	(359 163 94)	(359 163 94)	(189 093 73)	(489 799 9)	(431 904 9)	--	--	(74 816 375)	(611 136 34)	
Selling and Distribution expenses	(1 515 374)	(1 671 165)	(78 953)	(126 489)	(168 409 3)	(168 409 3)	(897 249)	(51 155)	--	--	--	(3 329 575)	(269 490 3)	
Excepted credit losses	--	(351 443)	--	(26 600)	--	--	(188 690)	--	--	--	--	--	(566 733)	
Other expenses	(9 797 393)	(116 999 919)	(510 459)	(885 554)	(108 882 14)	(108 882 14)	(628 169 1)	(176 186)	(54 231 6)	--	--	(21 372 252)	(194 094 80)	
Result from operating activities	3 664 946	97 036	190 949	7 344	4 072 993	4 072 993	52 097	7 209 028	116 695 83	--	--	15 137 916	118 260 60	
Investment income	--	--	--	--	--	--	--	--	--	15 221 019	12 163 055	15 221 019	12 163 055	
Net finance income	14 301 351	167 532 555	745 122	126 803 5	158 936 33	158 936 33	899 485 7	3 794 092	352 716 6	--	--	34 734 198	305 433 13	
Net profit before tax	17 966 297	168 502 91	936 071	127 537 9	19 966 626	19 966 626	904 695 4	11 003 120	--	15 221 019	12 163 055	65 093 133	54 532 428	
Deduct:														
Income tax	(394 424)	(365 601 6)	(20 550)	(276 720)	(438 338)	(438 338)	(196 291 5)	(1 838 414)	(132 082 6)	(439 895)	(119 309 0)	(3 131 621)	(840 956 7)	
Net profit for the year	17 571 873	131 947 275	915 521	99 865 9	19 528 288	19 528 288	708 403 9	9 164 706	138 759 23	14 781 124	10 969 965	61 961 512	46 122 861	

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

28- Operating Revenue

Revenues recognized over a period of time

	Note No	31/12/2022 LE	31/12/2023 LE
Agency ,Shipping and Discharge		7 150 457	23 929 343
Logistics revenues		85 330 931	105 734 294
Land transportation		91 345 283	90 152 491
Additional services		5 414 631	8 331 937
Storage		23 492 422	21 231 172
Free zone income		161 457 577	121 403 241
Other income		18 444 777	6 706 307
Cleaning Containers		21 488 136	22 614 283
		414 124 214	400 103 068

29- Operating Cost

	Note No	31/12/2022 LE	31/12/2023 LE
Agency , Shipping and Discharge		2 756 874	17 522 706
Logistics costs		69 581 274	93 279 387
Land transportation		73 390 587	73 824 593
Additional services		2 988 538	4 970 708
Storage		15 025 604	12 012 126
Free zone cost		126 446 438	102 907 423
Miscellaneous		1 706 740	1 359 168
Cleaning Containers		9 208 118	6 084 383
		301 104 173	311 960 494

30- Other Income

	Note No	31/12/2022 LE	31/12/2023 LE
Technical support Revenue	(31-2)	917 292	469 500
Other revenue		287 153	455 158
Capital Gain		311 447	2 201 138
Reconcile due from Aladabia yard		--	4 342 440
Provisions no longer required	(26-2)	120 185	--
		1 636 077	7 468 236

31- General and Administrative expenses

	Note No	31/12/2022 LE	31/12/2023 LE
Wages and salaries		39 852 245	35 075 055
Board of Directors Bonuses and Allowances	(31-3)	7 519 501	4 588 011
Property, plant and equipment depreciation and right of use and intangible assets amortization		5 130 538	5 055 292
Travel and transportation		5 718 300	3 124 534
Subscriptions and fees		753 938	739 466
Telephone and fax		399 261	212 408
Hospitality and reception		479 790	524 475
Professional fees		5 081 181	3 334 919
Maintenance, cleaning and security		1 213 957	1 167 586
Insurance		284 215	331 218
Utilities		151 030	168 113
Bank charges		837 382	711 059
Computer expenses		1 551 284	1 069 691
Public relations and investors		2 194 754	1 642 907
Training expenses		395 458	253 739
Vehicles expenses		836 532	461 875
Printing materials		390 783	264 683
Fines and compensation		--	683 100
Legal fees		144 489	135 512
Business development		403 712	206 719
Meetings and converses		300 683	125 782
Others		1 177 342	1 237 490
		74 816 375	61 113 634

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

32- Selling and distribution expenses

	Note No	31/12/2022 LE	31/12/2023 LE
Selling and administrative services		3 329 575	2 694 903
		3 329 575	2 694 903

33- Expected credit loss

	Note No	31/12/2022 LE	31/12/2023 LE
Expected credit loss in trade receivables		--	767 949
Reversal of expected credit loss in trade and debtors		--	(209 580)
Expected credit loss in bank deposits		--	8 364
		--	566 733

34- Other expenses

	Note No	31/12/2022 LE	31/12/2023 LE
Formed provisions	(26-2)	10 643 862	14 377 003
Impairment loss in goodwill		--	2 172 000
(Egyptian transport and logistics "Etal")		1 188 119	1 093 327
Comprehensive health insurance		40 271	1 767 150
Other expenses		9 500 000	--
Celebration costs of the company 50th anniversary		21 372 252	19 409 480

35- Share profit of equity – accounted investees

	Note No	31/12/2022 LE	31/12/2023 LE
Wilhelmsen Port Services Company - Egypt		15 221 019	12 163 055
		15 221 019	12 163 055

36- Finance income / Expenses

13-1 Finance income

	Note No	31/12/2022 LE	31/12/2023 LE
Foreign currencies exchange differences		22 371 854	36 296 233
Credit interest		6 154 496	1 695 903
Net profits from trading and selling securities		8 819 547	--
Change in fair value of financial assets through profit or loss	(22)	5 931 991	--
		43 277 888	37 992 136

13-2 Finance expenses

	Note No	31/12/2022 LE	31/12/2023 LE
Lease contracts interest, right of use and other		8 481 636	7 363 428
Finance interest		62 054	--
Change in fair value of financial assets through profit or loss		--	85 395
Net finance income		8 543 690	7448823
		34 734 198	54331330

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

37- Property, plant and equipment

	Note No	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE
Cost as of January 1st , 2023		19 722 950	100 660 731	68 638 979	9 104 963	65 241 921	5 134 076	7 130 757	25 751 819	301 386 196
Additions During the Year		13 346 330	139 054	736 799	3 168 420	491 314	2 946 692	1 804 752	114 445	22 747 806
Disposals during the year		--	--	(237 320)	(261 584)	(108 751)	(373 804)	(325 173)	--	(1 306 632)
Transferred assets		--	--	3 049 383	--	--	--	143 256	(3192 639)	--
Foreign entities translation differences	(39-3)	--	21 036 762	503 037	1 094 847	7 516 826	84 802	745 663	--	30 981 937
Costas of December 31, 2023		33 069 280	836 547 121	72 690 878	106 646 13	73 141 310	7 791 766	9 499 255	22 673 625	353 809 307
Accumulated Depreciationas of January 1st , 2023		--	64 609 555	24 831 687	7 589 227	38 313 852	1 764 039	5 073 940	6 521 564	148 703 864
Depreciation during the year		--	3 073 809	3 335 204	768 267	1 375 939	517 940	402 643	2 130 032	11 603 834
Accumulated depreciation of disposals during the year		--	--	(236 103)	(260 492)	(108 745)	(373 803)	(321 965)	--	(1 301 108)
Accumulated depreciation of Transferred assets		--	--	3 049 383	--	--	--	68 762	(3 118 145)	--
Foreign entities translation differences	(39-3)	--	14 780 038	358 936	1 068 876	7 265 989	84 802	701 668	--	24 260 309
Accumulated Depreciationas of December 31, 2023		--	82 463 402	31 339 107	9 165 878	46 847 035	1 992 978	5 925 048	5 533 451	183 266 899
Netproperty, plant and equipment as of December 31,2023		33 069 280	39 373 145	41 351 771	3 940 768	26 294 275	5 798 788	3 574 207	17 140 174	170 542 408
Netproperty, plant and equipment as of December 31, 2022		19 722 950	36 051 176	43 807 292	1 515 736	26 928 069	3 370 037	2 056 817	19 230 255	152 682 332
Fully Depreciated Assets and still in use as of December 31, 2023		--	51 726 031	7 142 017	8 077 668	39 389 508	1 084 751	4 483 162	--	111 903 137

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	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE	31/12/2023 LE	31/12/2022 LE
Cost as of January 1st , 2022		19 722 950	70 130 481	62 406 058	6 776 337	52 656 255	4 507 376	5 865 637	3 667 226	225 732 320
Additions During the Year		--	66 818	6 338 235	1 031 625	1 497 950	501 455	415 456	22 084 593	31 936 132
Disposals during the year		--	(604 253)	(904 355)	(308 150)	(4 194)	--	(245 689)	--	(2 066 641)
Foreign entities translation differences	(39-3)	--	31 067 685	799 041	1 605 151	11 091 910	125 245	1 095 353	--	45 784 385
Costs of December 31,2022		19 722 950	100 660 731	68 638 979	9 104 963	65 241 921	5 134 076	7 130 757	25 751 819	301 386 196
Accumulated Depreciation as of January 1st , 2022		--	41 310 920	21 006 767	5 889 947	26 649 706	1 262 187	3 978 127	2 866 390	102 964 044
Depreciation during the year		--	2 254 277	4 089 201	421 523	1 021 156	376 609	301 966	3 655 174	12 119 906
Accumulated depreciation of disposals during the year		--	(463 261)	(825 401)	(297 313)	(4 193)	--	(238 550)	--	(1 828 718)
Foreign entities translation differences	(39-3)	--	21 507 619	561 120	1 575 070	10 647 183	125 243	1 032 397	--	35 448 632
Accumulated Depreciation as of December 31, 2022		--	64 609 555	24 831 687	7 589 227	38 313 852	1 764 039	5 073 940	6 521 564	148 703 864
Netproperty, plant and equipment as of December 31,2022		19 722 950	36 051 176	43 807 292	1 515 736	26 928 069	3 370 037	2 056 817	19 230 255	152 682 332
Netproperty, plant and equipment as of December 31, 2021		19 722 950	28 819 561	41 399 291	886 390	26 006 549	3 245 189	1 887 510	800 836	122 768 276
Fully Depreciated Assets and still in use as of December 31, 2022		--	41 443 496	2 750 787	6 901 127	31 868 623	1 373 745	3 931 874	3 049 383	91 319 035

The movement of Depreciation during the period is as follow: -

	31/12/2023 LE	31/12/2022 LE
Operating Cost	8 159 750	9 932 404
General and Administrative expenses	3 444 084	2 187 502
	11 603 834	12 119 906

* Land opening balance Which represent value of new administrative Building's land according to final sale contract dated February 4th, 2018 and the value of plot of land at Al-Amreya-Alexandria which is acquired by ETAL Company "Subsidiary company" during the year.

** Egytrans Depotsolutions (subsidiary company) Building located on a land leased started from 1st of April 2014 and ended in 31st December 2028 and subject to renewal after the approval from both parties.

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

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** On February 23, 2022, the company enters into a contract of sale and lease back with Cairo company for financial lease regarding the administrative unit at building no.3 at the commercial market "Down town", located at street 90 south – first district – 5th settlement and which is owned by the company and the lease back amounted 41 191 417 L.E, an advance payment will be paid amounted 3 246 217 L.E and the remaining amount of the rent which amounted 37 945 200 L.E Note no.(29) will be paid on 20 installments quarterly amounted 1 897 260 L.E including the interest. The company has delivered the noted payables with the instalments amounts to Cairo company for financial lease – this contract includes a solidarity from Egyptian for Depot Solution company and Egyptian Transport and Logistics company (Etal) "Subsidiaries".

*** Financial leased Assets represent:

Subaru car, "15" trucks, "15" tractors and "3" semi – trailer from Hermes group for financial solutions information as following:

Description	Contractual Rental value LE	Accrued Interest LE	Contract duration Months	Purchasing Value at the contract termination date LE	Rent Value LE
Subaru car	556 780	133 872	20	1	27 839 per quarter
"15" Truck	8 119 920	1 952 220	57	1	405 996 per quarter
"15" tractors	11 311 580	2 719 580	57	1	565 579 per quarter
"3" semi-trailer	1 922 800	462 286	57	1	96 140 per quarter

38-Projects under construction

	31/12/2023 LE	31/12/2022 LE
Installations -branches of the company	262 526	--
Lands*	30 561 520	37 312 969
Programs and licenses **	7 091 753	6 709 212
Advance payments to acquire property, plant and equipment	--	773 159
Other	233 340	233 335
Transportations under preparation	19 401 607	--
	57 550 746	45 028 675

* The item represents the cost of acquiring a land at Alain Elsokhna for Egytrans cars solutions (Subsidiary).

** The item represents the cost of purchasing and installing a new operating system and its equipment in the company.

The movement of Projects under construction is as follow: -

	31/12/2023 LE	31/12/2022 LE
Balance at the beginning of the year	45 028 675	42 746 656
Additions during the year	35 647 165	55 904 051
Transferred to property, plant and equipment	(22 747 806)	(31 936 132)
Transferred to Intangible assets	(377 288)	--
Buildings under constructions	--	(21 685 900)
	57 550 746	45 028 675

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

39-Intangible assets

	31/12/2023 LE	31/12/2022 LE
Cost at the beginning of the year	5 860 383	5 860 383
Additions during the year	377 288	--
Balance at the beginning of the year	6 237 671	5 860 383
Deduct:		
Accumulated Amortization at the beginning of the year	(5 717 953)	(5 621 869)
Amortization during the year	(142 430)	(96 084)
Accumulated Amortization at the end of the year	(5 860 383)	(5 717 953)
Net Intangible Assets	377 288	142 430

40-Other investments with Equity method

			31/12/2023 LE	31/12/2022 LE
The cost of investment in the Terminal Company (DFTC) (S.A.E)*	100%	20%	885 000	885 000
The cost of investment in the Services Company (S.A.E) **	100%	30%	16 122 665	13 064 703
The cost of investment in the Agencies Company (S.A.E)***	100%	30%	225 000	225 000
Deduct:			17 232 665	14 174 703
Impairment loss in the value of investments in associates			(1 110 000)	(1 110 000)
			16 122 665	13 064 703

* The liquidation of Damietta Feeder Terminal company (DFTC) (S.A.E) is under progress and the investment amount in the company was fully impaired.

****The following is a summary of the Investment movement of Wilhelmsen Port Services- Egypt capital :-**

	31/12/2023 LE	31/12/2022 LE
Balance at the beginning of the year	13 064 703	7 172 058
Company's share of profits	15 221 019	12 163 055
Collected during the year	(12 163 057)	(6 270 410)
	16 122 665	13 064 703

**The following is a summary of the associate's companies financial information as of December 31, 2023 (December 31, 2022).

December 31, 2023	Assets Thousand LE	Liabilities Thousand LE	Shareholders's Equity Thousand L.E	Revenues Thousand L.E	Expenses Thousand L.E
Wilhelmsen Ships servic	859 375	793 732	65 643	204 239	141 601
Scan Arabia Shipping age company (S.A.E)	58 382	84 529	(26 147)	3 302	7 142

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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December 31, 2022

	Assets Thousand LE	Liabilities Thousand LE	Shareholders's Equity Thousand L.E	Revenues Thousand L.E	Expenses Thousand L.E
Wilhelmsen Ships servic	364 519	311 460	53 059	159 313	109 260
Scan Arabia Shipping age company (S.A.E)	46 340	68 647	(22 307)	760	10 243

** Scan Arabia shipping Agencies company (S.A.E) , don't practice any activities , impairment losses have been formed with the full amount of investment.

41-Goodwill

The balance represents the value of goodwill recognized as a result of the acquisition of a share in Egytrans Depot Solutions:

- This item represents Goodwill resulted from shares Acquisition in subsidiaries: -

	Balance at 1/1/2023 LE	Foreign currency translation LE	Balance at 31/12/2023 LE
Egytrans Depot Solutions	1 046 333	259 580	305 913 1
	1 046 333	259 580	305 913 1

42- Inventory

The balance represents the value of goodwill recognized as a result of the acquisition of a share in Egytrans Depot Solutions:

- This item represents Goodwill resulted from shares Acquisition in subsidiaries: -

Equipped Vehicles (Egytrans Free Zone Services)	4 587 069	8 943 302
Chemicals inventory	55 954	42 114
Spare parts inventory	3 992 414	1 930 498
Goods in transit	--	92 131
Other inventory	179 061	187 397
	8 814 498	11 195 442
	Foreign currency translation LE	Balance at 31/12/2023 LE
Trade receivables	664 177106	82 894 630
Notes receivables	1 153 737	6 249 820
Deduct:	817 914 107	89 144 450
Expected Credit loss in Trade receivables*	(505 036)	(3 880 928)
	312 878 107	85 263522

* Expected credit loss in trade receivable and notes receivable

	Balance at 1/1/2023 LE	written of During the year LE	Balance at 31/12/2023 LE
Expected credit loss in trade receivables	3 880 928	(3 375 892)	505 036
	3 880 928	(3 375 892)	505 036

* The company's Ordinary General Assembly, held on April 18, 2023, approved the exclusion of debts for which impairment had previously been formed from the trade receivables' balance and the closing of the account for those debts in the previously formed impairment account.

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44- Debtors and other debit balances

	Revenues Thousand L.E	Expenses Thousand L.E
Suppliers - Advanced payments	5 948 033	1 899 449
Accrued Revenue	7 522 300	5 532 874
Deposits held with others	1 724 153	1 575 580
Tax Authority - other debit balances	3 212 504	5 581 011
Letter of guarantee Covers	9 872 256	13 142 204
Official receipts debtors	3 431 065	8 164 501
Prepaid expenses	9 605 445	2 623 176
Al rawad High services company debtors	--	1 624 210
Contractual assets - freezone	812 957	1 372 036
Sale of assets debtors (Empire for real -estate investment company)	--	7 498 920
Employees custodies	2 201	87 766
Other Debtors**	589 937	482 776
	42 720 851	49 584 503

Contractual assets

* Receivables are recognized as services are provided, because over time, the cash consideration is conditional on additional performance, and contract assets are recorded.

A contract asset is recognized over the period in which the related services are performed and represents the Company's right to consideration for the services provided as at the end of the reporting period.

** The balance of debtors and other debit balances was decreased by an amount of zero which represents the expected credit losses on December 31, 2023 (compared to an amount of 103 091 LE on December 31, 2022).

45- Financial Investments at fair value through profit or loss

	31/12/2023 L.E	31/12/2022 L.E
Investments Funds Azimut *	48 485 340	19 672 111
	48 485 340	19 672 111

* The investment funds represent a common share for the fund owner in the assets value at each issuance, and on 31 December 2023, the investment fair value is determined based on the buying prices prevailing in the active market for similar financial instruments so, the measurement of the fair value at level one is based on a hierarchal base for the fair value as detailed in the EAS no.45 – Fair Value Measurement.

* The number of investment funds on 31 December 2023 amounted 153 015 funds (78 025 funds on December 31, 2022)

Investment movement during the year as follows:

	31/12/2023 L.E	31/12/2022 L.E
Balance at the beginning of the year	19 672 111	--
Investment acquisition during the year	881 238 22	19 757 506
Revaluation effect and the change in investment fair value	5 931 991	(85 395)
	485 340	19 672 111

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46- Cash and cash equivalent

	Revenues Thousand L.E	Expenses Thousand L.E
Bank Current Accounts	26 784 843	578 362 48
Time deposits *	40 624 797	783 453 36
Checks under collection Cash on hand	--	587 712
Cash and cash equivalent balances	1 251 179	1 558 918
Deduct:	68 660 819	87 508 445
Pledged Time deposits against Letters of Guarantee * (34)	(9 858 457)	(5 335 053)
Cash and Cash equivalent at the end of the year for the purpose of the consolidated statement of cash flow	58 802 362	173 392 82
(Deduct):	(68 076)	(68 076)
Expected credit loss in bank deposits balances Cash and cash equivalent	68 592 743	440 369 87

* Time deposits include amount of LE 9 858 457 representing time deposits at bank Abu Dhabi, Commercial International Bank Egypt and (QNB) against letters of guarantee issued by the company.

47- Capital Share

24-1 Authorized Capital

The authorized capital amounting LE 750 million and this after reducing the authorized capital from LE 1 billion to be LE 750 Million according to the Extraordinary General Assembly held only the optimal usage of the asset or selling it to December 16, 2021 and the authorized capital has been authenticated in the Commercial register.

24-2 Issued and paid-up capital

Issued and paid-up capital amounted to LE 156 062 500 represented in 156 062 500 shares and this is after increasing the shares from 31 212 500 shares according to the decree of splitting of the Nominal value per share to become with a value of LE 1 instead of LE 5, based on the decree of the Financial Regulatory Authority and according to the Board of

directors meeting held on November 21, 2021 which decided to approve on splitting the nominal value per share, to become with a value of LE 1 instead of LE 5, as the company's Extraordinary General Assembly held on December 16, 2021 approved the splitting of the Nominal value per share and the registration committee had decided to approve on the share splitting starting from April 27, 2022

Share holder's	Nationalit y	No. of shares	Contribution Percentage %	Par value of shares LE
National Investment Bank	Egyptian	39 410 150	25.25%	41015039
Ms. Abir Wael Sedeek Leheta	Egyptian	7 454 380	4.78%	7 454 380
Mr. Ahmed Elsayed Atris	Egyptian	7 201 538	4.61%	7 201 538
Ms. Heba Wael Sedeek Leheta	Egyptian	6 625 920	4.25%	6 625 920
Mr. Gamal Abl Elqader Abd Elbaseer	Egyptian	6 350 000	4.07%	6 350 000
Ms. Amani Wael Sedeek Leheta	Egyptian	5 380 440	3.45%	5 380 440
Mr. Mohamed Ashraf Saad Eldin	Egyptian	3 278 670	2.10%	3 278 670
Mr. Elsayed Saber Elsayed Hammed	Egyptian	2 942 000	1.89%	2 942 000
Mr. Khaled Mohamed Ahmed abeed	Egyptian	2 019 765	1.29%	2 019 765
Other shareholders	--	75 399 637	48.31%	39963775
		156 062 500	100%	156062500

24-3 Reserves

	Revenues Thousand L.E	Expenses Thousand L.E
Legal reserve	18 101 160	16 080 492
Capital reserve	4 000 000	4 000 000
foreign currency translation difference reserve	60 180 871	38 866 342
	82 282 031	58 946 834

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Legal reserve

• According to the holding Company's bylaws, 5% of the net profit is set aside to form a legal reserve. The transfer to legal reserve ceases once the reserve reaches 50% of the issued share capital, if the reserve falls below the defined percentage then the Company is required to continue setting aside more reserves.

• The legal reserve has been endorsed with an amount of LE 2 020 668 from the net profit for the financial year ended December 31, 2022 according to the company's Ordinary General Assembly decree dated April 18, 2023 to reach an amount of LE 18 101 160 on December 31, 2023.

Capital Reserve

Reserves other than legal reserve is used or endorsed based on the board of directors' proposals and the approval of the company's General Assembly and the reserve recognized in the financial statements was formed based on the approval of the General Assembly during the previous years.

Reserve translation differences

The reserve translation differences consist of an amount of LE 60 180 871 which represent the currency differences resulted from the translation of the financial statement for Egytrans Depot Solutions Company (subsidiary company) and from the translation of the financial statement of Egytrans Project for free zone services (Free Zone Branch) in addition to Egytrans Car Solutions (subsidiary company).

24-4 Increase in paid up capital

National Investment Bank, paid its share in the capital increase in accordance with the extraordinary general assembly resolution held on July 9, 2023 (note 40) and the legal control of the law and management for its approval.

48- Non-controlling interest

The following table represents information about the subsidiaries companies which have non-controlling shares, considered to be significant regarding to the group

31/12/2023	Work place	Non-controlling shares ownership percentage
Egyptian Transport & logistics Company (ETAL)	Egypt	0.01%
Egytrans Depot Solutions Company	Egypt	0.01%
Egytrans for cars solutions	Egypt	0.01%

31/12/2022	Work place	Non-controlling shares ownership percentage
Egyptian Transport & logistics Company (ETAL)	Egypt	0.01%
Egytrans Depot Solutions Company	Egypt	0.01%
Egytrans Bargelink Company	Egypt	0.01%
Egytrans River ports Company	Egypt	0.01%

- Egytrans Bargelink company and Egytrans River Ports are liquidated.
- The percentage of non-controlling interest shares votes are equal to the percentage of non-controlling shares ownership.

Non-controlling interest movement	Retained Earnings L.E	Total L.E
31/12/2022		
Balance at January 1st 2022	6 565	6 565
Dividends paid to employees	(139)	(139)
Comprehensive income during the year	2 390	2 390
Balance at 31/12/2022	8 816	8 816
Balance at January 1st 2023	8 816	8 816
Dividends paid to employees	(51)	(51)
Comprehensive income during the year	1 084	1 084
Balance at 31/12/2023	9 849	9 849

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49- Provisions

26-1 Long-term Provisions	Balance as of 1/1/2023	Formed during the year* LE	Foreign currency differences during the year LE	Balance as of 31/12/2023 LE
Other	153 634	24 102	486	178 222
Provisions	153 634	24 102	486	178 222

* The amount represents the interest of present value of lease contract Non – Current provisions and charged on finance expense.

26-2 Short-term Provisions

	Balance as of 1/1/2023	Formed during the year* LE	No longer required during the year LE	Foreign currency differences during the year LE	Used during the year LE	Balance as of 31/12/2023 LE
Other	22 284 800	643 86210	(120 185)	151 965	11 902 092	21 058 350
Provisions	22 284 800	643 86210	(120 185)	151 965	11 902 092	21 058 350

- The provision for claims consists of the value of claims for undetermined liabilities and amount in respect of the Company's activities. The management reviews these provisions annually and adjusts the amount of the provision in accordance with the latest developments, discussions and agreements with those parties and these provisions are recognized in the consolidated profits or losses statements.
- The information regarding the provision has not been clarified as usual in the disclosure according to the E.A.S number (28) "provisions, contingent assets and contingent liabilities" as the company's management believes that it will have a relevant effect on the final settlements for those potential claims.

27- Trade and notes payables

	Note No	31/12/2023 LE	31/12/2022 LE
Trade payables		21 458 592	18 378 692
Notes payables	(29-2)	13 911 039	562 817 19
		35 369 631	37 941 509

28- Creditors and other credit balances

	31/12/2023 LE	31/12/2022 LE
Agents- credit balances	6 117 711	4 069 627
customers- advanced payments	27 267 812	9 456 393
Accrued Expenses	9 479 504	6 201 961
Accrued expense – Free zone	716 622	2 794 625
Employees' vacations	1 177 758	2 023 400
Deposits from others	1 095 348	2 356 710
Deposits from others – free zone	3 064 551	5 099 537
Accrued salaries	3 081 273	2 678 250
General Authority for social insurance	617 346	566 663
Tax authority	2 315 200	3 112 087
Dividend payable	393 869	283 037
Symbiotic contribution to the comprehensive health insurance system	1 403 669	1 304 397
Contracting insurance	586 988	586 233
Miscellaneous creditors	724 483	--
Other credit balances	1 307 214	748 913
	59 349 348	41 281 833

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29. Financial lease liabilities and others

1. long terms financial lease liabilities and others

	Note No	31/12/2023 LE	31/12/2022 LE
Long term financial lease liabilities and others		30 585 480	51 088 750
Deduct:		764 882 3	(6 130 632)
Deferred interest expense		820 598 26	44 958 118

2. Short terms financial lease liabilities and others

		31/12/2023 LE	31/12/2022 LE
Short term financial lease liabilities and others		17 476 147	23 822 019
Deduct:		(3 565 108)	(4 259 202)
Deferred interest expense		13 911 039	19 562 817

30. Assets and lease liabilities

1. Right of use - assets

Right of use represented in leasing the company's premises port said and airport and the land of the buildings of Egytrans Depot Solutions Company (Subsidiary company) :-

Balance as of January 1	28 204 288	9 693 847
Additions during the year	496 912	14 352 758
Disposals during the year	(4 214 121)	
Translation differences	3 860 524	4 157 683
Balance	28 347 603	28 204 288
Amortization		
Balance as of January 1	8 763 725	3 707 448
Amortization during the year	4 075 536	4 227 013
Accumulated depreciation of disposals	(4 214 121)	--
Translation differences	500 339	829 264
Balance	9 125 479	8 763 725
Net book value	19 222 124	19 440 563

30-2 Lease contracts liabilities

The present value of total liabilities resulted from the right of use amounted as following:

	31/12/2023 LE	31/12/2022 LE
Total of non-deducted lease liability	30 585 480	51 088 750
Lease contracts interests	764 882 3	(6 130 632)
Net present value of lease liability from right of use	820 598 26	44 958 118
Net present value of additions during the year	496 912	14 352 758
Net present value of total lease liabilities	19 813 183	19 344 161
Add:		
Interest expense	2 071 395	2 475 765
Deduct:		
Payments during the year	(3 190 837)	(5 146 635)
Currency valuation differences	(3 331 827)	--
Balance	15 361 914	16 673 291
Deduct:		
Current portion of lease liability	(2 257 905)	(1 156 679)
Non-current portion of lease liability	13 104 009	15 516 612

- The company has measured the lease liability by deducting the lease payments using the incremental borrowing rate, the minimum limit was deducted from future lease payments, using the effective interest rate amounted 11.25% annually for its present value which represents the company's incremental borrowing rate.

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31. Related parties

Transactions with related parties represent the company's transactions with companies in which the company contributes, and the companies owned by its shareholders have a significant influence and control and board of director members prior approval on these transactions was obtained from the General Assembly.

Transaction and balances with related parties are as follow:

31-1. Due from Related Parties

	Relationship	Nature of Transactions	Value of Transactions LE	Balance as of 31/12/2023 LE	Balance as of 31/12/2023 LE
Damietta Feeder Terminal Company	Subsidiary company	Financial transactions	--	964 185	964 185
Wilhelmsen Ship Services company*				--	--
				964 185	964 185
Deduct:				964 185	964 185
Expected credit loss in the due from related parties (under liquidation company)				--	--

31-2. Due from Related Parties

Wilhelmsen Ship Services company*	Associate Company	Technical support	917 292	--	222 506
Board of director member and committees' members		Board of directors committee meeting attendance		367 360	446 750
				367 360	669 256

31-3 The top management payments Parties

The top management are represented in the board of directors, the company's manager, and the salaries and bonuses granted to the top management during the year are as follows :

	31/12/2023 LE	31/12/2022 LE
Board of Directors bonuses and Allowances	7519501	4 588 011
	7519501	4 588 011
Executive management payments		
Salaries and benefits	11 151 075	8 319 480
	11 151 075	8 319 480
32-Tax		
32-1 Income Tax		
Current income tax expense	2 329 954	3 161 848
Deferred tax expenses	841 480	4 054 629
Dividend tax expense	439 895	1 193 090
Income tax examination settlements for previous years	(479 708)	--
	3 131 621	8 409 567

31-2 Deferred Assets and liabilities tax

The balance of the deferred assets and liabilities tax represent the following:

	Balance as of January 2023 Liability LE	Recognized in the Profit Or Loss Statement LE	Balance as of December 31, 2023 Assets LE	Balance as of December 31, 2023 Liability LE	Balance as of December 31, 2023 LE
Property, Plant and Equipment	13 089 864	982 048	--	14 071 912	14 071 912
Finance leased assets	16 761	(3 868)	--	12 893	12 893
Foreign currency differences	--	(159 967)	--	--	--
Unrealized Foreign currency differences	3 557 102	23 267	--	3 580 369	3 580 369
Deferred Tax During the Year	16 663 727	841 480	--	17 665 174	17 665 174

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	Balance as of January 2023 Liability LE	Recognized in the Profit Or Loss Statement	Balance as of December 31 ,2023 Assets LE	Balance as of December 31 ,2023 Liability LE	Balance as of December 31 ,2023 LE
Property, Plant and Equipment	12 239 972	849 892	--	13 089 864	13 089 864
Finance leased assets	142 254	(125 494)	--	16 761	16 761
Foreign currency differences	--	(226 871)	--	--	--
Unrealized Foreign currency differences	--	3557 102	--	3 557 102	3 557 102
Deferred Tax During the Year	12 382 226	4 054 629	--	16 663 727	16 663 727

Unrecognized deferred tax assets/liabilities

The deferred tax assets are not recognized in the following items:

The top management are represented in the board of directors, the company's manager, and the salaries and bonuses granted to the top management during the year are as follows :

	31/12/2023 LE	31/12/2022 LE
Expected Credit loss of due from related parties	216 941	216 941
Expected Credit loss of trade and noted receivables and other debit balances and time deposits	128 950	911 721
Provisions	4 778 229	5 048 648
Impairment in the value of investment in associate companies	249 750	249 750
Total	5 373 870	6 427 060

The deferred tax assets related to these items are not recognized as the conditions for the tax deduction are not met, or the lack of appropriate level of assurance that these assets can be benefited from.

Deferred tax liabilities for undistributed profits

Deferred tax liabilities related to temporary differences in undistributed profits of some subsidiaries have not been recognized based on the following:

- As for the undistributed profits of companies subject to the dividend tax in Egypt, the management of the holding company controls the timing of disbursing these dividends, and the policy expected to be implemented is to retain most of the distributable profits to be reinvested instead of resorting to financing because of high interest rates, and thus the likelihood of making dividends in the foreseeable future mainly from subsidiary companies.

- Accordingly, the group's policy, in accordance with Egyptian Accounting Standard No. 24 Income Taxes, is that the deferred tax related to the profits expected to be distributed is recognized within the limits of the distributions tax on the amounts planned to be distributed by the holding company during the coming years.

32-1 Income Tax

	31/12/2023 LE	31/12/2022 LE
Current income tax	2 345 085	3 519 010
Withholding tax- tax authority	(1 570 324)	(865 795)
Advance payments-tax authority	(13 021 455)	(12 619 786)
Accrued interest on advance payment during the year	(69 844)	(2 176)
Tax assets	(12 316 538)	(9 968 837)

33- Contingent Liabilities

The value of contingent liabilities represented the value of uncovered letters of guarantees from company's bank accounts to others except the value of letters of guarantees covered with time deposits are represented as follows:

	31/12/2023 LE	31/12/2022 LE
The letters of guarantees in EGP	33 231 663	23 466 663
The letters of guarantees in USD	64 117	64 117
The letters of guarantees in Euro	10 000	10 000

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- The company will be charged with all tax liabilities which could result from Egytrans River Ports Company and Egytrans Bargelink transportation liquidation.
- On February 1, 2023, a credit facility contract was agreed upon with the Commercial International Bank for a maximum amount of 50.5 million Egyptian pounds, in the form of issuing letters of guarantee in foreign and/or local currency for a total amount of 1 million US dollars, or a maximum of 50 million Egyptian pounds. And issuing credit cards for the company with a maximum value of 500 thousand Egyptian pounds, guaranteed by a solidarity guarantee from the sister companies (Egyptian Transport & Logistics Company (ETAL) - EgyTrans Company for depot Solutions) in addition to promissory notes for each credit limit separately.

34. Financial Risk Management

The Company is exposed to the following risks from its use of financial instruments:

- F. Credit risk
- G. Liquidity risk
- H. Market risk
- I. Currency risk
- J. Interest rate risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, as well as the Company management of capital. Further quantitative disclosures are included throughout these separate financial statements.

The Board of Directors of the Parent Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board also identifies and analyzes the risks faced by the Company, sets appropriate risk limits and controls, and monitors risks and adherence to limits.

The Company aims to develop a disciplined and constructive control environment through which all employees understand their roles and obligations.

34-1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and

cause the other party to incur financial loss. This risk is mainly associated with the Company's customers and other receivables.

Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer and the demographics of the Company's customer base, which includes the default risk of the industry which has less influence on credit risk.

Almost all the Company's revenues are attributable to sales transactions with a vast group of customers. Therefore, demographically, there is no concentration of credit risk.

The Company's management has established a credit policy under which each customer is subject to credit valuation before the Company's standard payment and delivery terms and conditions are offered to him. The Company obtained advance payments and cheques covers for the full sales value in advance and before the delivery of units to customers. No previous losses were observed from transactions with customers.

Investments

The Company manages the risk via conducting detailed investment studies which are reviewed by the Board of Directors. The Company's management does not expect any counterparty to fail to meet their obligations.

Guarantees

The group extends corporate guarantees to subsidiaries, when needed, after the approval of the Extra Ordinary General Assembly Meeting (EGM)

34-2 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due.

The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company ensures that it has sufficient cash on demand to meet expected operational expenses for an appropriate period including the cost of servicing financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

34-3 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments.

The objective of market risk management is to manage and control market risk exposure within acceptable parameters, while optimizing the return

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34-4 Currency Risk

The Company is exposed to currency risk on sales and financial assets that are denominated in foreign currencies. Such risk is primarily represented in USD.

In respect of monetary assets and liabilities denominated in other foreign currencies, the Company ensures that its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term imbalances.

The Company's investments in its subsidiaries are not hedged as those currency positions are considered long-term in nature.

The Parent Company does not enter into hedging contracts for foreign currencies.

34-5 Interest rate risk

The Company adopts a policy to limit the Company's exposure to interest risk, therefore the Company's management evaluates the available alternatives for finance and negotiates with banks to obtain the best available interest rates and credit conditions. Borrowing contracts are presented to the Board of Directors. The finance position and finance cost are periodically evaluated by the

Company's management. The Company does not enter into hedging contracts for interest rates.

34-6 Other market price risk

Equity price risk arises from available-for-sale equity securities and the management of the Company monitors the mix of equity securities in its investment portfolio based on market indices and the objective valuation of the financial statements related to these shares.

Material investments within the portfolio are managed on an individual basis and all buying and sell decisions are approved by the Company's Board of Directors.

The primary goal of the Company's investment strategy is to maximize investment returns. Management is assisted by external advisors in this regard.

In accordance with this strategy certain investments are designated as held for trading because their performance is actively monitored, and they are managed on a fair value basis.

34-7 Credit risk

The carrying amount of financial assets represents the maximum exposure to credit risk as follows:

	Note No.	31/12/2023 LE	31/12/2022 LE
Trade and notes receivable – current	(20)	107 321 878	263 522 85
Debtors and other debit balances		9 786 643	18 839 743
Cash in bank and checks under collection	(23)	67 341 564	85 881 451
Financial investments at fair value through profits or losses	(22)	48 485 340	19 672 111
		232 935 425	209 656 827

34-8 Liquidity risk

The following are the contractual terms of financial liabilities:

	Carrying amount L.E	Less than 1 Year L.E	1-2 Years L.E	2-5 years or more L.E
Contractual maturities of financial liabilities as of December 31, 2023				
Trade and other credit balances	65 561 708	65 561 708	--	--
Lease contract liabilities	818 259 20	3 928 092	4 140 469	749 698 12
Other liabilities and due to related parties	35 555 591	367 360	15 631 762	19 556 469
Total	935 558 121	69 857 160	19 772 231	32 306 167

Contractual maturities of financial liabilities as of December 31, 2022

	Carrying amount L.E	Less than 1 Year L.E	1-2 Years L.E	2-5 years or more L.E
Trade and other credit balances	68 760 722	68 760 722	--	--
Lease contract liabilities	22 954 269	3 013 320	3 928 092	012 857 16
Other liabilities and due to related parties	68 205 438	669 256	16 447 427	088 755 51
Total	920 429 159	443 298 72	20 375 519	101 612 67

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

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34-9 Currency risk

Foreign exchange risk is the risk that financial assets will fluctuate as a result of changes in foreign exchange rates. Nine foreign currencies when purchasing from suppliers abroad. The main areas that affect this risk are US dollars, Euros, Victoria genie, Swiss francs and Danish krone. The company then clarified the setting of foreign exchange rates for the major currencies:

December 31, 2022

	USD	Euro	Sterling pound	Swiss frank	Danish krone	Equivalent in L.E
Cash and cash equivalent	1356200	37123	13195	16	--	43589824
Investment at fair value through profit or loss	800475	--	--	--	--	24676799
Debit -Agents	--	5496	6300	--	--	434224
Trade receivables	1878278	71372	2322	--	--	60422288
Total assets in currencies	4034953	113991	21817	16	--	129123135
Credit -Agents	128847	--	--	--	4170	3991070
Related parties	49588	304	--	--	--	1539043
Trade payables	178435	304	--	--	4170	5530113
Total liabilities in currencies	3856518	113687	21817	16	(4170)	123593022
Surplus/deficit	118887	3867	856132	561	19030	123593022
Equivalent in Egyptian pound	576	784				

December 31, 2023

	USD	Euro	Sterling pound	Swiss frank	Danish krone	Chinese yuan	Equivalent in L.E
Cash and cash equivalent	2 358 747	208 626	32 328	35	--	--	64 702 745
Investment at fair value through profit or loss	796 441	--	--	--	--	--	19 672 110
Debit -Agents	68 538	--	28 984	--	1 388 368	--	5 830 268
Suppliers - debit	1524	36	--	--	--	--	38 613

Trade receivables	1 018 578	1 18 046	3 640	--	--	--	28368 040
Total assets in currencies	4 243 828	326 708	64 952	35	1 388 368	--	118 611 776
Credit -Agents	--	97 010	--	--	--	48 201	2 719 572
Related parties	--	2	--	--	--	--	50
Trade payables	16 913	--	--	--	--	--	417 738
Total liabilities in currencies	16 913	9 7 012	--	--	--	48 201	3 137 360
Surplus/deficit	4 226 915	229 696	64 952	35	1 388 368	48 201	115 474 416
Equivalent in Egyptian pound	104 404 843	6 034 124	1 929 093	923	3 276 546	171 114	115 474 415

September 30, 2023

	Closing rates as of December 31, 2023 EGP	Less than 1 year December 31, 2023 EGP	1-2 years December 31, 2023	2-5 years December 31, 2023
USD	30.83	24.7	30.50	21.43
Euro	34.02	26.27	33.43	21.24
Sterling pound	39.24	29.7	38.48	24.38
Swiss frank	36.61	26.37	34.61	21.45
Danish krone	4.6	3.53	4.45	2.86
Swedish krone	3.06	2.36	2.9	1.97
Chinese yuan	4.34	3.55	4.32	2.63

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

Sensitivity Analysis

A reasonably possible strengthening (weakening) of 5% other currencies exchange rate against Egyptian pound As of December 31, 2023, would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

Profit or Loss	
Strengthening	Weakening
LE 6179651	(6 179 651)

A reasonably possible strengthening (weakening) of 5% other currencies exchange rate against Egyptian pound as of December 31, 2022, would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

Profit or Loss	
Strengthening	Weakening
LE 5 773 721	(5 773 721)

Interest rate risk

At the date of consolidated financial statements, the interest rate profile of the Company's financial instruments was as follows: - and ignores any impact of forecast sales and purchases.

	Note No.	31/12/2023 LE	31/12/2022 LE
Financial instruments with a fixed rate		40 624 797	36 783 453
Financial assets		15 361 914	23 714 154
Financial liabilities		55 986 711	60 497 607
Financial instruments with a variable rate		36 948 248	26 002 612
Financial liabilities		36 948 248	26 002 612

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. The Company does not designate derivatives (interest rate swaps) as hedging instruments under a fair value hedge accounting model. Therefore, a change in interest rates at the separate financial statements date would not affect the statement of profit or loss.

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

35. Capital management

For the purpose of managing the company's capital, share capital includes the issued share capital and all other equity reserves of the company's shareholders.

The company manages its capital structure and makes adjustments to it in light of changes in business conditions as well as to meet future developments in the activity. No changes were made in objectives, policies or operations during the year, and the Company is not subject to any external requirements on its capital.

36. Governance Situation Improvement

The company practices and implements the principles of corporate governance to arrange the relationship between the company's management, Board of directors, Stakeholders and other shareholders by creating a system that achieves transparency and equity as since year 2006 the company prepared several effectiveness policies like the disclosure policy, controlling the internal trading of shares policy, authority succession policy, compensatory controls policy and risks policy also the company prepared its own corporate governance framework, these policies are reviewed annually to ensure its effectiveness as well as the board of directors framework in which all members have to

comply with in addition to the continuous disclosure of all the substantial events that take place as they happen to the financial statements users through the stock exchange's disclosure department or the company's relations website.

37. Tax Status

According to the tax position received from the tax consultant, the tax position of the holding company and its subsidiaries as follows:-

38-1 Egyptian transport and commercial services Company (Egytrans) (Holding company)
According to the tax position received from the tax consultant, the tax position at December 31, 2023 as follows:-

First: Tax on profits of Juridical persons (corporate tax):

The company submits its tax return of corporate tax to the competent tax authority annually in its legal due date. In addition, it pays the due tax as per these tax returns – if any – In general, in accordance to the tax system applied in Egypt the accrued final tax obligation to the tax authority will not be accurately determined unless after the tax inspection by the tax authority and the determination of final assessment.

Years from the start of business till 2016:

Tax inspection was performed to the company and all disputes were settled according to the committees' decisions issued for this matter, and there is no due tax for this period.

Period from 2017 / 2019:

A tax inspection was performed and forms were received and has been appealed and the file has been transferred to internal committee.

Period from 2020/2022

The tax inspection wasn't performed till now.

Second: Payroll Tax:

Years from the start of business till 2016:

Tax inspection was performed by the specialized tax authority and finalized all the disputes according the committee's decisions regarding this matter and there is no due tax differences on the company for this period.

Years from 2017 till 2020:

Tax inspection has been performed and the result has been agreed upon with the Large taxpayers center, and the tax due for the inspection differences is being paid.

Years from 2021 till now:

The company satisfies all the tax obligations in term of deducting and paying the tax monthly according to the articles of law and there is no request to inspect this period.

Third: Payroll Tax:

Years from the start of business till 2018:

Tax inspection was performed, and all disputes were finalized and there is no due tax for this period.

Years 2019/2020

A tax inspection was requested and the documents are prepared and submitted to the tax authority and the inspection is taken place.

Years from 2021 till 2023

The tax inspection wasn't performed till now.

Fourth: Value added tax:

Years from the start of business till 2015:

Tax inspection was performed, and all disputes were finalized and there is no due tax differences for this period.

Years from 2016 till 2019

Tax inspection was performed, the company has appealed on the tax inspection, the case was transferred to the internal committee at Large taxpayers center, the due tax was paid based on the agreement with the committee, the tax will be paid according to the provision formed by the company and the dispute on the remaining amount will be transferred to the committee for appeal. The company has appealed on the committee's decision and filed a lawsuit and submits a request to the committee to finalize the disputes with large taxpayers center.

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

Year 2020/2022

Tax inspection was requested, and the documents and data are being delivered to the Large taxpayers center. The tax office will follow up with the inspector to complete the inspection.

Year 2023

The company submits its tax return in its legal due date.

Fifth: Real Estate tax:

Tax payment is performed on regular basis according to claims received related to this matter.

The company's management and its tax advisor believe that the provisions for all potential tax liabilities are sufficient.

First: Tax on profits of Legal persons (Corporate Tax):

The company submits its tax return of corporate tax to the competent tax authority annually in its legal due date. In addition, it pays the due tax as per these tax returns – if any – In general, in accordance to the tax system applied in Egypt the accrued final tax obligation to the tax authority will not be accurately determined unless after the tax inspection by the tax authority and the determination of final assessment.

Period from the start of the business till 2010:

Tax inspection was performed for this period and tax due was paid and no tax due for this period.

• Years 2011/2012:

These years are not recognized in the sample so the authority claim will not be considered regarding proceeding any adjustments on submitted tax returns as they are considered to be final and are not permitted to be adjusted.

• Years from 2013 till 2016:

Tax inspection was performed by the competent authority and the company was notified with the result of inspection, objection was made in the legal due date and the dispute has been discussed before dispute settlement committee and the dispute was transferred to the internal competent committee and all items of dispute has been settled except import messages and the dispute has been transferred to appeal committee in Cairo and a defense memorandum has been submitted in the determined session and the appeal committee issued its decision and the company is subject to delay fines (being calculated in the authority).

• Year 2017

Tax inspection has ended for this period and the forms issued by the Tax center have been appealed

and the file is pending before the internal competent committee.

• Years from 2018 till 2021:

Tax inspection has ended for the years from 2018 to 2021 and form (19) has been issued from Tax center and the form was partially appealed regarding what is excluded from depreciation, and the file is awaiting transfer to the internal competent committee for consideration.

• Year 2022

Tax return has been submitted in the legal due date and the company has been notified of inspection for this period and documents is being prepared with tax authority and there's no due taxes to date.

Second: Payroll Tax:

• Period from the start of the business till 2016:
Tax inspection was performed and No tax due for this period.

• Year 2017

Tax inspection has ended by the tax center and The appeal against the forms issued by the tax center and the file is pending before the internal competent committee

• Years from 2018 to 2021

Tax return was submitted in the legal due date and the company has been notified of inspection for this period and the inspection form (38)was notified and it was objected to, and the file is now being considered before the internal competent committee, and there are no tax due to date.

• Year 2022

Tax return has been submitted in the legal due date and the company has not been notified of inspection for this period and no due taxes to date.

Third: Value added tax:

The company submits its value added tax return on regular basis.

• Period from the start of the business till 2015:

Tax inspection was performed for this period and all tax differences was settled and there is no tax due.

• Years from 2016 till 2018:

Inspection was requested by the authority and the preparation for the tax inspection is in process.

• Years from 2019 to 2022

Value added tax returns is submitted in the legal

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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due date and tax inspection was not requested for this period and there's no due taxes for this periods to date.

Fourth: Stamp tax

• Period from 1/8/2006 till 2016:

Tax inspection was performed, and objection was made in the legal due dates, and the dispute is being discussed in the internal committee at the tax authority

• Years from 2017 till 2019:

Tax inspection has ended, and objection was made regarding the forms issued by the tax authority and the file is pending before the internal committee.

• Years from 2020 till 2021:

Tax inspection has ended by the tax authority and has been agreed upon and the tax was paid and there's no due taxes for this periods to date.

• Year 2023

The tax inspection wasn't performed till now. And no due taxes to date.

Fifth: Withholding tax:

• Periods from the start of business till 2015:

Tax inspection was performed from the tax authority of withholding tax and the company has objected in legal due dates and the dispute is being discussed to the internal committee.

• Years from 2016 till 2023

Tax inspection wasn't performed for these years till now.

38-3 Egytrans Depot Solutions Company (subsidiary company):

According to tax status issued by the company's independent tax consultant, the company's tax status is as follows:-

Corporate tax

• The company submits its tax return of the corporate tax to the competent tax authority annually in its legal date. in addition it pays the due tax as per these tax returns. -if any- In general, in accordance to the tax system applicated in Egypt the final tax due to the tax authority will not be accurately

determined unless after the tax inspection by the tax authority and the determination of final assessment through the internal committee or the appeal committee or the court.

• Tax inspection was performed for the period from the start of the business and till 2016 and, the final models was issued.

• Tax inspection was not performed for years from 2017 till year 2022.

Second : Value added tax:

• Tax inspection was performed till December 31,2019 and The final forms are issued and the tax differences due are paid.

• The company submits its tax return in its legal date, and it pays the due tax on regular basis as per these tax returns.

Third : Payroll Tax

• Payroll tax inspection was performed for the period from the start of the business till year

December 31,2018 and the due tax differences was paid.

• Tax inspection was requested for the years from 2019 till 2021, and the documents and data are being delivered to the tax authority and no due taxes to date.

• Tax inspection was not performed for the year 2022.

• Tax return has been submitted in the legal due date till December 31,2023.

Stamp tax:

• Tax inspection was performed for the period from the start of the business till December 31,2018 and the due tax differences was paid. In addition to additional due tax.

• Tax inspection was not performed for the years from 2019 till 2023

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Notes to The Consolidated Financial Statements for The Financial Year Ended December 31, 2023

38-Basic and diluted earnings per share

The earnings per share was determined from the net profit for the financial year ended December 31, 2023 as follows:-

	Note No	31/12/2023 LE	31/12/2022 LE
Net Profit for the Year (holding company share)		61 960 161	46 121 786
Employees, dividends and the board of directors		(625 087)	(4 138 354)
Net distributable profit		61 335 074	41 983 432
Average number of outstanding shares during the year*		062 500 156	153 838 337
Basic and diluted earnings per share		0.39	0.27

* The average number of outstanding shares in the comparative numbers was influenced by the movement in treasury shares during the previous year.

39- Significant Accounting Policies

The accounting policies set out below are applied consistently to all financial years presented in these financial statements. (except as otherwise stated).

39-1-Basis of Consolidation

The consolidated financial statements include assets & liabilities & results of operations of The Egyptian Transport and Commercial Services Company (Egytrans) (Holding Company) and all subsidiary companies upon which it has significant control and this control is achieved directly or indirectly by the ability to control the financial & operational policies of subsidiary

companies to obtain benefits from its operations, future voting rights in the ability of control are also taken into consideration, the subsidiary companies financial statements are included in the consolidated financial statements from the date of controlling the company to the date of losing this control, a subsidiary company is not included in the consolidated financial statements if the holding company loses its control over the financial & operational policies in the subsidiary and basis of preparation of the consolidated financial statements is represented in the following:

- The Holding company investments in the subsidiary companies are excluded in exchange

for addition of subsidiary company's assets and presenting non-controlling interest in the subsidiary companies alongside the owner's equity non-controlling interest item.

- All intercompany balances and transactions are eliminated, unrealized profits or losses and resulted from group transactions are completely excluded taking into consideration that the losses may refer to impairment in the exchanged assets which may require recognition in the consolidated financial statements.

- Presenting share of the non-controlling interest in the subsidiary company in a consolidated account within shareholders equity after shareholder equity and before liabilities in the consolidated financial position and minority interest is also presented in net income for the year after tax in a consolidated account before determining profit of the holding company in the consolidated profits or losses statement and it is calculated by what's equal to their share in the Book value of the net assets of the subsidiary company at the date of preparation of consolidated financial statements and the share of minority in profit and loss of subsidiary companies is recorded in a consolidated account in the consolidated profits or losses statement.

- Subsidiary company is not included in the consolidated financial statements when the holding company loses its control over financial and operational policies of the subsidiary

company for the purpose of benefiting from its operations.

39-2 Foreign currency translation

The holding company maintains its accounting records in Egyptian pound and transactions in foreign currencies are translated at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the consolidated financial statements date are retranslated to Egyptian Pound at the exchange rate at that date. Foreign currency differences arising from retranslation are recognized in the consolidated profits or losses statement. Non-monetary assets and liabilities are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the date of the transaction.

Except:

- Monetary assets and liabilities in a foreign currency agreed upon its collection or payment according to predetermined exchange rates.

- And according to monetary assets and liabilities in a foreign currency which doesn't have prevail exchange rate in exchange for Egyptian pound, its exchange rate is determined by using US dollar as an intermediate exchange rate between currencies and Egyptian pound.

- Foreign currency differences resulted from transaction during the year and from retranslation at the date of consolidated financial statements is recognized within consolidated profits or losses statement.

● ● ● SIGNIFICANT ACCOUNTING POLICIES AND EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

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Financial statements for the company's branch (Egytrans project for free zone services)

• The company's branch (Egytrans project for free zone services) maintains its accounting records in USD. For the purpose of the preparation of the consolidated financial statements, the assets and liabilities are translated to Egyptian pounds using the closing rate at the consolidated financial statement date and the profits or losses statement items are translated using the average exchange rate during the financial year in which the consolidated profits or losses statement was prepared and the differences resulted from the financial statements' translation are included in consolidated shareholders' equity in foreign entities translation differences item (other comprehensive income items).

39-4 Property, plant and equipment and depreciation

v) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the

cost of materials, direct labor and any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as items of property, plant and equipment.

vi) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item after deducting the replaced part cost if it is probable that the future economic benefits embodied with the part will flow to the company and its cost can be measured reliably. All other costs are recognized in the profits or losses statement as an expense as incurred.

vii) Depreciation

Depreciation is charged to the consolidated profits or losses statement on a straight-line basis over the estimated useful lives of each part of property, plant and equipment, except for the

transportation equipment and cranes owed by Egyptian transport and logistic company (ETAL) • subsidiary company that used operating hours. The management reviewed the remaining useful life for the fixed assets periodically to be matched with the prior estimated life, if material discrepancies are found, the depreciation will be calculated over the remaining useful life for these assets.

According to the technical study of the property, plant and equipment of the independent company EGYTRANS regarding amending the remaining estimated useful lives for Vehicles, the new useful lives were amended from the first of January 2023, and the net decrease in the depreciation burden on December 31, 2023, amounted to 3.3 million Egyptian pounds. The following is a statement of the estimated lives. For assets:

Description	Estimated Useful Life Before adjustment Year	Estimated Useful Life After adjustment Year
Buildings	10-50	10-50
Installations	5-10	5-10
Furniture and Office	2-10	2-10
Equipment Computers	3-10	4-10
Machinery and Equipment	5-10	5-10
Vehicles	5	5-10

viii) The gains and losses resulted from the property, plants and equipment's disposals are determined from comparing the collections from the disposal operation with assets' book

value and are charged to the consolidated profits or losses statement in the revenues and other operating expenses item.

39-5 Intangible Assets Intangible assets - Programs

This item represents the value of the cost of obtaining programs expected to be benefited from through selling or operating, and it is recognized with the cost less the accumulated amortization and losses resulted from the impairment value. The item started to be amortized after the completion of its preparation based on the assumption prepared by the company's management which is prepared based on the expected benefits from the sales or operation of the programs and the study is reperformed to ensure that the programs will result in future benefits and its ability to be sold and operate. The programs are amortized using straight line method in case of future benefits. In case of the absence of future benefits the programs are recognized in the consolidated profits or losses statement as expense when they are incurred and the amortization is charged to the programs' operations costs. The estimated useful life for each type of Intangible Assets are as follows:.

OTM Program	Intangible Assets Estimated
Other computer programs	Useful Life After restating 7 years 5-10 years

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ii) Goodwill

The goodwill is recognized and represented in the value of the increase in acquisition cost and subsidiaries acquisition and the company's share in the fair value of the net assets of the company's acquired at the acquisition date, the goodwill isn't amortized, instead a test is performed to determine the value of impairment of goodwill annually or periodically if the events or changes indicate the existence of impairment for the value of goodwill and it is recognized in the consolidated profits or losses statement, the negative goodwill is recognized in the profits and losses of the year.

6. Projects under construction

Projects under construction are recognized initially at cost. Cost includes all expenditures directly attributable essential for preparation of the asset to a working condition for its intended use. Projects under construction are transferred to property, plant and equipment when they are completed and are ready for their intended use.

7. Investments

39-7-1 Investments in Associate

An associate is an entity over which the group enjoys significant influence through participation in the financial and operating decisions of that

entity, but it does not amount to control or joint control.

The business results, assets and liabilities of the associate are included in the group financial statements using the equity method. As for those investments that are classified for the purpose of selling and that are accounted for in accordance with Egyptian Standard No.(32) "Non-current assets held for sale and discontinued operations," they are measured at book value or fair value (less costs necessary to sell), whichever is lower.

Using the equity method, the investments in the associate companies are shown in the consolidated statement of financial position at the cost adjusted by the group's share of the post-acquisition changes in the net assets of the acquired associate, when deducting any impairment that occurred on the value of the investment separately. Any increase in the group's share of the losses of the sister company over the book value of the group's investment in the sister company is not recognized unless that increase is within the limits of the legal constructive obligation on the group towards the sister company or the sums that the group may have paid on behalf of that company.

On the date of acquisition, the difference between the cost of acquisition and the group's share of the fair value of the net assets of the sister company is accounted for in accordance with Egyptian Accounting Standard No. (29) for business combinations, and accordingly:

Any increase in the cost of acquisition over the group's share in the net fair value of the assets, identifiable liabilities, and potential liabilities of the associate company on the date of acquisition is recognized as goodwill, and the goodwill resulting from the acquisition of the sister company is included in the book value of the investment, and impairment of that goodwill is assessed as part of the investment as a whole. Any increase in the Group's share in the net fair value of the associate's specific assets and liabilities and potential liabilities over the acquisition cost on the acquisition date is excluded from the book value of the investment, provided that it is recognized as revenue when determining the Group's share of the associate's profits or losses for the period during which the investment was acquired.

In the event that the group deals with the sister company, mutual profits and losses are excluded within the limits of the group's share of this sister company. This loss may be evidence of a decrease in the value of the transferred asset, and in this case, an appropriate provision is formed to meet this impairment.

39-8 Financial instruments

Financial Assets

3- Recognition and initial measurement

Other current assets are initially recognized when they are originated. All other in the financial and operating decisions of that financial assets and financial liabilities are initially recognized when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

4- Classification and subsequent measurement Financial Assets

On initial recognition, a financial asset is classified as measured at: amortized cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPL (if any).

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets, in this case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

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A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- It is held within a business model whose objective is to hold assets to collect future cash flows.
 - Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- A debt instrument is measured at FVOCI if it meets both of the following conditions and is not previously designated as at FVTPL:
- It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.
 - Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
 - On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's
 - All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to

be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

- The accounting policies related to the application are similar to the accounting policies followed by the company, with the exception of the following accounting policy, which became effective as of January 1, 2020.

Financial assets

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed, and information is provided to management. The information considered includes:

- The stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
- How the performance of the portfolio is evaluated

and reported to the Company's management; and

- How the performance of the portfolio is evaluated and reported to the Company's management; and
- The risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed.
- How managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- The frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.
- Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Company's continuing recognition of the assets.
 - Financial assets that are held for trading or are managed (if any) and whose performance is evaluated on a fair value basis are measured at FVTPL.

Financial assets – Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset

on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

- Contingent events that would change the amount or timing of cash flows.
- Terms that may adjust the contractual coupon rate, including variable-rate features.
- Prepayment and extension features; and
- Terms that limit the Company's claim to cash flows from specified assets (e.g., non-recourse features).
- A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium

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to its contractual per amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

Financial assets classified at FVTPL (If any)

Financial assets at FVTPL are measured at fair value. Changes in the fair value, including any interest or dividend income, are recognized in profit or loss.

Financial assets at amortized cost (if any)

These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

Equity investments at FVOCI (if any)

These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign

exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognized in profit or loss. Other net gains and losses are recognized in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

39-9 Inventory

Inventory is measured at the date of the financial statements at cost or net recoverable value, whichever is lower. The cost is recognized on the basis of the weighted average method. The cost of inventory includes purchase costs and other costs incurred by the company to bring the inventory to its current location and condition and does not include lending costs. The selling value represents the expected selling price through normal activity, minus the estimated cost of completion and selling expenses. Any reduction in value is recognized. Inventory resulting from a decrease in the net realizable value of the inventory in its book value, as well as all other losses of the inventory as an expense in the period in which the decrease or loss occurs.

39-10 Non-current Assets available for sale

The non-current assets available for sale or the group of assets to be eliminated which include assets and liabilities held for sale-if any- if its highly recommended to recover its book value through sale, and not to from its continual use. These group of assets and other group of assets to be eliminated are measured at lower of its book value or fair value after deducting the selling cost. The impairment losses are recognized at the initial classification of the asset held for sale or for distribution purpose, and the subsequent gain or loss related to remeasurement in the profit or loss statement.

When the assets are classified as held for sale, the depreciation or amortization for property, plant and equipment and intangible assets are not performed

39-11 Impairment

Financial Assets

2) Non-derivative financial assets

Financial instruments and contract assets

The Company recognizes loss allowances for ECLs on:

- Financial assets measured at amortized cost;
- Debt investments measured at FVOCI; and
- Contract assets.

The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

- Debt securities that are determined to have low credit risk at the reporting date; and
- Other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.
- Loss allowances for trade receivables and lease receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

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The Company considers a financial asset to be in default when:

- The debtor is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as releasing security (if any is held); or
- The financial asset according to the terms of payment and the nature of each customer sector separately, and in light of the study of expected credit losses prepared by the company.

The Company considers a debt security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

Credit-impaired financial assets

At each reporting date, the Company assesses whether financial assets carried at amortized cost and debt securities at FVOCI are credit impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- Significant financial difficulty of the borrower or issuer;
- A breach of contract such as a default or being more than 120 days past due;
- The restructuring of a loan or advance by the Company on terms that the Company would not consider otherwise;

- It is probable that the borrower will enter bankruptcy or other financial reorganization; or
- The disappearance of an active market for a security because of financial difficulties.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets.

For debt securities at FVOCI, the loss allowance is charged to profit or loss and is recognized in OCI.

Write-off

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. For individual customers, the Company has a policy of writing off the gross carrying amount when the financial asset is two years past due based on historical experience of recoveries of similar assets. For corporate customers, the Company individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Company expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities to comply with the

Company's procedures for recovery of amounts due.

Non-financial assets impairment

At each reporting date, the Company reviews the carrying amounts of its non-financial assets (other than inventories, work in progress, and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment. (If any)

For impairment testing, assets are grouped together into the smallest Company of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Goodwill arising from a business combination is allocated to CGUs or groups of CGUs that are expected to benefit from the synergies of the combination.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

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An impairment loss is recognized if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognized in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

An impairment loss in respect of goodwill – if any – is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized in the previous years

39-12 Capital share.

iii) Common stocks

Incremental costs directly attributable to the issue of common stock and share options are recognized as a deduction from shareholders' equity.

iv) Repurchase of capital share (treasury shares)

When capital share recognized as equity is repurchased, the amount of consideration paid,

including directly attributable costs, is recognized as a change in equity. Repurchased shares are classified as treasury shares and presented as deduction from total equity, after one year the capital is deducted by the treasury shares according to rules of law.

39-13 Dividends

Dividends are recognized as a liability in the period in which they are declared and approved by company's general assembly.

39-14 Provisions

A provision is recognized when the company has a present legal or constructive obligation as a result of past event, and it is probable that an outflow of economic benefits will be required to settle the obligation, and the obligation can be reasonably estimated. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

39-15 Loans and borrowings

The borrowings are initially recognized when received and the amounts due within a year are recognized in the current liabilities. If the company

has no right to postpone the loans' payment for a period that exceeds one year after the financial position date, the loan is presented in the current liabilities.

- Subsequent to initial recognition, interest-bearing borrowings and credit facilities are stated at amortized cost being recognized in the consolidated profits or losses statement over the period of each borrowing separately on an actual interest basis.

- The amortized cost is calculated taking into consideration any discounts or bonuses and fees or costs that are part of actual interest rate. The amortization is recognized on an actual interest basis in finance expenses in the consolidated profits or losses statement

39-16 Lease contracts

5. Right Of Use

The Company recognized new assets and liabilities for its operating lease contracts for various types of contracts including lands. Each lease payment is distributed between the liabilities and the financing cost. The finance cost is charged to statement of income over the leasing period to achieve a fixed periodic interest rate on the remaining balance of the liability for each period. The right of use asset is depreciated over the shorter of the useful life of the asset and the lease term on a straight-line basis.

Assets and liabilities arising from the lease are initially measured at the present value.

3-Right-of-use assets are measured at cost comprising the following:

- The amount of initial measurement of lease liability;
- Any lease payments made on or before the commencement date, less any lease incentives received;
- Any initial direct costs; and
- Restoration costs

Right-of-use assets are subsequently measured at cost less accumulated amortization.

4- Lease liabilities include the net present value of the following lease payments:

- Fixed payments (including significant fixed payments), less any lease incentive receivables;
- Variable lease payment that are based on an index or a rate;
- Amounts expected to be payable by the lessee under residual value guarantees;
- The exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- Payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

Lease payments are discounted using the additional borrowing rate, which represents the price that the lessee will pay to borrow the funds necessary to obtain an asset at a similar value in

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a similar economic environment with similar terms and conditions.

Payments associated with short-term leases and leases of low-value assets are recognized on a straight-line basis as an expense in statement of income. Short-term leases are leases with a asset.

6. Determining whether the arrangement contains a lease contract or not

At inception of a contract, the Group assesses whether a contract is, or contains, a lease.

Initially or when evaluating any arrangement that contains a contract lease, the Group separates the payments and the other consideration which are required by the arrangement of the lease and those of other elements based on their relative fair values. If the Group concludes with a finance lease that it is not possible to separate the payments in a reliable manner, then the asset and the liability are recognized at an amount equal to the fair value of the underlying asset; Then the liability is reduced when the payments is fulfilled, and the finance cost calculated on the obligation is recognized using the Group's additional borrowing rate.

7. Leased assets

Lease contracts for property, plant and equipment

that are transferred in a large degree to the Group, all of the risks and rewards associated with the property are classified as finance leases. Leased assets are initially measured at an amount equal to the fair value of the fair value and the present value of the minimum lease payments, whichever is less. After initial recognition, the assets are accounted for according to the accounting policy applied to that asset.

Assets held under other contracts leases are classified as operating contracts leases and are not recognized in the Group's statement of financial position.

8. Lease payments

Operating leases' payments are recognized in profit or loss on a straight-line basis over the term of the lease. Received lease incentives are recognized as an integral part of the total lease expense, over the lease term.

The minimum lease payments of finance leases are divided between financing expenses and the reduction of unpaid liabilities. Finance charges are charged for eac

39-17 Revenue from contract with customers

The company recognized revenue from contract with customers based on five step model as identified in Egyptian accounting standards no.(48).

Step 1: Determine the contract (contracts) with customer: A contract is defined as an agreement between two or more parties that meets the rights and obligations based on specified standards which must be met for each contract.

Step 2: Determine the performance obligations in contract: Performance obligations is a consideration when the goods and services are delivered.

Step 3: Determine the transaction price: Transaction price is the compensation amount that the Company expects to recognize to receive for the transfer of goods or services to customer, except for the collected amounts on behalf of other parties.

Step 4: Allocation of the transaction price of the performance obligations in the contract: If the service concession arrangement contains more than one performance obligation, the Company will allocate the transaction price on each performance obligation by an amount that specifies an amount against the contract in which the Company expects to receive in exchange for each performance obligation satisfaction.

Step 5: Revenue recognition when the entity satisfies its performance obligations.

The Company satisfy the performance obligation and recognize revenue over time, if one of the following criteria is met:

d) Company performance does not arise any asset that has an alternative use of the Company and the Company has an enforceable right to pay for completed performance until the date.

e) The Company arise or improves a customer-controlled asset when the asset is arise or improved.

f) The customer receives and consumes the benefits of Company performance at the same time as soon as the Company has performed.

For performance obligations, if one of the above conditions is met, revenue is recognized in the period in which the Company satisfies performance obligation.

When the Company satisfies performance obligation by providing the services promised, it creates an asset based on payment for the contract performance obtained, when the amount of the contract received from customer exceeds the amount of the revenue recognized, resulting advance payments from the customer (contractual obligation)

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Revenue is recognized to the extent that is potential for the flow of economic benefits to the Company, revenue and costs can be measured reliably, where appropriate.

The application of Egyptian Accounting Standard No. (48) requires management to use the following judgements: -

Satisfaction of performance obligation

The Company should assess all contracts with customers to determine whether performance obligations are satisfied over a period of time or at a point in time in order to determine the appropriate method for revenue recognition. The Company estimated that, and based on the agreement with customers, the Company does not arise asset has alternative use to the Company and usually has an enforceable right to pay it for completed performance to the date.

In these circumstances, the Company recognizes revenue over a period of time, and if that is not the case, revenue is recognized at a point in time for the sale of goods, and revenue is usually recognized at a point in time.

Determine the transaction price

The Company has to determine the price of the

transaction in its agreement with customers, using this judgement, the Company estimates the impact of any variable contract price on the contract due to discount, fines, any significant financing component in the contract, or any non- cash contract.

Control transfer in contracts with customers

If the Company determines the performance obligations satisfaction at a point in time, revenue is recognized when control of related contract assets are transferred to the customer

In addition , Application of Egyptian Accounting Standard No.(48) Leads to the following:

Allocation of the transaction price of performance obligation in contracts with customers

The Company elected to apply the input method to allocate the transaction price to performance obligations accordingly that revenue is recognized over a period of time, the Company considers the use of the input method, which requires recognition of revenue based on the Company's efforts to satisfy performance obligations, provides the best reference to the realized revenue. When applying the input method, the Company estimates efforts or inputs to satisfy a performance obligation. In addition to the cost of satisfying a contractual

obligation with customers, these estimates include the time spent on service contracts.

Other matters to be considered

Variable consideration if the consideration pledged in a contract includes a variable amount, then the Company shall estimate the amount of the consideration in which it has a right in exchange for transferring the goods or services pledged to the customer, the Company estimates the transaction price on contracts with the variable consideration using the expected value or the most likely amount method. This method is applied consistently throughout the contract and for identical types of contracts.

The significant financing component

The Company shall adjust the amount for the contract pledged for the time value of the cash if the contract has a significant financing component.

Revenue recognition

v) Services rendered

Revenue from services is recognized in the profit or loss statement when the service is rendered. No revenue is recognized if there are uncertainties regarding the recovery of the consideration due or the associated costs.

The company have a different types of Service revenues as follows:

Storage revenue

Revenue is recognized when obligations are fulfilled under the terms of the contract concluded with the customer; This generally occurs over a period of time; Provision of a Service occurs when the contractual terms of the agreement are met, and either the end user has accepted the services in accordance with the sales contract, the acceptance conditions have lapsed, or the Company has objective evidence that all acceptance criteria have been met. Revenue is measured based on the amount of consideration to which the Company expects to be entitled in exchange for transferring services.

Transportation revenue

Revenue is recognized when obligations are fulfilled under the terms of the contract with the customer; This generally occurs over a period of time; Provision of a Service occurs when the contractual terms of the agreement are met, and either the end user has accepted the services in accordance with the sales contract, the acceptance conditions have lapsed, or the Company has objective evidence that all acceptance criteria have been met. Revenue is measured based on the amount of consideration to which the Company expects to be entitled in exchange for transferring services.

Debit balances – Contracts assets with customers
Receivables are recognized as services are

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provided, as over time the cash consideration is conditional on additional performance, and the contract principal is recorded.

A contract asset is recognized over the period in which the related services are performed and represents the entity's right to consideration for the services provided as at the end of the reporting period.

vi) Interest revenue

Interest income is recognized using the accrual basis, considering the period of time and effective interest rate.

vii) Dividends

Dividends income is recognized in the separated statement of profit or loss on the date the Company's right to receive payments is established.

viii) investments

Gain on sale of financial investments are recognized when ownership transfers to the buyer, based on the difference between the sale price and its carrying amount at the date of the sale. Revenue is measured at the fair value of the consideration received or receivable to the company, and revenue is realized when there

is sufficient expectation that there are future economic benefits that will flow to the company, and that the value of this revenue can be measured accurately, hence no revenue is recognized in the event of uncertainty about the recovery of this revenue Or the costs associated with it.

39-18 Expenses

iv) Borrowing costs

- The Interest expense associated with interest-bearing loans and credit facilities are recognized in the consolidated statement of profit or loss using the effective interest rate method according to the accrual basis.
- Borrowing costs which are directly related to acquisition, construction or production of fixed asset are capitalized as part of the assets carrying value and depreciated over its estimated useful life, the cost of borrowing is capitalized as a part of the fixed asset cost when the actual expenditure of the asset starts and during the period the company incurs such costs, the borrowing costs capitalization ceases during the year where the preparation of the asset temporarily stops or when the asset is ready for its intended use.

v) Social insurance contribution

The Company contributes to the government social insurance system for the benefit of its personnel in

accordance with the social insurance law no 79 for the year 1975. Under this law, the employees and the employer contribute into the system on a fixed percentage - of - salaries basis. The Company's liability is confined to the amount of its contribution. Contributions are charged to the consolidated profits or losses statement according to the accrual basis.

vi) Income tax

The recognition of the current tax and deferred tax as income or expense in the profit or loss for the year, except in cases in which the tax comes from process or event recognized - at the same time or in a different year - outside profit or loss, whether in other comprehensive income or in equity directly or business combination.

a) Current income tax

The recognition of the current tax for the current Year and prior years and that have not been paid as a liability, but if the taxes have already been paid in the current Year and prior years in excess of the value payable for these years, this increase is recognized as an asset. The taxable current liabilities (assets) for the current Year and prior years measured at expected value paid to (recovered from) the tax authority, using the current tax rates (and tax laws) or in the process to issue in the end of the financial year. Dividends are subject to tax as part of the current tax. But do not be offset for tax assets and liabilities only

when certain conditions are met.

b) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is not recognised for:

- The initial recognition of goodwill.,
- or the initial recognition of assets or liabilities in a transaction that is:
 - a. Not a business combination.
 - b. And not affects neither accounting nor taxable profit or loss (Tax loss).
- Temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that the Company is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on The company's future business plan.

deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits

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will be available against which they can be used. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. Deferred tax assets and liabilities are offset only if certain criteria are met.

39-19 Earnings per share

The Company presents basic earnings per share (EPS) data for its common shares. Basic EPS is calculated by dividing the profits attributable to common shareholders of the Company by the weighted average number of common shares outstanding during the year.

39-20 Finance income and expense

The company's finance income and expenses include:

- Interest income
- Interest expense
- Net income or loss of financial assets in fair value through profit or loss.
- Net income or loss of foreign currencies for financial assets and liabilities

40. Important events.

On April 13, 2023, the company's Board of Directors decided to approve EGYTRANS's acquisition of 2,999,971 shares, which represent 99.9% of the capital shares of the National Transport and High Seas Services Company LLC (NOSCO), at the fair value of one share prepared by the company Archer Financial Consultations for securities (independent financial advisor), which resulted in a price of 58,033 Egyptian pounds/share, and it was agreed to pay for those shares by exchanging those acquired shares for 67,112,933 shares of EGYTRANS' capital shares by increasing The capital of EGYTRANS Company is at the fair value prepared by the same independent financial advisor, amounting to 2.594 Egyptian pounds / share. Accordingly, an exchange transaction of one share of the company's capital for 0.0447 shares of NOSCO Company was approved.

The proposal to increase the company's issued capital from 156,062,500 Egyptian pounds at a fair value of 2,594 Egyptian pounds per share was also approved, with the following allocated:

3. A number of 67 112 933 shares from the increased shares for the National Transport and Transport Company LLC (NOSCO), carried out the exchange.

4. A number of 1774384 shares from the increased shares for National Investment Bank through cash increase without priority rights in subscription to the rest of the company's shareholders.

On July 9, 2023, the Extraordinary General Assembly held decided to approve the following:

- The procedures taken by the company's Board of Directors regarding the acquisition deal of 2,999,971 shares, which represent 99.9% of the shares of the National Transport and High Seas Services Company "NOSCO", at fair value, and payment for those shares by exchanging those shares for 67,112,933 shares of EGYTRANS shares by increasing EGYTRANS's capital at fair value.
- Approving the fair value of EGYTRANS according to the study submitted by the independent financial consultant and approving the auditor's report on that study.
- Approval of the fair value of NOSCO Company according to the study submitted by the independent financial consultant.
- Approval of the exchange factor for EGYTRANS and NOSCO shares.
- A proposal to increase the company's issued capital from 156 million pounds to 224 million pounds at a fair value of 2,594 pounds per share.
- Legal and administrative measures are being

taken to indicate this.

41. New issues and amendments to Egyptian accounting standards :

- On March 6, 2023, the Prime Minister issued Resolution No. (883) of 2023, amending and reissuing some provisions of the following E
- Egyptian Accounting Standard No. (10) amended 2023 "Fixed assets and their depreciation"
- Egyptian Accounting Standard No. (23) amended 2023 "Intangible assets"
- Egyptian Accounting Standard No. (34) amended 2023 "Investment Property"
- Egyptian Accounting Standard No. (36) amended 2023 "Exploration and evaluation of mineral resources"
- Egyptian Accounting Standard No. (50) amended 2023 "Insurance contracts"
- These amendments are summarized in adding the revaluation option for fixed assets, intangible assets, real estate investment, exploration assets, and evaluation of mining resources, starting from January 1, 2023, as well as applying the insurance contracts standard starting from July 1, 2024.
- There is no impact of the amended or reissued standards mentioned above on the company's independent financial statements for the fiscal year ending on December 31, 2023.

● ● ● 50 YEAR STORIES

GUIDING VISION: INSIGHTS FROM THE BOARD



DR. ASHRAF GAMAL

BOARD MEMBER (2008 -2015)

CEO - HAWKAMAH INSTITUTE FOR CORPORATE GOVERNANCE, UAE

Strategic Directions: A Board Member's Odyssey

Dr. Ashraf Gamal's tenure on Egytrans' Board of Directors from 2008 to 2015, where he chaired its Audit and Corporate Governance Committee, left a lasting impression on him. He lauds Egytrans for seamlessly blending its family business ethos with a steadfast commitment to transparency, governance, and compliance with regulatory standards, all while prioritizing the interests of its partners and shareholders.

"In my experience with Egytrans, I witnessed a remarkable bond between staff and management," notes Gamal. "The CEO's personal intervention to address any challenges, whether professional or personal, underscores the company's unwavering support for its employees—a quality that sets Egytrans apart."

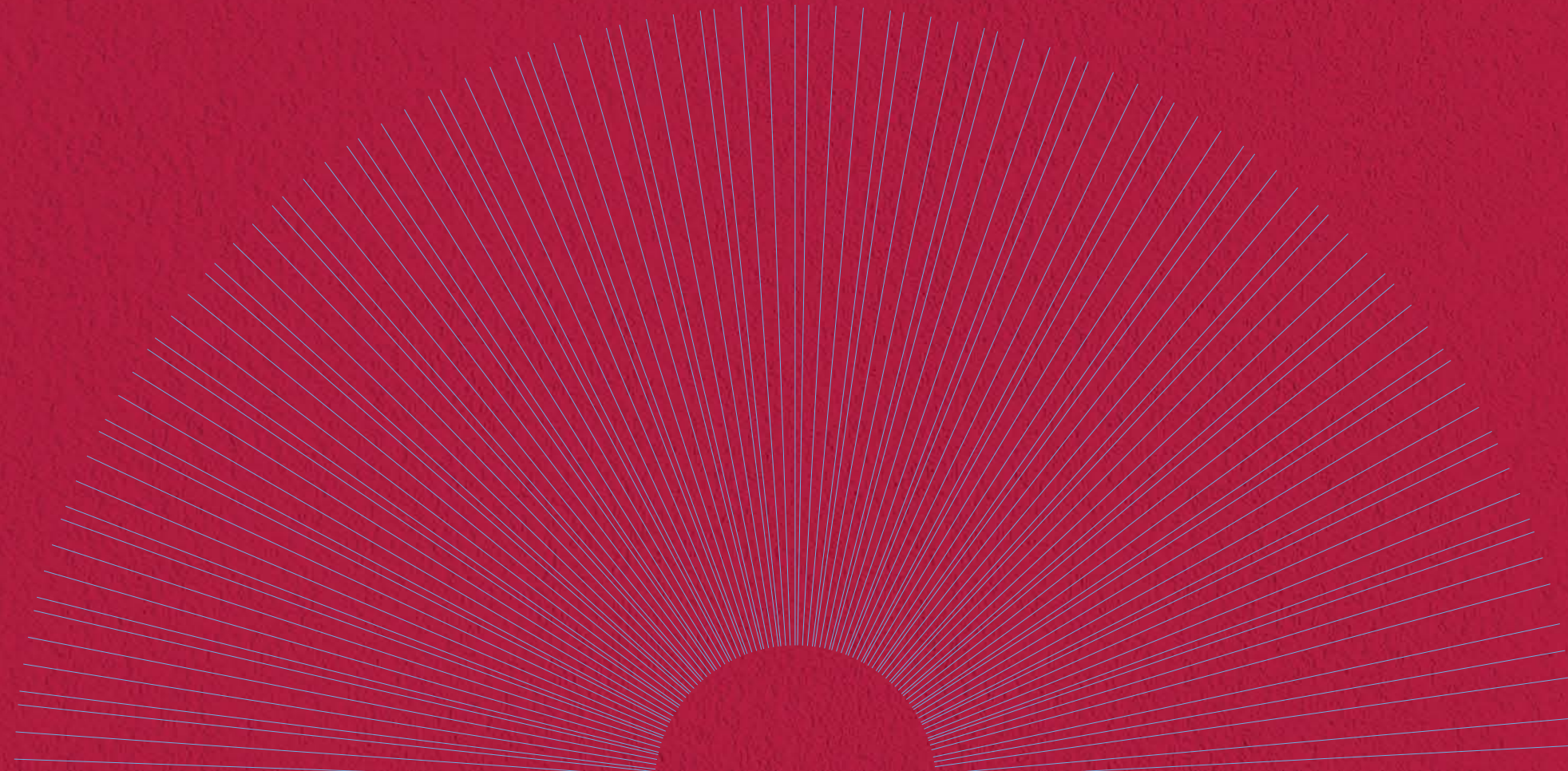
Egytrans' resilience in navigating various crises, including the untimely deaths of key figures like Mr. Wael and Eng. Hussam Leheta, as well as external shocks such as economic downturns and political upheavals, speaks volumes about its robust management and strategic foresight. Despite facing formidable challenges, Egytrans has maintained uninterrupted operations and continued to thrive, a testament to its strong leadership and adaptability.

"With its sophisticated management, financial stability, and strategic acumen, Egytrans has consistently outperformed its peers, even in the face of adversity," observes Gamal. "I take pride in my association with Egytrans, and I wholeheartedly encourage my daughter, who is studying business administration, to seek practical experience within the company—a unique opportunity unmatched by any other."

In conclusion, Gamal extends his congratulations to Egytrans and its employees on the occasion of the company's 50th anniversary. He underscores the significance of being part of such a remarkable team and its enduring legacy of success, urging all involved to take pride in their contributions to Egytrans' journey.

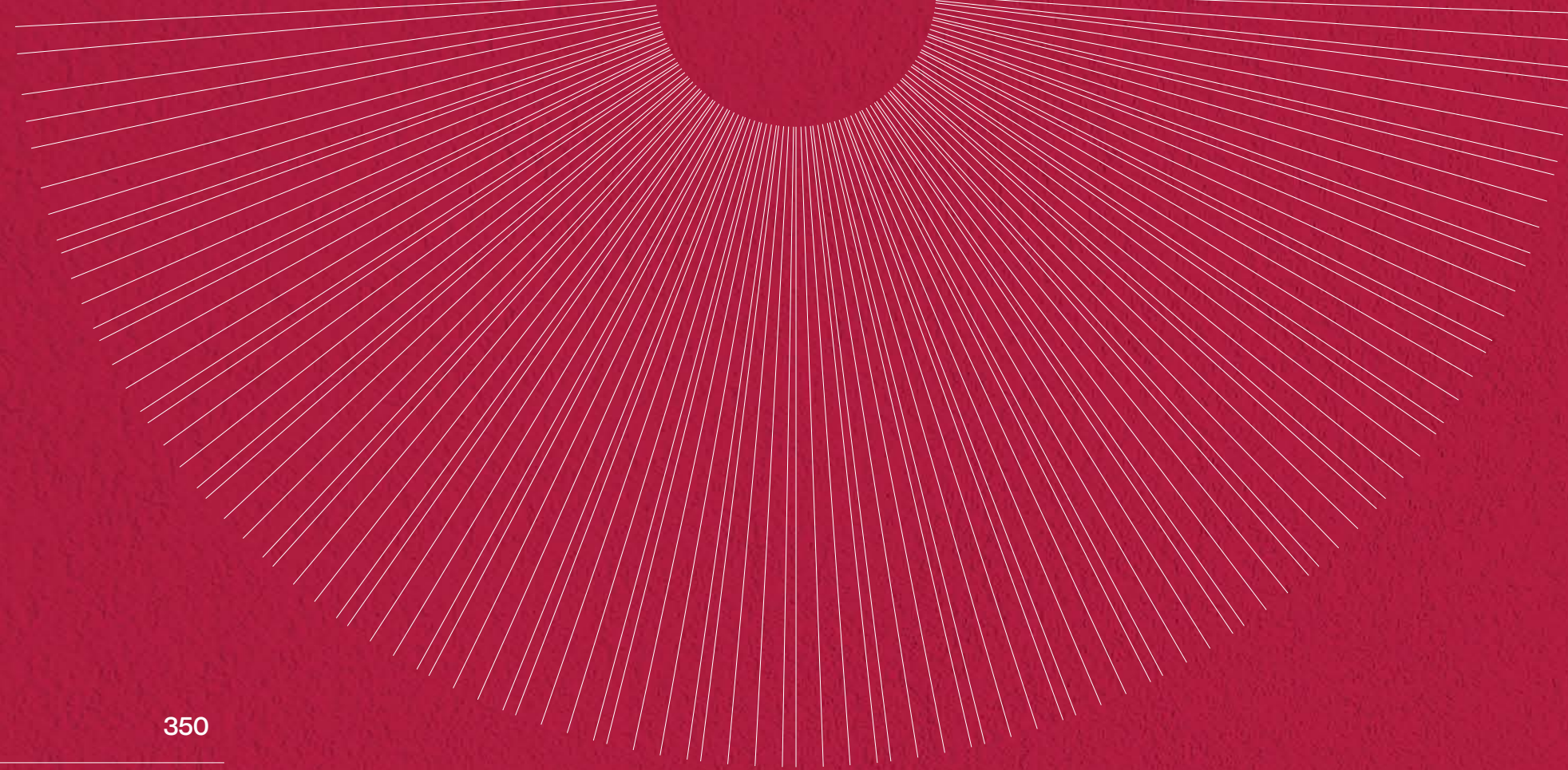
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04 INVESTOR INFORMATION



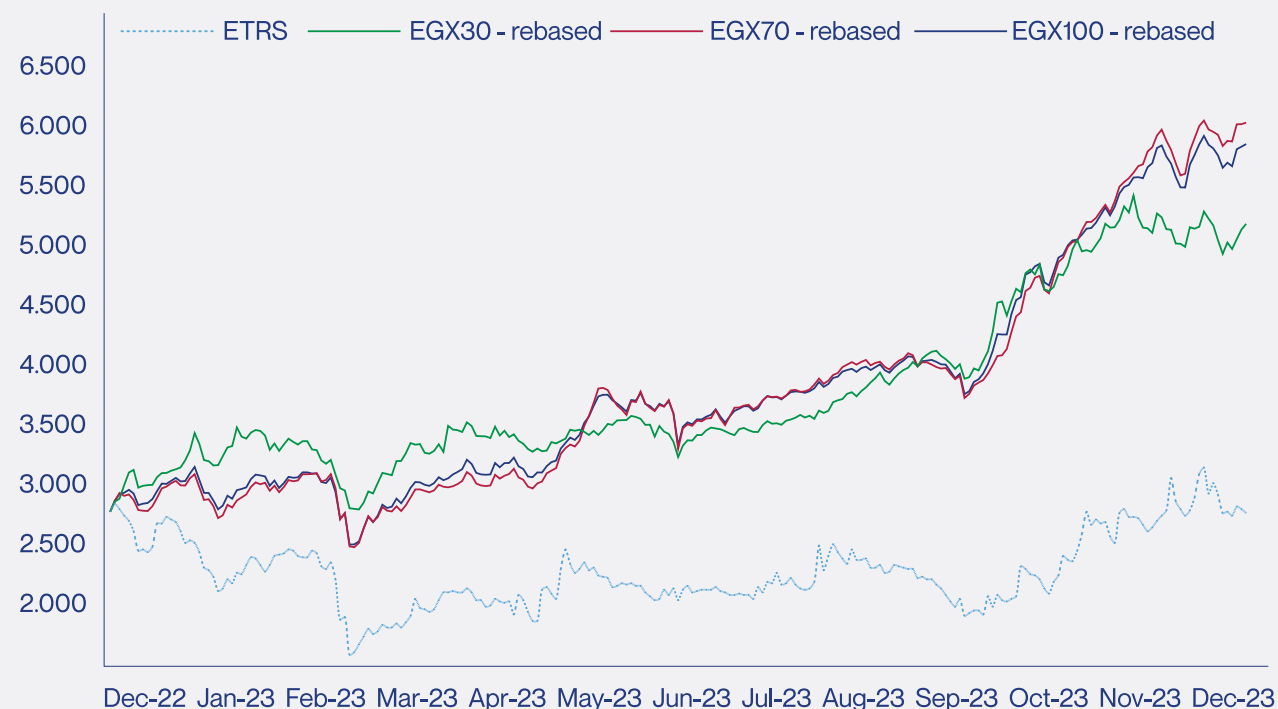


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● ● ● SHARE PERFORMANCE

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)



Explanation and analysis:

The share closed at EGP 3.13 on 31/12/2023, analyzed as follows:

Price low: EGP 2.04

Price high: EGP 3.48

While the Egyptian Stock Exchange closed at the following levels on 31/12/2023:

EGX 30 closed at 24,894.3 points

EGX 70 at 5,473.4 points

EGX 100 at 7,880.4 points

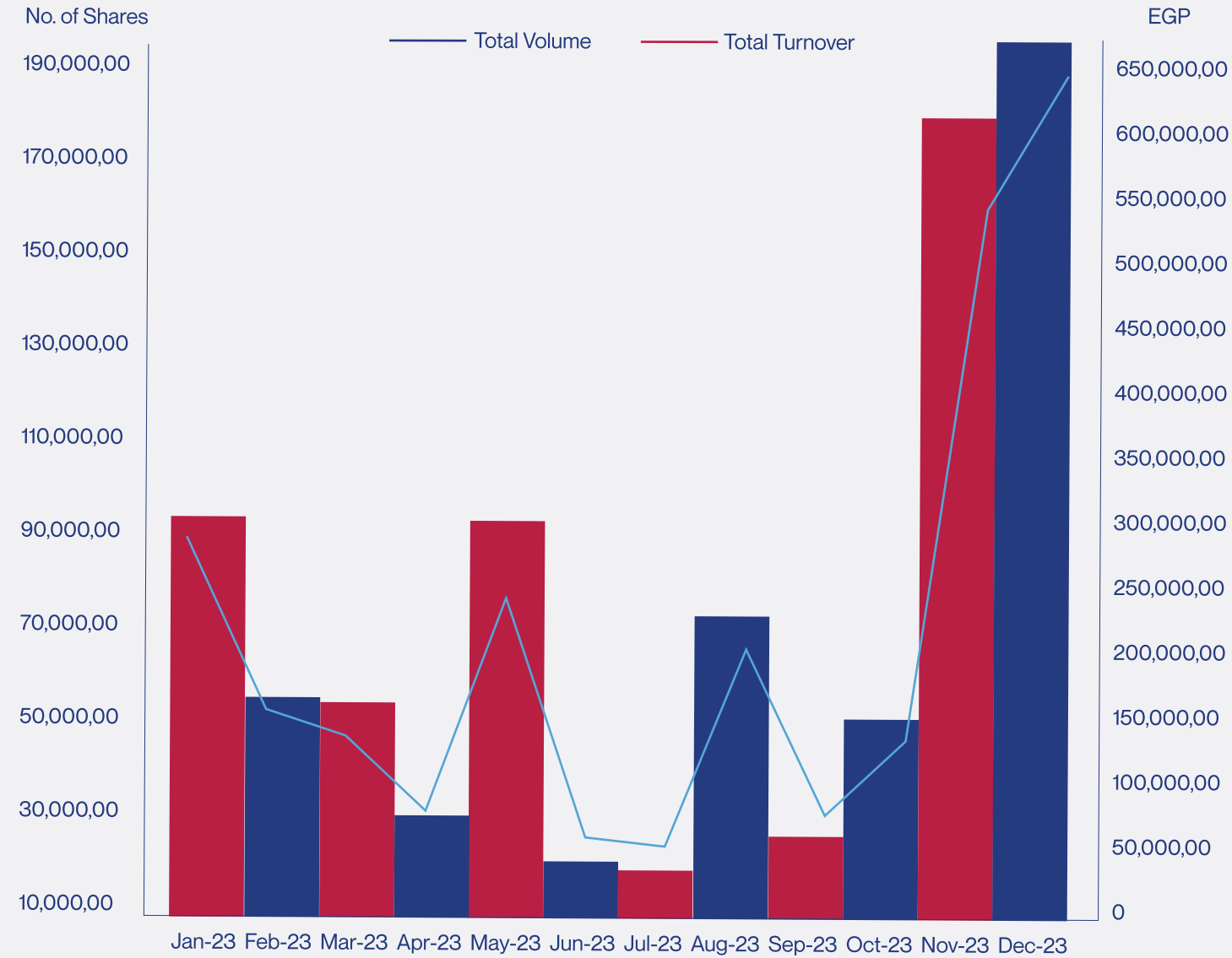
The main market indices have shown a strong upward trend throughout the year where the main indices EGX 30, EGX 70 and EGX 100 have surged by 71%, 95% and 90% respectively.

The share price closed at the year end at 3.13 on 31st of Dec 2023 compared to 3.14 on 31st of Dec 2022, edging down by 0.3% y-o-y. Its high of EGP 3.48 was recorded on 18 December, while registering its year low of EGP 2.04 on 15th of March

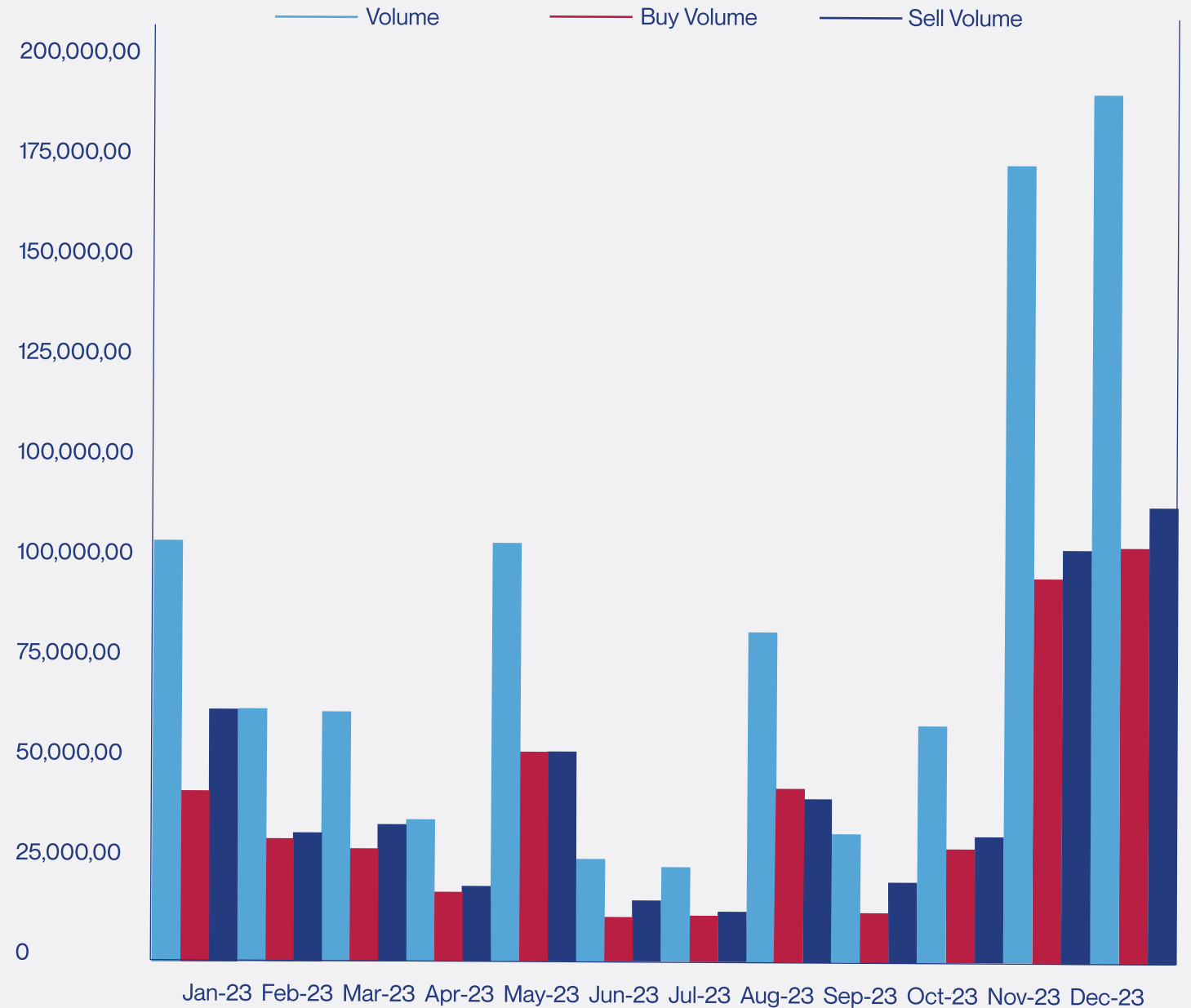
Month	Total Volume	Total Turnover	Month High	Month Low	Buy Volume	Sell Volume	Net
Jan-23	91,359,661	276,777,306	3.23	2.70	36,773,976	54,585,685	Seller
Feb-23	54,630,697	150,440,844	2.93	2.47	26,641,624	27,989,073	Seller
Mar-23	53,714,504	131,436,981	2.93	1.78	24,341,235	29,373,269	Seller
Apr-23	30,830,451	76,365,061	2.61	2.24	14,898,087	15,932,364	Seller
May-23	90,751,313	233,035,130	2.89	2.22	45,367,325	45,383,988	Seller
Jun-23	21,568,754	57,160,660	2.81	2.42	8,863,527	12,705,227	Seller
Jul-23	20,017,476	51,161,712	2.67	2.44	9,715,137	10,302,339	Seller
Aug-23	71,555,869	195,821,864	2.97	2.10	36,655,226	34,900,643	Buyer
Sep-23	27,378,099	74,482,969	2.92	2.76	10,248,986	17,129,113	Seller
Oct-23	50,714,248	129,623,471	2.72	2.34	24,279,938	26,434,310	Seller
Nov-23	172,966,440	519,709,518	3.16	2.51	83,178,614	89,787,826	Seller
Dec-23	188,730,593	618,128,465	3.48	3.02	89,483,394	99,247,199	Seller
Total	874,218,105	2,514,143,981			410,447,069	463,771,036	Seller

● ● ● SHARE PERFORMANCE

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)



Volume traded during the year was 874,218,593 shares.

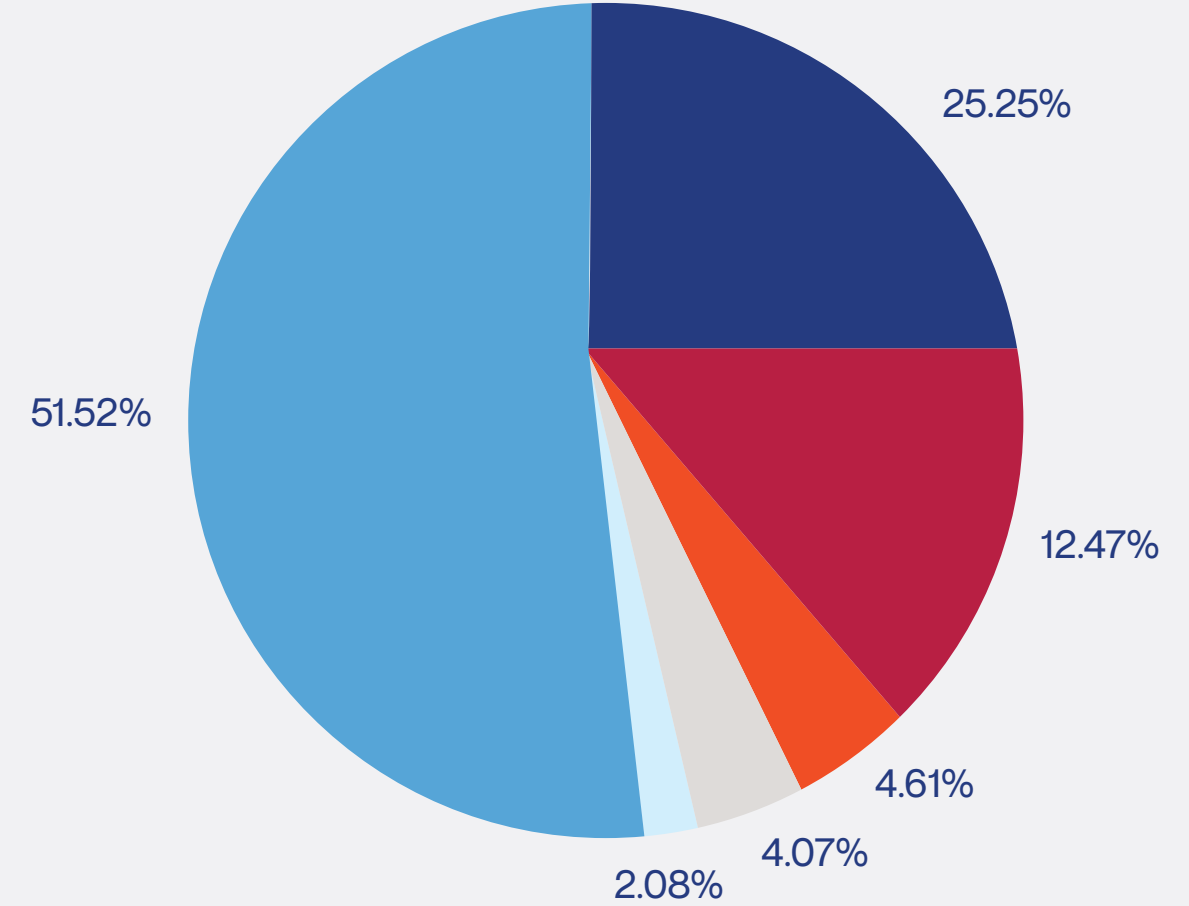


● ● ● SHARE PERFORMANCE

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Percentage	Balance	Investors
25.25	4617770	NATIONAL INVESTMENT BANK
14.79	2212500	MOHAMED ASHRAF OMAR
7.09	1390876	EGYPTIAN TRANSPORT & COMMERCIAL SERVICES (EGYTRANS)
4.46	1325184	ABIR Wael SEDDIK LEHETA
4.25	1076088	HEBA Wael SEDDIK LEHETA
3.45	1000000	AMANY Wael SEDDIK LEHETA
3.20	2262594	TAREK AMIN MALASH MOHAMED KAMEL
7.25	9196836	OTHER INVESTORS
30.26	31212500	FREE FLOAT SHARES
100		TOTAL

● ● ● SHAREHOLDER STRUCTURE



- National Investment Bank
- Ahmed El Sayed Atrees
- Mohamed Ashraf Mousa
- Leheta Family
- Gamal Abdel Kader
- Free Float

● ● ● EGYTRANS SUBSIDIARIES AND AFFILIATES

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

Egytrans Depot Solutions (EDS)

Established in 2010, EDS is the newest subsidiary of Egytrans, specializing in storage, cleaning and repair of liquid bulk cargo containers, especially ISO Tank Containers and tank vehicles. Today it is the only facility in Egypt providing ISO Tank cleaning and repair in accordance with European standards, with state-of-the-art equipment and experienced staff trained in all aspects of ISO Tank processes.

Chairman: Abir Wael Leheta

General Manager: Abdel Rahman Gameel

Head Office: 11 Kamel Morsi St., El Shatby, Alexandria.

Company branch: Kilo 25 Alexandria / Cairo Desert Road - Alexandria.

Phone: (+20 3) 4702258

Fax: (+20 3) 4701988

Egyptian Transportation & Logistics S.A.E. (ETAL)

Established in 1982 and acquired by EGYTRANS in 1998, ETAL is a market leader in the transport of exceptional cargoes and heavy lifts. This market is highly complex due to the dimensions, weights and stringent scheduling involved, requiring a high level of knowledge, expertise, professionalism, flexibility, reliability, organization and communication. The transport of exceptional cargo is a specialized market in which the restrictions of dimensions and weights and the local legislation and regulations – different in each country – play a decisive role. This is a profession for which no training courses are available, and in which the necessary knowledge can be acquired solely by experience. This knowledge and experience and ETAL's versatile and extensive fleet of specialized equipment are the key tools that have cemented ETAL's leadership in the market over many years.

Chairman: Abir Wael Leheta

General Manager: Omar El-Naggar

Address: 11 Dr. Kamel Morsi Street, El-Shatby, Alexandria, 21519, Egypt.

Phone: (+20 3) 5914696 (14 lines)

Fax: (+20 3) 5900193 – 5920269

Barwil Egytrans Shipping Agencies

Barwil Egytrans Shipping Agencies is an Egyptian registered company and has been a fully licensed shipping agent since 1996. Barwil Egytrans is a joint stock company within Wilhelmsen Ship Services (WSS) Group, in conjunction with Egytrans, which holds a 30% stake in the company. Wilhelmsen Ships Service is one of the leading shipping agents in the world handling in excess of 50,000 port calls globally from 2200 ports in 116 countries. Wilhelmsen Ships Service (previously Barwil Unitor Ships Service) is headquartered in Oslo and operates a network of country-based companies. Barwil Egytrans management is all located within Egypt and is responsible for all activities in Egypt with approximately 200 staff in total, located in the Alexandria Head office, Port Said, Suez, Damietta and Cairo. The company currently handles about 2000 vessel appointments in Egypt per annum. With a very experienced local operations team, the company has achieved an established track record of quality performance in Suez Canal transit agency, Port Call agency and Marine Service Provision for a large variety of vessel types.

Address: 9 Hussain Hassab and Bani El Abbasi Street, Daher Tower (2), off Sultan Hussain St., Alexandria 21111 Egypt

Phone: (+ 20 3) 4843510/4835065

Fax: (+ 20 3)4829555/ 4835379

Scan Arabia Shipping Agencies SAE

Established in 1998, Scan Arabia provides liner shipping agency services. It is also a joint venture with the Wilhelmsen Group with Egytrans owning a 30% equity stake.

Address: 9 Hussein Hassab Street and Bani Al-Abbasi Street, Daher Tower (2), off Sultan Hussein Street, Alexandria 21111 Egypt

Phone: (+20 3) 4843096

Fax: (+20 3) 4829555

● ● ● QUALITY CERTIFICATIONS

Egyptian Transport & Commercial Services Company (Egytrans) (Egyptian Joint stock company)

EGYTRANS Quality Assurance Department performs its functions in accordance with international standards of all acquired certificates, including:

a. ISO 9001:2015 Certificate (Quality)

1. Egytrans attained the ISO 9001:2000 specification in 2001 It was later upgraded to 9001:2008 then upgraded to the latest version ISO9001:2015.
2. The design and implementation of the company's system is based on the requirements and objectives of the various services the company provides.
3. The internal Quality Assurance Department and the external certification body both apply ISO specifications to assess the company's ability to meet customer needs as well as regulatory and corporate requirements.

b. ISO 14001:2015 Certificate (Environment)

1. Egytrans attained the ISO 14001:2004 specification in March 2004. It was later upgraded to 14001:2004 then upgraded to the latest standard ISO14001:2015.
2. This specification preserves the internal and external environment (working environment), and the environmental impact resulting from its activities and services.
3. The internal Quality Assurance Department and the external certification body both apply ISO specifications to assess the company's ability to meet customer needs as well as regulatory and corporate requirements.

c. OHSAS 18001:2007 Certificate (Occupational Health & Safety)

1. EGYTRANS attained OHSAS 18001:2007 on 15/01/2009.

This certificate relates to occupational health and safety, and applies to:

- Safety of individuals
- Safety of equipment
- Safety of sites and facilities

2. This specification applies to all activities of the company that have direct and tangible impact on occupational health and safety. It also applies to all company sites, visitors, contractors, subcontractors, customers and employees.
3. This system applies to the working environment safety against physical, mechanical, chemical, natural, health and training risks.
4. Protection from all these risks has a positive impact on execution of work, whether for the client or for the company. The protective measures against these risks shall save time, effort and production costs for both the company and employees.
5. The certificate had been renewed until 11/03/2021.

d. ISO 10002:2004 Certificate (Customer complaints and satisfaction)

The purpose of applying this specification is to:

- Improve the degree of customer satisfaction.
- Share and ensure senior management commitment.
- Record customer needs and expectations.
- Establish and apply a clear and easy-to-use method, characterized by efficiency and transparency in processing customer complaints.
- Conduct continuous analysis and assessment of customer complaints for the purpose of improving the quality of service.
- Conduct continuous internal auditing for customer complaint processing.
- Review the efficiency and effectiveness of customer complaint processing by the Company's Management.

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5 DECADES OF QUALITY: SETTING STANDARDS IN QUALITY MANAGEMENT, 2007

In 2007, Egytrans set a groundbreaking precedent as the first service company in Egypt to be awarded the ISO 9001 Certificate. This certification was not just a milestone for Egytrans, but also a benchmark for the industry, underscoring our commitment to superior service quality and management processes. It marked the beginning of a journey towards comprehensive excellence, as Egytrans later became the pioneering logistics company to achieve an Integrated Management System Certificate, amalgamating ISO 9001, 14001, and OHSAS 18001 standards. This achievement reflects our dedication to quality, environmental stewardship, and safety, laying the foundation for our local and regional expansion and success.



●●● 50 YEAR STORIES

STEERING LEGACY: WISDOM FROM EGYTRANS' CHAIRMEN



HUSSAM LEHETA
CHAIRMAN & CEO EGYTRANS 9/1999 TO 6/2015

A Legacy of Friendship: Honoring a Leader

Born in 1962, Hussam was a natural-born entrepreneur whose innovative spirit and tireless work ethic led to building up his father's business and growing it into the company it is today. Since joining Egytrans in 1983, Hussam spent a lifetime connecting ideas, people and businesses around the world. What started as Gamal El Din Leheta, a small forwarding company grew into a conglomerate of companies and one of the most recognized logistics and transport companies in our region serving blue chip customers.

As one of the trailblazers in the industry accredited with the introduction of a number of services ranging from LCL to bonded warehousing, Hussam was driven most not by accomplishments but by helping and supporting people. At the office, he was always "first in and last out" as he looked after both clients and business partners, who all came to call him "friend".

Friendship was, in fact, Hussam's north star. He believed the most successful long-term business relationships are built on a solid foundation of personal friendship. Everywhere you turn, you will find people who treasure their memories with him.

Hussam's legacy is not the new ventures or sales, nor the numerous recognitions he received as the industry expert. His true legacy are the hundreds of people that today think of Hussam Leheta and recall his smile and sincerity and warm-heartedness, and proudly call him "friend".

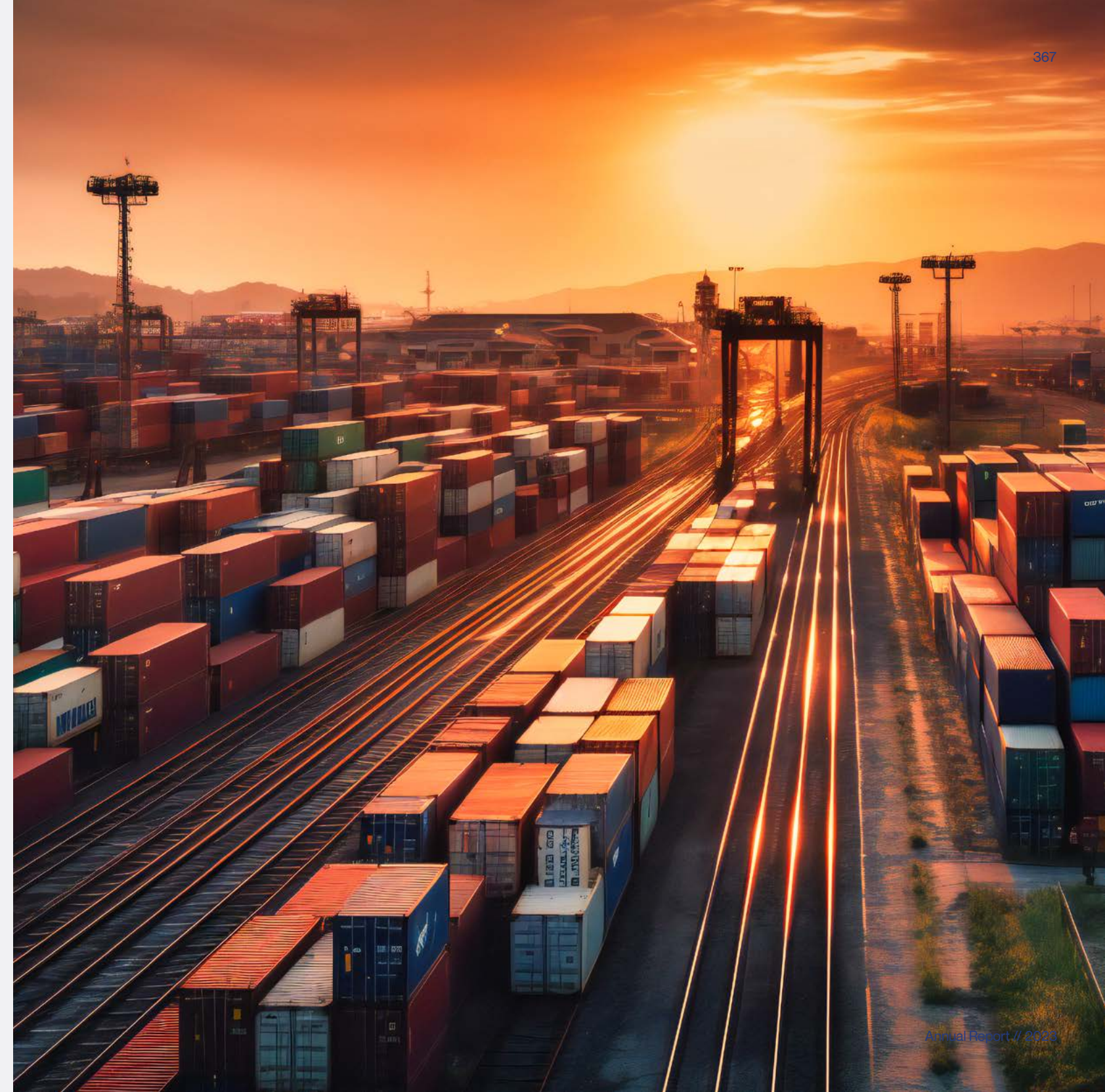
Businessman, educator, industry leader, philanthropist, husband, father, brother and friend, Hussam Leheta. brought great things to those who were privileged to know him.

We at Egytrans are proud to honor Hussam's philosophy and memory. We will always hold his values, his work ethic, and the example of his abiding friendship as our guiding lights as we go forward.

● ● ● ABOUT EGYTRANS

The Egyptian Transport and Commercial Services Company S.A.E. was established in December 1973 under Egypt's open-door policy for private enterprises. However, its transport activities and experience date back to 1939 as a continuation to GAMAL EL DIN LEHETA & CO. EGYTRANS was nationalized in 1964 when it was one of the biggest companies in Egypt offering shipping agency, tourism agency and other transport services. It is now a corporation with capital of LE 56,064 million.

Since its inception it has grown into a true leader in the transport field in Egypt with three hundred and fifty employees and eight branches in strategic locations close to the country's main ports, airports and transport centers.



● ● ● ABOUT EGYTRANS

EGYTRANS provides various services in the field of integrated transport including the following:

- Sea Freight Import/Export/Consolidation/Chartering/NVOCC/Stevedoring)
- Air Freight (Import/Export/Consolidation)
- Customs Clearance
- Warehousing
- Land Transport
- Specialized Transport
- Project Logistics
- Fairs & Exhibitions
- Distribution
- Packing
- Insurance

Chairman: Abir Wael Leheta

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The company provides additional services through affiliated companies such as Barwil EGYTRANS which was established in 1996 in association with WILH WILHEMSEN in Oslo, Norway., one of the world's largest international shipping agency networks, and Scan Arabia originally established as a shipping agency specializing in serving liner principals with unique requirements.

Egytrans Affiliations

Egytrans is an active member of FIATA (International Federation of Freight Forwarder's Associations) and BIMCO (Baltic and International Maritime Council), EIFFA (Egyptian International Freight Forwarders Association) and an official agent of IATA (International Air Transport Association). It is also a member of the Through Transport Club, the leading provider of insurance and risk management services to the international transport and logistics industry.

Cautionary statement regarding forward-looking statements

Statements contained in this document that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of Egytrans. Such statements involve known and unknown risks, uncertainties and other factors; undue reliance should not be placed thereon. Certain information contained herein constitutes "targets" or "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "seek," "should," "expect," "anticipate," "project," "estimate," "intend," "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Actual events or results or the actual performance of Egytrans may differ materially from those reflected or contemplated in such targets or forward-looking statements. The performance of Egytrans is subject to risks and uncertainties. Various factors could cause actual results to differ materially from those expressed or implied by the forward-looking statements in this document including worldwide economic trends, the economic and political climate of Egypt, the Middle East and changes in business strategy and various other factors.

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